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# THIRD QUARTER 2013

## Supplemental Information

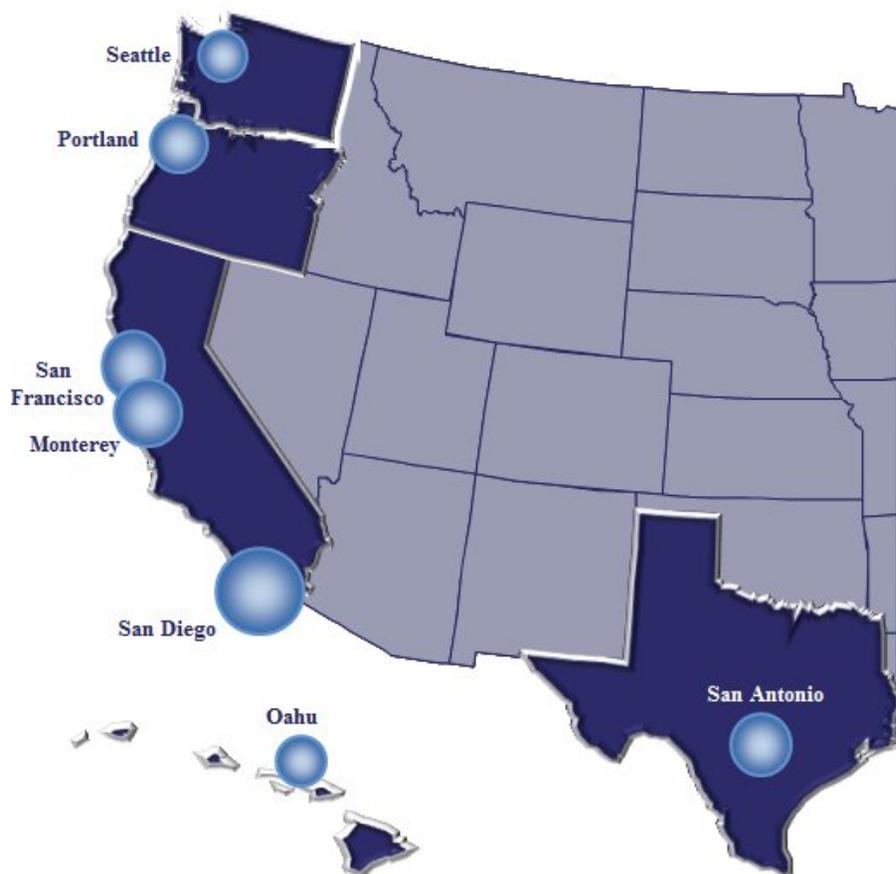
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AMERICAN  
ASSETS  
TRUST 

**American Asset Trust, Inc.'s Portfolio is concentrated in high-barrier-to-entry markets  
with favorable supply/demand characteristics**



Market	Retail	Office	Multifamily	Mixed-Use	
	Square Feet	Square Feet	Units	Square Feet	Suites
<b>San Diego</b>	1,217,923	668,869	922 <sup>(1)</sup>	—	—
<b>San Francisco</b>	35,156	519,548	—	—	—
<b>Oahu</b>	549,494	—	—	96,707	369
<b>Monterey</b>	676,571	—	—	—	—
<b>San Antonio</b>	589,501	—	—	—	—
<b>Portland</b>	—	966,642	—	—	—
<b>Seattle</b>	—	490,508	—	—	—
<b>Total</b>	3,068,645	2,645,567	922	96,707	369

Note: Circled areas represent all markets in which American Assets Trust, Inc. (the "Company") currently owns and operates its real estate assets. Size of circle denotes approximation of square feet / units.

Data is as of September 30, 2013.

(1) Includes 122 RV spaces.

	Square Feet	%
<b>Retail</b>	<b>3.1 million</b>	<b>54%</b>
<b>Office</b>	<b>2.6 million</b>	<b>46%</b>
<b>Totals</b>	<b>5.7 million</b>	

## THIRD QUARTER 2013 SUPPLEMENTAL INFORMATION

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This Supplemental Information contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (set forth in Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act). Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods which may be incorrect or imprecise and we may not be able to realize them. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all). The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: adverse economic or real estate developments in our markets; our failure to generate sufficient cash flows to service our outstanding indebtedness; defaults on, early terminations of or non-renewal of leases by tenants, including significant tenants; difficulties in identifying properties to acquire and completing acquisitions; difficulties in completing dispositions; our failure to successfully operate acquired properties and operations; our inability to develop or redevelop our properties due to market conditions; fluctuations in interest rates and increased operating costs; risks related to joint venture arrangements; our failure to obtain necessary outside financing; on-going litigation; general economic conditions; financial market fluctuations; risks that affect the general retail, office, multifamily and mixed-use environment; the competitive environment in which we operate; decreased rental rates or increased vacancy rates; conflicts of interests with our officers or directors; lack or insufficient amounts of insurance; environmental uncertainties and risks related to adverse weather conditions and natural disasters; other factors affecting the real estate industry generally; limitations imposed on our business and our ability to satisfy complex rules in order for us to continue to qualify as a REIT for U.S. federal income tax purposes; and changes in governmental regulations or interpretations thereof, such as real estate and zoning laws and increases in real property tax rates and taxation of REITs.

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While forward-looking statements reflect our good faith beliefs, they are not guarantees of future performance. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, or new information, data or methods, future events or other changes. For a further discussion of these and other factors that could impact our future results, refer to our most recent Annual Report on Form 10-K and other risks described in documents subsequently filed by us from time to time with the Securities and Exchange Commission.

# FINANCIAL HIGHLIGHTS

# CONSOLIDATED BALANCE SHEETS

(Amounts in thousands, except shares and per share data)

	September 30, 2013 (unaudited)	December 31, 2012 (audited)
<b>ASSETS</b>		
Real estate, at cost		
Operating real estate	\$ 1,900,185	\$ 1,891,549
Construction in progress	62,478	32,183
Held for development	9,006	14,944
	<u>1,971,669</u>	<u>1,938,676</u>
Accumulated depreciation	(305,880)	(270,494)
Net real estate	1,665,789	1,668,182
Cash and cash equivalents	65,722	42,479
Restricted cash	10,065	7,421
Accounts receivable, net	7,579	6,440
Deferred rent	31,665	29,395
Other assets, net	60,026	73,670
<b>TOTAL ASSETS</b>	<u>\$ 1,840,846</u>	<u>\$ 1,827,587</u>
<b>LIABILITIES AND EQUITY</b>		
LIABILITIES:		
Secured notes payable	\$ 1,044,117	\$ 1,044,682
Accounts payable and accrued expenses	41,256	29,509
Security deposits payable	5,010	4,856
Other liabilities and deferred credits	59,219	62,811
Total liabilities	<u>1,149,602</u>	<u>1,141,858</u>
Commitments and contingencies		
EQUITY:		
American Assets Trust, Inc. stockholders' equity		
Common stock, \$0.01 par value, 490,000,000 shares authorized, 40,448,393 and 39,664,212 shares outstanding at September 30, 2013 (unaudited) and December 31, 2012, respectively	405	397
Additional paid in capital	691,389	663,589
Accumulated dividends in excess of net income	(40,007)	(25,625)
Total American Assets Trust, Inc. stockholders' equity	<u>651,787</u>	<u>638,361</u>
Noncontrolling interests	39,457	47,368
Total equity	<u>691,244</u>	<u>685,729</u>
<b>TOTAL LIABILITIES AND EQUITY</b>	<u>\$ 1,840,846</u>	<u>\$ 1,827,587</u>

# CONSOLIDATED STATEMENTS OF INCOME

(Unaudited, amounts in thousands, except shares and per share data)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2013	2012	2013	2012
<b>REVENUE:</b>				
Rental income	\$ 62,405	\$ 58,310	\$ 181,332	\$ 165,058
Other property income	2,913	2,455	9,080	7,287
Total revenue	65,318	60,765	190,412	172,345
<b>EXPENSES:</b>				
Rental expenses	17,430	16,478	50,402	46,802
Real estate taxes	5,768	6,094	16,044	17,078
General and administrative	4,031	3,894	12,658	11,530
Depreciation and amortization	16,648	16,094	50,614	45,277
Total operating expenses	43,877	42,560	129,718	120,687
<b>OPERATING INCOME</b>	21,441	18,205	60,694	51,658
Interest expense	(14,764)	(14,247)	(44,244)	(42,176)
Other income (expense), net	(419)	8	(763)	(355)
<b>INCOME FROM CONTINUING OPERATIONS</b>	6,258	3,966	15,687	9,127
<b>DISCONTINUED OPERATIONS</b>				
Results from discontinued operations	—	319	—	653
<b>NET INCOME</b>	6,258	4,285	15,687	9,780
Net income attributable to restricted shares	(132)	(133)	(397)	(396)
Net income attributable to unitholders in the Operating Partnership	(1,903)	(1,335)	(4,752)	(3,022)
<b>NET INCOME ATTRIBUTABLE TO AMERICAN ASSETS TRUST, INC. STOCKHOLDERS</b>	\$ 4,223	\$ 2,817	\$ 10,538	\$ 6,362
Basic net income from continuing operations attributable to common stockholders per share	\$ 0.11	\$ 0.07	\$ 0.27	\$ 0.16
Basic net income from discontinued operations attributable to common stockholders per share	—	0.01	—	0.01
Basic net income attributable to common stockholders per share	\$ 0.11	\$ 0.08	\$ 0.27	\$ 0.17
Weighted average shares of common stock outstanding - basic	39,816,753	38,673,617	39,439,488	38,663,352
Diluted net income from continuing operations attributable to common stockholders per share	\$ 0.11	\$ 0.07	\$ 0.27	\$ 0.16
Diluted net income from discontinued operations attributable to common stockholders per share	—	0.01	—	0.01
Diluted net income attributable to common stockholders per share	\$ 0.11	\$ 0.08	\$ 0.27	\$ 0.17
Weighted average shares of common stock outstanding - diluted	57,777,667	57,054,425	57,423,959	57,054,425

# FUNDS FROM OPERATIONS, FFO AS ADJUSTED & FUNDS AVAILABLE FOR DISTRIBUTION



(Unaudited, amounts in thousands, except share and per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
<b>Funds from Operations (FFO) <sup>(1)</sup></b>				
Net income	\$ 6,258	\$ 4,285	\$ 15,687	\$ 9,780
Depreciation and amortization of real estate assets <sup>(2)</sup>	16,648	16,432	50,614	46,356
FFO, as defined by NAREIT	22,906	20,717	66,301	56,136
Less: Nonforfeitable dividends on incentive stock awards	(88)	(89)	(265)	(266)
FFO attributable to common stock and common units	\$ 22,818	\$ 20,628	\$ 66,036	\$ 55,870
FFO per diluted share/unit	\$ 0.39	\$ 0.36	\$ 1.15	\$ 0.98
Weighted average number of common shares and common units, diluted <sup>(3)</sup>	57,987,760	57,266,166	57,634,269	57,261,363
<b>Funds Available for Distribution (FAD)</b>	\$ 17,899	\$ 6,930	\$ 53,739	\$ 32,984
<b>Dividends</b>				
Dividends declared and paid	\$ 12,265	\$ 12,114	\$ 36,645	\$ 36,340
Dividends declared and paid per share/unit	\$ 0.21	\$ 0.21	\$ 0.63	\$ 0.63

# FUNDS FROM OPERATIONS, FFO AS ADJUSTED & FUNDS AVAILABLE FOR DISTRIBUTION (CONTINUED)

(Unaudited, amounts in thousands, except share and per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
<b>Funds Available for Distribution (FAD) <sup>(1)</sup></b>				
FFO As Adjusted	\$ 22,906	\$ 20,717	\$ 66,301	\$ 56,136
Adjustments (includes discontinued operations for 160 King Street):				
Tenant improvements, leasing commissions and maintenance capital expenditures	(4,839)	(13,208)	(13,546)	(23,067)
Net effect of straight-line rents <sup>(4)</sup>	(801)	(2,300)	(2,214)	(6,487)
Amortization of net above (below) market rents <sup>(5)</sup>	(1,031)	9	(1,758)	720
Net effect of other lease intangibles <sup>(6)</sup>	43	59	153	197
Amortization of debt issuance costs and debt fair value adjustment	983	985	2,949	2,964
Non-cash compensation expense	726	722	2,119	2,128
Unrealized (gains) losses on marketable securities	—	(86)	—	538
Loss on sale of marketable securities	—	121	—	121
Nonforfeitable dividends on incentive stock awards	(88)	(89)	(265)	(266)
<b>FAD</b>	<b>\$ 17,899</b>	<b>\$ 6,930</b>	<b>\$ 53,739</b>	<b>\$ 32,984</b>
<b>Summary of Capital Expenditures</b>				
Tenant improvements and leasing commissions	\$ 3,338	\$ 11,779	\$ 8,618	\$ 18,437
Maintenance capital expenditures	1,501	1,429	4,928	4,630
	<b>\$ 4,839</b>	<b>\$ 13,208</b>	<b>\$ 13,546</b>	<b>\$ 23,067</b>

Notes:

- (1) See Glossary of Terms.
- (2) The three and nine months ended September 30, 2012 includes depreciation and amortization on 160 King Street, which was sold on December 4, 2012. 160 King Street is classified as a discontinued operation.
- (3) For the three and nine months ended September 30, 2013 and 2012, the weighted average common shares and common units used to compute FFO and FFO As Adjusted per diluted share/unit include operating partnership common units and unvested restricted stock awards that are subject to time vesting. The shares/units used to compute FFO and FFO As Adjusted per diluted share/unit include additional shares/units which were excluded from the computation of diluted EPS, as they were anti-dilutive for the periods presented.
- (4) Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.
- (5) Represents the adjustment related to the acquisition of buildings with above (below) market rents.
- (6) Represents adjustments related to amortization of lease incentives paid to tenants and amortization of lease intangibles and straight-line rent expense for our leases of the Annex at The Landmark at One Market and retail space at Waikiki Beach Walk - Retail.

# CORPORATE GUIDANCE

(Unaudited, amounts in thousands, except share and per share data)

	<b>2013 Guidance Range <sup>(1)</sup></b>	
<b>Funds from Operations (FFO):</b>		
Net income	\$ 19,789	\$ 21,698
Depreciation and amortization of real estate assets	67,118	67,118
FFO, as defined by NAREIT	86,907	88,816
Less: Nonforfeitable dividends on incentive stock awards	(353)	(353)
FFO attributable to common stock and units	\$ 86,554	\$ 88,463
Weighted average number of common shares and units, diluted	57,720,584	57,720,584
FFO per diluted share, updated	\$ 1.50	\$ 1.53
FFO per diluted share, prior period	\$ 1.47	\$ 1.50

	<b>2014 Guidance Range <sup>(1)</sup></b>	
<b>Funds from Operations (FFO):</b>		
Net income	\$ 29,838	\$ 34,851
Depreciation and amortization of real estate assets	59,865	59,865
FFO, as defined by NAREIT	89,703	94,716
Less: Nonforfeitable dividends on incentive stock awards	(358)	(358)
FFO attributable to common stock and units	\$ 89,345	\$ 94,358
Weighted average number of common shares and units, diluted	58,155,627	58,155,627
FFO per diluted share, updated	\$ 1.54	\$ 1.62

Notes:

(1) The Company's guidance excludes any impact from future acquisitions, dispositions, equity issuances or repurchases, debt financings or repayments.

These estimates are forward-looking and reflect management's view of current and future market conditions, including certain assumptions with respect to leasing activity, rental rates, occupancy levels, interest rates and the amount and timing of acquisition and development activities. Our actual results may differ materially from these estimates.

## SAME-STORE PORTFOLIO NET OPERATING INCOME (NOI)

(Unaudited, amounts in thousands)

	Three Months Ended September 30, 2013				
	Retail	Office	Multifamily	Mixed-Use	Total
<b>Real estate rental revenue</b>					
Same-store portfolio	\$ 23,060	\$ 10,839	\$ 4,155	\$ 14,975	\$ 53,029
Non-same store portfolio <sup>(1)</sup>	464	11,825	—	—	12,289
Total	23,524	22,664	4,155	14,975	65,318
<b>Real estate expenses</b>					
Same-store portfolio	6,332	3,346	1,525	8,592	19,795
Non-same store portfolio <sup>(1)</sup>	113	3,290	—	—	3,403
Total	6,445	6,636	1,525	8,592	23,198
<b>Net Operating Income (NOI), GAAP basis</b>					
Same-store portfolio	16,728	7,493	2,630	6,383	33,234
Non-same store portfolio <sup>(1)</sup>	351	8,535	—	—	8,886
Total	\$ 17,079	\$ 16,028	\$ 2,630	\$ 6,383	\$ 42,120
Same-store portfolio NOI, GAAP basis	\$ 16,728	\$ 7,493	\$ 2,630	\$ 6,383	\$ 33,234
Net effect of straight-line rents <sup>(2)</sup>	112	(435)	—	(66)	(389)
Amortization of net above (below) market rents <sup>(3)</sup>	(211)	(249)	—	137	(323)
Net effect of other lease intangibles <sup>(4)</sup>	—	(30)	—	(20)	(50)
Same-store portfolio NOI, cash basis	\$ 16,629	\$ 6,779	\$ 2,630	\$ 6,434	\$ 32,472

Notes:

- (1) Same-store portfolio and non-same store portfolio are determined based on properties held on September 30, 2013 and 2012. See Glossary of Terms.
- (2) Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.
- (3) Represents the adjustment related to the acquisition of buildings with above (below) market rents.
- (4) Represents adjustments related to amortization of lease incentives paid to tenants and amortization of lease intangibles and straight-line rent expense for our lease of the Annex at The Landmark at One Market and retail space at Waikiki Beach Walk - Retail.

## SAME-STORE PORTFOLIO NET OPERATING INCOME (NOI)

(Unaudited, amounts in thousands)

	Nine Months Ended September 30, 2013				
	Retail	Office	Multifamily	Mixed-Use	Total
<b>Real estate rental revenue</b>					
Same-store portfolio	\$ 67,761	\$ 29,964	\$ 12,004	\$ 41,635	\$ 151,364
Non-same store portfolio <sup>(1)</sup>	1,414	37,634	—	—	39,048
Total	69,175	67,598	12,004	41,635	190,412
<b>Real estate expenses</b>					
Same-store portfolio	16,985	9,043	4,383	24,931	55,342
Non-same store portfolio <sup>(1)</sup>	491	10,613	—	—	11,104
Total	17,476	19,656	4,383	24,931	66,446
<b>Net Operating Income (NOI), GAAP basis</b>					
Same-store portfolio	50,776	20,921	7,621	16,704	96,022
Non-same store portfolio <sup>(1)</sup>	923	27,021	—	—	27,944
Total	\$ 51,699	\$ 47,942	\$ 7,621	\$ 16,704	\$ 123,966
Same-store portfolio NOI, GAAP basis	\$ 50,776	\$ 20,921	\$ 7,621	\$ 16,704	\$ 96,022
Net effect of straight-line rents <sup>(2)</sup>	538	(1,098)	—	(173)	(733)
Amortization of net above (below) market rents <sup>(3)</sup>	(566)	(586)	—	598	(554)
Net effect of other lease intangibles <sup>(4)</sup>	—	(69)	—	(59)	(128)
Same-store portfolio NOI, cash basis	\$ 50,748	\$ 19,168	\$ 7,621	\$ 17,070	\$ 94,607

Notes:

- (1) Same-store portfolio and non-same store portfolio are determined based on properties held on September 30, 2013 and 2012. See Glossary of Terms.
- (2) Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.
- (3) Represents the adjustment related to the acquisition of buildings with above (below) market rents.
- (4) Represents adjustments related to amortization of lease incentives paid to tenants and amortization of lease intangibles and straight-line rent expense for our lease of the Annex at The Landmark at One Market and retail space at Waikiki Beach Walk - Retail.

## SAME-STORE PORTFOLIO NOI COMPARISON

(Unaudited, amounts in thousands)

	Three Months Ended			Nine Months Ended		
	September 30,			September 30,		
	2013	2012	Change	2013	2012	Change
<b>Cash Basis:</b>						
Retail	\$ 16,629	\$ 16,141	3.0 %	\$ 50,748	\$ 47,595	6.6%
Office	6,779	7,018	(3.4)	19,168	17,536	9.3
Multifamily	2,630	2,348	12.0	7,621	6,520	16.9
Mixed-Use	6,434	5,643	14.0	17,070	15,081	13.2
	<u>\$ 32,472</u>	<u>\$ 31,150</u>	<u>4.2 %</u>	<u>\$ 94,607</u>	<u>\$ 86,732</u>	<u>9.1%</u>
<b>GAAP Basis:</b>						
Retail	\$ 16,728	\$ 16,891	(1.0)%	\$ 50,776	\$ 49,235	3.1%
Office	7,493	7,444	0.7	20,921	20,398	2.6
Multifamily	2,630	2,348	12.0	7,621	6,520	16.9
Mixed-Use	6,383	5,447	17.2	16,704	14,686	13.7
	<u>\$ 33,234</u>	<u>\$ 32,130</u>	<u>3.4 %</u>	<u>\$ 96,022</u>	<u>\$ 90,839</u>	<u>5.7%</u>

## SAME-STORE PORTFOLIO NOI COMPARISON WITH REDEVELOPMENTS

(Unaudited, amounts in thousands)

	Three Months Ended			Nine Months Ended		
	September 30,		Change	September 30,		Change
	2013	2012		2013	2012	
<b>Cash Basis:</b>						
Retail	\$ 16,629	\$ 16,141	3.0 %	\$ 50,748	\$ 47,595	6.6%
Office	11,181	11,539	(3.1)	33,031	31,850	3.7
Multifamily	2,630	2,348	12.0	7,621	6,520	16.9
Mixed-Use	6,434	5,643	14.0	17,070	15,081	13.2
	<u>\$ 36,874</u>	<u>\$ 35,671</u>	<u>3.4 %</u>	<u>\$ 108,470</u>	<u>\$ 101,046</u>	<u>7.3%</u>
<b>GAAP Basis:</b>						
Retail	\$ 16,728	\$ 16,891	(1.0)%	\$ 50,776	\$ 49,235	3.1%
Office	11,965	11,732	2.0	33,950	33,841	0.3
Multifamily	2,630	2,348	12.0	7,621	6,520	16.9
Mixed-Use	6,383	5,447	17.2	16,704	14,686	13.7
	<u>\$ 37,706</u>	<u>\$ 36,418</u>	<u>3.5 %</u>	<u>\$ 109,051</u>	<u>\$ 104,282</u>	<u>4.6%</u>

## NOI BY REGION

(Unaudited, amounts in thousands)

	Three Months Ended September 30, 2013				
	Retail	Office	Multifamily	Mixed-Use	Total
<b>Southern California</b>					
NOI, GAAP basis <sup>(1)</sup>	\$ 6,938	\$ 3,727	\$ 2,630	\$ —	\$ 13,295
Net effect of straight-line rents <sup>(2)</sup>	(110)	(186)	—	—	(296)
Amortization of net above (below) market rents <sup>(3)</sup>	(264)	18	—	—	(246)
Net effect of other lease intangibles <sup>(4)</sup>	—	93	—	—	93
NOI, cash basis	6,564	3,652	2,630	—	12,846
<b>Northern California</b>					
NOI, GAAP basis <sup>(1)</sup>	2,513	4,016	—	—	6,529
Net effect of straight-line rents <sup>(2)</sup>	(93)	(448)	—	—	(541)
Amortization of net above (below) market rents <sup>(3)</sup>	(78)	(224)	—	—	(302)
Net effect of other lease intangibles <sup>(4)</sup>	—	(30)	—	—	(30)
NOI, cash basis	2,342	3,314	—	—	5,656
<b>Hawaii</b>					
NOI, GAAP basis <sup>(1)</sup>	4,484	—	—	6,383	10,867
Net effect of straight-line rents <sup>(2)</sup>	223	—	—	(66)	157
Amortization of net above (below) market rents <sup>(3)</sup>	186	—	—	137	323
Net effect of other lease intangibles <sup>(4)</sup>	—	—	—	(20)	(20)
NOI, cash basis	4,893	—	—	6,434	11,327
<b>Oregon</b>					
NOI, GAAP basis <sup>(1)</sup>	—	4,221	—	—	4,221
Net effect of straight-line rents <sup>(2)</sup>	—	(101)	—	—	(101)
Amortization of net above (below) market rents <sup>(3)</sup>	—	95	—	—	95
NOI, cash basis	—	4,215	—	—	4,215
<b>Texas</b>					
NOI, GAAP basis <sup>(1)</sup>	3,144	—	—	—	3,144
Net effect of straight-line rents <sup>(2)</sup>	10	—	—	—	10
Amortization of net above (below) market rents <sup>(3)</sup>	(65)	—	—	—	(65)
NOI, cash basis	3,089	—	—	—	3,089
<b>Washington</b>					
NOI, GAAP basis <sup>(1)</sup>	—	4,064	—	—	4,064
Net effect of straight-line rents <sup>(2)</sup>	—	(30)	—	—	(30)
Amortization of net above (below) market rents <sup>(3)</sup>	—	(836)	—	—	(836)
NOI, cash basis	—	3,198	—	—	3,198
<b>Total</b>					
NOI, GAAP basis <sup>(1)</sup>	17,079	16,028	2,630	6,383	42,120
Net effect of straight-line rents <sup>(2)</sup>	30	(765)	—	(66)	(801)
Amortization of net above (below) market rents <sup>(3)</sup>	(221)	(947)	—	137	(1,031)
Net effect of other lease intangibles <sup>(4)</sup>	—	63	—	(20)	43
NOI, cash basis	\$ 16,888	\$ 14,379	\$ 2,630	\$ 6,434	\$ 40,331

Notes:

(1) See Glossary of Terms.

(2) Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.

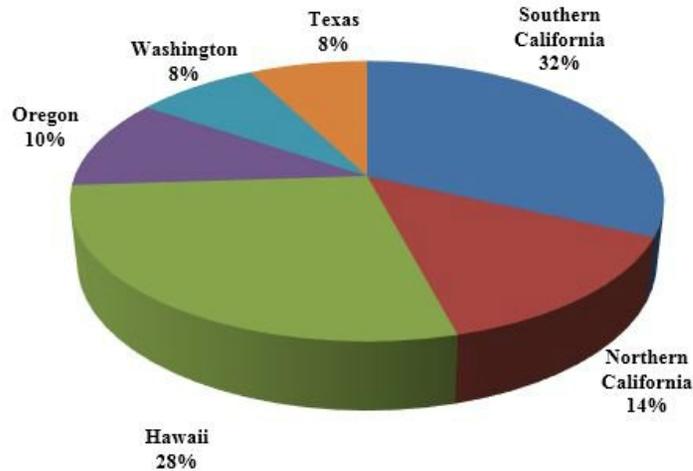
(3) Represents the adjustment related to the acquisition of buildings with above (below) market rents.

(4) Represents adjustments related to amortization of lease incentives paid to tenants and amortization of lease intangibles and straight-line rent expense for our leases of the Annex at The Landmark at One Market and retail space at Waikiki Beach Walk - Retail.

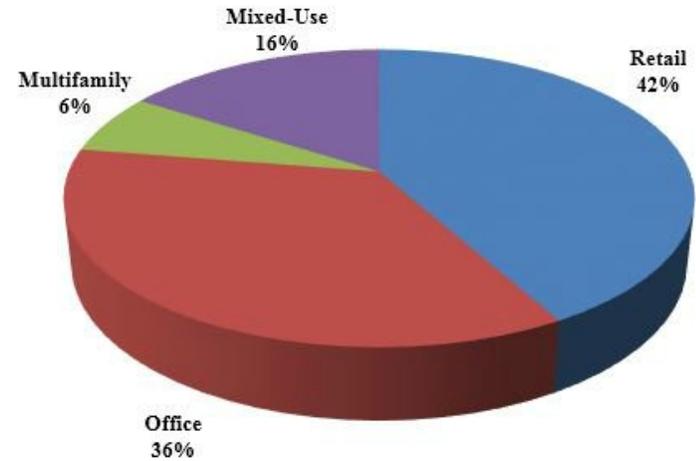
Three Months Ended September 30, 2013

## Portfolio NOI, Cash Basis Breakdown

Portfolio Diversification by Geographic Region

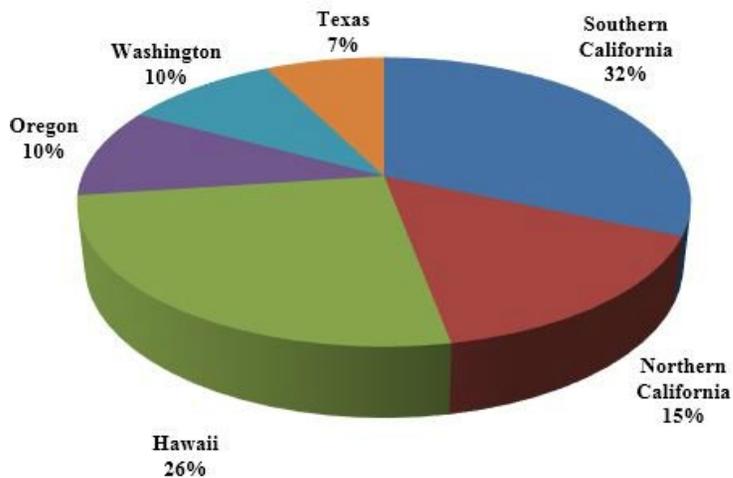


Portfolio Diversification by Segment

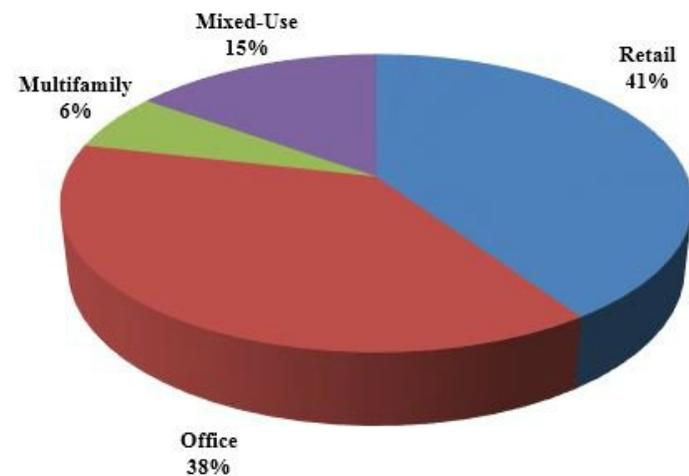


## Portfolio NOI, GAAP Basis Breakdown

Portfolio Diversification by Geographic Region



Portfolio Diversification by Segment



# PROPERTY REVENUE AND OPERATING EXPENSES

(Unaudited, amounts in thousands)

Property	Three Months Ended September 30, 2013			
	Base Rent <sup>(1)</sup>	Additional Property Income <sup>(2)</sup>	Billed Expense Reimbursements <sup>(3)</sup>	Property Operating Expenses <sup>(4)</sup>
<b>Retail Portfolio</b>				
Carmel Country Plaza	\$ 827	\$ 18	\$ 213	\$ (190)
Carmel Mountain Plaza	2,573	41	636	(781)
South Bay Marketplace	554	—	168	(180)
Rancho Carmel Plaza	169	9	35	(76)
Lomas Santa Fe Plaza	1,192	21	303	(388)
Solana Beach Towne Centre	1,414	31	481	(452)
Del Monte Center	2,185	256	693	(1,070)
Geary Marketplace	252	1	104	(79)
The Shops at Kalakaua	396	20	35	(65)
Waikale Center	4,446	317	1,237	(1,493)
Alamo Quarry Market	3,240	88	1,433	(1,637)
<b>Subtotal Retail Portfolio</b>	<b>\$ 17,248</b>	<b>\$ 802</b>	<b>\$ 5,338</b>	<b>\$ (6,411)</b>
<b>Office Portfolio</b>				
Torrey Reserve Campus <sup>(5)</sup>	\$ 3,782	\$ 72	\$ 119	\$ (973)
Solana Beach Corporate Centre	1,551	1	34	(466)
The Landmark at One Market	4,626	30	101	(1,909)
One Beach Street	646	—	95	(275)
First & Main	2,810	114	184	(727)
Lloyd District Portfolio	2,681	421	45	(1,208)
City Center Bellevue	3,668	456	256	(1,136)
<b>Subtotal Office Portfolio</b>	<b>\$ 19,764</b>	<b>\$ 1,094</b>	<b>\$ 834</b>	<b>\$ (6,694)</b>
<b>Multifamily Portfolio</b>				
Loma Palisades	\$ 2,575	\$ 197	\$ —	\$ (970)
Imperial Beach Gardens	683	64	—	(279)
Mariner's Point	306	33	—	(139)
Santa Fe Park RV Resort	273	24	—	(137)
<b>Subtotal Multifamily Portfolio</b>	<b>\$ 3,837</b>	<b>\$ 318</b>	<b>\$ —</b>	<b>\$ (1,525)</b>

## PROPERTY REVENUE AND OPERATING EXPENSES (CONTINUED)

(Unaudited, amounts in thousands)

Property	Three Months Ended September 30, 2013			
	Base Rent <sup>(1)</sup>	Additional Property Income <sup>(2)</sup>	Billed Expense Reimbursements <sup>(3)</sup>	Property Operating Expenses <sup>(4)</sup>
<b>Mixed-Use Portfolio</b>				
Waikiki Beach Walk - Retail	\$ 2,507	\$ 905	\$ 921	\$ (1,690)
Waikiki Beach Walk - Embassy Suites™	9,983	721	—	(6,913)
<b>Subtotal Mixed-Use Portfolio</b>	<b>\$ 12,490</b>	<b>\$ 1,626</b>	<b>\$ 921</b>	<b>\$ (8,603)</b>
<b>Total</b>	<b>\$ 53,339</b>	<b>\$ 3,840</b>	<b>\$ 7,093</b>	<b>\$ (23,233)</b>

Notes:

- (1) Base rent for our retail and office portfolio and the retail portion of our mixed-use portfolio represents base rent for the three months ended September 30, 2013 (before abatements) and excludes the impact of straight-line rent and above (below) market rent adjustments. Total abatements for our retail and office portfolio were approximately \$73 and \$618, respectively, for the three months ended September 30, 2013. There were no abatements for the retail portion of our mixed-use portfolio for the three months ended September 30, 2013. In the case of triple net or modified gross leases, annualized base rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses. Multifamily portfolio base rent represents base rent (including parking, before abatements) less vacancy allowance and employee rent credits and includes additional rents (additional rents include insufficient notice penalties, month-to-month charges and pet rent). There were no abatements for our multifamily portfolio for the three months ended September 30, 2013. For Waikiki Beach Walk - Embassy Suites™, base rent is equal to the actual room revenue for the three months ended September 30, 2013.
- (2) Represents additional property-related income for the three months ended September 30, 2013, which includes: (i) percentage rent, (ii) other rent (such as storage rent, license fees and association fees) and (iii) other property income (such as late fees, default fees, lease termination fees, parking revenue, the reimbursement of general excise taxes, laundry income and food and beverage sales).
- (3) Represents billed tenant expense reimbursements for the three months ended September 30, 2013.
- (4) Represents property operating expenses for the three months ended September 30, 2013. Property operating expenses includes all rental expenses, except non-cash rent expense and the provision for bad debt recorded for deferred rent receivables.
- (5) Base rent shown includes amounts related to American Assets Trust, L.P.'s lease at ICW Plaza. This intercompany rent is eliminated in the consolidated statement of operations. The base rent was \$165 and abatements were \$165 for the three months ended September 30, 2013.

## SEGMENT CAPITAL EXPENDITURES

(Unaudited, amounts in thousands)

### Three Months Ended September 30, 2013

Segment	Tenant Improvements and Leasing Commissions	Maintenance Capital Expenditures	Total Tenant Improvements, Leasing Commissions and Maintenance Capital Expenditures	Redevelopment and Expansions	New Development	Total Capital Expenditures
Retail Portfolio	\$ 221	\$ 335	\$ 556	\$ —	\$ 60	\$ 616
Office Portfolio	3,117	540	3,657	3,073	4,960	11,690
Multifamily Portfolio	—	351	351	—	—	351
Mixed-Use Portfolio	—	275	275	—	—	275
<b>Total</b>	<b>\$ 3,338</b>	<b>\$ 1,501</b>	<b>\$ 4,839</b>	<b>\$ 3,073</b>	<b>\$ 5,020</b>	<b>\$ 12,932</b>

### Nine Months Ended September 30, 2013

Segment	Tenant Improvements and Leasing Commissions	Maintenance Capital Expenditures	Total Tenant Improvements, Leasing Commissions and Maintenance Capital Expenditures	Redevelopment and Expansions	New Development	Total Capital Expenditures
Retail Portfolio	\$ 2,441	\$ 578	\$ 3,019	\$ 11	\$ 113	\$ 3,143
Office Portfolio	6,078	3,103	9,181	11,319	10,491	30,991
Multifamily Portfolio	—	700	700	—	—	700
Mixed-Use Portfolio	99	547	646	—	—	646
<b>Total</b>	<b>\$ 8,618</b>	<b>\$ 4,928</b>	<b>\$ 13,546</b>	<b>\$ 11,330</b>	<b>\$ 10,604</b>	<b>\$ 35,480</b>

## SUMMARY OF OUTSTANDING DEBT

(Unaudited, amounts in thousands)

Debt	Amount		Annual Debt Service	Maturity Date	Balance at Maturity
	Outstanding at September 30, 2013	Interest Rate			
Alamo Quarry Market <sup>(1)(2)</sup>	\$ 92,289	5.67%	\$ 94,057	January 8, 2014	\$ 91,717
Waialele Center <sup>(3)</sup>	140,700	5.15	7,360	November 1, 2014	140,700
The Shops at Kalakaua <sup>(3)</sup>	19,000	5.45	1,053	May 1, 2015	19,000
The Landmark at One Market <sup>(3)(4)</sup>	133,000	5.61	7,558	July 5, 2015	133,000
Del Monte Center <sup>(3)</sup>	82,300	4.93	4,121	July 8, 2015	82,300
First & Main <sup>(3)</sup>	84,500	3.97	3,397	July 1, 2016	84,500
Imperial Beach Gardens <sup>(3)</sup>	20,000	6.16	1,250	September 1, 2016	20,000
Mariner's Point <sup>(3)</sup>	7,700	6.09	476	September 1, 2016	7,700
South Bay Marketplace <sup>(3)</sup>	23,000	5.48	1,281	February 10, 2017	23,000
Waikiki Beach Walk - Retail <sup>(3)</sup>	130,310	5.39	7,020	July 1, 2017	130,310
Solana Beach Corporate Centre III-IV <sup>(5)</sup>	36,908	6.39	2,798	August 1, 2017	35,136
Loma Palisades <sup>(3)</sup>	73,744	6.09	4,553	July 1, 2018	73,744
One Beach Street <sup>(3)</sup>	21,900	3.94	875	April 1, 2019	21,900
Torrey Reserve - North Court <sup>(1)</sup>	21,450	7.22	1,836	June 1, 2019	19,443
Torrey Reserve - VCI, VCII, VCIII <sup>(1)</sup>	7,225	6.36	560	June 1, 2020	6,439
Solana Beach Corporate Centre I-II <sup>(1)</sup>	11,516	5.91	855	June 1, 2020	10,169
Solana Beach Towne Centre <sup>(1)</sup>	38,388	5.91	2,849	June 1, 2020	33,898
City Center Bellevue <sup>(3)</sup>	111,000	3.98	4,479	November 1, 2022	111,000
<b>Total / Weighted Average</b>	<b>\$ 1,054,930</b>	<b>5.26%</b>	<b>\$ 146,378</b>		<b>\$ 1,043,956</b>
Unamortized fair value adjustment	(10,813)				
<b>Secured Notes Payable</b>	<b>\$ 1,044,117</b>				
<b>Fixed Rate Debt Ratio of Secured Notes Payable</b>					
Fixed rate debt	100%				

Notes:

- (1) Principal payments based on a 30-year amortization schedule.
- (2) Loan was prepaid, without penalty or premium, on October 8, 2013.
- (3) Interest only.
- (4) Maturity date is the earlier of the loan maturity date under the loan agreement, or the "Anticipated Repayment Date" as specifically defined in the loan agreement, which is the date after which substantial economic penalties apply if the loan has not been paid off.
- (5) Loan was interest only through August 2012. Beginning in September 2012, principal payments are based on a 30-year amortization schedule. Annual debt service is for the period October 1, 2012 through September 30, 2013.

## MARKET CAPITALIZATION

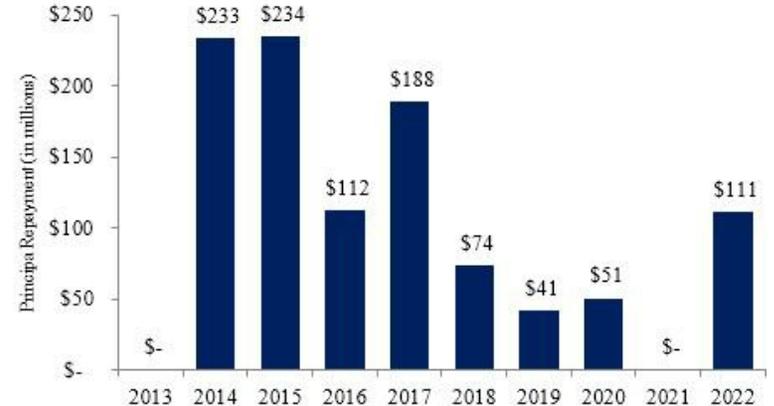
(Unaudited, amounts in thousands, except per share data)

Market data	September 30, 2013
Common shares outstanding	40,448
Common units outstanding	17,960
Common shares and common units outstanding	58,408
Market price per common share	\$ 30.51
Equity market capitalization	\$ 1,782,028
Total debt	\$ 1,054,930
Total market capitalization	\$ 2,836,958
Less: Cash on hand	\$ (65,722)
Total enterprise value	\$ 2,771,236
Total assets, gross	\$ 2,146,726
Total debt/Total capitalization	37.2%
Total debt/Total enterprise value	38.1%
Net debt/Total enterprise value <sup>(1)</sup>	35.7%
Total debt/Total assets, gross	49.1%
Net debt/Total assets, gross <sup>(1)</sup>	46.1%
Total debt/EBITDA <sup>(2)(3)</sup>	6.9x
Net debt/EBITDA <sup>(1)(2)(3)</sup>	6.5x
Interest coverage ratio <sup>(4)</sup>	2.6x
Fixed charge coverage ratio <sup>(4)</sup>	2.6x

Notes:

- (1) Net debt is equal to total debt less cash on hand.
- (2) See Glossary of Terms for discussion of EBITDA.
- (3) As used here, EBITDA represents the actual for the three months ended September 30, 2013 annualized.
- (4) Calculated as EBITDA divided by interest on borrowed funds, including capitalized interest and excluding debt fair value adjustments and loan fee amortization.

### Debt Maturity Schedule



Weighted Average Fixed Interest Rates: 2013: -, 2014: 5.4%, 2015: 5.4%, 2016: 4.5%, 2017: 5.6%, 2018: 6.1%, 2019: 5.5%, 2020: 6.0%, 2021: -, 2022: 4.0%

Weighted Average Term to Maturity: 3.4 years

## SUMMARY OF REDEVELOPMENT OPPORTUNITIES

Our portfolio has numerous potential opportunities to create future shareholder value. These opportunities could be subject to government approvals, lender consents, tenant consents, market conditions, availability of debt and/or equity financing, etc. Many of these opportunities are in their preliminary stages and may not ultimately come to fruition. This schedule will update as we modify various assumptions and markets conditions change. Square footages and units set forth below are estimates only and ultimately may differ materially from actual square footages and units.

<b><u>In-Process Development Projects</u></b>							<b>Project Costs (in thousands) <sup>(2)</sup></b>				
<b>Property</b>	<b>Location</b>	<b>Start Date</b>	<b>Estimated Completion Date</b>	<b>Estimated Stabilization Date <sup>(1)</sup></b>	<b>Estimated Rentable Square Feet</b>	<b>Multifamily Units</b>	<b>Three Months Ended September 30, 2013</b>	<b>Nine Months Ended September 30, 2013</b>	<b>Cost Incurred to Date</b>	<b>Total Estimated Investment</b>	<b>Estimated Stabilized Yield <sup>(3)</sup></b>
<b><u>Office Property:</u></b>											
Torrey Reserve III & IV	San Diego, CA	2012	2014	2015	81,500	N/A	\$3,502	\$11,362	\$17,775	\$34,100	8.60%
<b><u>Mixed Use Property:</u></b>											
Lloyd District Portfolio	Portland, OR	2013	2015	2017	47,000	657	\$6,271	\$10,800	\$13,968	\$191,828	6.25% - 7.25%

<b><u>Development/Redevelopment Pipeline</u></b>					
<b>Property</b>	<b>Property Type</b>	<b>Location</b>	<b>Estimated Square Footage <sup>(4)</sup></b>	<b>Multifamily Units</b>	
Solana Beach Corporate Centre (Building 5)	Retail	Solana Beach, CA	10,000	N/A	
Lomas Santa Fe Plaza	Retail	Solana Beach, CA	45,000	N/A	
Sorrento Pointe <sup>(5)</sup>	Office	San Diego, CA	88,000	N/A	
Solana Beach - Highway 101	Mixed Use	Solana Beach, CA	48,000	36	

Notes:

- (1) Based on management's estimation of stabilized occupancy (90%).
- (2) Project costs exclude allocated land costs and interest costs capitalized in accordance with Accounting Standards Codification ("ASC") 835-20-50-1.
- (3) Calculated as return on invested capital when project has reached stabilized occupancy, and excludes allocated land costs and interest cost capitalized in accordance with ASC 838-20-50-1.
- (4) Represents commercial portion of development opportunity for Solana Beach - Highway 101.
- (5) Development plans began during the second quarter of 2013.

# PORTFOLIO DATA

# PROPERTY REPORT

As of September 30, 2013

## Retail and Office Portfolios

Property	Location	Year Built/ Renovated	Number of Buildings	Net Rentable Square Feet <sup>(1)</sup>	Percentage Leased <sup>(2)</sup>	Annualized Base Rent <sup>(3)</sup>	Annualized Base Rent per Leased Square Foot <sup>(4)</sup>	Retail Anchor Tenant(s) <sup>(5)</sup>	Other Principal Retail Tenants <sup>(6)</sup>
<b>Retail Properties</b>									
Carmel Country Plaza	San Diego, CA	1991	9	78,098	96.2%	\$ 3,341,892	\$44.48		Sharp Healthcare, San Diego County Credit Union
Carmel Mountain Plaza <sup>(7)</sup>	San Diego, CA	1994	13	520,228	91.4	10,350,492	21.77	Sears	Sports Authority, Nordstrom Rack
South Bay Marketplace <sup>(7)</sup>	San Diego, CA	1997	9	132,877	100.0	2,217,786	16.69		Ross Dress for Less, Grocery Outlet
Rancho Carmel Plaza	San Diego, CA	1993	3	30,421	73.9	616,533	27.42		Oggi's Pizza & Brewing Co., Saloncentric
Lomas Santa Fe Plaza	Solana Beach, CA	1972/1997	9	209,569	82.7	4,687,633	27.05		Vons, We-R-Fabrics
Solana Beach Towne Centre	Solana Beach, CA	1973/2000/2004	12	246,730	99.4	5,606,638	22.86		Dixieline Probuild, Marshalls
Del Monte Center <sup>(7)</sup>	Monterey, CA	1967/1984/2006	16	676,571	99.5	9,384,199	13.94	Macy's, KLA Monterrey	Century Theatres, Macy's Furniture Gallery
Geary Marketplace	Walnut Creek, CA	2012	3	35,156	100.0	1,140,883	32.45		Sprouts Farmer Market, Freebirds Wild Burrito
The Shops at Kalakaua	Honolulu, HI	1971/2006	3	11,671	100.0	1,585,276	135.83		Whalers General Store, Diesel U.S.A. Inc.
Waialele Center	Waipahu, HI	1993/2008	9	537,823	98.5	17,787,248	33.58	Lowe's, Kmart, Sports Authority, Foodland Super Market	Old Navy, Officemax
Alamo Quarry Market <sup>(7)</sup>	San Antonio, TX	1997/1999	16	589,501	94.7	12,863,658	23.04	Regal Cinemas	Bed Bath & Beyond, Whole Foods Market
<b>Subtotal/Weighted Average Retail Portfolio</b>			<b>102</b>	<b>3,068,645</b>	<b>95.6%</b>	<b>\$ 69,582,238</b>	<b>\$23.72</b>		
<b>Office Properties</b>									
Torrey Reserve Campus	San Diego, CA	1996-2000	9	456,850	92.8%	\$ 15,505,083	\$36.57		
Solana Beach Corporate Centre	Solana Beach, CA	1982/2005	4	212,019	91.4	6,368,609	32.86		
The Landmark at One Market <sup>(8)</sup>	San Francisco, CA	1917/2000	1	421,934	100.0	18,503,032	43.85		
One Beach Street	San Francisco, CA	1924/1972/1987 /1992	1	97,614	84.2	2,583,285	31.43		
First & Main	Portland, OR	2010	1	361,229	100.0	11,285,701	31.24		
Lloyd District Portfolio	Portland, OR	1940-2011	6	605,413	78.0	10,528,017	22.29		
City Center Bellevue	Bellevue, WA	1987	1	490,508	94.2	14,750,134	31.92		
<b>Subtotal/Weighted Average Office Portfolio</b>			<b>23</b>	<b>2,645,567</b>	<b>91.4%</b>	<b>\$ 79,523,861</b>	<b>\$32.89</b>		
<b>Total/Weighted Average Retail and Office Portfolio</b>			<b>125</b>	<b>5,714,212</b>	<b>93.6%</b>	<b>\$ 149,106,099</b>	<b>\$27.88</b>		

# PROPERTY REPORT (CONTINUED)

As of September 30, 2013

Property	Location	Year Built/ Renovated	Number		Percentage Leased <sup>(2)</sup>	Annualized Base Rent <sup>(3)</sup>	Average Monthly Base Rent per Leased Unit <sup>(4)</sup>
			Buildings	Units			
Loma Palisades	San Diego, CA	1958/2001-2008	80	548	99.6%	\$ 10,306,416	\$ 1,574
Imperial Beach Gardens	Imperial Beach, CA	1959/2008-present	26	160	100.0	2,758,512	\$ 1,437
Mariner's Point	Imperial Beach, CA	1986	8	88	100.0	1,231,584	\$ 1,166
Santa Fe Park RV Resort <sup>(9)</sup>	San Diego, CA	1971/2007-2008	1	126	77.8	789,708	\$ 671
<b>Total/Weighted Average Multifamily Portfolio</b>			<b>115</b>	<b>922</b>	<b>96.7%</b>	<b>\$ 15,086,220</b>	<b>\$ 1,410</b>

## Mixed-Use Portfolio

Retail Portion	Location	Year Built/ Renovated	Number of Buildings	Net Rentable Square Feet <sup>(1)</sup>	Percentage Leased <sup>(2)</sup>	Annualized Base Rent <sup>(3)</sup>	Annualized Base Rent per Leased Square Foot <sup>(4)</sup>	Retail	
								Anchor Tenant(s) <sup>(5)</sup>	Other Principal Retail Tenants <sup>(6)</sup>
Waikiki Beach Walk - Retail	Honolulu, HI	2006	3	96,707	97.9%	\$ 10,130,130	\$ 107.00		Yard House, Roy's

Hotel Portion	Location	Year Built/ Renovated	Number of Buildings	Units	Average Occupancy <sup>(10)</sup>	Average Daily Rate <sup>(10)</sup>	Annualized Revenue per Available Room <sup>(10)</sup>

Notes:

- The net rentable square feet for each of our retail properties and the retail portion of our mixed-use property is the sum of (1) the square footages of existing leases, plus (2) for available space, the field-verified square footage. The net rentable square feet for each of our office properties is the sum of (1) the square footages of existing leases, plus (2) for available space, management's estimate of net rentable square feet based, in part, on past leases. The net rentable square feet included in such office leases is generally determined consistently with the Building Owners and Managers Association, or BOMA, 1996 measurement guidelines.
- Percentage leased for each of our retail and office properties and the retail portion of the mixed-use property includes square footage under leases as of September 30, 2013, including leases which may not have commenced as of September 30, 2013. Percentage leased for our multifamily properties includes total units rented as of September 30, 2013.
- Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements)) for the month ended September 30, 2013 by 12. In the case of triple net or modified gross leases, annualized base rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses.
- Annualized base rent per leased square foot is calculated by dividing annualized base rent, by square footage under lease as of September 30, 2013. Annualized base rent per leased unit is calculated by dividing annualized base rent by units under lease as of September 30, 2013.
- Retail anchor tenants are defined as retail tenants leasing 50,000 square feet or more.
- Other principal retail tenants are defined as the two tenants leasing the most square footage, excluding anchor tenants.
- Net rentable square feet at certain of our retail properties includes pad sites leased pursuant to the ground leases in the following table:

Property	Number of Ground Leases	Square Footage Leased Pursuant to Ground Leases	Aggregate Annualized Base Rent
Carmel Mountain Plaza	6	127,112	\$ 1,020,900
South Bay Marketplace	1	2,824	\$ 91,320
Del Monte Center	2	295,100	\$ 201,291
Alamo Quarry Market	4	31,994	\$ 459,075

- This property contains 421,934 net rentable square feet consisting of The Landmark at One Market (377,714 net rentable square feet) as well as a separate long-term leasehold interest in approximately 44,220 net rentable square feet of space located in an adjacent six-story leasehold known as the Annex. We currently lease the Annex from an affiliate of the Paramount Group pursuant to a long-term master lease effective through June 30, 2016, which we have the option to extend until 2026 pursuant to two five-year extension options.
- The Santa Fe Park RV Resort is subject to seasonal variation, with higher rates of occupancy occurring during the summer months. During the 12 months ended September 30, 2013, the highest average monthly occupancy rate for this property was 99%, occurring in July 2013. The number of units at the Santa Fe Park RV Resort includes 122 RV spaces and four apartments.
- Average occupancy represents the percentage of available units that were sold during the three months ended September 30, 2013, and is calculated by dividing the number of units sold by the product of the total number of units and the total number of days in the period. Average daily rate represents the average rate paid for the units sold and is calculated by dividing the total room revenue (i.e., excluding food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services) for the three months ended September 30, 2013 by the number of units sold. Revenue per available room, or RevPAR, represents the total unit revenue per total available units for the three months ended September 30, 2013 and is calculated by multiplying average occupancy by the average daily rate. RevPAR does not include food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services.

## RETAIL LEASING SUMMARY

As of September 30, 2013

### Total Lease Summary - Comparable <sup>(1)</sup>

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant Improvements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
3rd Quarter 2013	23	100%	53,709	\$33.68	\$34.08	\$ (21,357)	(1.2)%	4.5 %	3.7	\$ 333,800	\$6.21
2nd Quarter 2013	11	100%	38,960	\$30.60	\$28.09	\$ 97,872	8.9 %	17.6 %	5.5	\$ 54,358	\$1.40
1st Quarter 2013	11	100%	19,639	\$38.83	\$36.50	\$ 45,691	6.4 %	9.8 %	3.7	\$ 47,500	\$2.42
4th Quarter 2012	13	100%	33,269	\$33.32	\$31.86	\$ 48,639	4.6 %	12.3 %	3.7	\$ 61,650	\$1.85
Total 12 months	58	100%	145,577	\$33.47	\$32.30	\$ 170,845	3.6 %	10.1 %	4.2	\$ 497,308	\$3.42

### New Lease Summary - Comparable <sup>(1)</sup>

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant Improvements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
3rd Quarter 2013	3	13%	5,790	\$38.49	\$44.97	\$ (37,565)	(14.4)%	(14.5)%	3.2	\$ 313,800	\$54.20
2nd Quarter 2013	2	18%	3,275	\$31.75	\$26.72	\$ 16,470	18.8 %	20.1 %	5.3	\$ 32,750	\$10.00
1st Quarter 2013	2	18%	2,686	\$36.84	\$35.60	\$ 3,322	3.5 %	(1.3)%	2.9	\$ 15,000	\$5.58
4th Quarter 2012	—	—	—	—	—	—	—	—	—	—	—
Total 12 months	7	12%	11,751	\$36.23	\$37.74	\$ (17,773)	(4.0)%	(4.7)%	3.7	\$ 361,550	\$30.77

### Renewal Lease Summary - Comparable <sup>(1)(5)</sup>

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant Improvements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
3rd Quarter 2013	20	87%	47,919	\$33.10	\$32.76	\$ 16,208	1.0 %	7.7 %	3.7	\$ 20,000	\$0.42
2nd Quarter 2013	9	82%	35,685	\$30.49	\$28.21	\$ 81,402	8.1 %	17.4 %	5.5	\$ 21,608	\$0.61
1st Quarter 2013	9	82%	16,953	\$39.14	\$36.64	\$ 42,369	6.8 %	11.6 %	3.9	\$ 32,500	\$1.92
4th Quarter 2012	13	100%	33,269	\$33.32	\$31.86	\$ 48,639	4.6 %	12.3 %	3.7	\$ 61,650	\$1.85
Total 12 months	51	88%	133,826	\$33.22	\$31.81	\$ 188,618	4.4 %	11.7 %	4.2	\$ 135,758	\$1.02

### Total Lease Summary - Comparable and Non-Comparable

Quarter	Number of Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Weighted Average Lease Term <sup>(4)</sup>	Tenant Improvements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
3rd Quarter 2013	26	59,433	\$34.49	4.1	\$ 448,940	\$7.55
2nd Quarter 2013	16	73,385	\$22.18	7.1	\$ 350,858	\$4.78
1st Quarter 2013	14	23,944	\$38.72	4.0	\$ 137,500	\$5.74
4th Quarter 2012	13	33,269	\$33.32	3.7	\$ 61,650	\$1.85
Total 12 months	69	190,031	\$30.06	5.2	\$ 998,948	\$5.25

Notes:

- (1) Comparable leases represent those leases signed on spaces for which there was a previous lease.
- (2) Contractual rent represents contractual minimum rent under the new lease for the first twelve months of the term.
- (3) Prior rent represents the minimum rent paid under the previous lease in the final twelve months of the term.
- (4) Weighted average is calculated on the basis of square footage.
- (5) Excludes renewals at fixed contractual rates specified in the lease.

## OFFICE LEASING SUMMARY

As of September 30, 2013

### Total Lease Summary - Comparable <sup>(1)</sup>

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant Improvements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
3rd Quarter 2013	11	100%	52,805	\$31.44	\$31.32	\$ 5,875	0.4 %	3.7 %	5.8	\$ 412,943	\$7.82
2nd Quarter 2013	12	100%	59,028	\$30.99	\$32.23	\$ (72,922)	(3.8)%	5.4 %	6.7	\$ 1,486,752	\$25.19
1st Quarter 2013	14	100%	73,838	\$34.90	\$33.53	\$ 101,256	4.1 %	16.7 %	4.7	\$ 885,649	\$11.99
4th Quarter 2012	14	100%	93,022	\$39.76	\$34.28	\$ 509,561	16.0 %	16.1 %	3.3	\$ 82,927	\$0.89
Total 12 months	51	100%	278,693	\$35.04	\$33.09	\$ 543,770	5.9 %	11.8 %	4.9	\$ 2,868,271	\$10.29

### New Lease Summary - Comparable <sup>(1)</sup>

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant Improvements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
3rd Quarter 2013	2	18%	14,930	\$35.74	\$32.28	\$ 51,693	10.7 %	12.8 %	9.1	\$ 134,327	\$9.00
2nd Quarter 2013	5	42%	38,462	\$27.43	\$29.83	\$ (92,602)	(8.1)%	6.0 %	8.7	\$ 1,343,691	\$34.94
1st Quarter 2013	6	43%	24,972	\$33.74	\$35.87	\$ (53,113)	(5.9)%	11.8 %	7.3	\$ 257,069	\$10.29
4th Quarter 2012	2	14%	10,096	\$30.03	\$34.67	\$ (46,826)	(13.4)%	(18.0)%	1.9	—	—
Total 12 months	15	29%	88,460	\$30.91	\$32.50	\$ (140,848)	(4.9)%	6.1 %	7.6	\$ 1,735,087	\$19.62

### Renewal Lease Summary - Comparable <sup>(1)(5)</sup>

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant Improvements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
3rd Quarter 2013	9	82%	37,875	\$29.74	\$30.95	\$ (45,818)	(3.9)%	— %	4.5	\$ 278,616	\$7.36
2nd Quarter 2013	7	58%	20,566	\$37.66	\$36.70	\$ 19,680	2.6 %	4.5 %	2.9	\$ 143,061	\$6.96
1st Quarter 2013	8	57%	48,866	\$35.49	\$32.33	\$ 154,369	9.8 %	19.6 %	3.4	\$ 628,580	\$12.86
4th Quarter 2012	12	86%	82,926	\$40.95	\$34.24	\$ 556,387	19.6 %	20.3 %	3.5	\$ 82,927	\$1.00
Total 12 months	36	71%	190,233	\$36.96	\$33.36	\$ 684,618	10.8 %	14.4 %	3.6	\$ 1,133,184	\$5.96

### Total Lease Summary - Comparable and Non-Comparable

Quarter	Number of Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Weighted Average Lease Term <sup>(4)</sup>	Tenant Improvements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
3rd Quarter 2013	19	79,317	\$32.87	4.7	\$ 910,994	\$11.49
2nd Quarter 2013	17	70,070	\$31.56	6.6	\$ 1,756,251	\$25.06
1st Quarter 2013	18	111,596	\$30.73	6.0	\$ 2,298,525	\$20.60
4th Quarter 2012	16	95,263	\$39.66	3.3	\$ 82,927	\$0.87
Total 12 months	70	356,246	\$33.76	5.1	\$ 5,048,697	\$14.17

Notes:

- (1) Comparable leases represent those leases signed on spaces for which there was a previous lease.
- (2) Contractual rent represents contractual minimum rent under the new lease for the first twelve months of the term.
- (3) Prior rent represents the minimum rent paid under the previous lease in the final twelve months of the term.
- (4) Weighted average is calculated on the basis of square footage.
- (5) Excludes renewals at fixed contractual rates specified in the lease.

## MULTIFAMILY LEASING SUMMARY

As of September 30, 2013

### Lease Summary - Loma Palisades

Quarter	Number of Leased Units	Percentage leased <sup>(1)</sup>	Annualized Base Rent <sup>(2)</sup>	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
3rd Quarter 2013	546	99.6%	\$10,306,416	\$1,574
2nd Quarter 2013	538	98.2%	\$10,058,160	\$1,558
1st Quarter 2013	526	96.0%	\$9,772,104	\$1,548
4th Quarter 2012	534	97.4%	\$9,932,424	\$1,551

### Lease Summary - Imperial Beach Gardens

Quarter	Number of Leased Units	Percentage leased <sup>(1)</sup>	Annualized Base Rent <sup>(2)</sup>	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
3rd Quarter 2013	160	100.0%	\$2,758,512	\$1,437
2nd Quarter 2013	160	100.0%	\$2,725,968	\$1,420
1st Quarter 2013	156	97.5%	\$2,637,432	\$1,409
4th Quarter 2012	158	98.8%	\$2,619,372	\$1,381

### Lease Summary - Mariner's Point

Quarter	Number of Leased Units	Percentage leased <sup>(1)</sup>	Annualized Base Rent <sup>(2)</sup>	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
3rd Quarter 2013	88	100.0%	\$1,231,584	\$1,166
2nd Quarter 2013	88	100.0%	\$1,198,860	\$1,135
1st Quarter 2013	86	97.7%	\$1,168,932	\$1,133
4th Quarter 2012	88	100.0%	\$1,189,188	\$1,126

### Lease Summary - Santa Fe Park RV Resort

Quarter	Number of Leased Units	Percentage leased <sup>(1)</sup>	Annualized Base Rent <sup>(2)</sup>	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
3rd Quarter 2013	98	77.8%	\$789,708	\$671
2nd Quarter 2013	115	91.3%	\$1,153,548	\$836
1st Quarter 2013	101	80.0%	\$858,144	\$709
4th Quarter 2012	93	74.0%	\$913,200	\$816

### Total Multifamily Lease Summary

Quarter	Number of Leased Units	Percentage leased <sup>(1)</sup>	Annualized Base Rent <sup>(2)</sup>	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
3rd Quarter 2013	892	96.7%	\$15,086,220	\$1,410
2nd Quarter 2013	901	97.7%	\$15,136,536	\$1,400
1st Quarter 2013	869	94.3%	\$14,436,612	\$1,384
4th Quarter 2012	873	94.7%	\$14,654,184	\$1,399

Notes:

- (1) Percentage leased for our multifamily properties includes total units rented as of each respective quarter end date.
- (2) Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements)) as of each respective quarter end date.
- (3) Annualized base rent per leased unit is calculated by dividing annualized base rent, by units under lease as of each respective quarter end date.

## MIXED-USE LEASING SUMMARY

As of September 30, 2013

### Lease Summary - Retail Portion

Quarter	Number of Leased Square Feet	Percentage leased <sup>(1)</sup>	Annualized Base Rent <sup>(2)</sup>	Annualized base Rent per Leased Square Foot <sup>(3)</sup>
3rd Quarter 2013	94,692	97.9%	\$10,130,130	\$107
2nd Quarter 2013	90,664	93.8%	\$9,898,572	\$109
1st Quarter 2013	92,333	95.5%	\$10,309,910	\$112
4th Quarter 2012	92,333	95.5%	\$9,977,318	\$108

### Lease Summary - Hotel Portion

Quarter	Number of Leased Units	Average Occupancy <sup>(4)</sup>	Average Daily Rate <sup>(4)</sup>	Annualized Revenue per Available Room <sup>(4)</sup>
3rd Quarter 2013	328	88.9%	\$331	\$294
2nd Quarter 2013	323	87.6%	\$278	\$244
1st Quarter 2013	331	89.6%	\$297	\$266
4th Quarter 2012	328	84.3%	\$265	\$224

Notes:

- (1) Percentage leased for mixed-use property includes square footage under leases as of September 30, 2013, including leases which may not have commenced as of September 30, 2013.
- (2) Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements)) for the month ended September 30, 2013 by 12. In the case of triple net or modified gross leases, annualized base rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses.
- (3) Annualized base rent per leased square foot is calculated by dividing annualized base rent, by square footage under lease as of September 30, 2013.
- (4) Average occupancy represents the percentage of available units that were sold during the three months ended September 30, 2013, and is calculated by dividing the number of units sold by the product of the total number of units and the total number of days in the period. Average daily rate represents the average rate paid for the units sold and is calculated by dividing the total room revenue (i.e., excluding food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services) for each respective quarter period by the number of units sold. Revenue per available room, or RevPAR, represents the total unit revenue per total available units for each respective quarter period and is calculated by multiplying average occupancy by the average daily rate. RevPAR does not include food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services.

# LEASE EXPIRATIONS

As of September 30, 2013

Assumes no exercise of lease options

Year	Office				Retail				Mixed-Use (Retail Portion Only)				Total		
	Expiring	% of	% of	Annualized	Expiring	% of	% of	Annualized	Expiring	% of	% of	Annualized	Expiring	Total	Annualized
	Sq. Ft.	Office	Total	Base Rent	Sq. Ft.	Retail	Total	Base Rent	Sq. Ft.	Mixed-Use	Total	Base Rent	Sq. Ft.	Sq. Ft.	Sq. Ft.
Month to Month	25,802	1.0%	0.4%	\$4.36	9,915	0.3%	0.2%	\$16.26	3,433	3.5%	0.1%	\$21.63	39,150	0.7%	\$8.89
2013	94,262	3.6	1.6	\$34.98	43,948	1.4	0.8	\$32.59	6,690	6.9	0.1	\$66.73	144,900	2.5	\$44.74
2014	210,722	8.0	4.0	\$26.42	311,213	10.1	5.8	\$32.15	2,575	2.7	—	\$200.23	524,510	9.7	\$29.67
2015	266,824	10.1	4.6	\$32.97	249,245	8.1	4.3	\$26.29	11,085	11.5	0.2	\$221.23	527,154	9.1	\$33.77
2016	268,931	10.2	4.6	\$29.93	201,652	6.6	3.5	\$34.34	14,428	14.9	0.2	\$121.58	485,011	8.3	\$34.49
2017	374,722	14.0	6.4	\$35.03	334,358	10.9	5.8	\$25.59	7,407	7.7	0.1	\$147.21	716,487	12.3	\$31.78
2018	210,071	7.9	4.0	\$36.21	1,068,026	34.9	18.1	\$19.07	6,394	6.6	0.1	\$170.28	1,284,491	22.1	\$22.63
2019	268,997	10.2	4.6	\$39.31	159,757	5.2	2.7	\$28.09	14,220	14.7	0.3	\$77.92	442,974	7.6	\$36.50
2020	270,340 <sup>(2)</sup>	10.2	4.2	\$36.51	131,884	4.3	2.3	\$10.82	17,843	18.4	0.3	\$44.96	420,067	6.8	\$28.53
2021	208,011	7.9	3.7	\$36.57	41,769	1.4	0.6	\$39.79	—	—	—	—	249,780	4.3	\$37.11
2022	9,364	0.4	0.1	\$20.00	145,355	4.7	2.4	\$30.25	10,617	11.0	0.3	\$81.57	165,336	2.8	\$32.96
Thereafter	184,446 <sup>(3)(4)</sup>	7.0	2.6	\$25.66	162,454	5.3	2.8	\$22.23	—	—	—	—	346,900	5.4	\$23.50
Signed Leases Not Commenced	24,490	0.9	0.8	—	72,994	2.4	1.3	—	—	—	—	—	97,484	2.1	—
Available	228,585	8.6	4.0	—	136,075	4.4	2.3	—	2,015	2.1	—	—	366,675	6.3	—
<b>Total</b>	<b>2,645,567</b>	<b>100.0%</b>	<b>45.5%</b>	<b>\$30.06</b>	<b>3,068,645</b>	<b>100.0%</b>	<b>52.8%</b>	<b>\$22.68</b>	<b>96,707</b>	<b>100.0%</b>	<b>1.7%</b>	<b>\$105.46</b>	<b>5,810,919</b>	<b>100.0%</b>	<b>\$27.41</b>

Assumes all lease options are exercised

Year	Office				Retail				Mixed-Use (Retail Portion Only)				Total		
	Expiring	% of	% of	Annualized	Expiring	% of	% of	Annualized	Expiring	% of	% of	Annualized	Expiring	Total	Annualized
	Sq. Ft.	Office	Total	Base Rent	Sq. Ft.	Retail	Total	Base Rent	Sq. Ft.	Mixed-Use	Total	Base Rent	Sq. Ft.	Sq. Ft.	Per Sq. Ft. <sup>(1)</sup>
Month to Month	25,802	1.0%	0.4%	\$4.36	9,915	0.3%	0.2%	\$16.26	3,433	3.5%	0.1%	\$21.63	39,150	0.7%	\$8.89
2013	94,262	3.6	1.7	\$34.98	25,592	0.8	0.4	\$43.41	6,690	6.9	0.1	\$66.73	126,544	2.2	\$48.68
2014	146,613	5.5	3.2	\$24.60	124,014	4.0	2.1	\$49.22	2,145	2.2	—	\$213.91	272,772	5.3	\$34.67
2015	82,861	3.1	1.4	\$31.49	57,545	1.9	1.0	\$35.08	4,871	5.0	0.1	\$181.98	145,277	2.5	\$37.96
2016	175,418	6.6	3.0	\$30.01	64,687	2.1	1.0	\$29.87	10,830	11.2	0.3	\$121.43	250,935	4.3	\$33.92
2017	49,077	1.9	0.8	\$34.16	90,490	3.0	1.6	\$32.81	6,367	6.6	0.1	\$140.99	145,934	2.5	\$37.91
2018	80,815	3.1	1.4	\$33.72	109,754	3.6	1.9	\$27.49	6,394	6.6	0.1	\$170.28	196,963	3.4	\$34.71
2019	104,723	4.0	1.8	\$34.72	121,250	4.0	2.1	\$23.42	2,530	2.6	—	\$185.40	228,503	3.9	\$30.39
2020	181,851	6.9	2.8	\$28.65	195,648	6.4	3.4	\$21.97	1,951	2.0	—	\$141.63	379,450	6.2	\$25.31
2021	84,133	3.2	1.4	\$32.98	55,666	1.8	1.0	\$47.13	10,242	10.6	0.2	\$201.31	150,041	2.6	\$49.72
2022	341,744	12.8	6.0	\$35.85	88,323	2.9	1.4	\$35.14	10,617	11.0	0.2	\$81.57	440,684	7.6	\$36.81
Thereafter	1,025,193 <sup>(2)(3)(4)</sup>	38.8	16.8	\$35.47	1,916,692	62.4	33.1	\$20.56	28,622	29.7	0.5	\$47.43	2,970,507	50.4	\$25.92
Signed Leases Not Commenced	24,490	0.9	0.8	—	72,994	2.4	1.3	—	—	—	—	—	97,484	2.1	—
Available	228,585	8.6	4.0	—	136,075	4.4	2.3	—	2,015	2.1	—	—	366,675	6.3	—
<b>Total</b>	<b>2,645,567</b>	<b>100.0%</b>	<b>45.5%</b>	<b>\$30.06</b>	<b>3,068,645</b>	<b>100.0%</b>	<b>52.8%</b>	<b>\$22.68</b>	<b>96,707</b>	<b>100.0%</b>	<b>1.7%</b>	<b>\$105.46</b>	<b>5,810,919</b>	<b>100.0%</b>	<b>\$27.41</b>

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## LEASE EXPIRATIONS (CONTINUED)

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### As of September 30, 2013

Notes:

- (1) Annualized base rent per leased square foot is calculated by dividing (i) annualized base rent for leases expiring during the applicable period, by (ii) square footage under such expiring leases. Annualized base rent is calculated by multiplying (i) base rental payments (defined as cash base rents (before abatements)) for the month ended September 30, 2013 for the leases expiring during the applicable period by (ii) 12 months.
- (2) The expirations include 27,226 square feet currently leased by Simpson Gumpertz & Heger at The Landmark at One Market, for which salesforce.com has signed an agreement to lease such space upon Simpson Gumpertz & Heger's lease termination from October 31, 2013 through April 30, 2020, with options to extend the lease through April 30, 2030.
- (3) The expirations include 22,105 square feet currently leased by Integra Telecom Holdings, Inc. at Lloyd District Portfolio through May 31, 2014 which Pacificorp has signed an agreement to lease such space beginning October 1, 2014 through September 30, 2024 with options to extend the lease through September 30, 2034.
- (4) The expirations include 12,772 square feet currently leased by Globalscholar, Inc. at City Center Bellevue through September 30, 2013 for which Esterline Technologies Corporation has signed an agreement to lease such space beginning October 1, 2013 through September 30, 2023.

# PORTFOLIO LEASED STATISTICS

Type	At September 30, 2013			At September 30, 2012		
	Size	Leased <sup>(1)</sup>	Leased %	Size	Leased <sup>(1)</sup>	Leased %
<b>Overall Portfolio <sup>(2)</sup> Statistics</b>						
Retail Properties (square feet)	3,068,645	2,932,570	95.6%	3,032,500	2,939,464	96.9%
Office Properties (square feet)	2,645,567	2,416,982	91.4%	2,649,212	2,482,371	93.7%
Multifamily Properties (units)	922	892	96.7%	922	887	96.2%
Mixed-Use Properties (square feet)	96,707	94,692	97.9%	96,569	94,025	97.4%
Mixed-Use Properties (units)	369	327 <sup>(3)</sup>	88.7%	369	333 <sup>(3)</sup>	90.2%
<b>Same-Store <sup>(2)</sup> Statistics</b>						
Retail Properties (square feet)	3,033,489	2,897,414	95.5%	3,032,500	2,939,646	96.9%
Office Properties (square feet)	1,092,796	1,059,031	96.9%	994,860	985,882	99.1%
Multifamily Properties (units)	922	892	96.7%	922	887	96.2%
Mixed-Use Properties (square feet)	96,707	94,692	97.9%	96,569	94,025	97.4%
Mixed-Use Properties (units)	369	327 <sup>(3)</sup>	88.7%	369	333 <sup>(3)</sup>	90.2%

Notes:

- (1) Leased square feet includes square feet under lease as of each date, including leases which may not have commenced as of that date. Leased units for our multifamily properties include total units rented as of that date.
- (2) See Glossary of Terms.
- (3) Represents average occupancy for the nine months ended September 30, 2013 and 2012.

## TOP TENANTS - RETAIL

As of September 30, 2013

Tenant	Property(ies)	Lease Expiration	Total Leased Square Feet	Rentable Square Feet as a Percentage of Total Retail	Rentable Square Feet as a Percentage of Total	Annualized Base Rent	Annualized Base Rent as a Percentage of Total Retail	Annualized Base Rent as a Percentage of Total
1 Lowe's	Waikele Center	5/31/2018	155,000	5.1%	2.7%	\$ 4,307,153	6.2%	2.7%
2 Kmart	Waikele Center	6/30/2018	119,590	3.9	2.1	4,185,650	6.0	2.6
3 Foodland Super Market	Waikele Center	1/25/2014	50,000	1.6	0.9	2,528,220	3.6	1.6
4 Sports Authority	Carmel Mountain Plaza, Waikele Center	11/30/2018 7/18/2018	90,722	3.0	1.6	2,076,602	3.0	1.3
5 Nordstrom Rack	Carmel Mountain Plaza, Alamo Quarry Market	9/30/2022 10/31/2022	69,047	2.3	1.2	1,990,316	2.9	1.2
6 Sprouts Farmers Market	Solana Beach Towne Centre, Carmel Mountain Plaza, Geary Marketplace	6/30/2014 3/31/2025 9/30/2032	71,431	2.3	1.2	1,763,776	2.5	1.1
7 Old Navy	South Bay Marketplace, Waikele Center, Alamo Quarry Market	4/30/2016 7/31/2016 9/30/2017	59,780	1.9	1.0	*	*	*
8 Vons	Lomas Santa Fe Plaza	12/31/2017	49,895	1.6	0.9	1,216,700	1.7	0.8
9 Officemax	Waikele Center, Alamo Quarry Market	1/31/2014 9/30/2017	47,962	1.6	0.8	1,176,511	1.7	0.7
10 Regal Cinemas	Alamo Quarry Market	3/31/2018	72,447	2.4	1.2	1,122,929	1.6	0.7
<b>Top 10 Retail Tenants Total</b>			<b>785,874</b>	<b>25.7%</b>	<b>13.6%</b>	<b>\$ 20,367,857</b>	<b>29.2%</b>	<b>12.7%</b>

\* Data withheld at tenant's request.

## TOP TENANTS - OFFICE

As of September 30, 2013

	Tenant	Property	Lease Expiration	Total Leased Square Feet	Rentable Square Feet as a Percentage of Total Office	Rentable Square Feet as a Percentage of Total	Annualized Base Rent	Annualized Base Rent as a Percentage of Total Office	Annualized Base Rent as a Percentage of Total
1	salesforce.com	The Landmark at One Market	6/30/2019 4/30/2020 5/31/2021	226,892	8.6%	3.9%	\$ 10,834,672	13.6%	6.8%
2	Autodesk, Inc.	The Landmark at One Market	12/31/2015 12/31/2017	114,664	4.3	2.0	5,274,941	6.6	3.3
3	Veterans Benefits Administration	First & Main	8/31/2020	93,572	3.5	1.6	3,006,453	3.8	1.9
4	Treasury Tax Administration	First & Main	9/30/2013	70,660	2.7	1.2	2,583,330	3.2	1.6
5	Insurance Company of the West	Torrey Reserve Campus	12/31/2016	81,040	3.1	1.4	2,523,121	3.2	1.6
6	Treasury Call Center	First & Main	8/31/2020	63,648	2.4	1.1	2,184,302	2.7	1.4
7	Caradigm USA LLC	City Center Bellevue	8/14/2017	68,956	2.6	1.2	2,166,598	2.7	1.4
8	HDR Engineering, Inc.	City Center Bellevue	12/31/2017	54,290	2.1	0.9	1,932,828	2.4	1.2
9	Alliant International University	One Beach Street	10/31/2019	64,161	2.4	1.1	1,786,072	2.2	1.1
10	Portland Energy Conservation	First & Main	1/31/2021	73,422	2.8	1.3	1,635,827	2.1	1.0
<b>Top 10 Office Tenants Total</b>				<b>911,305</b>	<b>34.5%</b>	<b>15.7%</b>	<b>\$ 33,928,144</b>	<b>42.5%</b>	<b>21.3%</b>

# APPENDIX

## GLOSSARY OF TERMS

**Earnings Before Interest, Taxes, Depreciation, and Amortization (EBITDA):** EBITDA is a non-GAAP measure that means net income or loss plus depreciation and amortization, net interest expense, income taxes, gain or loss on sale of real estate and impairments of real estate, if any. EBITDA is presented because it approximates a key performance measure in our debt covenants, but it should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP. The reconciliation of net income to EBITDA for the three and nine months ended September 30, 2013 and 2012 is as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Net income	\$ 6,258	\$ 4,285	\$ 15,687	\$ 9,780
Depreciation and amortization (including discontinued operations)	16,648	16,432	50,614	46,356
Interest expense (including discontinued operations)	14,764	14,690	44,244	43,522
Interest income	(54)	(177)	(88)	(329)
Income tax expense	473	55	861	555
EBITDA	\$ 38,089	\$ 35,285	\$ 111,318	\$ 99,884

**Funds From Operations (FFO):** FFO is a supplemental measure of real estate companies' operating performances. The National Association of Real Estate Investment Trusts (NAREIT) defines FFO as follows: net income, computed in accordance with GAAP plus depreciation and amortization of real estate assets and excluding extraordinary items, gains and losses on sale of real estate and impairment losses. NAREIT developed FFO as a relative measure of performance and liquidity of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. However, FFO does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income); should not be considered an alternative to net income as an indication of our performance; and is not necessarily indicative of cash flow as a measure of liquidity or ability to pay dividends. We consider FFO a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of real estate assets diminishes predictably over time, and because industry analysts have accepted it as a performance measure. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.

**Funds From Operations As Adjusted (FFO As Adjusted):** FFO As Adjusted is a supplemental measure of real estate companies' operating performances. We use FFO As Adjusted as a supplemental performance measure because losses from early extinguishment of debt, loan transfer and consent fees and gains on acquisitions of controlling interests create significant earnings volatility which in turn results in less comparability between reporting periods and less predictability regarding future earnings potential. The adjustments noted resulted from our initial public offering and formation transactions. However, other REITs may use different methodologies for defining adjustments and, accordingly, our FFO As Adjusted may not be comparable to other REITs.

## GLOSSARY OF TERMS (CONTINUED)

**Funds Available for Distribution (FAD):** FAD is a supplemental measure of our liquidity. We compute FAD by subtracting from FFO As Adjusted tenant improvements, leasing commissions and maintenance capital expenditures, eliminating the net effect of straight-line rents, amortization of above (below) market rents for acquisition properties, the effects of other lease intangibles, adding noncash amortization of deferred financing costs and debt fair value adjustments, adding noncash compensation expense, and adding (subtracting) unrealized losses (gains) on marketable securities. FAD provides an additional perspective on our ability to fund cash needs and make distributions by adjusting FFO for the impact of certain cash and noncash items, as well as adjusting FFO for recurring capital expenditures and leasing costs. However, other REITs may use different methodologies for calculating FAD and, accordingly, our FAD may not be comparable to other REITs.

**Net Operating Income (NOI):** We define NOI as operating revenues (rental income, tenant reimbursements, lease termination fees, ground lease rental income and other property income) less property and related expenses (property expenses, ground lease expense, property marketing costs, real estate taxes and insurance). NOI excludes general and administrative expenses, interest expense, depreciation and amortization, acquisition-related expense, other nonproperty income and losses, gains and losses from property dispositions, extraordinary items, tenant improvements and leasing commissions. Other REITs may use different methodologies for calculating NOI, and accordingly, our NOI may not be comparable to other REITs. Since NOI excludes general and administrative expenses, interest expense, depreciation and amortization, acquisition-related expenses, other nonproperty income and losses, gains and losses from property dispositions, and extraordinary items, it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating commercial real estate and the impact to operations from trends in occupancy rates, rental rates, and operating costs, providing a perspective on operations not immediately apparent from net income. However, NOI should not be viewed as an alternative measure of our financial performance since it does not reflect general and administrative expenses, interest expense, depreciation and amortization costs, other nonproperty income and losses, the level of capital expenditures and leasing costs necessary to maintain the operating performance of the properties, or trends in development and construction activities which are significant economic costs and activities that could materially impact our results from operations.

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2013	2012	2013	2012
Reconciliation of NOI to net income				
Total NOI	\$ 42,120	\$ 38,193	\$ 123,966	\$ 108,465
General and administrative	(4,031)	(3,894)	(12,658)	(11,530)
Depreciation and amortization	(16,648)	(16,094)	(50,614)	(45,277)
Interest expense	(14,764)	(14,247)	(44,244)	(42,176)
Other income (expense), net	(419)	8	(763)	(355)
<b>Income from continuing operations</b>	<b>6,258</b>	<b>3,966</b>	<b>15,687</b>	<b>9,127</b>
<b>Discontinued operations</b>				
Results from discontinued operations	—	319	—	653
<b>Net income</b>	<b>6,258</b>	<b>4,285</b>	<b>15,687</b>	<b>9,780</b>
Net income attributable to restricted shares	(132)	(133)	(397)	(396)
Net loss attributable to unitholders in the Operating Partnership	(1,903)	(1,335)	(4,752)	(3,022)
<b>Net income attributable to American Assets Trust, Inc. stockholders</b>	<b>\$ 4,223</b>	<b>\$ 2,817</b>	<b>\$ 10,538</b>	<b>\$ 6,362</b>

**Overall Portfolio:** Includes all operating properties owned by us as of September 30, 2013.

## GLOSSARY OF TERMS (CONTINUED)

**Same-Store Portfolio, Non-Same Store Portfolio and Redevelopment Same-Store:** Information provided on a same-store basis includes the results of properties that we owned and operated for the entirety of both periods being compared except for properties for which significant redevelopment or expansion occurred during either of the periods being compared, properties under development, properties classified as held for development and properties classified as discontinued operations. Information provided on a redevelopment same-store basis includes the results of properties undergoing significant redevelopment for the entirety or portion of both periods being compared. The following table shows the properties included in the same-store, non-same store and redevelopment same-store portfolio for the comparative periods presented.

	Comparison of Three Months Ended September 30, 2013 to 2012			Comparison of Nine Months Ended September 30, 2013 to 2012		
	Same-Store	Non Same-Store	Redevelopment Same-Store	Same-Store	Non Same-Store	Redevelopment Same-Store
<b><u>Retail Properties</u></b>						
Carmel Country Plaza	X		X	X		X
Carmel Mountain Plaza	X		X	X		X
South Bay Marketplace	X		X	X		X
Rancho Carmel Plaza	X		X	X		X
Lomas Santa Fe Plaza	X		X	X		X
Solana Beach Towne Centre	X		X	X		X
Del Monte Center	X		X	X		X
Geary Marketplace		X			X	
The Shops at Kalakaua	X		X	X		X
Waialele Center	X		X	X		X
Alamo Quarry Market	X		X	X		X
<b><u>Office Properties</u></b>						
Torrey Reserve Campus		X	X		X	X
Solana Beach Corporate Centre	X		X	X		X
The Landmark at One Market	X		X	X		X
One Beach Street	X		X		X	
First & Main	X		X	X		X
Lloyd District Portfolio		X	X		X	X
City Center Bellevue		X			X	
<b><u>Multifamily Properties</u></b>						
Loma Palisades	X		X	X		X
Imperial Beach Gardens	X		X	X		X
Mariner's Point	X		X	X		X
Santa Fe Park RV Resort	X		X	X		X
<b><u>Mixed-Use Properties</u></b>						
Waikiki Beach Walk - Retail	X		X	X		X
Waikiki Beach Walk - Embassy Suites™	X		X	X		X
<b><u>Development Properties</u></b>						
Sorrento Pointe - Land		X			X	
Torrey Reserve - Land		X			X	
Solana Beach Corporate Centre - Land		X			X	
Solana Beach - Highway 101 - Land		X			X	
Lloyd District Portfolio - Land		X			X	

**Tenant Improvements and Incentives:** Represents not only the total dollars committed for the improvement (fit-out) of a space as it relates to a specific lease but may also include base building costs (i.e. expansion, escalators, new entrances, etc.) which are required to make the space leasable. Incentives include amounts paid to tenants as an inducement to sign a lease that do not represent building improvements.