THIRD QUARTER 2011 Supplemental Information



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AAT's portfolio is concentrated in high-barrier-to-entry markets with favorable supply/demand characteristics



| Market | Property Type | No. of Properties | Square Feet/Units |
|------------------|---------------------------------|----------------------|--|
| San Diego | Retail Office Multifamily | 6 2 4 | 1,217,634 668,772 922 units ⁽¹⁾ |
| San Francisco | Office | 2 | 589,920 |
| Oahu | Retail Mixed- Use | 2 | 549,695 96,569 (retail)/369 |
| Monterey | Retail | 1 | suites 674,224 |
| San Antonio | Retail | 1 | 589,501 |
| Portland | Office | 2 | 973,844 |

 Square Feet
 %

 Retail
 3.0 million
 58%

 Office
 2.2 million
 42%

 Totals
 5.2 million

Note: Circled areas represent all markets in which American Assets Trust currently owns and operates its real estate assets. Circle size denotes an approximation of square feet / units.

Data is as of September 30, 2011.

(1) Includes 122 RV spaces.

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This Supplemental Information contains forward-looking statements within the meaning of the Private Securities Act, and Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act). Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods which may be incorrect or imprecise and we may not be able to realize them. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all). The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: adverse economic or real estate developments in our markets; our failure to generate sufficient cash flows to service our outstanding indebtedness; defaults on, early terminations of or non-renewal of leases by tenants, including significant tenants; difficulties in identifying properties to acquire and completing acquisitions; difficulties in completing dispositions; our failure to successfully operate acquired properties and operations; inability to develop or redevelop our properties due to market conditions; fluctuations in interest rates and increased operating costs; risks related to joint venture arrangements; our failure to obtain necessary outside financing; on-going litigation; general economic conditions; financial market fluctuations; risks that affect the general retail, office and multifamily environment; the competitive environment in which we operate; decreased rental rates or increased vacancy rates; conflicts of interests with our officers or directors; lack or insurface; environmental uncertainties and risks related to adverse weather conditions and natural disasters; other factors affecting the real estate industry generally; limitations imposed o

While forward-looking statements reflect our good faith beliefs, they are not guarantees of future performance. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, or new information, data or methods, future events or other changes. For a further discussion of these and other factors that could impact our future results, refer to our Annual Report on Form 10-K filed on March 30, 2011 and other risks described in documents subsequently filed by us from time to time with the Securities and Exchange Commission.



FINANCIAL HIGHLIGHTS

CONSOLIDATED BALANCE SHEETS



(Amounts in thousands, except share data)

| | September 30, 2011 | December 31, 2010 |
|--|-----------------------|-------------------|
| Assets | | |
| Real estate, at cost | | |
| Operating real estate | \$ 1,653,329 | \$ 1,117,831 |
| Construction in progress | 4,285 | 925 |
| Held for development | 22,755 | 8,081 |
| | 1,680,369 | 1,126,837 |
| Accumulated depreciation | (223,624) | (209,666) |
| Net real estate | 1,456,745 | 917,171 |
| Cash and cash equivalents | 123,222 | 41,953 |
| Restricted cash | 8,760 | 4,481 |
| Marketable securities | 29,596 | - |
| Accounts receivable, net | 6,525 | 1,564 |
| Deferred rent receivables, net | 22,792 | 19,486 |
| Notes receivable from affiliates | - | 21,769 |
| Investment in real estate joint ventures | - | 39,816 |
| Prepaid expenses and other assets | 77,121 | 43,718 |
| Assets of discontinued operations | | 27,399 |
| Total assets | \$ 1,724,761 | \$ 1,117,357 |

CONSOLIDATED BALANCE SHEETS (CONTINUED)



(Amounts in thousands, except share data)

| | September 30, 2011 | December 31, 2010 | |
|--|-----------------------|-------------------|--|
| Liabilities and equity | | | |
| Liabilities: | | | |
| Secured notes payable | \$ 943,900 | \$ 828,685 | |
| Unsecured notes payable | - | 38,013 | |
| Notes payable to affiliates | - | 5,266 | |
| Accounts payable and accrued expenses | 27,769 | 11,284 | |
| Security deposits payable | 4,664 | 2,510 | |
| Other liabilities and deferred credits | 57,955 | 38,846 | |
| Distributions in excess of earnings on real estate joint ventures | - | 14,060 | |
| Liabilities of discontinued operations | | 23,572 | |
| Total liabilities | 1,034,288 | 962,236 | |
| Commitments and contingencies | | | |
| Equity: | | | |
| Owners' equity | - | 121,874 | |
| American Assets Trust, Inc. stockholders' equity | | | |
| Common stock \$0.01 par value, 490,000,000 authorized, 39,283,796 outstanding at | | | |
| September 30, 2011 | 393 | - | |
| Additional paid-in capital | 652,932 | - | |
| Accumulated dividends in excess of net income | (20,233) | | |
| Total American Assets Trust, Inc. stockholders' equity | 633,092 | - | |
| Noncontrolling interests | | | |
| Owners in consolidated real estate entities | _ | 33,247 | |
| Unitholders in the Operating Partnership | 57,381 | - | |
| | 57,381 | 33,247 | |
| Total equity | 690,473 | 155,121 | |
| Total liabilities and equity | \$ 1,724,761 | \$ 1,117,357 | |
| Total habilities and equity | φ 1,724,701 | φ 1,117,337 | |

CONSOLIDATED STATEMENTS OF OPERATIONS



| (Amounts in thousands, except shares and per share data) | Three Mont Septemb | | | ne Months Ended September 30, | |
|---|--|---|---|--|--|
| | 2011 | 2010 | 2011 | 2010 | |
| Revenue: Rental income Other property income | \$ 53,278 3,015 | \$ 33,903 1,060 | \$ 146,860 7,416 | \$ 88,213 2,762 | |
| Total revenue | 56,293 | 34,963 | 154,276 | 90,975 | |
| Expenses: Rental expenses Real estate taxes General and administrative Depreciation and amortization | 16,187 5,390 3,733 15,827 | 5,977 3,442 1,515 12,599 | 42,720 14,800 10,786 41,916 | 15,358 9,208 4,908 26,714 | |
| Total operating expenses Operating income Interest expense Early extinguishment of debt Loan transfer and consent fees Gain on acquisition Other income (expense), net | 41,137 15,156 (14,738) - - - (108) | 23,533 11,430 (12,416) - - (251) | 110,222 44,054 (41,791) (25,867) (9,019) 46,371 (179) | 56,188 34,787 (32,979) - - 4,297 (1,167) | |
| Income (loss) from continuing operations | 310 | (1,237) | 13,569 | 4,938 | |
| Discontinued operations Income from discontinued operations Gain on sale of real estate property | 327 3,981 | 44 | 1,119 3,981 | 232 | |
| Results from discontinued operations | 4,308 | 44 | 5,100 | 232 | |
| Net income (loss) Net income attributable to restricted shares Net loss attributable to Predecessor's noncontrolling interests in consolidated real estate entities Net (income) loss attributable to Predecessor's controlled owners' equity Net income attributable to unitholders in the Operating Partnership | 4,618 (132) - - (1,434) | (1,193) - 1,042 151 | 18,669 (350) 2,458 (16,995) (1,209) | 5,170 - 1,941 (7,111) | |
| Net income attributable to American Assets Trust, Inc. stockholders | \$ 3,052 | \$ - | \$ 2,573 | \$ - | |
| Basic net income (loss) from continuing operations attributable to common stockholders per share Basic net income from discontinued operations attributable to common stockholders per share | \$ - 0.08 | | \$ (0.03) 0.10 | | |
| Basic net income attributable to common stockholders per share | \$ 0.08 | | \$ 0.07 | | |
| Weighted average shares of common stock outstanding - basic | 38,655,084 | | 36,106,397 | | |
| Diluted net income (loss) from continuing operations attributable to common stockholders per share Diluted net income from discontinued operations attributable to common stockholders per share | \$ - 0.08 | | \$ (0.03) 0.10 | | |
| Diluted net income attributable to common stockholders per share | \$ 0.08 | | \$ 0.07 | | |
| Weighted average shares of common stock outstanding - diluted | 57,051,173 | | 53,265,648 | | |
| | | | | | |

FUNDS FROM OPERATIONS, FFO AS ADJUSTED & FUNDS AVAILABLE FOR DISTRIBUTION



| (Amounts in thousands, except share and per share data) | | nths Ended r 30, 2011 | Nine Months Ended September 30, 2011 | | |
|---|----------|--------------------------------------|---|---|--|
| Funds from Operations (FFO) (1) Net income Depreciation and amortization of real estate assets (2) Depreciation and amortization on unconsolidated real estate joint ventures (pro rata) | \$ | 4,618 16,053 | \$ | 18,669 42,820 688 | |
| Gain on sale of real estate | | (3,981) | | (3,981) | |
| FFO, as defined by NAREIT | | 16,690 | | 58,196 | |
| Less: FFO attributable to Predecessor's controlled and noncontrolled owners' equity Less: Nonforfeitable dividends on incentive stock awards | | (88) | | (16,973) (227) | |
| FFO attributable to common stock and units | \$ | 16,602 | \$ | 40,996 | |
| FFO per diluted share/unit | \$ | 0.29 | \$ | 0.77 | |
| Weighted average number of common shares and units, diluted (3) | 57 | 7,258,190 | 53 | 3,459,442 | |
| FFO As Adjusted (1) FFO Early extinguishment of debt Loan transfer and consent fees Gain on acquisition of controlling interests (4) FFO As Adjusted | \$ | 16,690 - - - - 16,690 | \$ | 58,196 25,867 9,019 (46,371) 46,711 | |
| Less: FFO As Adjusted attributable to Predecessor's controlled and noncontrolled owners' equity Less: Nonforfeitable dividends on incentive stock awards | | (88) | | (2,462) (227) | |
| FFO As Adjusted attributable to common stock and units | \$ | 16,602 | \$ | 44,022 | |
| FFO As Adjusted per diluted share/unit (5) | \$ | 0.29 | \$ | 0.82 | |
| Weighted average number of common shares and units, diluted (3) | 57 | 7,258,190 | 53 | 3,459,442 | |
| Dividends | | | | | |
| Dividends declared and paid per share/unit | \$ \$ | 12,113 0.21 | \$ \$ | 34,010 0.59 | |

FUNDS FROM OPERATIONS, FFO AS ADJUSTED & FUNDS AVAILABLE FOR DISTRIBUTION (CONTINUED)



| (Amounts in thousands, except share and per share data) | Three Months Ended September 30, 2011 | | Nine Months Ended September 30, 2011 | |
|---|--|---------|---|---------|
| Funds Available for Distribution (FAD) (1) | | | | |
| FFO As Adjusted | \$ | 16,690 | \$ | 46,711 |
| Adjustments: | | | | |
| Tenant improvements, leasing commissions and maintenance capital expenditures | | (3,765) | | (6,997) |
| Net effect of straight-line rents (6) | | (1,996) | | (3,328) |
| Amortization of net above (below) market rents (7) | | 863 | | 1,644 |
| Net effect of other lease intangibles (8) | | 518 | | 1,054 |
| Amortization of debt issuance costs and debt fair value adjustment | | 1,031 | | 2,924 |
| Non-cash compensation expense | | 712 | | 1,902 |
| Unrealized gains on marketable securities | | 56 | | 3 |
| Nonforfeitable dividends on incentive stock awards | | (88) | | (227) |
| Adjustments related to discontinued operations | | (137) | | (664) |
| FAD | \$ | 13,884 | \$ | 43,022 |
| Summary of Capital Expenditures | | | | |
| Tenant improvements and leasing commissions | \$ | 1,779 | \$ | 4,352 |
| Maintenance capital expenditures | | 1,986 | | 2,645 |
| | \$ | 3,765 | \$ | 6,997 |

Notes:

- (1) See Glossary of Terms.
- (2) Includes depreciation and amortization on Valencia Corporate Center, which sold on August 30, 2011 and is classified as discontinued operations.
- (3) For the three and nine months ended September 30, 2011, the weighted average common shares and units used to compute FFO and FFO as adjusted per diluted share/unit include operating partnership units and unvested restricted stock awards that are subject to time vesting. The shares/units used to compute FFO and FFO as adjusted per diluted share/unit include additional shares/units which were excluded from the computation of diluted EPS, as they were anti-dilutive for the periods presented. For the nine months ended September 30, 2011, the weighted average shares and units outstanding have been weighted for the full nine months, not the date of our initial public offering.
- (4) Represents the gain recognized upon acquisition of the outside ownership interests in the Solana Beach Centre entities and the Waikiki Beach Walk entities on January 19, 2011, in which we previously held a noncontrolling interest.
- (5) Computations of per share amounts are made independently for the three and nine months ended September 30, 2011. Therefore, the sum of per share amounts from the three months ended September 30, 2011, June 30, 2011 and March 31, 2011 may not agree with the per share amounts for the nine months ended September 30, 2011.
- (6) Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.
- (7) Represents the adjustment related to the acquisition of buildings with above (below) market rents.
- (8) Represents adjustments related to amortization of lease incentives paid to tenants and amortization of lease intangibles and straight-line rent expense for our leases of the Annex at The Landmark at One Market and retail space at Waikiki Beach Walk Retail.

SAME-STORE PORTFOLIO NET OPERATING INCOME (NOI)



| (Amounts in thousands) | Three Months Ended September 30, 2011 | | | | | | | |
|--|---------------------------------------|--------|---------|-------------|------|-----------|----|---------|
| | Retail | 0 | ffice | Multifamily | Mixe | Mixed-Use | | otal |
| Real estate rental revenue | | | | | | | | |
| Same-store portfolio | \$ 19,5 | \$72 | 10,592 | \$ 3,803 | \$ | - | \$ | 33,967 |
| Non-same store portfolio (1) | 1,9 | 022 | 7,743 | - | | 12,661 | | 22,326 |
| Total | 21,4 | 194 | 18,335 | 3,803 | | 12,661 | | 56,293 |
| Real estate expenses | | | | | | | | |
| Same-store portfolio | 5,5 | 506 | 3,449 | 1,387 | | - | | 10,342 |
| Non-same store portfolio (1) | 4 | 175 | 2,760 | | | 8,000 | | 11,235 |
| Total | 5,9 | 981 | 6,209 | 1,387 | | 8,000 | | 21,577 |
| Net Operating Income (NOI), GAAP basis | | | | | | | | |
| Same-store portfolio | 14,0 | 066 | 7,143 | 2,416 | | - | | 23,625 |
| Non-same store portfolio (1) | 1,4 | 147 | 4,983 | - | | 4,661 | | 11,091 |
| Total | \$ 15,5 | \$13 | 12,126 | \$ 2,416 | \$ | 4,661 | \$ | 34,716 |
| Same-store portfolio NOI, GAAP basis | \$ 14,0 | 966 \$ | 7,143 | \$ 2,416 | \$ | - | \$ | 23,625 |
| Net effect of straight-line rents (2) | | 81 | (1,512) | - | | - | | (1,431) |
| Amortization of net above (below) market rents (3) | | 99 | 335 | - | | - | | 434 |
| Net effect of other lease intangibles (4) | | | 526 | | | - | | 526 |
| Same-store portfolio NOI, cash basis | \$ 14,2 | \$ | 6,492 | \$ 2,416 | \$ | - | \$ | 23,154 |

Notes

- (1) Same-store portfolio and non-same store portfolio are determined based on properties held on September 30, 2011 and 2010. See Glossary of Terms.
- (2) Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.
- (3) Represents the adjustment related to the acquisition of buildings with above (below) market rents.
- (4) Represents adjustments related to amortization of lease incentives paid to tenants and lease amortizations of intangibles and straight-line rent expense for our lease of Annex at The Landmark at One Market.

SAME-STORE PORTFOLIO NET OPERATING INCOME (NOI)



| (Amounts in thousands) | Nine Months Ended September 30, 2011 | | | | | | | |
|--|--------------------------------------|-----------|-------------|-----------|-----------|--|--|--|
| | Retail | Office | Multifamily | Mixed-Use | Total | | | |
| Real estate rental revenue | | | | | | | | |
| Same-store portfolio | \$ 59,437 | \$ 16,346 | \$ 10,588 | \$ - | \$ 86,371 | | | |
| Non-same store portfolio (1) | 5,486 | 29,421 | - | 32,998 | 67,905 | | | |
| Total | 64,923 | 45,767 | 10,588 | 32,998 | 154,276 | | | |
| Real estate expenses | | | | | | | | |
| Same-store portfolio | 16,287 | 4,831 | 3,974 | - | 25,092 | | | |
| Non-same store portfolio (1) | 1,146 | 10,198 | - | 21,084 | 32,428 | | | |
| Total | 17,433 | 15,029 | 3,974 | 21,084 | 57,520 | | | |
| Net Operating Income (NOI), GAAP basis | | | | | | | | |
| Same-store portfolio | 43,150 | 11,515 | 6,614 | - | 61,279 | | | |
| Non-same store portfolio (1) | 4,340 | 19,223 | - | 11,914 | 35,477 | | | |
| Total | \$ 47,490 | \$ 30,738 | \$ 6,614 | \$ 11,914 | \$ 96,756 | | | |
| Same-store portfolio NOI, GAAP basis | \$ 43,150 | \$ 11,515 | \$ 6,614 | \$ - | \$ 61,279 | | | |
| Net effect of straight-line rents (2) | 394 | (39) | - | - | 355 | | | |
| Amortization of net above (below) market rents (3) | (259) | 1,033 | - | - | 774 | | | |
| Net effect of other lease intangibles (4) | | 278 | | | 278 | | | |
| Same-store portfolio NOI, cash basis | \$ 43,285 | \$ 12,787 | \$ 6,614 | \$ - | \$ 62,686 | | | |

Notes:

- (1) Same-store portfolio and non-same store portfolio are determined based on properties held on September 30, 2011 and 2010. See Glossary of Terms.
- (2) Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.
- (3) Represents the adjustment related to the acquisition of buildings with above (below) market rents.
- (4) Represents adjustments related to amortization of lease incentives paid to tenants.

SAME-STORE PORTFOLIO NOI COMPARISON



| (Amounts in thousands) | Three Mor Septem | | | | | | | | |
|------------------------|---------------------|-----------|---------|-----------|-----------|---------|--|--|--|
| | 2011 | 2010 | Change | 2011 | 2010 | Change | | | |
| Cash Basis: | | | | | | | | | |
| Retail | \$ 14,246 | \$ 14,851 | (4.1) % | \$ 43,285 | \$ 43,746 | (1.1) % | | | |
| Office | 6,492 | 8,359 | (22.3) | 12,787 | 12,667 | 0.9 | | | |
| Multifamily | 2,416 | 2,346 | 3.0 | 6,614 | 7,237 | (8.6) | | | |
| Mixed-Use | - | - | - | - | - | - | | | |
| | \$ 23,154 | \$ 25,556 | (9.4) % | \$ 62,686 | \$ 63,650 | (1.5) % | | | |
| GAAP Basis: | | | | | | | | | |
| Retail | \$ 14,066 | \$ 14,879 | (5.5) % | \$ 43,150 | \$ 43,851 | (1.6) % | | | |
| Office | 7,143 | 7,553 | (5.4) | 11,515 | 12,003 | (4.1) | | | |
| Multifamily | 2,416 | 2,346 | 3.0 | 6,614 | 7,237 | (8.6) | | | |
| Mixed-Use | - | - | - | - | - | _ | | | |
| | \$ 23,625 | \$ 24,778 | (4.7) % | \$ 61,279 | \$ 63,091 | (2.9) % | | | |

NOI BY REGION



| (Amounts in thousands) | Three Months Ended September 30, 2011 | | | | |
|--|--|--|----------------------------------|--|--|
| | Retail | Office | Multifamily | Mixed-Use | Total |
| Southern California NOI, GAAP basis (1) Net effect of straight-line rents (2) Amortization of net above (below) market rents (3) Net effect of other lease intangibles (4) | \$ 6,566 (164) (112) | \$ 3,641 (75) 122 92 | \$ 2,416 | \$ - - - | \$ 12,623 (239) 10 92 |
| NOI, cash basis | 6,290 | 3,780 | 2,416 | - | 12,486 |
| Northern California NOI, GAAP basis (1) Net effect of straight-line rents (2) Amortization of net above (below) market rents (3) Net effect of other lease intangibles (4) | 1,919 19 (67) | 4,544 (1,547) 335 434 | - - - | - - - | 6,463 (1,528) 268 434 |
| NOI, cash basis | 1,871 | 3,766 | - | - | 5,637 |
| Hawaii NOI, GAAP basis (1) Net effect of straight-line rents (2) Amortization of net above (below) market rents (3) Net effect of other lease intangibles (4) | 4,122 129 174 | - - - - | - - - - | 4,661 (112) 220 (8) | 8,783 17 394 (8) |
| NOI, cash basis | 4,425 | - | - | 4,761 | 9,186 |
| Oregon NOI, GAAP basis ⁽¹⁾ Net effect of straight-line rents ⁽²⁾ Amortization of net above (below) market rents ⁽³⁾ Net effect of other lease intangibles ⁽⁴⁾ | - - - - | 3,941 (227) 215 | - - - | - - - | 3,941 (227) 215 |
| NOI, cash basis | - | 3,929 | - | - | 3,929 |
| Texas NOI, GAAP basis (1) Net effect of straight-line rents (2) Amortization of net above (below) market rents (3) Net effect of other lease intangibles (4) | 2,906 (19) (24) | - - - | - - - | - - - | 2,906 (19) (24) |
| NOI, cash basis | 2,863 | - | - | - | 2,863 |
| Total NOI, GAAP basis (1) Net effect of straight-line rents (2) Amortization of net above (below) market rents (3) Net effect of other lease intangibles (4) NOI, cash basis | 15,513 (35) (29) - \$ 15,449 | 12,126 (1,849) 672 526 \$ 11,475 | 2,416 - - - \$ 2,416 | 4,661 (112) 220 (8) \$ 4,761 | 34,716 (1,996) 863 518 \$ 34,101 |
| | | | | | |

Notes:

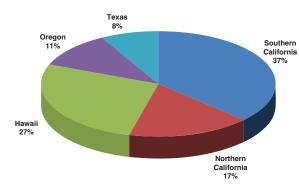
⁽¹⁾ See Glossary of Terms.
(2) Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.
(3) Represents the adjustment related to the acquisition of buildings with above (below) market rents.
(4) Represents adjustments related to amortization of lease incentives paid to tenants and amortization of lease intangibles and straight-line rent expense for our leases of the Annex at The Landmark at One Market and retail space at Waikiki Beach Walk - Retail.

NOI BREAKDOWN

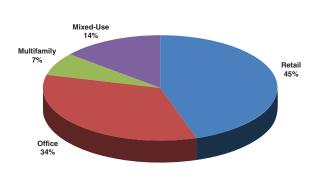


Portfolio Cash NOI Breakdown

Portfolio Diversification by Geographic Region

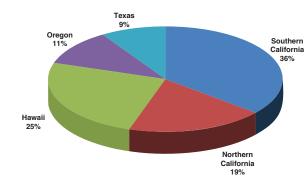


Portfolio Diversification by Segment

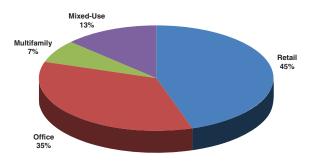


Portfolio GAAP NOI Breakdown

Portfolio Diversification by Geographic Region



Portfolio Diversification by Segment



PROPERTY REVENUE AND OPERATING EXPENSES



| (Amounts in thousands) | Three Months Ended September 30, 2011 | | | | | | | |
|---------------------------------------|---------------------------------------|--------------------|--------------------------|-------|--------------------------|-------|-----------------------|---------|
| Property | Base R | ent ⁽¹⁾ | Additi Propo Incon | erty | Billed Exp Reimbursen | | Prop Oper Expen | ating |
| Retail Portfolio | | | | | | | | |
| Carmel Country Plaza | \$ | 841 | \$ | 22 | \$ | 192 | \$ | (192) |
| Carmel Mountain Plaza | | 2,218 | | 98 | | 624 | | (669) |
| South Bay Marketplace | | 519 | | - | | 155 | | (148) |
| Rancho Carmel Plaza | | 180 | | 14 | | 48 | | (49) |
| Lomas Santa Fe Plaza | | 1,292 | | 21 | | 244 | | (314) |
| Solana Beach Towne Centre | | 1,317 | | 17 | | 344 | | (474) |
| Del Monte Center | | 2,015 | | 250 | | 843 | | (1,237) |
| The Shops at Kalakaua | | 382 | | 20 | | 41 | | (70) |
| Waikele Center | | 4,091 | | 353 | | 983 | | (1,375) |
| Alamo Quarry Market | | 2,947 | | 41 | | 1,339 | | (1,464) |
| Subtotal Retail Portfolio | \$ | 15,802 | \$ | 836 | \$ | 4,813 | \$ | (5,992) |
| Office Portfolio | | | | | | | | |
| Torrey Reserve Campus | \$ | 3,632 (5) | \$ | 78 | \$ | 124 | \$ | (951) |
| Solana Beach Corporate Centre | | 1,414 | | 15 | | 23 | | (405) |
| 160 King Street | | 1,421 | | 537 | | 260 | | (711) |
| The Landmark at One Market | | 4,588 | | 17 | | 105 | | (1,333) |
| First & Main | | 2,650 | | 68 | | 16 | | (790) |
| Lloyd District Portfolio (6) | | 3,012 | | 477 | | 136 | | (1,548) |
| Subtotal Office Portfolio | \$ | 16,717 | \$ | 1,192 | \$ | 664 | \$ | (5,738) |
| Multifamily Portfolio | | | | | | | | |
| Loma Palisades | \$ | 2,389 | \$ | 198 | \$ | - | \$ | (902) |
| Imperial Beach Gardens | | 628 | | 55 | | - | | (248) |
| Mariner's Point | | 275 | | 28 | | - | | (116) |
| Santa Fe Park RV Resort | | 242 | | 18 | | _ | | (121) |
| Subtotal Multifamily Portfolio | \$ | 3,534 | \$ | 299 | \$ | - | \$ | (1,387) |

PROPERTY REVENUE AND OPERATING EXPENSES (CONTINUED)



| (Amounts in thousands) | Three Months Ended September 30, 2011 | | | | | | | | | | | |
|---|---------------------------------------|---|--------------------------------------|---------------------------------------|--|--|--|--|--|--|--|--|
| Property | Base Rent (1) | Additional Property Income ⁽²⁾ | Billed Expense Reimbursements (3) | Property Operating Expenses (4) | | | | | | | | |
| Mixed-Use Portfolio | | | | | | | | | | | | |
| Waikiki Beach Walk - Retail | \$ 2,333 | \$ 876 | \$ 928 | \$ (1,687) | | | | | | | | |
| Waikiki Beach Walk - Embassy Suites TM | 8,010 | 543 | | (6,242) | | | | | | | | |
| Subtotal Mixed-Use Portfolio | \$ 10,343 | \$ 1,419 | \$ 928 | \$ (7,929) | | | | | | | | |
| Total | \$ 46,396 | \$ 3,746 | \$ 6,405 | \$ (21,046) | | | | | | | | |

Notes

- (1) Base rent for our retail and office portfolio and the retail portion of our mixed-use portfolio represents base rent for the three months ended September 30, 2011 (before abatements) and excludes the impact of straight line rent and above (below) market rent adjustments. Total abatements for our retail and office portfolio were \$10 and \$1,321, respectively, for the three months ended September 30, 2011. There were no abatements for the retail portion of our mixed-use portfolio for the three months ended September 30, 2011. In the case of triple net or modified gross leases, annualized base rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses. Multifamily portfolio base rent represents base rent (including parking, before abatements) less vacancy allowance and employee rent credits and includes additional rents (additional rents include insufficient notice penalties, month-to-month charges and pet rent). Total abatements for our multifamily portfolio were \$30 for the three months ended September 30, 2011. For Waikiki Beach Walk Embassy Suites TM, base rent is equal to the actual room revenue for the three months ended September 30, 2011.
- (2) Represents additional property-related income for the three months ended September 30, 2011, which includes: (i) percentage rent, (ii) other rent (such as storage rent, license fees and association fees) and (iii) other property income (such as late fees, default fees, lease termination fees, parking revenue, the reimbursement of general excise taxes, laundry income and food and beverage sales).
- (3) Represents billed tenant expense reimbursements relating to the three months ended September 30, 2011. Includes accrued amount to be billed of approximately \$125 for Macy's cost reimbursements at Del Monte Center.
- (4) Represents property operating expenses for the three months ended September 30, 2011. Property operating expenses includes all rental expenses, except non-cash rent expense and the provision for bad debt recorded for deferred rent receivables.
- (5) Base rent shown includes amounts related to American Assets Trust, L.P.'s lease at ICW Plaza. This intercompany rent is eliminated in the consolidated statement of operations. The base rent was \$130 and abatements were \$130 for the three months ended September 30, 2011.
- (6) Includes parking income and expenses generated from the land held for development at Lloyd District Portfolio.

SEGMENT CAPITAL EXPENDITURES



| (Amounts in thousands) | | | | | Three Mon | ths Ended S | September 30 | , 2011 | | | | |
|------------------------|--|----------|-----------------------|---|---|---------------------------------------|-----------------------|------------|-----------|--------------------|---------------------|-------|
| Segment | Tena Improveme Leasing Con | ents and | Maintenanc Expendi | | Total To Improver Leasi Commissio Maintenanc Expendi | ments, ing ons and e Capital | Redevelop and Expa | | New Devel | opment | Total Ca Expendi | |
| Retail Portfolio | \$ | 682 | \$ | 603 | \$ | 1,285 | \$ | 289 | \$ | - | \$ | 1,574 |
| Office Portfolio | | 1,075 | | 400 | | 1,475 | | - | | 163 | | 1,638 |
| Multifamily Portfolio | | - | | 335 | | 335 | | - | | - | | 335 |
| Mixed-Use Portfolio | | 22 | | 648 | | 670 | | - | | - | | 670 |
| Total | \$ | 1,779 | \$ | 1,986 | \$ | 3,765 | \$ | 289 | \$ | 163 | \$ | 4,217 |
| | | | | | Nine Mont | hs Ended S | eptember 30, | 2011 | | | | |
| Segment | Tenant Improvements and Maintenance Ca Segment Leasing Commissions Expenditure | | | Total To Improver Leasi Commissio Maintenanc Expendi | ments, ing ons and e Capital | Redevelopment and Expansions | | New Develo | ppment | Total Ca Expend | | |
| Retail Portfolio | \$ | 1,340 | \$ | 880 | \$ | 2,220 | \$ | 301 | \$ | - | \$ | 2,521 |
| Office Portfolio | | 2,990 | | 515 | | 3,505 | | - | | 345 | | 3,850 |
| Multifamily Portfolio | | - | | 472 | | 472 | | - | | - | | 472 |
| Mixed-Use Portfolio | | 22 | | 778 | | 800 | | - | | - | | 800 |
| Total | \$ | 4,352 | \$ | 2,645 | \$ | 6,997 | \$ | 301 | \$ | 345 | \$ | 7,643 |

SUMMARY OF OUTSTANDING DEBT



| (Amounts in thousands) Debt | Amount Outstanding at September 30, 2011 | Interest Rate | Annual Debt Service | Maturity Date | Balance at Maturity |
|--|--|---------------|------------------------|-------------------|------------------------|
| Alamo Quarry Market (1)(2) | \$ 96,538 | 5.67 % | \$ 7,567 | January 8, 2014 | \$ 91,717 |
| 160 King Street (3) | 31,800 | 5.68 | 3,350 | May 1, 2014 | 27,513 |
| Waikele Center (4) | 140,700 | 5.15 | 7,360 | November 1, 2014 | 140,700 |
| The Shops at Kalakaua (4) | 19,000 | 5.45 | 1,053 | May 1, 2015 | 19,000 |
| The Landmark at One Market (2)(4) | 133,000 | 5.61 | 7,558 | July 5, 2015 | 133,000 |
| Del Monte Center (4) | 82,300 | 4.93 | 4,121 | July 8, 2015 | 82,300 |
| First & Main (4) | 84,500 | 3.97 | 3,397 | July 1, 2016 | 84,500 |
| Imperial Beach Gardens (4) | 20,000 | 6.16 | 1,250 | September 1, 2016 | 20,000 |
| Mariner's Point (4) | 7,700 | 6.09 | 476 | September 1, 2016 | 7,700 |
| South Bay Marketplace (4) | 23,000 | 5.48 | 1,281 | February 10, 2017 | 23,000 |
| Waikiki Beach Walk - Retail (4) | 130,310 | 5.39 | 7,020 | July 1, 2017 | 130,310 |
| Solana Beach Corporate Centre III-IV (5) | 37,330 | 6.39 | 2,418 | August 1, 2017 | 35,136 |
| Loma Palisades (4) | 73,744 | 6.09 | 4,553 | July 1, 2018 | 73,744 |
| Torrey Reserve - North Court (1) | 21,984 | 7.22 | 1,836 | June 1, 2019 | 19,443 |
| Torrey Reserve - VCI, VCII, VCIII (1) | 7,401 | 6.36 | 560 | June 1, 2020 | 6,439 |
| Solana Beach Corporate Centre I-II (1) | 11,825 | 5.91 | 855 | June 1, 2020 | 10,169 |
| Solana Beach Towne Centre (1) | 39,418 | 5.91 | 2,849 | June 1, 2020 | 33,898 |
| Total / Weighted Average Unamortized fair value adjustment | 960,550 (16,650) | 5.45 % | \$ 57,504 | | \$ 938,569 |
| Debt Balance | \$ 943,900 | | | | |
| Fixed Rate Debt Ratio Fixed rate debt Variable rate debt | 100% | | | | |

Notes:

⁽¹⁾ Principal payments based on a 30-year amortization schedule.

⁽²⁾ Maturity date is the earlier of the loan maturity date under the loan agreement, or the "Anticipated Repayment Date" as specifically defined in the loan agreement, which is the date after which substantial economic penalties apply if the loan has not been paid off.

⁽³⁾ Principal payments based on a 20-year amortization schedule.

⁽⁴⁾ Interest only

⁽⁵⁾ Loan is interest only through August 2012. Beginning in September 2012, principal payments are based on a 30-year amortization schedule.

MARKET CAPITALIZATION



| (Amounts in thousands, except per share data) | September 30, 2011 | | | | | | | | | | | | |
|---|---------------------------|-----------------------------------|-----------|----------|----------|------|----------------------|--------|----------|---------------|-------|-------|-------|
| Market data | | | | | | | | | | | | | |
| Common shares outstanding | 39,284 | | | | | | | | | | | | |
| Units outstanding | 18,396 | | | | | | Б. | | | | | | |
| Common shares and units outstanding | 57,680 | | | | | | Dep | t Matu | rity Sci | <u>nedule</u> | | | |
| Market price per common share | \$ 17.95 | | | | | | | | | | | | |
| Equity market capitalization | \$ 1,035,356 | | \$300 - |] | | | t (6) | | | | | | |
| Total debt | \$ 960,550 | <u>(6</u> | \$250 - | | | | \$260 ⁽⁶⁾ | \$234 | | | | | |
| Total market capitalization | \$ 1,995,906 | Principal Repayment (in millions) | | | | | | | | | | | |
| Less: Cash on hand | \$ (152,818)(1) | t (in m | \$200 - | | | | | | | \$189 | | | |
| Total enterprise value | \$ 1,843,088 | ymeni | \$150 - | | | | | | | | | | |
| Total assets, gross | \$ 1,948,385 | Repa | | | | | | | \$112 | | | | |
| Total debt/Total capitalization | 48.1% | pall | \$100 - | | | | | | | | \$74 | | |
| Total debt/Total enterprise value | 52.1% | nci | | | | | | | | | | | \$51 |
| Net debt/Total enterprise value (2) | 43.8% | P | \$50 - | | | | | | | | | | |
| Total debt/Total assets, gross | 49.3% | | | 6 | ¢ | \$- | | | | | | \$19 | |
| Total debt/Adjusted EBITDA (3)(4) | 8.3x | | \$0 - | Ψ- | Ψ- | · · | | | | | | | |
| Net debt/ Adjusted EBITDA (3)(4) | 7.0x | | | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
| Interest coverage ratio (5) | 2.2x | | | | | | | | | | | | |
| Fixed charge coverage ratio (5) | 2.2x | И | eighted / | Average | Interest | Rate | 5.39% | 5.36% | 4.50% | 5.59% | 6.09% | 7.22% | 5.97% |

⁽¹⁾ The cash balance includes marketable trading securities of \$29.6 million.

⁽²⁾ Net debt is equal to total debt less cash on hand.

⁽³⁾ See Glossary of Terms for discussion of Adjusted EBITDA.

⁽⁴⁾ As used here, Adjusted EBITDA represents the actual for the nine months ended September 30, 2011 annualized. Adjusted EBITDA related to the Solana Beach Centre entities, the Waikiki Beach Walk entities, First & Main and Lloyd District Portfolio is only included from acquisition through September 30, 2011. Adjusted EBITDA includes Valencia Corporate Center prior to disposition in August 2011.

⁽⁵⁾ Calculated as Adjusted EBITDA divided by interest expense, excluding amortization of debt issuance costs and debt fair value adjustments.

⁽⁶⁾ The revolving line of credit, which has a capacity of \$250 million, matures in 2014, but at September 30, 2011, it has no outstanding balance and is not included herein.

SUMMARY OF REDEVELOPMENT OPPORTUNITIES



Potential Future Development/Redevelopment Pipeline

A review of our portfolio has generated numerous potential opportunities to create future shareholder value. These opportunities could be subject to government approvals, lender consents, tenant consents, market conditions, etc. Many of these opportunities are in their preliminary stages and may not ultimately come to fruition. This schedule will change as we modify assumptions and markets conditions change.

The total square footage for the retail and office opportunities is currently estimated to be between 205,000 and 215,000 square feet. Current development plans include over 1,000 multifamily units.

Retail - Pad Site Opportunities - Opportunity to invest in both single tenant and multi-tenant stand-alone pads.

| Property | Location |
|-----------------------|---------------|
| Carmel Mountain Plaza | San Diego, CA |

Retail - Expansion Opportunities - Opportunity to invest in expansion and/or conversion of unused square footage into additional retail square footage.

PropertyLocationSolana Beach Corporate Center (Building 5)Solana Beach, CALomas Santa Fe PlazaSolana Beach, CA

Office - Expansion Opportunities - Opportunity to invest in expansion and/or conversion of unused square footage into additional office square footage.

PropertyLocationTorrey Reserve Phase IIISan Diego, CATorrey Reserve Phase IVSan Diego, CASorrento PointeSan Diego, CA

Multifamily – Development Opportunities – Opportunity to invest in additional development rights that yield higher density.

| Property | Location |
|--------------------------------|------------------|
| Lloyd District Portfolio (1) | Portland, OR |
| Solana Beach - Highway 101 (1) | Solana Beach, CA |

Note:

(1) Development may include some retail.



PORTFOLIO DATA

PROPERTY REPORT



| As of September 30, 2011 | | | | | Sa | me - Store Retail and | d Office Portfolios | | |
|---|--------------------------------|--------------------------|---------------------------|---------------------------------------|--------------------------|-----------------------------|--|--|---|
| Property | Location | Year Built/ Renovated | Number of Buildings | Net Rentable Square Feet (1) | Percentage Leased (2) | Annualized Base Rent (3) | Annualized Base Rent per Leased Square Foot (4) | Retail Anchor Tenant(s) (5) | Other Principal Retail Tenants (6) |
| | | | | | | | | | |
| Retail Properties Carmel Country Plaza | San Diego, CA | 1991 | 9 | 77,813 | 93.6 % | \$ 3,288,082 | \$ 45.16 | | Sharp Healthcare, Frazee Industries Inc. |
| Carmel Mountain Plaza (7) | San Diego, CA San Diego, CA | 1994 | 13 | 520,228 | 84.1 | 9,345,547 | 21.35 | Sears | Sports Authority, Reading Cinemas |
| South Bay Marketplace (7) | San Diego, CA | 1997 | 9 | 132,873 | 100.0 | 2,069,964 | 15.58 | Sears | Office Depot Inc., Ross Dress for Less |
| Rancho Carmel Plaza | San Diego, CA | 1993 | 3 | 30,421 | 74.5 | 728,615 | 32.13 | | Oggi's Pizza & Brewing Co., Sprint PCS Assets |
| Lomas Santa Fe Plaza | Solana Beach, CA | 1972/1997 | 9 | 209,569 | 96.0 | 5,154,303 | 25.63 | | Vons. Ross Dress for Less |
| Del Monte Center (7) | Monterey, CA | 1967/1984/2006 | 16 | 674,224 | 95.3 | 8,637,353 | 13.44 | Macy's, KLA Monterrey | Century Theatres, Macy's Furniture Gallery |
| The Shops at Kalakaua | Honolulu, HI | 1971/2006 | 3 | 11,671 | 100.0 | 1,535,028 | 131.52 | wacy s, RE21 Womency | Whalers General Store, Diesel U.S.A. Inc. |
| Waikele Center | Waipahu, HI | 1993/2008 | 9 | 538,024 | 90.9 | 16,442,678 | 33.64 | Lowe's, Kmart, Sports Authority, Foodland Super Market | Old Navy, Officemax |
| Alamo Quarry Market (7) | San Antonio, TX | 1997/1999 | 16 | 589,501 | 94.1 | 11,458,382 | 20.66 | Regal Cinemas | Bed Bath & Beyond, Whole Foods Market |
| Subtotal/Weighted Average Retail Po | ortfolio | | 87 | 2,784,324 | 92.1 % | \$ 58,659,952 | \$ 22.87 | | |
| Office Properties | | | | | | | | | |
| Torrey Reserve Campus | San Diego, CA | 1996-2000 | 9 | 456,801 | 91.6 % | \$ 14.961.333 | \$ 35.74 | | |
| 160 King Street | San Francisco, CA | 2002 | 1 | 167,986 | 100.0 | 5,947,188 | 35.40 | | |
| The Landmark at One Market (9) | San Francisco, CA | 1917/2000 | 1 | 421,934 | 100.0 | 18,354,609 | 43.50 | | |
| Subtotal/Weighted Average Office Po | ortfolio | | 11 | 1,046,721 | 96.3 % | \$ 39,263,130 | \$ 38.93 | | |
| Total/Weighted Average Retail and C | Office Portfolio | | 98 | 3,831,045 | 93.3 % | \$ 97,923,082 | \$ 27.40 | | |
| | | | | Samo | e - Store Multifa | mily Portfolio | | | |
| Property | Location | Year Built/ Renovated | Number of Buildings | Units | Percentage Leased (2) | Annualized Base Rent (3) | Average Monthly Base Rent per Leased Unit (4) | | |
| | | | | | | | | | |
| Loma Palisades | San Diego, CA | 1958/2001-2008 | 80 | 548 | 98.9 % | \$ 10,387,272 | \$ 1,597 | | |
| Imperial Beach Gardens | Imperial Beach, CA | 1959/2008-present | 26 | 160 | 100.0 | 2,623,836 | 1,367 | | |
| Mariner's Point | Imperial Beach, CA | 1986 | 8 | 88 | 95.5 | 1,101,564 | 1,092 | | |
| Santa Fe Park RV Resort (8) | San Diego, CA | 1971/2007-2008 | 1 | 126 | 67.0 | 726,972 | 718 | | |
| Total/Weighted Average Multifamily | Portfolio | | 115 | 922 | 94.4 % | \$ 14,839,644 | \$ 1,421 | | |

PROPERTY REPORT (CONTINUED)



| As of September 30, 2011 | | | | | Non - | Same Store Retail ar | nd Office Portfolios | | |
|---|--|--------------------------------|---------------------------|---------------------------------------|---------------------------|--|--|-----------------------------|------------------------------------|
| Property | Location | Year Built/ Renovated | Number of Buildings | Net Rentable Square Feet (1) | Percentage Leased (2) | Annualized Base Rent (3) | Annualized Base Rent per Leased Square Foot (4) | Retail Anchor Tenant(s) (5) | Other Principal Retail Tenants (6) |
| Retail Property Solana Beach Towne Centre | Solana Beach, CA | 1973/2000/2004 | 12 | 246,730 | 98.0 % | \$ 5,286,173 | \$ 21.86 | | Dixieline Probuild, Marshalls |
| Office Properties Solana Beach Corporate Centre First & Main Lloyd District Portfolio | Solana Beach, CA Portland, OR Portland, OR | 1982/2005 2010 1940-2011 | 4 1 6 | 211,971 363,763 610,081 | 88.7 96.5 90.5 | \$ 5,720,898 10,629,931 11,882,604 | \$ 30.41 30.27 21.51 | | |
| Subtotal/Weighted Average Office Portf | °olio | | 11 | 1,185,815 | 92.1 % | \$28,233,433 | \$ 25.86 | | |
| Total/Weighted Average Retail and Offi | ce Portfolio | | 23 | 1,432,545 | 93.1 % | \$33,519,606 | \$ 25.14 | | |
| | | | | Non | - Same Store Mixe | d-Use Portfolio | | | |
| Retail Portion | Location | Year Built/ Renovated | Number of Buildings | Net Rentable Square Feet (1) | Percentage Leased (2) | Annualized Base Rent (3) | Annualized Base Rent per Leased Square Foot (4) | Retail Anchor Tenant(s) (5) | Other Principal Retail Tenants (6) |
| Waikiki Beach Walk - Retail | Honolulu, HI | 2006 | 3 | 96,569 | 99.2 % | \$ 9,462,221 | \$ 98.79 | | Yardhouse, Ruths Chris |
| Hotel Portion | Location | Year Built/ Renovated | Number of Buildings | Units | Average Occupancy (10) | Average Daily Rate (10) | Annualized Revenue per Available Room (10) | | |
| Waikiki Beach Walk - Embassy Suites TM | Honolulu, HI | 2008 | 2 | 369 | 88.8 % | \$ 242.12 | \$ 214.90 | | |

Notes

- (1) The net rentable square feet for each of our retail properties and the retail portion of our mixed-use property is the sum of (1) the square footages of existing leases, plus (2) for available space, the field-verified square footage. The net rentable square feet for each of our office properties is the sum of (1) the square footages of existing leases, plus (2) for available space, management's estimate of net rentable square feet based, in part, on past leases. The net rentable square feet included in such office leases is generally determined consistently with the Building Owners and Managers Association, or BOMA, 1999 measurement suitelines
- (2) Percentage leased for each of our retail and office properties and the retail portion of the mixed-use property includes square footage under leases as of September 30, 2011, including leases which may not have commenced as of September 30, 2011. Percentage leased for our multifamily properties includes total units rented as of September 30, 2011.
- (3) Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements)) for the month ended September 30, 2011, by 12. In the case of triple net or modified gross leases, annualized base rent does not include tenant reimbursements for real estate taxes, insurance,
- (4) Annualized base rent per leased square foot is calculated by dividing annualized base rent, by square footage under lease as of September 30, 2011. Annualized base rent per leased unit is calculated by dividing annualized base rent, by units under lease as of September 30, 2011.
- (5) Retail anchor tenants are defined as retail tenants leasing 50,000 square feet or more.
- (6) Other principal retail tenants are defined as the two tenants leasing the most square footage, excluding anchor tenants.

PROPERTY REPORT (CONTINUED)



(7) Net rentable square feet at certain of our retail properties includes pad sites leased pursuant to the ground leases in the following table:

| Property | Number of Ground Leases | Square Footage Leased Pursuant to Ground Leases | A | Aggregate Annualized Base Rent | | | | |
|-----------------------|----------------------------|---|----|--------------------------------------|--|--|--|--|
| Carmel Mountain Plaza | 6 | 127,112 | \$ | 1,020,900 | | | | |
| South Bay Marketplace | 1 | 2,824 | \$ | 81,540 | | | | |
| Del Monte Center | 2 | 295,100 | \$ | 201,291 | | | | |
| Alamo Quarry Market | 4 | 31,994 | \$ | 428,250 | | | | |

- (8) The Santa Fe Park RV Resort is subject to seasonal variation, with higher rates of occupancy occurring during the summer months. During the 12 months ended September 30, 2011, the highest average monthly occupancy rate for this property was 96%, occurring in July 2011. The number of units at the Santa Fe Park RV Resort includes 122 RV spaces and four apartments.
- (9) This property contains 421,934 net rentable square feet consisting of The Landmark at One Market (377,714 net rentable square feet) as well as a separate long-term leasehold interest in approximately 44,220 net rentable square feet of space located in an adjacent six-story leasehold known as the Annex. We currently lease the Annex from an affiliate of the Paramount Group pursuant to a long-term master lease effective through September 30, 2019, which we have the option to extend until 2031 pursuant to three five-year extension options.
- (10) Average occupancy represents the percentage of available units that were sold during the 9-month period ended September 30, 2011, and is calculated by dividing the number of units sold by the product of the total number of units and the total number of days in the period. Average daily rate represents the average rate paid for the units sold and is calculated by dividing the total room revenue (i.e., excluding food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services) for the 9-month period ended September 30, 2011, by the number of units sold. Revenue per available room, or RevPAR, represents the total unit revenue per total available units for the 9-month period ended September 30, 2011 and is calculated by multiplying average occupancy by the average daily rate. RevPAR does not include food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services.

RETAIL LEASING SUMMARY



As of September 30, 2011

Total Lease Summary - Comparable (1)

| Quarter | Number of Leases Signed | % of Comparable Leases Signed | Net Rentable Square Feet Signed | Contractual Rent Per Sq. Ft. (2) | Prior Rent Per Sq. Ft. (3) | Annual Change in Rent | Cash Basis % Change Over Prior Rent | Straight-Line Basis % Change Over Prior Rent | Weighted Average Lease Term (4) | Tenant Improvements & Incentives | Improvements & Incentives Per Sq. Ft. |
|------------------|----------------------------|----------------------------------|---------------------------------------|--|-------------------------------|-----------------------------|---|--|---------------------------------------|--|---|
| 3rd Quarter 2011 | 11 | 100 % | 44,296 | \$ 24.03 | \$ 23.01 | \$ 45,098 | 4.4 % | 10.1 % | 6.9 | \$ 264,000 | \$ 5.96 |
| 2nd Quarter 2011 | 12 | 100 | 20,260 | 35.89 | 36.61 | (14,534) | (2.0) | 4.2 | 5.0 | 72,000 | 3.55 |
| 1st Quarter 2011 | 11 | 100 | 29,165 | 26.14 | 27.04 | (26,428) | (3.4) | 8.9 | 2.7 | 16,800 | 0.58 |
| Total 9 months | 34 | 100 % | 93,721 | \$ 27.25 | \$ 27.21 | \$ 4,136 | 0.2 % | 8.0 % | 5.2 | \$ 352,800 | \$ 3.76 |

New Lease Summary - Comparable (1)

| Quarter | Number of Leases Signed | % of Comparable Leases Signed | Net Rentable Square Feet Signed | 1 | tractual Rent Sq. Ft. ⁽²⁾ | or Rent Sq. Ft. (3) | Annual Change in Rent | Cash Basis % Change Over Prior Rent | Straight-Line Basis % Change Over Prior Rent | Weighted Average Lease Term (4) | Imp | Tenant rovements ncentives | Tenant Improvements & Incentives Per Sq. Ft. |
|------------------|----------------------------|----------------------------------|---------------------------------------|----|--|------------------------|-----------------------------|---|--|---------------------------------------|-----|----------------------------------|---|
| 3rd Quarter 2011 | 1 | 9 % | 5,280 | \$ | 23.00 | \$ 16.48 | \$ 34,407 | 39.5 % | 34.0 % | 10.0 | \$ | 264,000 | \$ 50.00 |
| 2nd Quarter 2011 | 4 | 33 | 7,912 | | 30.58 | 30.82 | (1,918) | (0.8) | 4.9 | 6.8 | | 72,000 | 9.10 |
| 1st Quarter 2011 | 1 | 9 | 1,200 | | 48.00 | 51.92 | (4,700) | (7.5) | 2.2 | 5.0 | | - | - |
| Total 9 months | 6 | 18 % | 14,392 | \$ | 29.25 | \$ 27.32 | \$ 27,789 | 7.1 % | 11.1 % | 7.8 | \$ | 336,000 | \$ 23.35 |

Renewal Lease Summary - Comparable (1)(5)

| Quarter | Number of Leases Signed | % of Comparable Leases Signed | Net Rentable Square Feet Signed | 1 | tractual Rent Sq. Ft. ⁽²⁾ | or Rent Sq. Ft. (3) | Annual Change in Rent | Cash Basis % Change Over Prior Rent | Straight-Line Basis % Change Over Prior Rent | Weighted Average Lease Term (4) | Impr | enant ovements icentives | Impro & Inc | vements centives Sq. Ft. |
|------------------|----------------------------|----------------------------------|---------------------------------------|----|--|------------------------|-----------------------------|---|--|---------------------------------------|------|--------------------------------|----------------|--------------------------------|
| 3rd Quarter 2011 | 10 | 91 % | 39,016 | \$ | 24.17 | \$ 23.90 | \$ 10,691 | 1.1 % | 7.8 % | 6.5 | \$ | - | \$ | - |
| 2nd Quarter 2011 | 8 | 67 | 12,348 | | 39.30 | 40.32 | (12,616) | (2.5) | 3.8 | 3.8 | | - | | - |
| 1st Quarter 2011 | 10 | 91 | 27,965 | | 25.20 | 25.98 | (21,728) | (3.0) | 9.5 | 2.6 | | 16,800 | | 0.60 |
| Total 9 months | 28 | 82 % | 79,329 | \$ | 26.89 | \$ 27.19 | \$ (23,653) | (1.1) % | 7.4 % | 4.7 | \$ | 16,800 | \$ | 0.21 |

Total Lease Summary - Comparable and Non-Comparable

| Quarter | Number of Leases Signed | Net Rentable Square Feet Signed | Contractu Per Sq. 1 | | Weighted Average Lease Term (4) | Tenant Improvements & Incentives | Tenant Improvements & Incentives Per Sq. Ft. |
|------------------|----------------------------|---------------------------------------|------------------------|-------|--|--|---|
| 3rd Quarter 2011 | 14 | 49,542 | \$ | 24.35 | 6.7 | \$361,904 | \$ 7.30 |
| 2nd Quarter 2011 | 17 | 30,212 | | 33.27 | 6.2 | 472,535 | 15.64 |
| 1st Quarter 2011 | 12 | 31,389 | | 26.20 | 2.7 | 36,800 | 1.17 |
| Total 9 months | 43 | 111,143 | \$ | 27.30 | 5.4 | \$871,239 | \$ 7.84 |

- (1) Comparable leases represent those leases signed on spaces for which there was a previous lease.
- (2) Contractual rent represents contractual minimum rent under the new lease for the first twelve months of the term.
- (3) Prior rent represents the minimum rent paid under the previous lease in the final twelve months of the term.
- (4) Weighted average is calculated on the basis of square footage.
- (5) Excludes renewals at fixed contractual rates specified in the lease.

OFFICE LEASING SUMMARY



As of September 30, 2011

Total Lease Summary - Comparable (1)

| Quarter | Number of Leases Signed | % of Comparable Leases Signed | Net Rentable Square Feet Signed | Contractual Rent Per Sq. Ft. (2) | Prior Rent Per Sq. Ft. (3) | Annual Change in Rent | Cash Basis % Change Over Prior Rent | Straight-Line Basis % Change Over Prior Rent | Weighted Average Lease Term (4) | Tenant Improvements & Incentives | Improvements & Incentives Per Sq. Ft. |
|------------------|----------------------------|----------------------------------|---------------------------------------|--|-------------------------------|--------------------------|---|--|---------------------------------------|--|---|
| 3rd Quarter 2011 | 11 | 100 % | 34,602 | \$ 34.09 | \$ 38.18 | \$ (141,785) | (10.7) % | (8.8) % | 3.3 | \$ 249,118 | \$ 7.20 |
| 2nd Quarter 2011 | 6 | 100 | 81,360 | 39.25 | 45.54 | (512,187) | (13.8) | (0.9) | 5.8 | 231,840 | 2.85 |
| 1st Quarter 2011 | 10 | 100 | 31,298 | 32.88 | 37.54 | (145,946) | (12.4) | (2.3) | 2.5 | 57,520 | 1.84 |
| Total 9 months | 27 | 100 % | 147,260 | \$ 36.68 | \$ 42.11 | \$ (799,918) | (12.9) % | (2.9) % | 4.5 | \$ 538,478 | \$ 3.66 |

New Lease Summary - Comparable (1)

| Quarter | Number of Leases Signed | % of Comparable Leases Signed | Net Rentable Square Feet Signed | Contractual Rent Per Sq. Ft. (2) | Prior Rent Per Sq. Ft. (3) | Annual Change in Rent | Cash Basis % Change Over Prior Rent | Straight-Line Basis % Change Over Prior Rent | Weighted Average Lease Term (4) | Tenant Improvements & Incentives | Improvements & Incentives Per Sq. Ft. |
|------------------|----------------------------|----------------------------------|---------------------------------------|--|-------------------------------|--------------------------|---|--|---------------------------------------|--|---|
| 3rd Quarter 2011 | 5 | 45 % | 20,109 | \$ 38.11 | \$ 42.28 | \$ (83,753) | (9.9) % | (7.9) % | 3.7 | \$ 229,004 | \$ 11.39 |
| 2nd Quarter 2011 | 3 | 50 | 68,085 | 40.69 | 46.47 | (393,958) | (12.5) | 1.1 | 6.5 | 212,691 | 3.12 |
| 1st Quarter 2011 | 2 | 20 | 5,066 | 33.90 | 42.78 | (44,982) | (20.8) | (14.0) | 4.2 | 5,938 | 1.17 |
| Total 9 months | 10 | 37 % | 93,260 | \$ 39.76 | \$ 45.37 | \$ (522,693) | (12.4) % | (1.5) % | 5.8 | \$ 447,633 | \$ 4.80 |

Renewal Lease Summary - Comparable (1)(5)

| Quarter | Number of Leases Signed | % of Comparable Leases Signed | Net Rentable Square Feet Signed | Contractual Rent Per Sq. Ft. (2) | Prior Rent Per Sq. Ft. (3) | Annual Change in Rent | Cash Basis % Change Over Prior Rent | Straight-Line Basis % Change Over Prior Rent | Weighted Average Lease Term (4) | Tenant Improvements & Incentives | Improvements & Incentives Per Sq. Ft. |
|------------------|----------------------------|----------------------------------|---------------------------------------|--|-------------------------------|--------------------------|---|--|---------------------------------------|--|---|
| 3rd Quarter 2011 | 6 | 55 % | 14,493 | \$ 28.50 | \$ 32.50 | \$ (58,032) | (12.3) % | (10.3) % | 2.8 | \$ 20,114 | \$ 1.39 |
| 2nd Quarter 2011 | 3 | 50 | 13,275 | 31.86 | 40.76 | (118,229) | (21.8) | (12.8) | 1.7 | 19,149 | 1.44 |
| 1st Quarter 2011 | 8 | 80 | 26,232 | 32.68 | 36.53 | (100,964) | (10.5) | 0.5 | 2.2 | 51,582 | 1.97 |
| Total 9 months | 17 | 63 % | 54,000 | \$ 31.35 | \$ 36.49 | \$ (277,225) | (14.1) % | (5.8) % | 2.2 | \$ 90,845 | \$ 1.68 |

Total Lease Summary - Comparable and Non-Comparable

| Quarter | Number of Leases Signed | Net Rentable Square Feet Signed | Contractua Per Sq. F | | Weighted Average Lease Term (4) | Tenant provements Incentives | Improv & Ince Per Se | ements entives |
|------------------|----------------------------|---------------------------------------|-------------------------|-------|---------------------------------------|------------------------------------|----------------------------|-------------------|
| 3rd Quarter 2011 | 15 | 44,370 | | 33.22 | 3.3 | \$ 387,163 | \$ | 8.73 |
| 2nd Quarter 2011 | 9 | 94,851 | | 38.25 | 5.8 | 711,785 | | 7.50 |
| 1st Quarter 2011 | 14 | 43,502 | : | 32.44 | 2.7 | 141,420 | | 3.25 |
| Total 9 months | 38 | 182,723 | \$ | 35.64 | 4.4 | \$ 1,240,368 | \$ | 6.79 |

⁽¹⁾ Comparable leases represent those leases signed on spaces for which there was a previous lease.

⁽²⁾ Contractual rent represents contractual minimum rent under the new lease for the first twelve months of the term.

⁽³⁾ Prior rent represents the minimum rent paid under the previous lease in the final twelve months of the term.

⁽⁴⁾ Weighted average is calculated on the basis of square footage.

⁽⁵⁾ Excludes renewals at fixed contractual rates specified in the lease.

LEASE EXPIRATIONS



As of September 30, 2011

| Assumes no exercise | e of lease options | | | | | | | | | | | | | | |
|--------------------------------|--------------------|---------------------------|--------------------------|--|---------------------|---------------------------|--------------------------|--|------------------|------------------------------|-----------|--|---------------------|-----------------------|--|
| | - | Offi | ce | | | Reta | il | | Mix | ed-Use (Reta | ail Porti | on Only) | | Total | |
| Year | Expiring Sq. Ft. | % of Office Sq. Ft. | % of Total Sq. Ft. | Annualized Base Rent Per Sq. Ft. (1) | Expiring Sq. Ft. | % of Retail Sq. Ft. | % of Total Sq. Ft. | Annualized Base Rent Per Sq. Ft. (1) | Expiring Sq. Ft. | % of Mixed-Use Sq. Ft. | | Annualized Base Rent Per Sq. Ft. (1) | Expiring Sq. Ft. | % of Total Sq. Ft. | Annualized Base Rent Per Sq. Ft. (1) |
| Month to Month | 33,791 | 1.5 % | 0.6 % | \$ 7.62 | 11,129 | 0.4 % | 0.2 % | \$ 23.76 | 7,279 | 7.5 % | 0.1 % | \$ 28.70 | 52,199 | 1.0 % | \$ 14.00 |
| 2011 | 37,369 | 1.7 | 0.7 | 26.75 | 35,683 | 1.2 | 0.7 | 45.02 | 360 | 0.4 | 0.0 | 194.88 | 73,412 | 1.4 | 36.46 |
| 2012 | 200,685 | 9.0 | 3.7 | 28.98 | 328,864 | 10.9 | 6.1 | 23.79 | 5,157 | 5.3 | 0.1 | 156.59 | 534,706 | 10.0 | 27.02 |
| 2013 | 224,656 | 10.1 | 4.2 | 31.88 | 512,004 | 16.9 | 9.6 | 24.37 | 8,165 | 8.5 | 0.2 | 148.58 | 744,825 | 13.9 | 28.00 |
| 2014 | 180,787 | 8.1 | 3.4 | 29.70 | 373,702 | 12.3 | 7.0 | 28.11 | 2,420 | 2.5 | 0.0 | 149.44 | 556,909 | 10.4 | 29.15 |
| 2015 | 366,090 (2) | 16.4 | 6.8 | 29.50 | 221,011 | 7.3 | 4.1 | 25.43 | 11,597 | 12.0 | 0.2 | 151.87 | 598,698 | 11.2 | 30.37 |
| 2016 | 209,874 | 9.4 | 3.9 | 28.41 | 129,798 (5) | 4.3 | 2.4 | 38.21 | 11,562 | 12.0 | 0.2 | 152.95 | 351,234 | 6.6 | 36.13 |
| 2017 | 105,589 (3) | 4.7 | 2.0 | 41.08 | 118,361 | 3.9 | 2.2 | 25.47 | 5,655 | 5.9 | 0.1 | 149.67 | 229,605 | 4.3 | 35.71 |
| 2018 | 65,037 | 2.9 | 1.2 | 34.30 | 736,852 | 24.3 | 13.7 | 15.51 | 4,673 | 4.8 | 0.1 | 139.02 | 806,562 | 15.0 | 17.74 |
| 2019 | 207,902 (4) | 9.3 | 3.9 | 46.91 | 70,197 | 2.3 | 1.3 | 26.94 | 11,690 | 12.1 | 0.2 | 51.73 | 289,789 | 5.4 | 42.27 |
| 2020 | 225,108 | 10.1 | 4.2 | 35.14 | 118,506 | 3.9 | 2.2 | 8.86 | 17,843 | 18.5 | 0.3 | 41.30 | 361,457 | 6.7 | 26.83 |
| Thereafter | 212,197 | 9.5 | 4.0 | 32.51 | 129,931 (6) | 4.2 | 2.4 | 25.45 | 9,382 | 9.7 | 0.3 | 46.20 | 351,510 | 6.4 | 30.27 |
| Signed Leases Not Commenced | 31,013 | 1.4 | 0.6 | - | 20,604 | 0.7 | 0.4 | - | ´- | - | - | - | 51,617 | 1.0 | - |
| Available | 132,438 | 5.9 | 2.5 | - | 224,412 | 7.4 | 4.2 | | 786 | 0.8 | 0.0 | - | 357,636 | 6.7 | |
| Total | 2,232,536 | 100.0 % | 41.7 % | \$ 30.23 | 3,031,054 | 100.0 % | 56.5 % | \$ 21.10 | 96,569 | 100.0 % | 1.8 % | \$ 97.98 | 5,360,159 | 100.0 % | \$ 26.29 |

Assumes all lease options are exercised

| | | Offic | ce | | | Reta | ıil | | Mix | ed-Use (Reta | il Porti | on Only) | | Total | |
|--------------------------------|------------------|---------------------------|--------------------------|--|------------------|---------------------------|--------------------------|--|---------------------|--------------|----------|--|------------------|-----------------------|--|
| Year | Expiring Sq. Ft. | % of Office Sq. Ft. | % of Total Sq. Ft. | Annualized Base Rent Per Sq. Ft. (1) | Expiring Sq. Ft. | % of Retail Sq. Ft. | % of Total Sq. Ft. | Annualized Base Rent Per Sq. Ft. (1) | Expiring Sq. Ft. | | | Annualized Base Rent Per Sq. Ft. (1) | Expiring Sq. Ft. | % of Total Sq. Ft. | Annualized Base Rent Per Sq. Ft. (1) |
| Month to Month | 33,791 | 1.5 % | 0.6 % | \$ 7.62 | 11,129 | 0.4 % | 0.2 % | \$ 23.76 | 7,279 | 7.5 % | 0.1 % | \$ 28.70 | 52,199 | 1.0 % | \$ 14.00 |
| 2011 | 31,462 | 1.4 | 0.6 | 27.21 | 33,989 | 1.1 | 0.6 | 44.77 | 360 | 0.4 | 0.0 | 194.88 | 65,811 | 1.2 | 37.19 |
| 2012 | 118,672 | 5.3 | 2.2 | 30.76 | 146,026 | 4.8 | 2.7 | 25.30 | 4,093 | 4.2 | 0.1 | 135.53 | 268,791 | 5.0 | 29.39 |
| 2013 | 120,781 | 5.4 | 2.3 | 30.13 | 95,672 | 3.2 | 1.8 | 38.11 | 8,165 | 8.5 | 0.2 | 148.58 | 224,618 | 4.2 | 37.83 |
| 2014 | 22,145 | 1.0 | 0.4 | 31.86 | 144,324 | 4.8 | 2.7 | 35.82 | 2,420 | 2.5 | 0.0 | 149.44 | 168,889 | 3.2 | 36.93 |
| 2015 | 171,266 | (2) 7.7 | 3.2 | 30.66 | 45,064 | 1.5 | 0.8 | 37.27 | 5,383 | 5.6 | 0.1 | 39.75 | 221,713 | 4.1 | 32.22 |
| 2016 | 195,660 | 8.8 | 3.7 | 26.15 | 68,681 (5) | 2.3 | 1.3 | 30.26 | 8,598 | 8.9 | 0.2 | 180.67 | 272,939 | 5.1 | 32.05 |
| 2017 | 110,760 | 5.0 | 2.1 | 46.44 | 77,589 | 2.6 | 1.4 | 31.85 | 4,615 | 4.8 | 0.1 | 145.54 | 192,964 | 3.6 | 42.94 |
| 2018 | 105,604 | 4.7 | 2.0 | 29.96 | 185,417 | 6.1 | 3.5 | 23.25 | 4,673 | 4.8 | 0.1 | 139.02 | 295,694 | 5.5 | 27.48 |
| 2019 | 141,150 | 6.3 | 2.6 | 41.40 | 145,460 | 4.8 | 2.7 | 24.65 | - | _ | - | - | 286,610 | 5.3 | 32.90 |
| 2020 | 256,666 | 11.5 | 4.8 | 28.73 | 301,718 | 10.0 | 5.6 | 16.10 | 1.951 | 2.0 | 0.0 | 129.95 | 560,335 | 10.5 | 22.28 |
| Thereafter | 761,128 | (3)(4) 34.1 | 14.1 | 34.81 | 1,530,969 (6) | 50.3 | 28.6 | 20.03 | 48,246 | 50.0 | 0.9 | 76.93 | 2,340,343 | 43.6 | 26.01 |
| Signed Leases Not Commenced | 31,013 | 1.4 | 0.6 | - | 20,604 | 0.7 | 0.4 | - | - | - | - | - | 51,617 | 1.0 | - |
| Available | 132,438 | 5.9 | 2.5 | - | 224,412 | 7.4 | 4.2 | | 786 | 0.8 | | | 357,636 | 6.7 | |
| Total | 2,232,536 | 100.0 % | 41.7 % | \$ 30.23 | 3,031,054 | 100.0 % | 56.5 % | \$ 21.10 | 96,569 | 100.0 % | 1.8 % | \$ 97.98 | 5,360,159 | 100.0 % | \$ 26.29 |

LEASE EXPIRATIONS (CONTINUED)



As of September 30, 2011

Notes:

- (1) Annualized base rent per leased square foot is calculated by dividing (i) annualized base rent for leases expiring during the applicable period, by (ii) square footage under such expiring leases.

 Annualized base rent is calculated by multiplying (i) base rental payments (defined as cash base rents (before abatements)) for the month ended September 30, 2011 for the leases expiring during the applicable period, by (ii) 12.
- (2) The expirations include 9,123 square feet leased by DLA Piper at 160 King Street with a lease termination of February 28, 2012, for which Osterhout Group has signed an agreement to lease the space through June 30, 2015.
- (3) The expirations include 45,795 square feet currently leased by Microsoft at The Landmark at One Market, for which Autodesk has signed an agreement to lease the space upon Microsoft's lease termination from December 31, 2012 through December 31, 2017 with an option to extend the lease through December 31, 2024.
- (4) The expirations include 56,963 square feet currently leased by DLA Piper at 160 King Street with a lease termination of February 28, 2012, for which Ancestry.com Operations, Inc. has signed an agreement to lease the space upon lease termination from May 1, 2012 through April 30, 2019 with an option to extend the lease through April 30, 2029.
- (5) The expirations include 1,200 square feet leased by San Diego Wireless through October 31, 2011 at Carmel Mountain Plaza, for which T-Mobile has signed an agreement to lease the space from November 1, 2011 through October 31, 2016.
- (6) The expirations include 4,550 square feet leased by Champs at Del Monte with a lease termination of February 2012, for which Coldwater Creek has signed an agreement to lease the space from April 1, 2012 through March 31, 2022 with an option to extend the lease through March 31, 2027.

PORTFOLIO LEASED STATISTICS



| | | At September 30, | 2011 | At September 30, 2010 | | | |
|--------------------------------------|---------------|------------------|----------|-----------------------|------------|----------|--|
| Туре | Size | Leased (1) | Leased % | Size | Leased (1) | Leased % | |
| Overall Portfolio Statistics | | | | | | | |
| Retail Properties (square feet) | 3,031,054 | 2,806,642 | 92.6% | 2,706,597 | 2,633,123 | 97.3% | |
| Office Properties (square feet) (7) | 2,232,536 | 2,100,098 | 94.1% | 1,046,721 | 1,010,263 | 96.5% | |
| Multifamily Properties (units) | 922 | 870 | 94.4% | 922 | 834 | 90.5% | |
| Mixed-Used Properties (square feet) | 96,569 | 95,783 | 99.2% | - | - | - | |
| Mixed-Used Properties (units) | 369 | 328 (6) | 88.8% | - | - | - | |
| Same-Store ⁽²⁾ Statistics | | | | | | | |
| Retail Properties (square feet) | 2,704,324 (3) | 2,564,818 | 94.8% | 2,706,597 | 2,633,123 | 97.3% | |
| Office Properties (square feet) | 1,046,721 (4) | 1,008,510 | 96.3% | 1,046,721 | 1,010,263 | 96.5% | |
| Multifamily Properties (units) | 922 | 870 | 94.4% | 922 | 834 | 90.5% | |
| Mixed-Used Properties (square feet) | _ (5) | - | - | - | - | - | |
| Mixed-Used Properties (units) | _ (5) | - | - | - | - | - | |

Notes

- (1) Leased square feet includes square feet under lease as of each date, including leases which may not have commenced as of that date. Leased units for our multifamily properties include total units rented as of that date.
- See Glossary of Terms
- (3) Excludes Solana Beach Towne Centre as the controlling interest in this entity was acquired on January 19, 2011. Also excludes 80,000 square foot building at Carmel Mountain Plaza acquired on November 10, 2010.
- (4) Excludes Solana Beach Corporate Centre as the controlling interest in this entity was acquired on January 19, 2011. First & Main is excluded as it was acquired on March 11, 2011. Lloyd District Portfolio is excluded as it was acquired on July 1, 2011.
- (5) Excludes the Waikiki Beach Walk property as the controlling interest in this entity was acquired on January 19, 2011.
- (6) Represents average occupancy for the nine months ended September 30, 2011.
- (7) Excludes Valencia Corporate Center, which was sold on August 30, 2011.

TOP TENANTS - RETAIL



As of September 30, 2011

| Tenant | Property(ies) | Lease Expiration | Total Leased Square Feet | Rentable Square Feet as a Percentage of Retail | Rentable Square Feet as a Percentage of Total Retail and Office | annualized Base Rent | Annualized Base Rent as a Percentage of Retail | Annualized Base Rent as a Percentage of Total |
|-----------------------------|------------------------|---------------------|-----------------------------------|---|---|-------------------------|---|--|
| 1 Lowe's | Waikele Center | 5/31/18 | 155,000 | 5.5 % | 3.2 % | \$ 4,059,585 | 6.3 % | 3.1 % |
| 2 Kmart | Waikele Center | 6/30/18 | 119,590 | 4.3 | 2.4 | 3,826,880 | 6.0 | 2.9 |
| 3 Foodland Super Market | Waikele Center | 1/25/14 | 50,000 | 1.8 | 1.0 | 2,337,481 | 3.7 | 1.8 |
| 4 Sports Authority | Carmel Mountain Plaza, | 11/30/13 | 90,722 | 3.2 | 1.8 | 2,076,602 | 3.2 | 1.6 |
| | Waikele Center | 7/18/13 | | | | | | |
| 5 Ross Dress for Less | South Bay Marketplace, | 1/31/13 | 81,125 | 2.9 | 1.7 | 1,595,826 | 2.5 | 1.2 |
| | Lomas Santa Fe Plaza, | 1/31/14 | | | | | | |
| | Carmel Mountain Plaza | | | | | | | |
| 6 Old Navy | Alamo Quarry Market, | 9/30/12 | 59,780 | 2.1 | * | * | * | * |
| | Waikele Center, South | 7/31/12 | | | | | | |
| | Bay Marketplace | 4/30/13 | | | | | | |
| 7 Officemax | Waikele Center, Alamo | 1/31/14 | 47,962 | 1.7 | 1.0 | 1,164,761 | 1.8 | 0.9 |
| | Quarry Market | 11/30/12 | | | | | | |
| 8 Marshalls | Solana Beach Towne | 1/13/15 | 68,055 | 2.4 | 1.4 | 1,106,146 | 1.7 | 0.8 |
| | Centre, Carmel | 1/31/19 | | | | | | |
| | Mountain Plaza | | | | | | | |
| 9 Vons | Lomas Santa Fe Plaza | 12/31/17 | 49,895 | 1.8 | 1.0 | 1,058,000 | 1.7 | 0.8 |
| 10 Sprouts Farmers Market | Carmel Mountain Plaza, | 3/31/25 | 45,959 | 1.6 | 0.9 | 1,037,824 | 1.6 | 0.8 |
| | Solana Beach Towne | 6/30/14 | | | | | | |
| | Centre | | | | | | | |
| Top 10 Retail Tenants Total | | | 768,088 | 27.3 % | 14.4 % | \$ 18,263,105 | 28.5 % | 13.9 % |

^{*} Data withheld at tenant's request.

TOP TENANTS - OFFICE



As of September 30, 2011

| | Tenant | Property(ies) | Lease Expiration | Total Leased Square Feet | Rentable Square Feet as a Percentage of Office | Rentable Square Feet as a Percentage of Total Retail and Office | Annualized Base Rent | Annualized Base Rent as a Percentage of Office | Annualized Base Rent as a Percentage of Total |
|----|-------------------------------------|----------------------------|---|-----------------------------------|--|---|-------------------------|---|--|
| 1 | salesforce.com | The Landmark at One Market | 6/30/19 4/30/20 5/31/21 | 226,892 | 10.8 % | 4.6 % | \$ 10,254,426 | 15.2 % | 7.8 % |
| 2 | DLA Piper | 160 King Street | 2/28/12 | 69,656 | 3.3 | 1.4 | 3,260,545 | 4.8 | 2.5 |
| 3 | Veterans Benefits Administration | First & Main | 8/31/20 | 93,572 | 4.5 | 1.9 | 3,006,453 | 4.5 | 2.3 |
| 4 | Microsoft | The Landmark at One Market | 2/28/13 2/28/15 | 45,795 | 2.2 | 0.9 | 2,930,880 | 4.3 | 2.2 |
| 5 | Autodesk | The Landmark at One Market | 12/31/15 12/31/17 | 68,869 | 3.3 | 1.4 | 2,847,100 | 4.2 | 2.2 |
| 6 | Treasury Tax Administration | First & Main | 8/31/15 | 70,660 | 3.4 | 1.4 | 2,583,330 | 3.8 | 2.0 |
| 7 | Insurance Company Of The West | Torrey Reserve Campus | 12/31/16 | 81,040 | 3.9 | 1.7 | 2,426,255 | 3.6 | 1.8 |
| 8 | Treasury Call Center | First & Main | 8/31/20 | 63,648 | 3.0 | 1.3 | 2,184,302 | 3.2 | 1.7 |
| 9 | Integra Telecom Holdings, Inc. | Lloyd District Portfolio | 1/31/14 5/31/14 3/31/16 12/31/20 | 62,588 | 3.0 | 1.3 | 1,460,651 | 2.2 | 1.1 |
| 10 | California Bank & Trust | Torrey Reserve Campus | 5/31/19 10/31/19 | 29,985 | 1.4 | 0.6 | 1,349,934 | 2.0 | 1.0 |
| | Top 10 Office Tenants Total | I | | 812,705 | 38.8 % | 16.5 % | \$ 32,303,876 | 47.8 % | 24.6 % |



APPENDIX

GLOSSARY OF TERMS



EBITDA: EBITDA is a non-GAAP measure that means net income or loss plus depreciation and amortization, net interest expense, income taxes, gain or loss on sale of real estate and impairments of real estate, if any. EBITDA is presented because it approximates a key performance measure in our debt covenants, but it should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP. The reconciliation of net income to EBITDA for the three and nine months ended September 30, 2011 is as follows:

| | Months Ended nber 30, 2011 | Ionths Ended aber 30, 2011 |
|-------------------------------|-------------------------------|-----------------------------------|
| Net income | \$ 4,618 | \$ 18,669 |
| Depreciation and amortization | 15,827 | 41,916 |
| Interest expense | 14,738 | 41,791 |
| Interest income | (388) | (1,086) |
| Income tax expense | 309 | 690 |
| Gain on sale of real estate | (3,981) | (3,981) |
| EBITDA | \$ 31,123 | \$ 97,999 |

Adjusted EBITDA: Adjusted EBITDA is a non-GAAP measure that begins with EBITDA and includes adjustments for certain items that we believe are not representative of ongoing operating performance. We use Adjusted EBITDA as a supplemental performance measure because losses from early extinguishment of debt, loan transfer and consent fees and gains on acquisitions of controlling interests create significant earnings volatility which in turn results in less comparability between reporting periods and less predictability regarding future earnings potential. The adjustments noted resulted from our initial public offering and formations transactions.

| | Months Ended nber 30, 2011 | Nine Months Ended September 30, 2011 | | |
|--------------------------------|-------------------------------|---|----------|--|
| EBITDA | \$ 31,123 | \$ | 97,999 | |
| Early extinguishment of debt | - | | 25,867 | |
| Loan transfer and consent fees | - | | 9,019 | |
| Gain on acquisition | | | (46,371) | |
| Adjusted EBITDA | \$ 31,123 | \$ | 86,514 | |

Funds From Operations (FFO): FFO is a supplemental measure of real estate companies' operating performances. The National Association of Real Estate Investment Trusts (NAREIT) defines FFO as follows: net income, computed in accordance with GAAP plus depreciation and amortization of real estate assets and excluding extraordinary items and gains and losses on sale of real estate. NAREIT developed FFO as a relative measure of performance and liquidity of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. However, FFO does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income); should not be considered an alternative to net income as an indication of our performance; and is not necessarily indicative of cash flow as a measure of liquidity or ability to pay dividends. We consider FFO a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of real estate assets diminishes predictably over time, and because industry analysts have accepted it as a performance measure. Comparison of our presentation FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.

GLOSSARY OF TERMS (CONTINUED)



Funds From Operations As Adjusted (FFO As Adjusted): FFO As Adjusted is a supplemental measure of real estate companies' operating performances. We use FFO As Adjusted as a supplemental performance measure because losses from early extinguishment of debt, loan transfer and consent fees and gains on acquisitions of controlling interests create significant earnings volatility which in turn results in less comparability between reporting periods and less predictability regarding future earnings potential. The adjustments noted resulted from our initial public offering and formation transactions. However, other REITs may use different methodologies for defining adjustments and, accordingly, our FFO after specified items may not be comparable to other REITs.

Funds Available for Distribution (FAD): FAD is a supplemental measure of our liquidity. We compute FAD by subtracting from FFO As Adjusted tenant improvements, leasing commissions and maintenance capital expenditures, eliminating the net effect of straight-line rents, amortization of above (below) market rents for acquisition properties, the effects of other lease intangibles, adding noncash amortization of deferred financing costs and debt fair value adjustments, adding noncash compensation expense, and adding (subtracting) unrealized losses (gains) on marketable securities. FAD provides an additional perspective on our ability to fund cash needs and make distributions by adjusting FFO for the impact of certain cash and noncash items, as well as adjusting FFO for recurring capital expenditures and leasing costs. However, other REITs may use different methodologies for calculating FAD and, accordingly, our FAD may not be comparable to other REITs.

GLOSSARY OF TERMS (CONTINUED)



Nine Months Ended

Net Operating Income (NOI): We define NOI as operating revenues (rental income, tenant reimbursements and other property income) less property and related expenses (property expenses and real estate taxes). Other REITs may use different methodologies for calculating NOI, and accordingly, our NOI may not be comparable to other REITs. Since NOI excludes general and administrative expenses, interest expense, depreciation and amortization, acquisition-related expenses, other nonproperty income and losses, gains and losses from property dispositions, and extraordinary items, it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating commercial real estate and the impact to operations from trends in occupancy rates, rental rates, and operating costs, providing a perspective on operations not immediately apparent from net income. However, NOI should not be viewed as an alternative measure of our financial performance since it does not reflect general and administrative expenses, interest expense, depreciation and amortization costs, other nonproperty income and losses, the level of capital expenditures and leasing costs necessary to maintain the operating performance of the properties, or trends in development and construction activities which are significant economic costs and activities that could materially impact our results from operations.

Three Months Ended

| Se | | mber 30, | September 30, | |
|--|-----------|-----------|---------------|-----------|
| Reconciliation of NOI to Net Income | 2011 | 2010 | 2011 | 2010 |
| Total NOI | \$ 34,716 | \$ 25,544 | \$ 96,756 | \$ 66,409 |
| General and administrative | (3,733) | (1,515) | (10,786) | (4,908) |
| Depreciation and amortization | (15,827) | (12,599) | (41,916) | (26,714) |
| Interest expense | (14,738) | (12,416) | (41,791) | (32,979) |
| Early extinguishment of debt | - | - | (25,867) | - |
| Loan transfer and consent fees | - | - | (9,019) | - |
| Gain on acquisition | - | - | 46,371 | 4,297 |
| Other income (expense), net | (108) | (251) | (179) | (1,167) |
| Income (loss) from continuing operations | 310 | (1,237) | 13,569 | 4,938 |
| Discontinued operations | | | | |
| Income from discontinued operations | 327 | 44 | 1,119 | 232 |
| Gain on sale of real estate property | 3,981 | - | 3,981 | |
| Results from discontinued operations | 4,308 | 44 | 5,100 | 232 |
| Net income (loss) | 4,618 | (1,193) | 18,669 | 5,170 |
| Net income attributable to restricted shares | (132) | - | (350) | - |
| Net loss attributable to Predecessor's noncontrolling interests in consolidated real estate entities | - | 1,042 | 2,458 | 1,941 |
| Net (income) loss attributable to Predecessor's controlled owners' equity | - | 151 | (16,995) | (7,111) |
| Net income attributable to unitholders in the Operating Partnership | (1,434) | | (1,209) | |
| Net income attributable to American Assets Trust, Inc. stockholders | \$ 3,052 | \$ - | \$ 2,573 | \$ - |

Overall Portfolio: Includes all operating properties owned by us as of September 30, 2011.

GLOSSARY OF TERMS (CONTINUED)



Same-Store Portfolio and Non-Same Store Portfolio: Information provided on a same-store basis is provided for only those properties that were owned and operated for the entirety of both periods being compared and excludes properties that were redeveloped, expanded or under development and properties purchased or sold at any time during the periods being compared. The following table shows the properties included in the same-store and non-same store portfolio for the comparative periods presented.

| | Comparison of Three Months Ended September 30, 2011 to 2010 Same-Store Non-Same Store | | Comparison of Nine Months Ended September 30, 2011 to 2010 Same-Store Non-Same Store | |
|---|---|------------------|--|-------------------|
| Retail Properties | Suite Store | Tion built store | Sume Store | Troit baine store |
| Carmel Country Plaza | X | | X | |
| Carmel Mountain | X | | X | |
| South Bay Marketplace | X | | X | |
| Rancho Carmel Plaza | X | | X | |
| Lomas Santa Fe Plaza | X | | X | |
| Solana Beach Towne Centre | | X | | X |
| Del Monte Center | X | | X | |
| The Shops at Kalakaua | X | | X | |
| Waikele Center | X | | X | |
| Alamo Quarry Market | X | | X | |
| Office Properties | | | | |
| Torrey Reserve Campus | X | | X | |
| Solana Beach Corporate Centre | | X | | X |
| 160 King Street | X | | X | |
| The Landmark at One Market | X | | | X |
| First & Main | | X | | X |
| Lloyd District Portfolio | | X | | X |
| Multifamily Properties | | | | |
| Loma Palisades | X | | X | |
| Imperial Beach Gardens | X | | X | |
| Mariner's Point | X | | X | |
| Santa Fe Park RV Resort | X | | X | |
| Mixed-Use Properties | | | | |
| Waikiki Beach Walk - Retail | | X | | X |
| Waikiki Beach Walk - Embassy Suites TM | | X | | X |
| Development Properties | | | | |
| Sorrento Pointe - Land | | X | | X |
| Torrey Reserve - Land | | X | | X |
| Solana Beach Corporate Centre - Land | | X | | X |
| Solana Beach - Highway 101 - Land | | X | | X |
| Lloyd District Portfolio - Land | | X | | X |

Valencia Corporate Center has been excluded from both the same-store and non-same store portfolio due to the sale of the property on August 30, 2011.

Tenant Improvements and Incentives: Represents not only the total dollars committed for the improvement (fit-out) of a space as it relates to a specific lease but may also include base building costs (i.e. expansion, escalators, new entrances, etc.) which are required to make the space leasable. Incentives include amounts paid to tenants as an inducement to sign a lease that do not represent building improvements.