#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K/A

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): April 26, 2016

## American Assets Trust, Inc.

(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of incorporation)

11455 El Camino Real, Suite 200 San Diego, California 92130 (Address of principal executive offices) 001-35030 (Commission File No.) 27-3338708 (I.R.S. Employer Identification No.)

92130 (Zip Code)

(858) 350-2600

Registrant's telephone number, including area code:

Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425).
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### **Explanatory Note**

On April 26, 2016, American Assets Trust, Inc. (the "Company") filed a Form 8-K (the "Initial Form 8-K") that furnished as an exhibit certain supplemental information concerning the Company's financial results and operations for the quarter ending March 31, 2016.

The sole purpose of this amendment is to refurnish such exhibit to correct a scrivener's error which had incorrectly stated the Annualized Base Rent and Annualized Base Rent per Leased Square Foot for the retail portion of the Company's mixed use portfolio for 1st Quarter 2016 as \$12,255,562 and \$129.58, respectively, on page 22, and as \$12,255,562 and \$130, respectively, on page 27, when the correct amounts were in fact \$10,709,209 and \$113.23, respectively, on page 22, and \$10,709,209 and \$113, respectively, on page 27. Other than correcting these scrivener's errors, the exhibit furnished with this Form 8-K/A remains unchanged from the exhibit furnished with the Initial Form 8-K.

Nothing in the Initial Form 8-K is being amended other than the refurnishing of Exhibit 99.2 as described above. This amendment should be read in conjunction with the Initial Form 8-K and the Company's other filings with the SEC. Except as stated herein, this amendment does not reflect events occurring after the filing of the Initial Form 8-K with the SEC and no attempt has been made in this amendment to modify or update other disclosures as presented in the Initial Form 8-K.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits:

99.2\*\*

The following exhibits are filed herewith:

Exhibit Number Exhibit Description

American Assets Trust, Inc. Supplemental Information for the quarter ended March 31, 2016.

<sup>\*\*</sup> Furnished herewith

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

American Assets Trust, Inc.

By: /s/ Robert F. Barton

Robert F. Barton

Executive Vice President, CFO

April 27, 2016

#### EXHIBIT INDEX

#### Exhibit Number Exhibit Description

99.2 American Assets Trust, Inc. Supplemental Information for the quarter ended March 31, 2016.

# **FIRST QUARTER 2016**

# **Supplemental Information**



Investor and Media Contact American Assets Trust Robert F. Barton Executive Vice President and Chief Financial Officer 858-350-2607





# American Assets Trust, Inc.'s Portfolio is concentrated in high-barrier-to-entry markets with favorable supply/demand characteristics



	Retail	Office	Multifamily	Mixed	l-Use
Market	Square Feet	Square Feet	Units	Square Feet	Suites
San Diego	1,195,690	705,650	922 (1)	_	
San Francisco	35,156	516,985	_	_	_
Oahu	549,308	_	_	— 96,707	
Monterey	675,678	_	_	_	_
San Antonio	589,362	_	_	_	_
Portland	_	941,186	657	_	_
Seattle	_	494,753	_	_	_
Total	3,045,194	2,658,574	1,579	96,707	369

Note: Circled areas represent all markets in which American Assets Trust, Inc. (the "Company") currently owns and operates its real estate assets. Size of circle denotes approximation of square feet / units. Net rentable square footage may be adjusted from the prior periods to reflect re-measurement of leased space at the properties.

Data is as of March 31, 2016.

(1) Includes 122 RV spaces.

	Square Feet	%
Retail	3.0 million	53%
Office	2.7 million	47%
Totals	5.7 million	



#### FIRST QUARTER 2016 SUPPLEMENTAL INFORMATION FINANCIAL HIGHLIGHTS Consolidated Balance Sheets Consolidated Statements of Income 6 Funds From Operations (FFO), FFO As Adjusted & Funds Available for Distribution Same-Store Portfolio Net Operating Income (NOI) Same-Store Portfolio NOI Comparison excluding Redevelopment 10 Same-Store Portfolio NOI Comparison with Redevelopment 11 NOI By Region 12 NOI Breakdown 13 Property Revenue and Operating Expenses 14 Segment Capital Expenditures 16 Summary of Outstanding Debt 17 18 Market Capitalization Summary of Development Opportunities 19 PORTFOLIO DATA Property Report 21 Retail Leasing Summary 23 24 Office Leasing Summary Multifamily Leasing Summary 25 Mixed-Use Leasing Summary **27** Lease Expirations 28 Portfolio Leased Statistics 30 Top Tenants - Retail 31 Top Tenants - Office 32 APPENDIX Glossary of Terms

This Supplemental Information contains forward-looking statements within the meaning of the Private Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods which may be incorrect or imprecise and we may not be able to realize them. We do not guarantee that the transactions and events described (or that they will happen at all). The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: adverse economic or real estate developments in our markets; our failure to generate sufficient cash flows to service our outstanding indebtedness; defaults on, early terminations of or non-renewal of leases by tenants, including significant tenants; difficulties in identifying properties to acquire and completing acquisitions; difficulties in completing dispositions; our failure to successfully operate acquired properties and operations; our inability to develop our properties due to market conditions; fluctuations in interest rates and increased operating costs; risks related to joint venture arrangements; our failure to obtain necessary outside financing; on-going litigation; general economic conditions; financial market fluctuations; risks that affect the general retail, office, multifamily and mixed-use environment; the competitive environment in which we operate; decreased rental rates or increased vacancy rates; conflicts of interests with our officers or directors; lack or insufficient amounts of insurance; environmental uncertainties and risks related to adverse weather conditions and natural disasters; other factors affecting the real estate industry generally; limitations imposed on our business and our ability to satisfy complex rules in order for us to continu

While forward-looking statements reflect our good faith beliefs, they are not guarantees of future performance. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, or new information, data or methods, future events or other changes. For a further discussion of these and other factors that could impact our future results, refer to our most recent Annual Report on Form 10-K and other risks described in documents subsequently filed by us from time to time with the Securities and Exchange Commission.

First Quarter 2016 Supplemental Information



# **FINANCIAL HIGHLIGHTS**

First Quarter 2016 Supplemental Information

## **CONSOLIDATED BALANCE SHEETS**



(Amounts in thousands, except shares and per share data)	·	arch 31, 2016 (unaudited)	·	December 31, 2015 (audited)	
ASSETS					
Real estate, at cost					
Operating real estate	\$	2,167,426	\$	2,163,444	
Construction in progress		86,189		73,121	
Held for development		9,461		9,463	
		2,263,076		2,246,028	
Accumulated depreciation		(426,076)		(411,166)	
Net real estate		1,837,000		1,834,862	
Cash and cash equivalents		44,007		39,925	
Restricted cash		9,295		11,623	
Accounts receivable, net		7,586		7,518	
Deferred rent receivable, net		38,633		38,422	
Other assets, net		41,305		41,939	
TOTAL ASSETS	\$	1,977,826	\$	1,974,289	
LIABILITIES AND EQUITY					
LIABILITIES:					
Secured notes payable, net	\$	494,883	\$	579,000	
Unsecured notes payable, net		545,883		446,613	
Unsecured line of credit		20,000		30,000	
Accounts payable and accrued expenses		37,014		31,821	
Security deposits payable		6,065		5,956	
Other liabilities and deferred credits, net		53,580		51,972	
Total liabilities		1,157,425		1,145,362	
Commitments and contingencies					
EQUITY:					
American Assets Trust, Inc. stockholders' equity					
Common stock, \$0.01 par value, 490,000,000 shares authorized, 45,407,402 and 45,407,719 shares issued and outstanding at March 31, 2016 and December 31, 2015, respectively		454		454	
Additional paid in capital		864,038		863,432	
Accumulated dividends in excess of net income		(67,724)		(64,066)	
Accumulated other comprehensive income		(3,143)		(258)	
Total American Assets Trust, Inc. stockholders' equity		793,625		799,562	
Noncontrolling interests		26,776		29,365	
Total equity		820,401		828,927	
TOTAL LIABILITIES AND EQUITY	\$	1,977,826	\$	1,974,289	

First Quarter 2016 Supplemental Information

## CONSOLIDATED STATEMENTS OF INCOME



(Unaudited, amounts in thousands, except shares and per share data)		Three Mo	nths Ended		
		Marc	ch 3	l,	
		2016		2015	
REVENUE:					
Rental income	\$	67,245	\$	62,753	
Other property income		3,486		3,282	
Total revenue		70,731		66,035	
EXPENSES:					
Rental expenses		18,453		16,620	
Real estate taxes		6,633		6,048	
General and administrative		4,549		5,016	
Depreciation and amortization		17,453		15,107	
Total operating expenses		47,088		42,791	
OPERATING INCOME		23,643		23,244	
Interest expense		(12,946)		(11,795)	
Other income (expense), net		24		(70)	
NET INCOME		10,721		11,379	
Net income attributable to restricted shares		(43)		(43)	
Net income attributable to unitholders in the Operating Partnership		(3,027)		(3,309)	
NET INCOME ATTRIBUTABLE TO AMERICAN ASSETS TRUST, INC. STOCKHOLDERS	\$	7,651	\$	8,027	
EARNINGS PER COMMON SHARE					
Basic income attributable to common stockholders per share	\$	0.17	\$	0.18	
Weighted average shares of common stock outstanding - basic		45,233,873		43,419,762	
Diluted income attributable to common stockholders per share	\$	0.17	\$	0.18	
Weighted average shares of common stock outstanding - diluted		63,133,389	_	61,321,447	

First Quarter 2016 Supplemental Information

# FUNDS FROM OPERATIONS, FFO AS ADJUSTED & FUNDS AVAILABLE FOR DISTRIBUTION

First Quarter 2016 Supplemental Information



(Unaudited, amounts in thousands, except shares and per share data)		Three Months Ended							
		Marc	ch 31	,					
		2016		2015					
Funds from Operations (FFO) (1)									
Net income	\$	10,721	\$	11,379					
Depreciation and amortization of real estate assets		17,453		15,107					
FFO, as defined by NAREIT		28,174		26,486					
Less: Nonforfeitable dividends on incentive stock awards		(42)		(40)					
FFO attributable to common stock and common units	\$	28,132	\$	26,446					
	_								
FFO per diluted share/unit	<u>\$</u>	0.45	\$	0.43					
Weighted average number of common shares and common units, diluted (2)		63,136,341		61,329,952					
	_								
Funds Available for Distribution (FAD) (1)	\$	21,381	\$	20,244					
<u>Dividends</u>									
Dividends declared and paid	\$	15,827	\$	14,350					
Dividends declared and paid per share/unit	\$	0.2500	\$	0.2325					

#### FUNDS FROM OPERATIONS, FFO AS ADJUSTED & FUNDS AVAILABLE FOR **DISTRIBUTION (CONTINUED)**



(Unaudited, amounts in thousands, except shares and per share data)	Т	Three Months Ended								
		March	31,							
	201	6	2015							
Funds Available for Distribution (FAD) (1)										
FFO	\$	28,174 \$	26,486							
Adjustments:										
Tenant improvements, leasing commissions and maintenance capital expenditures		(7,549)	(6,722)							
Net effect of straight-line rents (3)		(250)	(707)							
Amortization of net above (below) market rents (4)		(830)	(728)							
Net effect of other lease intangibles (5)		135	20							
Amortization of debt issuance costs and debt fair value adjustment		1,125	1,045							
Non-cash compensation expense		618	890							
Nonforfeitable dividends on incentive stock awards		(42)	(40)							
FAD	\$	21,381 \$	20,244							
Summary of Capital Expenditures										
Tenant improvements and leasing commissions	\$	2,716 \$	4,436							
Maintenance capital expenditures		4,833	2,286							
	\$	7,549 \$	6,722							

- (1) See Glossary of Terms.
- For the three months ended March 31, 2016 and 2015, the weighted average common shares and common units used to compute FFO per diluted share/unit include operating partnership common units and unvested restricted stock awards that are subject to time vesting. The shares/units used to compute FFO per diluted share/unit include additional shares/units which were excluded from the computation of diluted EPS, as they were anti-dilutive for the periods presented.

- were anti-untitive for the periods presented.

  Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.

  Represents the adjustment related to the acquisition of buildings with above (below) market rents.

  Represents adjustments related to amortization of lease incentives paid to tenants and amortization of lease intangibles and straight-line rent expense for our leases of the Annex at The Landmark at One Market and retail space at Waikiki Beach Walk Retail.

First Quarter 2016 Supplemental Information

## SAME-STORE PORTFOLIO NET OPERATING INCOME (NOI)



(Unaudited, amounts in thousands)	Three Months Ended March 31, 2016									
	Retail Office		Multifamily		Mixed-Use			Total		
Real estate rental revenue				_		_				
Same-store portfolio	\$	24,364	\$	18,133	\$	4,706	\$	14,746	\$	61,949
Non-same store portfolio (1)		7		7,187		1,588		_		8,782
Total		24,371		25,320		6,294		14,746		70,731
Real estate expenses										
Same-store portfolio		6,020		5,113		1,587		8,484		21,204
Non-same store portfolio (1)		60		2,589		1,233		_		3,882
Total		6,080		7,702		2,820		8,484		25,086
Net Operating Income (NOI), GAAP basis										
Same-store portfolio		18,344		13,020		3,119		6,262		40,745
Non-same store portfolio (1)		(53)		4,598		355		_		4,900
Total	\$	18,291	\$	17,618	\$	3,474	\$	6,262	\$	45,645
Same-store portfolio NOI, GAAP basis	\$	18,344	\$	13,020	\$	3,119	\$	6,262	\$	40,745
Net effect of straight-line rents (2)		157		65		_		(33)		189
Amortization of net above (below) market rents (3)		(318)		(588)		_		50		(856)
Net effect of other lease intangibles (4)		_		76		_		(37)		39
Same-store portfolio NOI, cash basis	\$	18,183	\$	12,573	\$	3,119	\$	6,242	\$	40,117

- Same-store portfolio and non-same store portfolio are determined based on properties held on March 31, 2016 and 2015. See Glossary of Terms.

  Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.

  Represents the adjustment related to the acquisition of buildings with above (below) market rents.
- Represents adjustments related to amortization of lease incentives paid to tenants and amortization of lease intangibles and straight-line rent expense for our lease of the Annex at The Landmark at One Market and retail space at Waikiki Beach Walk Retail.

First Quarter 2016 Supplemental Information

## SAME-STORE PORTFOLIO NOI COMPARISON EXCLUDING REDEVELOPMENT



(Unaudited, amounts in thousands)	Three Mo				
	Mar				
	 2016		2015	Change	
Cash Basis:					
Retail	\$ 18,183	\$	17,595	3.3%	
Office	12,573		11,247	11.8	
Multifamily	3,119		2,826	10.4	
Mixed-Use	6,242		5,797	7.7	
	\$ 40,117	\$	37,465	7.1%	
GAAP Basis:					
Retail	\$ 18,344	\$	17,876	2.6%	
Office	13,020		12,371	5.2	
Multifamily	3,119		2,826	10.4	
Mixed-Use	6,262		5,747	9.0	
	\$ 40,745	\$	38,820	5.0%	

First Quarter 2016 Supplemental Information

## SAME-STORE PORTFOLIO NOI COMPARISON WITH REDEVELOPMENT



(Unaudited, amounts in thousands)		Three Mo			
		Mar	ch 31,		
		2016			Change
Cash Basis:					
Retail	\$	18,183	\$	17,595	3.3%
Office		16,917		15,573	8.6
Multifamily		3,119		2,826	10.4
Mixed-Use		6,242		5,797	7.7
	\$	44,461	\$	41,791	6.4%
GAAP Basis:					
Retail	\$	18,344	\$	17,876	2.6%
Office		17,616		16,758	5.1
Multifamily		3,119		2,826	10.4
Mixed-Use		6,262		5,747	9.0
	\$	45,341	\$	43,207	4.9%

First Quarter 2016 Supplemental Information

#### **NOI BY REGION**



	Retail		Office	Multifamily	Mixed-Use	Tot	al
Southern California							
NOI, GAAP basis (1)	\$ 7,623	\$	4,277	\$ 3,118	s —	\$	15,018
Net effect of straight-line rents (2)	25		(310)	_	_		(285
Amortization of net above (below) market rents (3)	(198)		_	_	_		(198
Net effect of other lease intangibles (4)	_		93	_	_		93
NOI, cash basis	7,450	_	4,060	3,118	_	-	14,628
Northern California							
NOI, GAAP basis (1)	2,700		4,925	_	_		7,625
Net effect of straight-line rents (2)	27		224	_	_		251
Amortization of net above (below) market rents (3)	(97)		(194)	_	_		(291
Net effect of other lease intangibles (4)	_		74	_	_		74
NOI, cash basis	2,630		5,029	_	_		7,659
Hawaii							
NOI, GAAP basis (1)	4,559		_	_	6,262		10,821
Net effect of straight-line rents (2)	144		_	_	(33)		111
Amortization of net above (below) market rents (3)	53		_	_	50		103
Net effect of other lease intangibles (4)	_		_	_	(37)		(37
NOI, cash basis	4,756		_	_	6,242		10,998
Oregon							
NOI, GAAP basis <sup>(1)</sup>	_		4,142	356	_		4,498
Net effect of straight-line rents (2)	_		(240)	(67)	_		(307
Amortization of net above (below) market rents (3)	_		(70)	_	_		(70
Net effect of other lease intangibles (4)	_		5	_	_		5
NOI, cash basis	_		3,837	289	_		4,126
Texas							
NOI, GAAP basis (1)	3,409		_	_	_		3,409
Net effect of straight-line rents (2)	(39)		_	_	_		(39
Amortization of net above (below) market rents (3)	(76)		_	_	_		(76
NOI, cash basis	3,294		_	_			3,294
Washington							
NOI, GAAP basis (1)	_		4,274	_	_		4,274
Net effect of straight-line rents (2)	_		19	_	_		19
Amortization of net above (below) market rents (3)	_		(298)	_	_		(298
NOI, cash basis	_		3,995	_	_		3,995
Total							
NOI, GAAP basis (1)	18,291		17,618	3,474	6,262		45,645
Net effect of straight-line rents (2)	157		(307)	(67)	(33)		(250
Amortization of net above (below) market rents (3)	(318)		(562)	_	50		(830
Net effect of other lease intangibles (4)	_		172	_	(37)		135
NOI, cash basis	\$ 18,130	\$	16,921	\$ 3,407	\$ 6,242	\$	44,700

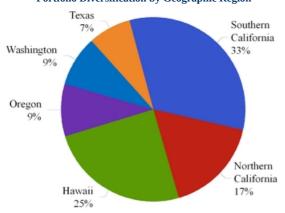
s:
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#### Three Months Ended March 31, 2016

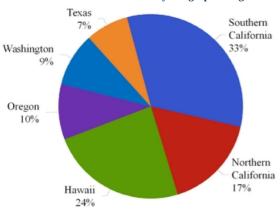
#### Portfolio NOI, Cash Basis Breakdown

#### Portfolio Diversification by Geographic Region



#### Portfolio NOI, GAAP Basis Breakdown

#### Portfolio Diversification by Geographic Region

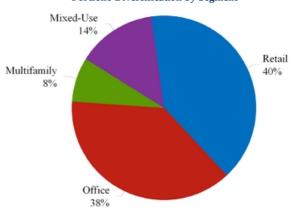


# Portfolio Diversification by Segment Mixed-Use 14% Retail 40%

#### **Portfolio Diversification by Segment**

Office

38%



First Quarter 2016 Supplemental Information

#### PROPERTY REVENUE AND OPERATING EXPENSES



(Unaudited, amounts in thousands)	Three Months Ended March 31, 2016						
	 Additional Property						
			Property	F	Billed Expense		Operating
Property	Base Rent (1)		Income (2)	Rei	imbursements (3)		Expenses (4)
Retail Portfolio							
Carmel Country Plaza	\$ 911	\$	18	\$	201	\$	(172)
Carmel Mountain Plaza	3,077		41		733		(749)
South Bay Marketplace	566		31		163		(153)
Lomas Santa Fe Plaza	1,318		12		298		(327)
Solana Beach Towne Centre	1,508		15		468		(442)
Del Monte Center	2,399		188		833		(1,088)
Geary Marketplace	299		1		145		(147)
The Shops at Kalakaua	469		24		35		(65)
Waikele Center	4,295		339		994		(1,335)
Alamo Quarry Market	3,403		39		1,397		(1,545)
Subtotal Retail Portfolio	\$ 18,245	\$	708	\$	5,267	\$	(6,023)
Office Portfolio							
Torrey Reserve Campus (5)	\$ 4,214	\$	39	\$	161	\$	(1,209)
Solana Beach Corporate Centre	1,886		3		68		(511)
The Landmark at One Market	5,923		26		118		(1,919)
One Beach Street	982		_		70		(171)
First & Main	2,561		165		602		(1,067)
Lloyd District Portfolio (5)	2,545		460		35		(1,383)
City Center Bellevue	4,259		706		399		(1,369)
Subtotal Office Portfolio	\$ 22,370	\$	1,399	\$	1,453	\$	(7,629)
Multifamily Portfolio							
Loma Palisades	\$ 2,961	\$	179	\$	_	\$	(1,019)
Imperial Beach Gardens	783		66		_		(291)
Mariner's Point	370		29		_		(129)
Santa Fe Park RV Resort	292		25		_		(148)
Hassalo on Eighth (6)	1,537		155		_		(1,232)
Subtotal Multifamily Portfolio	\$ 5,943	\$	454	\$	_	\$	(2,819)

First Quarter 2016 Supplemental Information

#### PROPERTY REVENUE AND OPERATING EXPENSES (CONTINUED)



(Unaudited, amounts in thousands)	Three Months Ended March 31, 2016							
	Additional							Property
				Property		Billed Expense		Operating
Property	Base Rent (1) Income (2) Reimbursements (3)			Expenses (4)				
Mixed-Use Portfolio		_						
Waikiki Beach Walk - Retail	\$	2,689	\$	1,079	\$	921	\$	(1,530)
Waikiki Beach Walk - Embassy Suites™		9,419		673		_		(7,009)
Subtotal Mixed-Use Portfolio	\$	12,108	\$	1,752	\$	921	\$	(8,539)
Total	\$	58,666	\$	4,313	\$	7,641	\$	(25,009)

#### Notes

- Base rent for our retail and office portfolio and the retail portion of our mixed-use portfolio represents base rent for the three months ended March 31, 2016 (before abatements) and excludes the impact of straight-line rent and above (below) market rent adjustments. Total abatements for our retail and office portfolio were approximately \$14 and \$674, respectively, for the three months ended March 31, 2016. There were no abatements for the retail portion of our mixed-use portfolio for the three months ended March 31, 2016. In the case of triple net or modified gross leases, annualized base rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses. Multifamily portfolio base rent represents base rent (including parking, before abatements) less vacancy allowance and employee rent credits and includes additional rents (additional rents include insufficient notice penalties, month-to-month charges and pet rent). There were \$171 of abatements for our multifamily portfolio for the three months ended March 31, 2016. For Waikiki Beach Walk - Embassy Suites™, base rent is equal to the actual room revenue for the three months ended March 31, 2016.
- Represents additional property-related income for the three months ended March 31, 2016, which includes: (i) percentage rent, (ii) other rent (such as storage rent, license fees and association fees) and (iii) other property income (such as late fees, default fees, lease termination fees, parking revenue, the reimbursement of general excise taxes, laundry income and food and beverage sales).
- Represents property operating expenses for the three months ended March 31, 2016. Property operating expenses includes all rental expenses, except non cash rent expense and the provision for bad debt recorded for
- Base rent shown includes amounts related to American Assets Trust, L.P.'s leases at Torrey Reserve Campus and Lloyd District Portfolio. This intercompany rent is eliminated in the consolidated statement of operations. The base rent and abatements were both \$238 for the three months ended March 31, 2016. The Hassalo on Eighth property is comprised of three multifamily buildings: Velomor, Aster Tower and Elwood.

First Quarter 2016 Supplemental Information

## **SEGMENT CAPITAL EXPENDITURES**



(Unaudited, amounts in thousands)	Three Months Ended March 31, 2016											
					To	otal Tenant						
		Improvements,										
		_				Leasing						
	T	Tenant	1.4	aintenance		imissions and aintenance						
	,	provements ad Leasing	171	Capital	IVI	Capital	Rede	Redevelopment		New	Tot	al Capital
Segment		mmissions	Expenditures		Expenditures			xpansions	Dev	/elopment		penditures
Retail Portfolio	\$	902	\$	570	\$	1,472	\$	_	\$	3,942	\$	5,414
Office Portfolio		1,756		3,624		5,380		211		5,338		10,929
Multifamily Portfolio		_		632		632		_		712		1,344
Mixed-Use Portfolio		58		7		65		_		_		65
Total	\$	2,716	\$	4,833	\$	7,549	\$	211	\$	9,992	\$	17,752

First Quarter 2016 Supplemental Information

#### **SUMMARY OF OUTSTANDING DEBT**



(Unaudited, amounts in thousands)	Amount					
	Outstanding	at		<b>Annual Debt</b>		Balance at
Debt	March 31, 20	16	Interest Rate	Service	<b>Maturity Date</b>	Maturity
Imperial Beach Gardens (1)	20	,000	6.16%	20,630	September 1, 2016	20,000
Mariner's Point (1)	7	,700	6.09%	7,940	September 1, 2016	7,700
South Bay Marketplace (1)	23	,000	5.48%	24,176	February 10, 2017	23,000
Waikiki Beach Walk - Retail (1)	130	,310	5.39%	7,117	July 1, 2017	130,310
Solana Beach Corporate Centre III-IV (2)	35	,800	6.39%	2,798	August 1, 2017	35,136
Loma Palisades (1)	73	,744	6.09%	4,553	July 1, 2018	73,744
One Beach Street (1)	21	,900	3.94%	875	April 1, 2019	21,900
Torrey Reserve - North Court (2)	20	,664	7.22%	1,836	June 1, 2019	19,443
Torrey Reserve - VCI, VCII, VCIII (2)	6	,968	6.36%	560	June 1, 2020	6,439
Solana Beach Corporate Centre I-II (2)	11	,072	5.91%	855	June 1, 2020	10,169
Solana Beach Towne Centre (2)	36	,905	5.91%	2,849	June 1, 2020	33,898
City Center Bellevue (1)	111	,000	3.98%	4,479	November 1, 2022	111,000
Secured Notes Payable / Weighted Average (3)	\$ 499	,063	5.37%	\$ 78,668		\$ 492,739
Series A Notes (4)		,000	3.88%	\$ 6,060	October 31, 2021	\$ 150,000
Series B Notes	100	,000	4.45%	4,450	February 2, 2025	100,000
Series C Notes	100	,000	4.50%	4,500	April 1, 2025	100,000
Term Loan A <sup>(5)</sup>	100	,000	3.08%	3,125	January 9, 2019	100,000
Term Loan B <sup>(6)</sup>	100	,000	3.15%	2,641	March 1, 2023	100,000
Unsecured Notes Payable / Weighted Average (7)	\$ 550	,000	3.82%	\$ 20,776		\$ 550,000
Unsecured Line of Credit (8)	\$ 20	,000	1.75%			

Notes

Principal payments based on a 30-year amortization schedule.

The Secured Notes Payable total does not include the unamortized fair value adjustment of \$3.5 million and debt issuance costs, net of \$0.7 million.

116 Secured Notes Payable total does not include the unamortized fair value adjustment of \$3.5 million and debt issuance costs, net of \$0.7 million.

\$150 million of 4.04% Senior Guaranteed Notes, Series A, due October 31, 2021. Net of the settlement of the forward-starting interest rate swap, the fixed interest rate in accordance with GAAP for the Series A Notes is approximately 3.88% per annum, through maturity.

Term Loan A matures on January 9, 2017 and we have two 12-month options remaining to extend its maturity to 2019. Term Loan A accrues interest at a variable rate, which we fixed as part of an interest rate of 3.08%, subject to adjustments based on our consolidated leverage ratio.

Term Loan B matures on March 1, 2023. Term Loan B accrues interest at a variable rate, which we fixed as part of an interest rate swap for an all-in interest rate of 3.15%, subject to adjustments based on our consolidated leverage ratio.

consolidated leverage ratio.

The Unsecured Notes Payable total does not include debt issuance costs, net of \$4.1 million.

The unsecured revolving line of credit (the "Revolver Loan") has a capacity of \$250 million plus an accordion feature that may allow us to increase the availability thereunder up to an additional \$250 million, subject to meeting specified requirements and obtaining additional commitments from lenders. The Revolver Loan initially matures on January 9, 2018 and we have two six-month options to extend its maturity to January 9, 2019. The Revolver Loan currently accrues interest at LIBOR, plus a spread which ranges from 1.35%-1.95%, based on our consolidated leverage ratio.

#### **MARKET CAPITALIZATION**

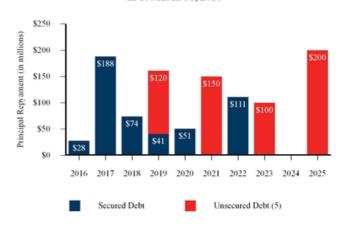


(Unaudited, amounts in thousands, except per share data)

Market data	March 31, 2016
Common shares outstanding	45,407
Common units outstanding	17,900
Common shares and common units outstanding	63,307
Market price per common share	\$ 39.92
Equity market capitalization	\$ 2,527,215
Total debt	\$ 1,069,063
Total market capitalization	\$ 3,596,278
Less: Cash on hand	\$ (44,007)
Total enterprise value	\$ 3,552,271
Total assets, gross	\$ 2,403,902
Total unencumbered assets, gross	\$ 1,621,339

Total debt/Total capitalization	29.7%
Total debt/Total enterprise value	30.1%
Net debt/Total enterprise value (1)	28.9%
Total debt/Total assets, gross	44.5%
Net debt/Total assets, gross (1)	42.6%
Total unencumbered assets, gross/Unsecured debt	284.4%
Total debt/EBITDA (2)(3)	6.5x
Net debt/EBITDA (1)(2)(3)	6.2x
Interest coverage ratio <sup>(4)</sup>	3.4x
Fixed charge coverage ratio (4)	3.4x

#### **Debt Maturity Schedule** as of March 31, 2016



Weighted Average Fixed Interest Rate 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025 4.5% 6.1% 5.6% 6.1% 3.8% 6.0% 3.9% 4.0% 3.2% --%

Total Weighed Average Fixed Interest Rate: 4.6% Weighted Average Term to Maturity:

#### **Credit Ratings**

Rating Agency	Rating	Outlook
Fitch	BBB	Stable
Moody's	Baa3	Stable
Standard & Poors	BBB-	Stable

- Net debt is equal to total debt less cash on hand. See Glossary of Terms for discussion of EBITDA.
- (1) (2)
- As used here, EBITDA represents the actual for the three months ended March 31, 2016 annualized.

  Calculated as EBITDA divided by interest on borrowed funds, including capitalized interest and excluding debt fair value adjustments and loan fee amortization. Assumes the exercise of the two 12-month options remaining to extend the maturity of the unsecured term loan.

#### SUMMARY OF DEVELOPMENT OPPORTUNITIES



Our portfolio has numerous potential opportunities to create future shareholder value. These opportunities could be subject to government approvals, lender consents, tenant consents, market conditions, availability of debt and/or equity financing, etc. Many of these opportunities are in their preliminary stages and may not ultimately come to fruition. This schedule will update as we modify various assumptions and markets conditions change. Square footages and units set forth below are estimates only and ultimately may differ materially from actual square footages and units.

In-Process Development Pro	<u>jects</u>								
						Project	Costs (in thousa	nds) (2)	ļ
Property	Location	Start Date	Estimated Completion Date	Estimated Stabilization Date (1)	Estimated Rentable Square Feet	Three Months Ended March 31, 2016	Cost Incurred to Date	Total Estimated Investment	Estimated Stabilized Yield <sup>(3)</sup>
Office Property:									,
Torrey Point (previously Sorrento Pointe)	San Diego, CA	2015	2017	2018	88,000	\$4,888	\$16,947	\$52,500	7.5% - 8.6%

I	Development/Redevelopment Pipeline				
		Property		Estimated Rentable	Multifamily
L	Property	Type	Location	Square Feet	Units
ı	Solana Beach Corporate Centre (Building 5)	Retail	Solana Beach, CA	10,000	N/A
ı	Lomas Santa Fe Plaza	Retail	Solana Beach, CA	45,000	N/A
ı	Solana Beach - Highway 101 (4)	Mixed Use	Solana Beach, CA	48,000	36
Ì	Lloyd District Portfolio - multiple phases (5)	Mixed Use	Portland, OR	TBD	TBD

- Based on management's estimation of stabilized occupancy (90%).
- For all properties, project costs exclude capitalized interest cost which is calculated in accordance with Accounting Standards Codification 835-20-50-1. The estimated stabilized yield is calculated based on total estimated project costs, as defined above, when the project has reached stabilized occupancy.

- Represents commercial portion of development opportunity for Solana Beach Highway 101.

  The Lloyd District Portfolio was acquired in 2011 consisting of approximately 600,000 rentable square feet on more than 16 acres located in the Lloyd District of Portland, Oregon. The portion of the property that has been designated for additional development to include a high density, transit oriented, mixed-use urban village, with the potential to be in excess of approximately three million square feet. The entitlement for such development opportunity allows a 12:1 Floor Area Ratio with a 250 foot height limit and provides for retail, office and/or multifamily development. Additional development plans are in the early stages and will continue to progress as demand and economic conditions allow

First Quarter 2016 Supplemental Information



# **PORTFOLIO DATA**

First Quarter 2016 Supplemental Information

## PROPERTY REPORT



As of March 31, 2016

Retail and Office Portfolios

As of March 31, 20	16				Retail an	d Office Portfolio	S		
				Net			Annualized		
			Number	Rentable			Base Rent		
		Year Built/	of	Square	Percentage	Annualized	per Leased		
Property	Location	Renovated	Buildings	Feet (1)	Leased (2)	Base Rent (3)	Square Foot (4)	Retail Anchor Tenant(s) (5)	Other Principal Retail Tenants (6)
Retail Properties									
Carmel Country Plaza	San Diego, CA	1991	9	78,098	96.2%	\$ 3,643,622	\$48.50		Sharp Healthcare, San Diego County Credit Union
Carmel Mountain Plaza	San Diego, CA	1994/2014	15	528,416	98.6	12,376,567	23.75	Sears	Sports Authority, Saks Fifth Avenue Off 5th
South Bay Marketplace (7)	San Diego, CA	1997	9	132,877	100.0	2,265,539	17.05		Ross Dress for Less, Grocery Outlet
Lomas Santa Fe Plaza	Solana Beach, CA	1972/1997	9	209,569	94.1	5,287,219	26.81		Vons, Home Goods
Solana Beach Towne Centre	Solana Beach, CA	1973/2000/2004	12	246,730	97.5	6,033,489	25.08		Dixieline Probuild, Marshalls
Del Monte Center (7)	Monterey, CA	1967/1984/2006	16	675,678	98.1	10,170,658	15.34	Macy's, KLA Monterrey	Century Theatres, Macy's Furniture Gallery
Geary Marketplace	Walnut Creek, CA	2012	3	35,156	100.0	1,196,322	34.03		Sprouts Farmer Market, Freebirds Wild Burrito
The Shops at Kalakaua	Honolulu, HI	1971/2006	3	11,671	100.0	1,886,844	161.67		Hawaii Beachware & Fashion, Diesel U.S.A. Inc.
Waikele Center	Waipahu, HI	1993/2008	9	537,637	100.0	17,209,804	32.01	Lowe's, Kmart, Sports Authority	UFC Gym, Old Navy
Alamo Quarry Market	San Antonio, TX	1997/1999	16	589,362	99.9	13,782,314	23.41	Regal Cinemas	Bed Bath & Beyond, Whole Foods Market
Subtotal/Weighted Aver Portfolio	rage Retail		101	3,045,194	98.6%	\$ 73,852,378	\$24.60		
Office Properties									
Torrey Reserve Campus	San Diego, CA	1996-2000/2014- present	12	493,435	89.5%	\$ 16,931,969	\$38.34		
Solana Beach Corporate Centre	Solana Beach, CA	1982/2005	4	212,215	96.4	7,192,663	35.16		
The Landmark at One Market <sup>(8)</sup>	San Francisco, CA	1917/2000	1	419,371	100.0	23,691,934	56.49		
One Beach Street	San Francisco, CA	1924/1972/1987/1992	1	97,614	100.0	3,931,890	40.28		
First & Main	Portland, OR	2010	1	360,641	98.7	10,260,109	28.82		
Lloyd District Portfolio	Portland, OR	1940-2011/present	6	580,545	74.5	9,926,294	22.95		
City Center Bellevue	Bellevue, WA	1987	1	494,753	96.3	17,137,461	35.97		
Subtotal/Weighted Aver Portfolio	rage Office		26	2,658,574	91.3%	\$ 89,072,320	\$36.70		
Total/Weighted Average Portfolio	e Retail and Office		127	5,703,768	95.2%	\$ 162,924,698	\$30.00		

First Quarter 2016 Supplemental Information

#### PROPERTY REPORT (CONTINUED)



#### As of March 31, 2016

			Number				Average Monthly		
		Year Built/	of		Percentage	Annualized	Base Rent per		
Property	Location	Renovated	Buildings	Units	Leased (2)	Base Rent (3)	Leased Unit (4)		
Loma Palisades	San Diego, CA	1958/2001-2008	80	548	98.2%	\$12,025,824	\$ 1,862		
Imperial Beach Gardens	Imperial Beach, CA	1959/2008	26	160	96.3	3,247,692	\$ 1,756		
Mariner's Point	Imperial Beach, CA	1986	8	88	96.6	1,505,940	\$ 1,476		
Santa Fe Park RV Resort (9)	San Diego, CA	1971/2007-2008	1	126	89.0	1,300,452	\$ 966		
Hassalo on Eighth - Velomor	Portland, OR	2015	1	177	85.3	2,717,028	\$ 1,500		
Hassalo on Eighth - Aster Tower	Portland, OR	2015	1	337	44.8	2,450,700	\$ 1,353		
Hassalo on Eighth - Elwood	Portland, OR	2015	1	143	43.4	969,336	\$ 1,302		
Total/Weighted Average M	ultifamily Portfolio		118	1,579	79.4%	\$24,216,972	\$ 1,610		
				Mixed-	Use Portfolio				
			Number	Net Rentable			Annualized Base		
		Year Built/	of	Square	Percentage	Annualized	Rent per Leased	Retail	
Retail Portion	Location	Renovated	Buildings	Feet (1)	Leased (2)	Base Rent (3)	Square Foot (4)	Anchor Tenant(s) (5)	Other Principal Retail Tenants (6)
Waikiki Beach Walk - Retail	Honolulu, HI	2006	3	96,707	97.8%	\$10,709,209	\$ 113.23		Yard House, Roy's
			Number				Annualized		
		Year Built/	of		Average	Average	Revenue per		
Hotel Portion	Location	Renovated	Buildings	Units	Occupancy (10)	Daily Rate(10)	Available Room (10)		
Waikiki Beach Walk - Embassy Suites™	Honolulu, HI	2008/2014	2	369	87.0%	\$ 322.49	\$ 280.49		

The net rentable square feet for each of our retail properties and the retail portion of our mixed-use property is the sum of (1) the square footages of existing leases, plus (2) for available space, the field-verified square footage. The net rentable square feet for each of our office properties is the sum of (1) the square footages of existing leases, plus (2) for available space, management's estimate of net rentable square feet based, in part, on past leases. The net rentable square feet included in such office leases is generally determined consistently with the Building Owners and Managers Association, or BOMA, 1996 measurement guidelines. Net rentable square footage may be adjusted from the prior periods to reflect re-measurement of leased space at the properties.

- From the prior between the leasest space at the properties.

  Percentage leased for each of our retail and office properties and the retail portion of the mixed-use property includes square footage under leases as of March 31, 2016, including leases which may not have commenced as of March 31, 2016. Percentage leased for our multifamily properties includes total units rented as of March 31, 2016.
- Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements)) for the month ended March 31, 2016 by 12. In the case of triple net or modified gross leases, annualized base rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses.
- Annualized base rent per leased square foot is calculated by dividing annualized base rent, by square footage under lease as of March 31, 2016. Annualized base rent per leased unit is calculated by dividing annualized base rent by units under lease as of March 31, 2016.
- Retail anchor tenants are defined as retail tenants leasing 50,000 square feet or more.

- Other principal retail tenants are defined as the two tenants leasing the most square footage, excluding anchor tenants.
- Net rentable square feet at certain of our retail properties includes pad sites leased pursuant to the ground leases in the following table:

Property	Number of Ground Leases	Pursuant to Ground Leases	Agg	gregate Annualized Base Rent
Carmel Mountain Plaza	6	125,477	\$	1,193,816
South Bay Marketplace	1	2,824	\$	91,320
Del Monte Center	2	295,100	\$	201,291
Alamo Quarry Market	4	31,994	\$	470,075

- This property contains 419,371 net rentable square feet consisting of The Landmark at One Market (375,151 net rentable square feet) as well as a separate long-term leasehold interest in approximately 44,220 net rentable square feet of space located in an adjacent six-story leasehold known as the Annex. We currently lease the Annex from an affiliate of the Paramount Group pursuant to a long-term master lease effective through June 30, 2021, which we have the option to extend until 2031 pursuant to two five-year extension options. The Santa Fe Park RV Resort is subject to seasonal variation, with higher rates of occupancy occurring during the summer months. During the 12 months ended March 31, 2016, the highest average monthly occupancy rate for this
- property was 98%, occurring in July 2015. The number of units at the Santa Fe Park RV Resort includes 122 RV spaces and four apartments.

  (10) Average occupancy represents the percentage of available units that were sold during the three months ended March 31, 2016, and is calculated by dividing the number of units sold by the product of the total number of units and the
- total number of days in the period. Average daily rate represents the average rate paid for the units sold and is calculated by dividing the total room revenue (i.e., excluding food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services) for the three months ended March 31, 2016 by the number of units sold. Revenue per available room, or RevPAR, represents the total unit revenue per total available units for the three months ended March 31, 2016 and is calculated by multiplying average occupancy by the average daily rate. RevPAR does not include food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services

#### **RETAIL LEASING SUMMARY**



As of March 31, 2016

Total Lease Summary - Comparable (1)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. (2)	Prior Rent Per Sq. Ft. (3)	(	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant provements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
1st Quarter 2016	16	100%	81,056	\$34.54	\$33.82	\$	58,295	2.1%	9.1%	4.9	\$ 7,000	\$0.09
4th Quarter 2015	13	100%	78,994	\$23.57	\$22.69	\$	69,119	3.9%	20.2%	7.9	\$ 370,000	\$4.68
3rd Quarter 2015	18	100%	57,546	\$32.46	\$26.55	\$	340,390	22.3%	29.2%	6.8	\$ 143,000	\$2.48
2nd Quarter 2015	18	100%	68,629	\$34.19	\$28.55	\$	387,154	19.8%	17.5%	4.3	\$ 154,612	\$2.25
Total 12 months	65	100%	286,225	\$31.01	\$28.02	\$	854,958	10.7%	17.5%	6.0	\$ 674,612	\$2.36

New Lease Summary - Comparable  $\sp(1)$ 

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. (2)	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant provements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
1st Quarter 2016	_	—%	_	\$0.00	\$0.00	\$ _	%	<b>—</b> %	_	\$ _	\$0.00
4th Quarter 2015	1	8%	12,256	\$14.25	\$11.75	\$ 30,666	21.3%	57.7%	10.4	\$ 85,792	\$7.00
3rd Quarter 2015	2	11%	2,400	\$48.00	\$43.56	\$ 10,660	10.2%	29.1%	3.7	\$ 122,000	\$50.83
2nd Quarter 2015	6	33%	6,801	\$50.06	\$40.71	\$ 63,586	23.0%	33.6%	4.4	\$ 90,612	\$13.32
Total 12 months	9	14%	21,457	\$29.38	\$24.49	\$ 104,912	20.0%	39.6%	7.7	\$ 298,404	\$13.91

Renewal Lease Summary - Comparable  $^{(1)(5)}$ 

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. (2)	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual hange in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant provements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
1st Quarter 2016	16	100%	81,056	\$34.54	\$33.82	\$ 58,295	2.1%	9.1%	4.9	\$ 7,000	\$0.09
4th Quarter 2015	12	92%	66,738	\$25.28	\$24.70	\$ 38,453	2.3%	16.8%	7.4	\$ 284,208	\$4.26
3rd Quarter 2015	16	89%	55,146	\$31.78	\$25.81	\$ 329,730	23.2%	29.2%	7.0	\$ 21,000	\$0.38
2nd Quarter 2015	12	67%	61,828	\$32.44	\$27.21	\$ 323,568	19.2%	14.9%	4.3	\$ 64,000	\$1.04
Total 12 months	56	86%	264,768	\$31.14	\$28.31	\$ 750,046	10.0%	16.0%	5.8	\$ 376,208	\$1.42

Total Lease Summary - Comparable and Non-Comparable  $^{(1)}$ 

Quarter	Number of Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. (2)	Weighted Average Lease Term <sup>(4)</sup>	Tenant aprovements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
1st Quarter 2016	19	99,198	\$33.95	5.8	\$ 1,563,910	\$15.77
4th Quarter 2015	21	90,943	\$24.65	7.7	\$ 2,078,755	\$22.86
3rd Quarter 2015	22	69,835	\$29.89	6.1	\$ 2,518,200	\$36.06
2nd Quarter 2015	20	72,715	\$33.50	4.3	\$ 156,612	\$2.15
Total 12 months	82	332,691	\$30.46	6.1	\$ 6,317,477	\$18.99

- Notes:
  (1) Comparable leases represent those leases signed on spaces for which there was a previous lease, including leases signed for the retail portion of our mixed-use property.
  (2) Contractual rent represents contractual minimum rent under the new lease for the first twelve months of the term.
  (3) Prior rent represents the minimum rent paid under the previous lease in the final twelve months of the term.
  (4) Weighted average is calculated on the basis of square footage.
  (5) Excludes renewals at fixed contractual rates specified in the lease.

#### **OFFICE LEASING SUMMARY**



As of March 31, 2016

Total Lease Summary - Comparable (1)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. (2)	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant provements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
1st Quarter 2016	19	100%	52,050	\$41.38	\$37.87	\$ 182,885	9.3%	17.6%	4.3	\$ 677,219	\$13.01
4th Quarter 2015	15	100%	92,002	\$36.91	\$35.37	\$ 141,780	4.4%	10.6%	3.7	\$ 974,621	\$10.59
3rd Quarter 2015	15	100%	55,312	\$35.10	\$32.97	\$ 117,556	6.4%	16.2%	3.8	\$ 917,808	\$16.59
2nd Quarter 2015	16	100%	129,173	\$60.13	\$42.93	\$ 2,222,587	40.1%	50.0%	3.7	\$ 1,263,855	\$9.78
Total 12 months	65	100%	328,537	\$46.44	\$38.33	\$ 2,664,808	21.2%	29.7%	3.8	\$ 3,833,503	\$11.67

New Lease Summary - Comparable (1)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. (2)	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual hange in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term (4)	Tenant provements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
1st Quarter 2016	5	26%	14,680	\$40.22	\$37.29	\$ 43,038	7.9%	19.8%	5.5	\$ 388,840	\$26.49
4th Quarter 2015	5	33%	15,647	\$40.09	\$32.27	\$ 122,337	24.2%	31.0%	4.1	\$ 345,044	\$22.05
3rd Quarter 2015	4	27%	16,491	\$32.70	\$29.47	\$ 53,271	11.0%	34.4%	4.5	\$ 735,133	\$44.58
2nd Quarter 2015	6	38%	35,716	\$40.87	\$39.87	\$ 35,791	2.5%	21.1%	6.0	\$ 636,997	\$17.84
Total 12 months	20	31%	82,534	\$38.97	\$35.89	\$ 254,437	8.6%	24.8%	5.3	\$ 2,106,014	\$25.52

Renewal Lease Summary - Comparable (1)(5)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. (2)	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant provements Incentives	Tenant Improvements & Incentives Per Sq. Ft.
1st Quarter 2016	14	74%	37,370	\$41.84	\$38.10	\$ 139,847	9.8%	16.8%	3.8	\$ 288,379	\$7.72
4th Quarter 2015	10	67%	76,355	\$36.26	\$36.01	\$ 19,443	0.7%	6.6%	3.6	\$ 629,577	\$8.25
3rd Quarter 2015	11	73%	38,821	\$36.11	\$34.46	\$ 64,285	4.8%	10.1%	3.5	\$ 182,675	\$4.71
2nd Quarter 2015	10	63%	93,457	\$67.49	\$44.09	\$ 2,186,796	53.1%	59.5%	2.8	\$ 626,858	\$6.71
Total 12 months	45	69%	246,003	\$48.95	\$39.15	\$ 2,410,371	25.0%	31.2%	3.3	\$ 1,727,489	\$7.03

Total Lease Summary - Comparable and Non-Comparable

Quarter	Number of Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Weighted Average Lease Term <sup>(4)</sup>	Tenant approvements a Incentives	Tenant Improvements & Incentives Per Sq. Ft.
1st Quarter 2016	25	72,802	\$41.06	4.9	\$ 1,484,597	\$20.39
4th Quarter 2015	19	103,220	\$36.83	3.8	\$ 1,265,802	\$12.26
3rd Quarter 2015	23	84,573	\$34.65	5.5	\$ 2,126,512	\$25.14
2nd Quarter 2015	22	153,839	\$55.93	4.0	\$ 2,321,713	\$15.09
Total 12 months	89	414,434	\$44.22	4.4	\$ 7,198,624	\$17.37

- s:

  Comparable leases represent those leases signed on spaces for which there was a previous lease.

  Contractual rent represents contractual minimum rent under the new lease for the first twelve months of the term.

  Prior rent represents the minimum rent paid under the previous lease in the final twelve months of the term.

  Weighted average is calculated on the basis of square footage.

  Excludes renewals at fixed contractual rates specified in the lease.

#### **MULTIFAMILY LEASING SUMMARY**



As of March 31, 2016

Lease Summary - Loma Palisades

Quarter	Number of Leased Units	Percentage leased (1)	Annualized Base Rent (2)	Average Monthly Base Rent per Leased Unit (3)
1st Quarter 2016	538	98.2%	\$12,025,824	\$1,862
4th Quarter 2015	523	95.4%	\$11,778,588	\$1,878
3rd Quarter 2015	526	96.0%	\$11,654,256	\$1,846
2nd Quarter 2015	530	96.7%	\$11,236,224	\$1,767

Lease Summary - Imperial Beach Gardens

Quarter	Number of Leased Units	Percentage leased (1)	Annualized Base Rent (2)	Average Monthly Base Rent per Leased Unit (3)
1st Quarter 2016	154	96.3%	\$3,247,692	\$1,756
4th Quarter 2015	151	94.4%	\$2,994,060	\$1,652
3rd Quarter 2015	157	98.1%	\$3,050,376	\$1,620
2nd Quarter 2015	152	95.0%	\$2,957,808	\$1,622

Lease Summary - Mariner's Point

Quarter	Number of Leased Units	Percentage leased (1)	Annualized Base Rent (2)	Average Monthly Base Rent per Leased Unit (3)
1st Quarter 2016	85	96.6%	\$1,505,940	\$1,476
4th Quarter 2015	86	97.7%	\$1,426,332	\$1,382
3rd Quarter 2015	87	98.9%	\$1,420,908	\$1,361
2nd Quarter 2015	85	96.6%	\$1,403,760	\$1,376

Lease Summary - Santa Fe Park RV Resort

Quarter	Number of Leased Units	Percentage leased (1)	Annualized Base Rent (2)	Average Monthly Base Rent per Leased Unit (3)
1st Quarter 2016	112	89.0%	\$1,300,452	\$966
4th Quarter 2015	121	96.0%	\$1,111,080	\$765
3rd Quarter 2015	93	74.0%	\$966,720	\$864
2nd Quarter 2015	115	91.0%	\$1,312,308	\$954

## **MULTIFAMILY LEASING SUMMARY (CONTINUED)**



#### As of March 31, 2016

Lease Summary - Hassalo on Eighth - Velomor (4)

Quarter	Number of Leased Units	Percentage leased (1)	Annualized Base Rent (2)	Average Monthly Base Rent per Leased Unit (3)
1st Quarter 2016	151	85.3%	\$2,717,028	\$1,500
4th Quarter 2015	145	81.9%	\$2,755,404	\$1,584
3rd Quarter 2015	141	79.7%	\$2,427,804	\$1,434

#### Lease Summary - Hassalo on Eighth - Aster Tower (5)

Quarter	Number of Leased Units	Percentage leased (1)	Annualized Base Rent (2)	Average Monthly Base Rent per Leased Unit (3)
1st Quarter 2016	151	44.8%	\$2,450,700	\$1,353
4th Quarter 2015	98	29.1%	\$1,702,260	\$1,447

#### Lease Summary - Hassalo on Eighth - Elwood (5)

Quarter	Number of Leased Units	Percentage leased (1)	Annualized Base Rent (2)	Average Monthly Base Rent per Leased Unit (3)
1st Quarter 2016	62	43.4%	\$969,336	\$1,302
4th Quarter 2015	35	24.5%	\$550,452	\$1,309

#### **Total Multifamily Lease Summary**

Quarter	Number of Leased Units	Percentage leased (1)	Annualized Base Rent (2)	Average Monthly Base Rent per Leased Unit (3)
1st Quarter 2016	1,253	79.4%	\$24,216,972	\$1,610
4th Quarter 2015	1,159	73.4%	\$22,318,176	\$1,605
3rd Quarter 2015	1,004	91.4%	\$19,520,064	\$1,619
2nd Quarter 2015	882	95.7%	\$16,910,100	\$1,597

- Notes:
  (1) Percentage leased for our multifamily properties includes total units rented as of each respective quarter end date.
- Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements)) as of each respective quarter end date.

  Annualized base rent per leased unit is calculated by dividing annualized base rents, by units under lease as of each respective quarter end date.

  The Velomor building at Hassalo on Eighth was placed into operations and available for occupancy in July 2015.

- The Aster Tower and Elwood buildings were placed into operations and available for occupancy in October 2015.

#### **MIXED-USE LEASING SUMMARY**



#### As of March 31, 2016

#### Lease Summary - Retail Portion

Quarter	Number of Leased Square Feet	Percentage leased (1)	Annualized Base Rent (2)	Annualized base Rent per Leased Square Foot (3)
1st Quarter 2016	94,601	97.8%	\$10,709,209	\$113
4th Quarter 2015	96,707	100.0%	\$10,902,402	\$113
3rd Quarter 2015	96,707	100.0%	\$10,877,523	\$112
2nd Quarter 2015	96,707	100.0%	\$10,837,220	\$112

#### Lease Summary - Hotel Portion

Quarter	Number of Leased Units	Average Occupancy (4)	Average Daily Rate (4)	Annualized Revenue per Available Room <sup>(4)</sup>
1st Quarter 2016	321	87.0%	\$322	\$280
4th Quarter 2015	330	89.5%	\$318	\$285
3rd Quarter 2015	339	91.8%	\$346	\$318
2nd Quarter 2015	324	87.8%	\$296	\$260

- Percentage leased for mixed-use property includes square footage under leases as of March 31, 2016, including leases which may not have commenced as of March 31, 2016.
- Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements)) for the month ended March 31, 2016 by 12. In the case of triple net or modified gross leases, annualized base rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses.
- Annualized base rent per leased square foot is calculated by dividing annualized base rent, by square footage under lease as of March 31, 2016.

  Average occupancy represents the percentage of available units that were sold during the three months ended March 31, 2016, and is calculated by dividing the number of units sold by the product of the total number of units and the total number of days in the period. Average daily rate represents the average rate paid for the units sold and is calculated by dividing the total room revenue (i.e., excluding food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services) for each respective quarter period by the number of units sold. Revenue per available room, or RevPAR, represents the total unit revenue per total available units for each respective quarter period and is calculated by multiplying average occupancy by the average daily rate. RevPAR does not include food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services.

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## **LEASE EXPIRATIONS**



As of March 31, 2016

#### Assumes no exercise of lease options

	Office				Retail			Mixed-Use (Retail Portion Only)				Total			
		% of	% of	Annualized		% of	% of	Annualized		% of Mixed-	% of	Annualized		% of	Annualized
	Expiring	Office	Total	Base Rent	Expiring	Retail	Total	Base Rent	Expiring	Use	Total	Base Rent	Expiring	Total	Base Rent
Year	Sq. Ft.	Sq. Ft.	Sq. Ft.	Per Sq. Ft.(1)	Sq. Ft.	Sq. Ft.	Sq. Ft.	Per Sq. Ft.(1)	Sq. Ft.	Sq. Ft.	Sq. Ft.	Per Sq. Ft.(1)	Sq. Ft.	Sq. Ft.	Per Sq. Ft.(1)
Month to Month	14,180	0.5%	0.2%	\$3.06	11,401	0.4%	0.2%	\$31.38	1,690	1.7%	%	_	27,271	0.5%	\$14.71
2016	190,170	7.2	3.3	\$31.66	89,902	3.0	1.5	\$34.67	9,237	9.6	0.2	\$136.10	289,309	5.0	\$35.93
2017	379,290	14.3	6.5	\$38.01	339,466	11.1	5.9	\$26.35	9,967	10.3	0.2	\$167.07	728,723	12.6	\$34.34
2018	292,423	11.0	5.0	\$48.70	1,029,244	33.8	17.7	\$20.26	12,739	13.2	0.2	\$133.37	1,334,406	23.0	\$27.57
2019	300,504	11.3	5.2	\$41.67	348,461	11.4	6.0	\$28.29	19,801	20.5	0.3	\$113.72	668,766	11.5	\$36.83
2020	348,500	13.1	6.0	\$40.26	265,687	8.7	4.6	\$21.21	19,337	20.0	0.3	\$75.81	633,524	10.9	\$33.36
2021	250,912	9.4	4.3	\$41.79	126,565	4.2	2.2	\$42.00	10,366	10.7	0.2	\$292.98	387,843	6.7	\$48.57
2022	26,231	1.0	0.5	\$31.69	174,454	5.7	3.0	\$32.45	11,464	11.9	0.2	\$76.72	212,149	3.7	\$34.75
2023	131,684	5.0	2.3	\$31.38	63,827	2.1	1.1	\$23.77	_	_	_	_	195,511	3.4	\$28.90
2024	136,841	5.1	2.4	\$32.88	241,687	7.9	4.2	\$24.20	_	_	_	_	378,528	6.5	\$27.34
2025	210,280	7.9	3.6	\$29.09	162,586	5.3	2.8	\$22.94	_	_	_	_	372,866	6.4	\$26.41
Thereafter	67,009 (2)	2.5	1.2	\$25.84	137,376	4.5	2.4	\$21.94	_	_	_	_	204,385	3.5	\$23.22
Signed Leases Not Commenced	80,156	3.0	1.4	_	11,747	0.4	0.2	_	_	_	_	_	91,903	1.6	_
Available	230,394	8.7	4.0	_	42,791	1.4	0.7	_	2,106	2.2	_	_	275,291	4.7	_
Total (3)	2,658,574	100.0%	45.8%	\$33.50	3,045,194	100.0%	52.5%	\$24.25	96,707	100.0%	1.7%	\$126.73	5,800,475	100.0%	\$30.20

#### Assumes all lease options are exercised

		Off	ice			R	etail		Mi	xed-Use (R	etail Portio	n Only)	Total		
		% of	% of	Annualized		% of	% of	Annualized		% of	% of	Annualized		% of	Annualized
	Expiring	Office	Total	Base Rent	Expiring	Retail	Total	Base Rent	Expiring	Mixed- Use	Total	Base Rent	Expiring	Total	Base Rent
Year	Sq. Ft.	Sq. Ft.	Sq. Ft.	Per Sq. Ft.(1)	Sq. Ft.	Sq. Ft.	Sq. Ft.	Per Sq. Ft. <sup>(1)</sup>	Sq. Ft.	Sq. Ft.	Sq. Ft.	Per Sq. Ft.(1)	Sq. Ft.	Sq. Ft.	Per Sq. Ft. <sup>(1)</sup>
Month to Month	14,180	0.5%	0.2%	\$3.06	11,401	0.4%	0.2%	\$31.38	1,690	1.7%	%	_	27,271	0.5%	\$14.71
2016	166,599	6.3	2.9	\$31.75	66,900	2.2	1.2	\$34.38	5,209	5.4	0.1	\$137.26	238,708	4.1	\$34.79
2017	112,505	4.2	1.9	\$39.22	92,181	3.0	1.6	\$34.35	8,927	9.2	0.2	\$162.74	213,613	3.7	\$42.28
2018	68,058	2.6	1.2	\$38.00	68,424	2.2	1.2	\$36.55	12,739	13.2	0.2	\$133.37	149,221	2.6	\$45.48
2019	49,877	1.9	0.9	\$43.28	86,207	2.8	1.5	\$36.51	8,111	8.4	0.1	\$156.99	144,195	2.5	\$45.63
2020	152,805	5.7	2.6	\$36.57	83,259	2.7	1.4	\$28.15	3,015	3.1	0.1	\$284.95	239,079	4.1	\$36.77
2021	137,541	5.2	2.4	\$34.19	83,953	2.8	1.4	\$44.06	14,394	14.9	0.2	\$248.65	235,888	4.1	\$50.79
2022	244,062	9.2	4.2	\$35.79	92,980	3.1	1.6	\$36.81	11,894	12.3	0.2	\$80.46	348,936	6.0	\$37.58
2023	169,682	6.4	2.9	\$44.58	143,410	4.7	2.5	\$32.92	_	_	_	_	313,092	5.4	\$39.24
2024	120,228	4.5	2.1	\$34.03	212,539	7.0	3.7	\$28.62	_	_	_	_	332,767	5.7	\$30.57
2025	154,827	5.8	2.7	\$34.96	99,529	3.3	1.7	\$29.74	_	_	_	_	254,356	4.4	\$32.92
Thereafter	957,660 (2)	36.0	16.5	\$40.19	1,949,873	64.0	33.6	\$20.08	28,622	29.6	0.5	\$60.10	2,936,155	50.6	\$27.03
Signed Leases Not Commenced	80,156	3.0	1.4	_	11,747	0.4	0.2	_	_	_	_	_	91,903	1.6	_
Available	230,394	8.7	4.0	_	42,791	1.4	0.7	_	2,106	2.2	_	_	275,291	4.7	_
Total (3)	2,658,574	100.0%	45.8%	\$33.50	3,045,194	100.0%	52.5%	\$24.25	96,707	100.0%	1.7%	\$126.73	5,800,475	100.0%	\$30.20

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## LEASE EXPIRATIONS (CONTINUED)



#### As of March 31, 2016

- Notes:
  (1) Annualized base rent per leased square foot is calculated by dividing (i) annualized base rent for leases expiring during the applicable period, by (ii) square footage under such expiring leases. Annualized base rent is calculated by multiplying (i) base rental payments (defined as cash base rents (before abatements)) for the month ended March 31, 2016 for the leases expiring during the applicable period by (ii) 12 months.
  (2) The expirations include 35,638 square feet currently leased by multiple tenants at Lloyd District Portfolio through various expiration dates, for which The State of Oregon, by and through its Department of Environmental Quality has signed an agreement to lease such space beginning November 1, 2016 through October 31, 2031 with options to extend the lease through October 31, 2041.
  (3) Individual items may not add up to total due to rounding.

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#### PORTFOLIO LEASED STATISTICS



		At March 31, 2010	6			At March 31, 201	.5	
Type	Size	ze Leased (1)		Leased %	Size	Leased (1)	I	eased %
Overall Portfolio (2) Statistics								
Retail Properties (square feet)	3,045,194 (3)	3,002,403		98.6%	3,075,754	3,030,735		98.5%
Office Properties (square feet)	2,658,574	2,428,180		91.3%	2,660,260	2,465,299		92.7%
Multifamily Properties (units)	1,579	1,253		79.4%	922	889		96.4%
Mixed-Use Properties (square feet)	96,707	94,601		97.8%	96,707	96,707		100.0%
Mixed-Use Properties (units)	369	321	(4)	87.0%	369	328	(4)	89.0%
Same-Store <sup>(2)</sup> Statistics								
Retail Properties (square feet)	3,045,194	3,002,403		98.6%	3,075,754	3,030,735		98.5%
Office Properties (square feet)	1,584,594 <sup>(5)</sup>	1,553,991		98.1%	1,584,622	<sup>5)</sup> 1,521,288		96.0%
Multifamily Properties (units)	922 (6)	889		96.4%	922 (6	889		96.4%
Mixed-Use Properties (square feet)	96,707	94,601		97.8%	96,707	96,707		100.0%
Mixed-Use Properties (units)	369	321	(4)	87.0%	369	328	(4)	89.0%

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Notes:
(1) Leased square feet includes square feet under lease as of each date, including leases which may not have commenced as of that date. Leased units for our multifamily properties include total units rented as of that date.
(2) See Glossary of Terms.
(3) Excludes Rancho Carmel Plaza, which was sold on August 6, 2015.
(4) Represents average occupancy for the three months ended March 31, 2016 and 2015.
(5) The same-store portfolio excludes Torrey Reserve Campus and Lloyd District Portfolio due to significant redevelopment activity.
(6) The same-store portfolio excludes Hassalo on Eighth; the Velomor building was placed into operations and available for occupancy in October 2015.

## **TOP TENANTS - RETAIL**



#### As of March 31, 2016

	Tenant	Property(ies)	Lease Expiration	Total Leased Square Feet	Rentable Square Feet as a Percentage of Total Retail	Rentable Square Feet as a Percentage of Total	Annualized Base Rent	Annualized Base Rent as a Percentage of Total Retail	Annualized Base Rent as a Percentage of Total
1	Kmart	Waikele Center	6/30/2018	119,590	3.9%	2.1%	\$ 4,544,420	6.2%	2.6%
2	Lowe's	Waikele Center	5/31/2018	155,000	5.1	2.7	4,460,079	6.0	2.5
3	Sports Authority	Waikele Center, Carmel Mountain Plaza	7/18/2018 11/30/2018	90,722	3.0	1.6	2,133,950	2.9	1.2
4	Nordstrom Rack	Carmel Mountain Plaza, Alamo Quarry Market	9/30/2022 10/31/2022	69,047	2.3	1.2	1,990,316	2.7	1.1
5	Sprouts Farmers Market	Solana Beach Towne Centre, Carmel Mountain Plaza, Geary Marketplace	6/30/2019 3/31/2025 9/30/2032	71,431	2.3	1.2	1,919,436	2.6	1.1
6	Marshalls	Carmel Mountain Plaza, Solana Beach Towne Centre	1/31/2019 1/31/2025	68,055	2.2	1.2	1,258,083	1.7	0.7
7	Old Navy	Waikele Center, Alamo Quarry Market, South Bay Marketplace	7/31/2016 9/30/2017 4/30/2021	59,780	2.0	1.0	*	*	*
8	Vons	Lomas Santa Fe Plaza	12/31/2017	49,895	1.6	0.9	1,216,700	1.6	0.7
9	Regal Cinemas	Alamo Quarry Market	3/31/2018	72,447	2.4	1.2	1,122,929	1.5	0.6
10	Gap	Del Monte Center, Waikele Center, Alamo Quarry Market	9/20/2020 2/28/2022 4/30/2024	36,614	1.2	0.6	982,039	1.3	0.6
	Top 10 Retail Tenants To	otal		792,581	26.0%	13.7%	\$19,627,952	26.5%	11.1%

<sup>\*</sup> Data withheld at tenant's request.

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## **TOP TENANTS - OFFICE**



As of March 31, 2016

	Tenant	Property	Lease Expiration	Total Leased Square Feet	Rentable Square Feet as a Percentage of Total Office	Rentable Square Feet as a Percentage of Total	Annualized Base Rent	Annualized Base Rent as a Percentage of Total Office	Annualized Base Rent as a Percentage of Total
1	salesforce.com	The Landmark at One Market	6/30/2019 4/30/2020 5/31/2021	254,118	9.6%	4.4%	\$13,478,140	15.1%	7.7%
2	Autodesk, Inc.	The Landmark at One Market	12/31/2017 12/31/2018	114,664	4.3	2.0	7,969,801	8.9	4.5
3	Veterans Benefits Administration	First & Main	8/31/2020	93,572	3.5	1.6	3,006,453	3.4	1.7
4	Insurance Company of the West	Torrey Reserve Campus	12/31/2016	81,040	3.0	1.4	2,757,086	3.1	1.6
5	Clearesult Operating, LLC (as successor to Portland Energy Conservation)	First & Main	4/30/2025	101,848	3.8	1.8	2,555,328	2.9	1.5
6	Alliant International University	One Beach Street	10/31/2019	64,161	2.4	1.1	2,303,851	2.6	1.3
7	Caradigm USA LLC	City Center Bellevue	8/14/2017	68,956	2.6	1.2	2,298,303	2.6	1.3
8	Treasury Call Center	First & Main	8/31/2020	63,648	2.4	1.1	2,184,302	2.5	1.2
9	HDR Engineering, Inc.	City Center Bellevue	12/31/2017	56,024	2.1	1.0	2,100,900	2.4	1.2
10	California Bank & Trust	Torrey Reserve Campus	2/29/2024	34,731	1.3	0.6	1,672,878	1.9	1.0
	<b>Top 10 Office Tenants</b>	Total		932,762	35.0%	16.2%	\$40,327,042	45.4%	23.0%

First Quarter 2016 Supplemental Information



# **APPENDIX**

First Quarter 2016 Supplemental Information

#### **GLOSSARY OF TERMS**



Earnings Before Interest, Taxes, Depreciation, and Amortization (EBITDA): EBITDA is a non-GAAP measure that means net income or loss plus depreciation and amortization, net interest expense, income taxes, gain or loss on sale of real estate and impairments of real estate, if any. EBITDA is presented because it approximates a key performance measure in our debt covenants, but it should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP. The reconciliation of net income to EBITDA for the three months ended March 31, 2016 and 2015 is as follows:

Three Months Ended

	 Mare	ch 31,	
	2016		2015
Net income	\$ 10,721	\$	11,379
Depreciation and amortization	17,453		15,107
Interest expense	12,946		11,795
Interest income	(15)		(14)
Income tax expense	 87		84
EBITDA	\$ 41,192	\$	38,351

Funds From Operations (FFO): FFO is a supplemental measure of real estate companies' operating performances. The National Association of Real Estate Investment Trusts (NAREIT) defines FFO as follows: net income, computed in accordance with GAAP plus depreciation and amortization of real estate assets and excluding extraordinary items, gains and losses on sale of real estate and impairment losses. NAREIT developed FFO as a relative measure of performance and liquidity of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. However, FFO does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income); should not be considered an alternative to net income as an indication of our performance; and is not necessarily indicative of cash flow as a measure of liquidity or ability to pay dividends. We consider FFO a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of real estate assets diminishes predictably over time, and because industry analysts have accepted it as a performance measure. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.

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#### **GLOSSARY OF TERMS (CONTINUED)**



Funds Available for Distribution (FAD): FAD is a supplemental measure of our liquidity. We compute FAD by subtracting from FFO As Adjusted tenant improvements, leasing commissions and maintenance capital expenditures, eliminating the net effect of straight-line rents, amortization of above (below) market rents for acquisition properties, the effects of other lease intangibles, adding noncash amortization of deferred financing costs and debt fair value adjustments, adding noncash compensation expense, and adding (subtracting) unrealized losses (gains) on marketable securities. FAD provides an additional perspective on our ability to fund cash needs and make distributions by adjusting FFO for the impact of certain cash and noncash items, as well as adjusting FFO for recurring capital expenditures and leasing costs. However, other REITs may use different methodologies for calculating FAD and, accordingly, our FAD may not be comparable to other REITs.

Net Operating Income (NOI): We define NOI as operating revenues (rental income, tenant reimbursements, lease termination fees, ground lease rental income and other property income) less property and related expenses (property expenses, ground lease expense, property marketing costs, real estate taxes and insurance). NOI excludes general and administrative expenses, interest expense, depreciation and amortization, acquisition-related expenses, other nonproperty income and losses, gains and losses from property dispositions, extraordinary items, tenant improvements and leasing commissions. Other REITs may use different methodologies for calculating NOI, and accordingly, our NOI may not be comparable to other REITs. Since NOI excludes general and administrative expenses, depreciation and amortization, acquisition-related expenses, other nonproperty income and losses, gains and losses from property dispositions, and extraordinary items, it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating commercial real estate and the impact to operations from trends in occupancy rates, rental rates, and operating costs, providing a perspective on operations not immediately apparent from net income. However, NOI should not be viewed as an alternative measure of our financial performance since it does not reflect general and administrative expenses, interest expense, depreciation and amortization costs, other nonproperty income and losses, the level of capital expenditures and leasing costs necessary to maintain the operating performance of the properties, or trends in development and construction activities which are significant economic costs and activities that could materially impact our results from operations.

Three	Months	Ended

		March 31,		
Reconciliation of NOI to net income	2016		2015	
Total NOI	\$ 45,6	45 \$	43,367	
General and administrative	(4,5	49)	(5,016)	
Depreciation and amortization	(17,4	53)	(15,107)	
Interest expense	(12,9	46)	(11,795)	
Other income (expense), net		24	(70)	
Net income	10,7	21	11,379	
Net income attributable to restricted shares		43)	(43)	
Net loss attributable to unitholders in the Operating Partnership	(3,0	27)	(3,309)	
Net income attributable to American Assets Trust, Inc. stockholders	\$ 7,6	51 \$	8,027	

Overall Portfolio: Includes all operating properties owned by us as of March 31, 2016.

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#### **GLOSSARY OF TERMS (CONTINUED)**



Same-Store Portfolio, Non-Same Store Portfolio and Redevelopment Same-Store: Information provided on a same-store basis includes the results of properties that we owned and operated for the entirety of both periods being compared except for properties for which significant redevelopment or expansion occurred during either of the periods being compared, properties under development, properties classified as held for development and properties classified as discontinued operations. Information provided on a redevelopment same-store basis includes the results of properties undergoing significant redevelopment for the entirety or portion of both periods being compared. The following table shows the properties included in the same-store, non-same store and redevelopment same-store portfolio for the comparative periods presented.

#### Comparison of Three Months Ended March 31, 2016 to 2015

	Same-Store	Non Same-Store	Redevelopment Same-Store
Retail Properties			
Carmel Country Plaza	X		X
Carmel Mountain Plaza	X		X
South Bay Marketplace	X		X
Lomas Santa Fe Plaza	X		X
Solana Beach Towne Centre	X		X
Del Monte Center	X		X
Geary Marketplace	X		X
The Shops at Kalakaua	X		X
Waikele Center	X		X
Alamo Quarry Market	X		X
Office Properties			
Torrey Reserve Campus		X	X
Solana Beach Corporate Centre	X		X
The Landmark at One Market	X		X
One Beach Street	X		X
First & Main	X		X
Lloyd District Portfolio		X	X
City Center Bellevue	X		X
Multifamily Properties			
Loma Palisades	X		X
Imperial Beach Gardens	X		X
Mariner's Point	X		X
Santa Fe Park RV Resort	X		X
Hassalo on Eighth		X	
Mixed-Use Properties			
Waikiki Beach Walk - Retail	X		X
Waikiki Beach Walk - Embassy Suites™	X		X
Development Properties			
Torrey Point (formerly Sorrento Pointe) - Land		X	
Torrey Reserve - Land		X	
Solana Beach Corporate Centre - Land		X	
Solana Beach - Highway 101 - Land		X	
Lloyd District Portfolio - Land		X	

**Tenant Improvements and Incentives:** Represents not only the total dollars committed for the improvement (fit-out) of a space as it relates to a specific lease but may also include base building costs (i.e. expansion, escalators, new entrances, etc.) which are required to make the space leasable. Incentives include amounts paid to tenants as an inducement to sign a lease that do not represent building improvements.

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