# UNITED STATES <br> <br> SECURITIES AND EXCHANGE COMMISSION 

 <br> <br> SECURITIES AND EXCHANGE COMMISSION}

Washington, D.C. 20549
FORM 8-K/A

CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported):
April 26, 2016

## American Assets Trust, Inc.

(Exact name of registrant as specified in its charter)

# Maryland <br> State or other jurisdiction <br> of incorporation) <br> 11455 El Camino Real, Suite 200 San Diego, California 92130 (Address of principal executive offices) 

## 001-35030 <br> (Commission

27-3338708 (I.R.S. Employer File No.) Identification No.)
(858) 350-2600

Registrant's telephone number, including area code:
Not Applicable
(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425).
o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

## Explanatory Note

On April 26, 2016, American Assets Trust, Inc. (the "Company") filed a Form 8-K (the "Initial Form 8-K") that furnished as an exhibit certain supplemental information concerning the Company's financial results and operations for the quarter ending March 31, 2016.

The sole purpose of this amendment is to refurnish such exhibit to correct a scrivener's error which had incorrectly stated the Annualized Base Rent and Annualized Base Rent per Leased Square Foot for the retail portion of the Company's mixed use portfolio for 1st Quarter 2016 as $\$ 12,255,562$ and $\$ 129.58$, respectively, on page 22, and as $\$ 12,255,562$ and $\$ 130$, respectively, on page 27 , when the correct amounts were in fact $\$ 10,709,209$ and $\$ 113.23$, respectively, on page 22 , and $\$ 10,709,209$ and $\$ 113$, respectively, on page 27 . Other than correcting these scrivener's errors, the exhibit furnished with this Form $8-\mathrm{K} / \mathrm{A}$ remains unchanged from the exhibit furnished with the Initial Form 8-K.

Nothing in the Initial Form 8-K is being amended other than the refurnishing of Exhibit 99.2 as described above. This amendment should be read in conjunction with the Initial Form 8-K and the Company's other filings with the SEC. Except as stated herein, this amendment does not reflect events occurring after the filing of the Initial Form 8-K with the SEC and no attempt has been made in this amendment to modify or update other disclosures as presented in the Initial Form 8-K.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits:

The following exhibits are filed herewith:
Exhibit Number Exhibit Description
99.2**

American Assets Trust, Inc. Supplemental Information for the quarter ended March 31, 2016.
** Furnished herewith

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

American Assets Trust, Inc.
By: /s/ Robert F. Barton

Robert F. Barton
Executive Vice President, CFO

## April 27, 2016

## EXHIBIT INDEX

## Exhibit Number Exhibit Description

99.2

American Assets Trust, Inc. Supplemental Information for the quarter ended March 31, 2016.

## FIRST QUARTER 2016

## Supplemental Information



## American Assets Trust, Inc.'s Portfolio is concentrated in high-barrier-to-entry markets with favorable supply/demand characteristics

Note: Circled areas represent all markets in which American Assets Trust, Inc. (the "Company") currently owns and operates its real estate assets. Size of circle denotes approximation of square feet / units. Net rentable square footage may be adjusted from the prior periods to reflect re-measurement of leased space at the properties.

Data is as of March 31, 2016.

|  | Square Feet | $\%$ |
| :--- | :---: | :---: |
| Retail | 3.0 million | $53 \%$ |
| Office | 2.7 million | $47 \%$ |
| Totals | 5.7 million |  |

(1) Includes 122 RV spaces.

| FIRST QUARTER 2016 SUPPLEMENTAL INFORMATION |  |
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This Supplemental Information contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (set forth in Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act). Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods which may be incorrect or imprecise and we may not be able to realize them. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all). The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: adverse economic or real estate developments in our markets; our failure to generate sufficient cash flows to service our outstanding indebtedness; defaults on, early terminations of or nonrenewal of leases by tenants, including significant tenants; difficulties in identifying properties to acquire and completing acquisitions; difficulties in completing dispositions; our failure to successfully operate acquired properties and operations; our inability to develop or redevelop our properties due to market conditions; fluctuations in interest rates and increased operating costs; risks related to joint venture arrangements; our failure to obtain necessary outside financing; on-going litigation; general economic conditions; financial market fluctuations; risks that affect the general retail, office, multifamily and mixed-use environment; the competitive environment in which we operate; decreased rental rates or increased vacancy rates; conflicts of interests with our officers or directors; lack or insufficient amounts of insurance; environmental uncertainties and risks related to adverse weather conditions and natural disasters; other factors affecting the real estate industry generally; limitations imposed on our business and our ability to satisfy complex rules in order for us to continue to qualify as a REIT for U.S. federal income tax purposes; and changes in governmental regulations or interpretations thereof, such as real estate and zoning laws and increases in real property tax rates and taxation of REITs.
While forward-looking statements reflect our good faith beliefs, they are not guarantees of future performance. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, or new information, data or methods, future events or other changes. For a further discussion of these and other factors that could impact our future results, refer to our most recent Annual Report on Form 10-K and other risks described in documents subsequently filed by us from time to time with the Securities and Exchange Commission.

## FINANCIAL HIGHLIGHTS

| (Amounts in thousands, except shares and per share data) | $\frac{\text { March 31,2016 }}{\text { (unaudited) }}$ |  | $\frac{\text { December 31, } 2015}{\text { (audited) }}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Real estate, at cost |  |  |  |  |
| Operating real estate | \$ | 2,167,426 | \$ | 2,163,444 |
| Construction in progress |  | 86,189 |  | 73,121 |
| Held for development |  | 9,461 |  | 9,463 |
|  |  | 2,263,076 |  | 2,246,028 |
| Accumulated depreciation |  | $(426,076)$ |  | $(411,166)$ |
| Net real estate |  | 1,837,000 |  | 1,834,862 |
| Cash and cash equivalents |  | 44,007 |  | 39,925 |
| Restricted cash |  | 9,295 |  | 11,623 |
| Accounts receivable, net |  | 7,586 |  | 7,518 |
| Deferred rent receivable, net |  | 38,633 |  | 38,422 |
| Other assets, net |  | 41,305 |  | 41,939 |
| TOTAL ASSETS | \$ | 1,977,826 | \$ | 1,974,289 |
| LIABILITIES AND EQUITY |  |  |  |  |
| LIABILITIES: |  |  |  |  |
| Secured notes payable, net | \$ | 494,883 | \$ | 579,000 |
| Unsecured notes payable, net |  | 545,883 |  | 446,613 |
| Unsecured line of credit |  | 20,000 |  | 30,000 |
| Accounts payable and accrued expenses |  | 37,014 |  | 31,821 |
| Security deposits payable |  | 6,065 |  | 5,956 |
| Other liabilities and deferred credits, net |  | 53,580 |  | 51,972 |
| Total liabilities |  | 1,157,425 |  | 1,145,362 |
| Commitments and contingencies |  |  |  |  |
| EQUITY: |  |  |  |  |
| American Assets Trust, Inc. stockholders' equity |  |  |  |  |
| Common stock, $\$ 0.01$ par value, $490,000,000$ shares authorized, $45,407,402$ and $45,407,719$ shares issued and outstanding at March 31, 2016 and December 31, 2015, respectively |  | 454 |  | 454 |
| Additional paid in capital |  | 864,038 |  | 863,432 |
| Accumulated dividends in excess of net income |  | $(67,724)$ |  | $(64,066)$ |
| Accumulated other comprehensive income |  | $(3,143)$ |  | (258) |
| Total American Assets Trust, Inc. stockholders' equity |  | 793,625 |  | 799,562 |
| Noncontrolling interests |  | 26,776 |  | 29,365 |
| Total equity |  | 820,401 |  | 828,927 |
| TOTAL LIABILITIES AND EQUITY | \$ | 1,977,826 | \$ | 1,974,289 |


| (Unaudited, amounts in thousands, except shares and per share data) | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |
| REVENUE: |  |  |  |  |
| Rental income | \$ | 67,245 | \$ | 62,753 |
| Other property income |  | 3,486 |  | 3,282 |
| Total revenue |  | 70,731 |  | 66,035 |
| EXPENSES: |  |  |  |  |
| Rental expenses |  | 18,453 |  | 16,620 |
| Real estate taxes |  | 6,633 |  | 6,048 |
| General and administrative |  | 4,549 |  | 5,016 |
| Depreciation and amortization |  | 17,453 |  | 15,107 |
| Total operating expenses |  | 47,088 |  | 42,791 |
| OPERATING INCOME |  | 23,643 |  | 23,244 |
| Interest expense |  | $(12,946)$ |  | $(11,795)$ |
| Other income (expense), net |  | 24 |  | (70) |
| NET INCOME |  | 10,721 |  | 11,379 |
| Net income attributable to restricted shares |  | (43) |  | (43) |
| Net income attributable to unitholders in the Operating Partnership |  | $(3,027)$ |  | $(3,309)$ |
| NET INCOME ATTRIBUTABLE TO AMERICAN ASSETS TRUST, INC. STOCKHOLDERS | \$ | 7,651 | \$ | 8,027 |
|  |  |  |  |  |
| EARNINGS PER COMMON SHARE |  |  |  |  |
| Basic income attributable to common stockholders per share | \$ | 0.17 | \$ | 0.18 |
| Weighted average shares of common stock outstanding - basic |  | 233,873 |  | ,419,762 |
| Diluted income attributable to common stockholders per share | \$ | 0.17 | \$ | 0.18 |
| Weighted average shares of common stock outstanding - diluted |  | 133,389 |  | ,321,447 |

(Unaudited, amounts in thousands, except shares and per share data)
Three Months Ended

|  | March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |
| Funds from Operations (FFO) ${ }^{(1)}$ |  |  |  |  |
| Net income | \$ | 10,721 | \$ | 11,379 |
| Depreciation and amortization of real estate assets |  | 17,453 |  | 15,107 |
| FFO, as defined by NAREIT |  | 28,174 |  | 26,486 |
| Less: Nonforfeitable dividends on incentive stock awards |  | (42) |  | (40) |
| FFO attributable to common stock and common units | \$ | 28,132 | \$ | 26,446 |
|  |  |  |  |  |
| FFO per diluted share/unit | \$ | 0.45 | \$ | 0.43 |


| Weighted average number of common shares and common units, diluted ${ }^{(2)}$ | 63,136,341 |  | 61,329,952 |  |
| :---: | :---: | :---: | :---: | :---: |
| Funds Available for Distribution (EAD) ${ }^{(1)}$ | \$ | 21,381 | \$ | 20,244 |
| Dividends |  |  |  |  |
| Dividends declared and paid | \$ | 15,827 | \$ | 14,350 |
| Dividends declared and paid per share/unit | \$ | 0.2500 | \$ | 0.2325 |


| (Unaudited, amounts in thousands, except shares and per share data) | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |
| Funds Available for Distribution (FAD) ${ }^{(1)}$ |  |  |  |  |
| FFO | \$ | 28,174 | \$ | 26,486 |
| Adjustments: |  |  |  |  |
| Tenant improvements, leasing commissions and maintenance capital expenditures |  | $(7,549)$ |  | $(6,722)$ |
| Net effect of straight-line rents ${ }^{(3)}$ |  | (250) |  | (707) |
| Amortization of net above (below) market rents ${ }^{(4)}$ |  | (830) |  | (728) |
| Net effect of other lease intangibles ${ }^{(5)}$ |  | 135 |  | 20 |
| Amortization of debt issuance costs and debt fair value adjustment |  | 1,125 |  | 1,045 |
| Non-cash compensation expense |  | 618 |  | 890 |
| Nonforfeitable dividends on incentive stock awards |  | (42) |  | (40) |
| FAD | \$ | 21,381 | \$ | 20,244 |
|  |  |  |  |  |
| Summary of Capital Expenditures |  |  |  |  |
| Tenant improvements and leasing commissions | \$ | 2,716 | \$ | 4,436 |
| Maintenance capital expenditures |  | 4,833 |  | 2,286 |
|  | \$ | 7,549 | \$ | 6,722 |

## Notes:

(1) See Glossary of Terms.

 were anti-dilutive for the periods presented.
(3) Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances,
(4) Represents the adjustment related to the acquisition of buildings with above (below) market rents.
 retail space at Waikiki Beach Walk - Retail.

## SAME-STORE PORTFOLIO NET OPERATING INCOME (NOI)

| (Unaudited, amounts in thousands) | Three Months Ended March 31, 2016 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Retail |  | Office |  | Multifamily |  | Mixed-Use |  | Total |  |
| Real estate rental revenue |  |  |  |  |  |  |  |  |  |  |
| Same-store portfolio | \$ | 24,364 | \$ | 18,133 | \$ | 4,706 | \$ | 14,746 | \$ | 61,949 |
| Non-same store portfolio ${ }^{(1)}$ |  | 7 |  | 7,187 |  | 1,588 |  | - |  | 8,782 |
| Total |  | 24,371 |  | 25,320 |  | 6,294 |  | 14,746 |  | 70,731 |
| Real estate expenses |  |  |  |  |  |  |  |  |  |  |
| Same-store portfolio |  | 6,020 |  | 5,113 |  | 1,587 |  | 8,484 |  | 21,204 |
| Non-same store portfolio ${ }^{(1)}$ |  | 60 |  | 2,589 |  | 1,233 |  | - |  | 3,882 |
| Total |  | 6,080 |  | 7,702 |  | 2,820 |  | 8,484 |  | 25,086 |
| Net Operating Income (NOI), GAAP basis |  |  |  |  |  |  |  |  |  |  |
| Same-store portfolio |  | 18,344 |  | 13,020 |  | 3,119 |  | 6,262 |  | 40,745 |
| Non-same store portfolio ${ }^{(1)}$ |  | (53) |  | 4,598 |  | 355 |  | - |  | 4,900 |
| Total | \$ | 18,291 | \$ | 17,618 | \$ | 3,474 | \$ | 6,262 | \$ | 45,645 |
| Same-store portfolio NOI, GAAP basis | \$ | 18,344 | \$ | 13,020 | \$ | 3,119 | \$ | 6,262 | \$ | 40,745 |
| Net effect of straight-line rents ${ }^{(2)}$ |  | 157 |  | 65 |  | - |  | (33) |  | 189 |
| Amortization of net above (below) market rents ${ }^{(3)}$ |  | (318) |  | (588) |  | - |  | 50 |  | (856) |
| Net effect of other lease intangibles ${ }^{(4)}$ |  | - |  | 76 |  | - |  | (37) |  | 39 |
| Same-store portfolio NOI, cash basis | \$ | 18,183 | \$ | 12,573 | \$ | 3,119 | \$ | 6,242 | \$ | 40,117 |

Notes:
(1) Same-store portfolio and non-same store portfolio are determined based on properties held on March 31, 2016 and 2015. See Glossary of Terms
(2) Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.
(3) Represents the adjustment related to the acquisition of buildings with above (below) market rents.
 retail space at Waikiki Beach Walk - Retail.

| (Unaudited, amounts in thousands) | Three Months Ended March 31, |  |  |  | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |  |
| Cash Basis: |  |  |  |  |  |
| Retail | \$ | 18,183 | \$ | 17,595 | 3.3\% |
| Office |  | 12,573 |  | 11,247 | 11.8 |
| Multifamily |  | 3,119 |  | 2,826 | 10.4 |
| Mixed-Use |  | 6,242 |  | 5,797 | 7.7 |
|  | \$ | 40,117 | \$ | 37,465 | 7.1\% |
| GAAP Basis: |  |  |  |  |  |
| Retail | \$ | 18,344 | \$ | 17,876 | 2.6\% |
| Office |  | 13,020 |  | 12,371 | 5.2 |
| Multifamily |  | 3,119 |  | 2,826 | 10.4 |
| Mixed-Use |  | 6,262 |  | 5,747 | 9.0 |
|  | \$ | 40,745 | \$ | 38,820 | 5.0\% |


| (Unaudited, amounts in thousands) | Three Months Ended March 31, |  |  |  | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |  |
| Cash Basis: |  |  |  |  |  |
| Retail | \$ | 18,183 | \$ | 17,595 | 3.3\% |
| Office |  | 16,917 |  | 15,573 | 8.6 |
| Multifamily |  | 3,119 |  | 2,826 | 10.4 |
| Mixed-Use |  | 6,242 |  | 5,797 | 7.7 |
|  | \$ | 44,461 | \$ | 41,791 | 6.4\% |
| GAAP Basis: |  |  |  |  |  |
| Retail | \$ | 18,344 | \$ | 17,876 | 2.6\% |
| Office |  | 17,616 |  | 16,758 | 5.1 |
| Multifamily |  | 3,119 |  | 2,826 | 10.4 |
| Mixed-Use |  | 6,262 |  | 5,747 | 9.0 |
|  | \$ | 45,341 | \$ | 43,207 | 4.9\% |


| (Unaudited, amounts in thousands) | Three Months Ended March 31, 2016 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Retail |  | Office |  | Multifamily |  | Mixed-Use |  | Total |  |
| Southern California |  |  |  |  |  |  |  |  |  |  |
| NOI, GAAP basis (1) | \$ | 7,623 | \$ | 4,277 | \$ | 3,118 | \$ | - | \$ | 15,018 |
| Net effect of straight-line rents (2) |  | 25 |  | (310) |  | - |  | - |  | (285) |
| Amortization of net above (below) market rents (3) |  | (198) |  | - |  | - |  | - |  | (198) |
| Net effect of other lease intangibles (4) |  | - |  | 93 |  | - |  | - |  | 93 |
| NOI, cash basis |  | 7,450 |  | 4,060 |  | 3,118 |  | - |  | 14,628 |
| Northern California |  |  |  |  |  |  |  |  |  |  |
| NOI, GAAP basis (1) |  | 2,700 |  | 4,925 |  | - |  | - |  | 7,625 |
| Net effect of straight-line rents ${ }^{(2)}$ |  | 27 |  | 224 |  | - |  | - |  | 251 |
| Amortization of net above (below) market rents (3) |  | (97) |  | (194) |  | - |  | - |  | (291) |
| Net effect of other lease intangibles (4) |  | - |  | 74 |  | - |  | - |  | 74 |
| NOI, cash basis |  | 2,630 |  | 5,029 |  | - |  | - |  | 7,659 |
| Hawaii |  |  |  |  |  |  |  |  |  |  |
| NOI, GAAP basis (1) |  | 4,559 |  | - |  | - |  | 6,262 |  | 10,821 |
| Net effect of straight-line rents (2) |  | 144 |  | - |  | - |  | (33) |  | 111 |
| Amortization of net above (below) market rents ${ }^{(3)}$ |  | 53 |  | - |  | - |  | 50 |  | 103 |
| Net effect of other lease intangibles (4) |  | - |  | - |  | - |  | (37) |  | (37) |
| NOI, cash basis |  | 4,756 |  | - |  | - |  | 6,242 |  | 10,998 |
| Oregon |  |  |  |  |  |  |  |  |  |  |
| NOI, GAAP basis (1) |  | - |  | 4,142 |  | 356 |  | - |  | 4,498 |
| Net effect of straight-line rents (2) |  | - |  | (240) |  | (67) |  | - |  | (307) |
| Amortization of net above (below) market rents (3) |  | - |  | (70) |  | - |  | - |  | (70) |
| Net effect of other lease intangibles (4) |  | - |  | 5 |  | - |  | - |  | 5 |
| NOI, cash basis |  | - |  | 3,837 |  | 289 |  | - |  | 4,126 |
| Texas |  |  |  |  |  |  |  |  |  |  |
| NOI, GAAP basis ${ }^{(1)}$ |  | 3,409 |  | - |  | - |  | - |  | 3,409 |
| Net effect of straight-line rents (2) |  | (39) |  | - |  | - |  | - |  | (39) |
| Amortization of net above (below) market rents (3) |  | (76) |  | - |  | - |  | - |  | (76) |
| NOI, cash basis |  | 3,294 |  | - |  | - |  | - |  | 3,294 |
| Washington |  |  |  |  |  |  |  |  |  |  |
| NOI, GAAP basis (1) |  | - |  | 4,274 |  | - |  | - |  | 4,274 |
| Net effect of straight-line rents (2) |  | - |  | 19 |  | - |  | - |  | 19 |
| Amortization of net above (below) market rents ${ }^{(3)}$ |  | - |  | (298) |  | - |  | - |  | (298) |
| NOI, cash basis |  | - |  | 3,995 |  | - |  | - |  | 3,995 |
| Total |  |  |  |  |  |  |  |  |  |  |
| NOI, GAAP basis (1) |  | 18,291 |  | 17,618 |  | 3,474 |  | 6,262 |  | 45,645 |
| Net effect of straight-line rents (2) |  | 157 |  | (307) |  | (67) |  | (33) |  | (250) |
| Amortization of net above (below) market rents (3) |  | (318) |  | (562) |  | - |  | 50 |  | (830) |
| Net effect of other lease intangibles (4) |  | - |  | 172 |  | - |  | (37) |  | 135 |
| NOI, cash basis | \$ | 18,130 | \$ | 16,921 | \$ | 3,407 | \$ | 6,242 | \$ | 44,700 |

Notes:
(1) See Glossary of Terms.
(2) Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.
(3) Represents the adjustment related to the acquisition of buildings with above (below) market rents.
 Walk - Retail.

## Portfolio NOI, Cash Basis Breakdown

Portfolio Diversification by Geographic Region


Portfolio NOI, GAAP Basis Breakdown


Portfolio Diversification by Segment


Portfolio Diversification by Segment


| (Unaudited, amounts in thousands) | Three Months Ended March 31, 2016 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Base Rent ${ }^{(1)}$ |  | Additional <br> Property <br> Income ${ }^{(2)}$ |  | Billed Expense <br> Reimbursements ${ }^{(3)}$ |  | Property <br> Operating <br> Expenses |  |
| Retail Portfolio |  |  |  |  |  |  |  |  |
| Carmel Country Plaza | \$ | 911 | \$ | 18 | \$ | 201 | \$ | (172) |
| Carmel Mountain Plaza |  | 3,077 |  | 41 |  | 733 |  | (749) |
| South Bay Marketplace |  | 566 |  | 31 |  | 163 |  | (153) |
| Lomas Santa Fe Plaza |  | 1,318 |  | 12 |  | 298 |  | (327) |
| Solana Beach Towne Centre |  | 1,508 |  | 15 |  | 468 |  | (442) |
| Del Monte Center |  | 2,399 |  | 188 |  | 833 |  | $(1,088)$ |
| Geary Marketplace |  | 299 |  | 1 |  | 145 |  | (147) |
| The Shops at Kalakaua |  | 469 |  | 24 |  | 35 |  | (65) |
| Waikele Center |  | 4,295 |  | 339 |  | 994 |  | $(1,335)$ |
| Alamo Quarry Market |  | 3,403 |  | 39 |  | 1,397 |  | $(1,545)$ |
| Subtotal Retail Portfolio | \$ | 18,245 | \$ | 708 | \$ | 5,267 | \$ | $(6,023)$ |
| Office Portfolio |  |  |  |  |  |  |  |  |
| Torrey Reserve Campus ${ }^{(5)}$ | \$ | 4,214 | \$ | 39 | \$ | 161 | \$ | $(1,209)$ |
| Solana Beach Corporate Centre |  | 1,886 |  | 3 |  | 68 |  | (511) |
| The Landmark at One Market |  | 5,923 |  | 26 |  | 118 |  | $(1,919)$ |
| One Beach Street |  | 982 |  | - |  | 70 |  | (171) |
| First \& Main |  | 2,561 |  | 165 |  | 602 |  | $(1,067)$ |
| Lloyd District Portfolio ${ }^{(5)}$ |  | 2,545 |  | 460 |  | 35 |  | $(1,383)$ |
| City Center Bellevue |  | 4,259 |  | 706 |  | 399 |  | $(1,369)$ |
| Subtotal Office Portfolio | \$ | 22,370 | \$ | 1,399 | \$ | 1,453 | \$ | $(7,629)$ |
| Multifamily Portfolio |  |  |  |  |  |  |  |  |
| Loma Palisades | \$ | 2,961 | \$ | 179 | \$ | - | \$ | $(1,019)$ |
| Imperial Beach Gardens |  | 783 |  | 66 |  | - |  | (291) |
| Mariner's Point |  | 370 |  | 29 |  | - |  | (129) |
| Santa Fe Park RV Resort |  | 292 |  | 25 |  | - |  | (148) |
| Hassalo on Eighth ${ }^{(6)}$ |  | 1,537 |  | 155 |  | - |  | $(1,232)$ |
| Subtotal Multifamily Portfolio | \$ | 5,943 | \$ | 454 | \$ | - | \$ | $(2,819)$ |


| (Unaudited, amounts in thousands) | Three Months Ended March 31, 2016 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Base Rent ${ }^{(1)}$ |  | Additional <br> Property <br> Income ${ }^{(2)}$ |  | Billed Expense <br> Reimbursements ${ }^{(3)}$ |  | Property <br> Operating <br> Expenses |  |
| Mixed-Use Portfolio |  |  |  |  |  |  |  |  |
| Waikiki Beach Walk - Retail | \$ | 2,689 | \$ | 1,079 | \$ | 921 | \$ | $(1,530)$ |
| Waikiki Beach Walk - Embassy Suites ${ }^{\text {TM }}$ |  | 9,419 |  | 673 |  | - |  | $(7,009)$ |
| Subtotal Mixed-Use Portfolio | \$ | 12,108 | \$ | 1,752 | \$ | 921 | \$ | $(8,539)$ |
| Total | \$ | 58,666 | \$ | 4,313 | \$ | 7,641 | \$ | $(25,009)$ |

Notes:
 rent and above (below) market rent adjustments. Total abatements for our retail and office portfolio were approximately $\$ 14$ and $\$ 674$, respectively, for the three months ended March 31 , 2016. There were no


 2016. For Waikiki Beach Walk - Embassy Suites ${ }^{\text {TM }}$, base rent is equal to the actual room revenue for the three months ended March 31, 2016.
 property income (such as late fees, default fees, lease termination fees, parking revenue, the reimbursement of general excise taxes, laundry income and food and beverage sales).
(3) Represents billed tenant expense reimbursements for the three months ended March 31, 2016.
 deferred rent receivables.
(5) Base rent shown includes amounts related to American Assets Trust, L.P.'s leases at Torrey Reserve Campus and Lloyd District Portfolio. This intercompany rent is eliminated in the consolidated statement of operations. The base rent and abatements were both $\$ 238$ for the three months ended March 31, 2016.
(6) The Hassalo on Eighth property is comprised of three multifamily buildings: Velomor, Aster Tower and Elwood.

| (Unaudited, amounts in thousands) | Three Months Ended March 31, 2016 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Tenant <br> Improvements and Leasing Commissions |  | Maintenance Capital Expenditures |  | Total Tenant <br> Improvements, <br> Leasing <br> Commissions and <br> Maintenance <br> Capital <br> Expenditures |  | Redevelopment and Expansions |  | New <br> Development |  | Total Capital Expenditures |  |
| Retail Portfolio | \$ | 902 | \$ | 570 | \$ | 1,472 | \$ | - | \$ | 3,942 | \$ | 5,414 |
| Office Portfolio |  | 1,756 |  | 3,624 |  | 5,380 |  | 211 |  | 5,338 |  | 10,929 |
| Multifamily Portfolio |  | - |  | 632 |  | 632 |  | - |  | 712 |  | 1,344 |
| Mixed-Use Portfolio |  | 58 |  | 7 |  | 65 |  | - |  | - |  | 65 |
| Total | \$ | 2,716 | \$ | 4,833 | \$ | 7,549 | \$ | 211 | \$ | 9,992 | \$ | 17,752 |



Notes:
(1) Interest only.
(2) Principal payments based on a 30 -year amortization schedule.
(3) The Secured Notes Payable total does not include the unamortized fair value adjustment of $\$ 3.5$ million and debt issuance costs, net of $\$ 0.7$ million.
 is approximately $3.88 \%$ per annum, through maturity.
 an all-in interest rate of $3.08 \%$, subject to adjustments based on our consolidated leverage ratio.
(6) Term Loan B matures on March 1, 2023. Term Loan B accrues interest at a variable rate, which we fixed as part of an interest rate swap for an all-in interest rate of 3.15\%, subject to adjustments based on our consolidated leverage ratio.
7) The Unsecured Notes Payable total does not include debt issuance costs, net of $\$ 4.1$ million.

 2019. The Revolver Loan currently accrues interest at LIBOR, plus a spread which ranges from $1.35 \%-1.95 \%$, based on our consolidated leverage ratio.
(Unaudited, amounts in thousands, except per share data)

| Market data | March 31, 2016 |  |
| :---: | :---: | :---: |
| Common shares outstanding |  | 45,407 |
| Common units outstanding |  | 17,900 |
| Common shares and common units outstanding |  | 63,307 |
| Market price per common share | \$ | 39.92 |
| Equity market capitalization | \$ | 2,527,215 |
| Total debt | \$ | 1,069,063 |
| Total market capitalization | \$ | 3,596,278 |
| Less: Cash on hand | \$ | $(44,007)$ |
| Total enterprise value | \$ | 3,552,271 |
| Total assets, gross | \$ | 2,403,902 |
| Total unencumbered assets, gross | \$ | 1,621,339 |
| Total debt/Total capitalization |  | 29.7\% |
| Total debt/Total enterprise value |  | 30.1\% |
| Net debt/Total enterprise value ${ }^{(1)}$ |  | 28.9\% |
| Total debt/Total assets, gross |  | 44.5\% |
| Net debt/Total assets, gross ${ }^{(1)}$ |  | 42.6\% |
| Total unencumbered assets, gross/Unsecured debt |  | 284.4\% |
| Total debt/EBITDA ${ }^{(2)(3)}$ |  | 6.5 x |
| Net debt/EBITDA ${ }^{(1)(2)(3)}$ |  | 6.2 x |
| Interest coverage ratio ${ }^{(4)}$ |  | 3.4x |
| Fixed charge coverage ratio ${ }^{(4)}$ |  | 3.4x |

## Notes

(1) Net debt is equal to total debt less cash on hand.
(2) See Glossary of Terms for discussion of EBITDA.
(3) As used here, EBITDA represents the actual for the three months ended March 31, 2016 annualized.
(4) Calculated as EBITDA divided by interest on borrowed funds, including capitalized interest and excluding debt fair value adjustments and loan fee amortization.
(5) Assumes the exercise of the two 12-month options remaining to extend the maturity of the unsecured term loan.

## SUMMARY OF DEVELOPMENT OPPORTUNITIES

Our portfolio has numerous potential opportunities to create future shareholder value. These opportunities could be subject to government approvals, lender consents, tenant consents, market conditions, availability of debt and/or equity financing, etc. Many of these opportunities are in their preliminary stages and may not ultimately come to fruition. This schedule will update as we modify various assumptions and markets conditions change. Square footages and units set forth below are estimates only and ultimately may differ materially from actual square footages and units.

## In-Process Development Projects

|  |  |  |  |  |  | Project | Costs (in thou | ds) ${ }^{(2)}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Property | Location | Start <br> Date | Estimated Completion Date | Estimated Stabilization Date ${ }^{(1)}$ | Estimated <br> Rentable <br> Square Feet | Three Months Ended <br> March 31, 2016 | Cost Incurred to Date | Total Estimated Investment | Estimated <br> Stabilized <br> Yield ${ }^{(3)}$ |
| Office Property: |  |  |  |  |  |  |  |  |  |
| Torrey Point (previously Sorrento Pointe) | San Diego, CA | 2015 | 2017 | 2018 | 88,000 | \$4,888 | \$16,947 | \$52,500 | 7.5\%-8.6\% |

## Development/Redevelopment Pipeline

| Property | Property Type | Location | Estimated Rentable Square Feet | Multifamily Units |
| :---: | :---: | :---: | :---: | :---: |
| Solana Beach Corporate Centre (Building 5) | Retail | Solana Beach, CA | 10,000 | N/A |
| Lomas Santa Fe Plaza | Retail | Solana Beach, CA | 45,000 | N/A |
| Solana Beach - Highway $101{ }^{(4)}$ | Mixed Use | Solana Beach, CA | 48,000 | 36 |
| Lloyd District Portfolio - multiple phases ${ }^{(5)}$ | Mixed Use | Portland, OR | TBD | TBD |

## Notes

(1) Based on management's estimation of stabilized occupancy (90\%).
(2) For all properties, project costs exclude capitalized interest cost which is calculated in accordance with Accounting Standards Codification 835-20-50-1
(3) The estimated stabilized yield is calculated based on total estimated project costs, as defined above, when the project has reached stabilized occupancy.
(4) Represents commercial portion of development opportunity for Solana Beach - Highway 101.
 been designated for additional development to include a high density, transit oriented, mixed-use urban village, with the potential to be in excess of approximately three million square feet. The entitlement for such development opportunity allows a 12:1 Floor Area Ratio with a 250 foot height limit and provides for retail, office and/or multifamily development. Additional development plans are in the early stages and will continue to progress as demand and economic conditions allow.

## PORTFOLIO DATA

| As of March 31, 2016 |  |  |  |  | Retail and Office Portfolios |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Property | Location | Year Built/ <br> Renovated | $\begin{gathered} \text { Number } \\ \text { of } \\ \text { Buildings } \\ \hline \end{gathered}$ | Net |  | Annualized |  |  | $\underset{(5)}{\substack{\text { Retail Anchor Tenant(s) } \\ \hline}}$ | Other Principal Retail Tenants (6) |
|  |  |  |  | Rentable |  |  |  | Base Rent |  |  |
|  |  |  |  | Square | Percentage |  |  | per Leased |  |  |
|  |  |  |  | Feet ${ }^{(1)}$ | Leased (2) |  | Base Rent ${ }^{(3)}$ | Square Foot (4) |  |  |
| Retail Properties |  |  |  |  |  |  |  |  |  |  |
| Carmel Country Plaza | San Diego, CA | 1991 | 9 | 78,098 | 96.2\% | \$ | 3,643,622 | \$48.50 |  | Sharp Healthcare, San Diego County Credit Union |
| Carmel Mountain Plaza (7) | San Diego, CA | 1994/2014 | 15 | 528,416 | 98.6 |  | 12,376,567 | 23.75 | Sears | Sports Authority, Saks Fifth Avenue Off 5th |
| South Bay Marketplace (7) | San Diego, CA | 1997 | 9 | 132,877 | 100.0 |  | 2,265,539 | 17.05 |  | Ross Dress for Less, Grocery Outlet |
| Lomas Santa Fe Plaza | Solana Beach, CA | 1972/1997 | 9 | 209,569 | 94.1 |  | 5,287,219 | 26.81 |  | Vons, Home Goods |
| Solana Beach Towne Centre | Solana Beach, CA | 1973/2000/2004 | 12 | 246,730 | 97.5 |  | 6,033,489 | 25.08 |  | Dixieline Probuild, Marshalls |
| Del Monte Center ${ }^{(7)}$ | Monterey, CA | 1967/1984/2006 | 16 | 675,678 | 98.1 |  | 10,170,658 | 15.34 | Macy's, KLA Monterrey | Century Theatres, Macy's Furniture Gallery |
| Geary Marketplace | Walnut Creek, CA | 2012 | 3 | 35,156 | 100.0 |  | 1,196,322 | 34.03 |  | Sprouts Farmer Market, Freebirds Wild Burrito |
| The Shops at Kalakaua | Honolulu, HI | 1971/2006 | 3 | 11,671 | 100.0 |  | 1,886,844 | 161.67 |  | Hawaii Beachware \& Fashion, Diesel U.S.A. Inc. |
| Waikele Center | Waipahu, HI | 1993/2008 | 9 | 537,637 | 100.0 |  | 17,209,804 | 32.01 | Lowe's, Kmart, Sports Authority | UFC Gym, Old Navy |
| Alamo Quarry Market (7) | San Antonio, TX | 1997/1999 | 16 | 589,362 | 99.9 |  | 13,782,314 | 23.41 | Regal Cinemas | Bed Bath \& Beyond, Whole Foods Market |
| Subtotal/Weighted Average Retail Portfolio |  |  | 101 | 3,045,194 | 98.6\% | \$ | 73,852,378 | \$24.60 |  |  |
| Office Properties |  |  |  |  |  |  |  |  |  |  |
| Torrey Reserve Campus | San Diego, CA | 1996-2000/2014present | 12 | 493,435 | 89.5\% | \$ | 16,931,969 | \$38.34 |  |  |
| Solana Beach Corporate Centre | Solana Beach, CA | 1982/2005 | 4 | 212,215 | 96.4 |  | 7,192,663 | 35.16 |  |  |
| The Landmark at One Market ${ }^{(8)}$ | San Francisco, CA | 1917/2000 | 1 | 419,371 | 100.0 |  | 23,691,934 | 56.49 |  |  |
| One Beach Street | San Francisco, CA | 1924/1972/1987/1992 | 1 | 97,614 | 100.0 |  | 3,931,890 | 40.28 |  |  |
| First \& Main | Portland, OR | 2010 | 1 | 360,641 | 98.7 |  | 10,260,109 | 28.82 |  |  |
| Lloyd District Portfolio | Portland, OR | 1940-2011/present | 6 | 580,545 | 74.5 |  | 9,926,294 | 22.95 |  |  |
| City Center Bellevue | Bellevue, WA | 1987 | 1 | 494,753 | 96.3 |  | 17,137,461 | 35.97 |  |  |
| Subtotal/Weighted Average Office Portfolio |  |  | 26 | 2,658,574 | 91.3\% | \$ | 89,072,320 | \$36.70 |  |  |
| Total/Weighted Averag Portfolio | Retail and Office |  | 127 | 5,703,768 | 95.2\% |  | 162,924,698 | \$30.00 |  |  |




Notes:

 rentable square feet included in such office leases is generally determined consistently with the Building Owners and Managers Association, or BOMA, 1996 measurement guidelines. Net rentable square footage may be adjusted from the prior periods to reflect re-measurement of leased space at the properties.
 March 31, 2016. Percentage leased for our multifamily properties includes total units rented as of March 31, 2016.
 rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses.
 units under lease as of March 31, 2016.
(5) Retail anchor tenants are defined as retail tenants leasing 50,000 square feet or more.
(6) Other principal retail tenants are defined as the two tenants leasing the most square footage, excluding anchor tenants.
(7) Net rentable square feet at certain of our retail properties includes pad sites leased pursuant to the ground leases in the following table:

| Property | Number of Ground Leases | Square Footage Leased Pursuant to Ground Leases | Aggregate AnnualizedBase Rent |  |
| :---: | :---: | :---: | :---: | :---: |
| Carmel Mountain Plaza | 6 | 125,477 | \$ | 1,193,816 |
| South Bay Marketplace | 1 | 2,824 | \$ | 91,320 |
| Del Monte Center | 2 | 295,100 | \$ | 201,291 |
| Alamo Quarry Market | 4 | 31,994 | \$ | 470,075 |


 the option to extend until 2031 pursuant to two five-year extension options.
 property was $98 \%$, occurring in July 2015. The number of units at the Santa Fe Park RV Resort includes 122 RV spaces and four apartments.
 total number of days in the period. Average daily rate represents the average rate paid for the units sold and is calculated by dividing the total room revenue (i.e., excluding food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services) for the three months ended March 31, 2016 by the number of units sold. Revenue per available room, or RevPAR, represents the total unit revenue per total available units for the three months ended March 31, 2016 and is calculated by multiplying average occupancy by the average daily rate. RevPAR does not include food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services.

## As of March 31, 2016

Total Lease Summary - Comparable ${ }^{(1)}$

| Quarter | Number of Leases Signed | $\%$ of Comparable Leases Signed | Net Rentable Square Feet Signed | Contractual Rent Per Sq. Ft. ${ }^{(2)}$ | $\begin{aligned} & \text { Prior Rent Per } \\ & \text { Sq. Ft. }{ }^{(3)} \\ & \hline \end{aligned}$ |  | Annual hange in Rent | Cash Basis \% Change Over Prior Rent | Straight-Line Basis \% Change Over Prior Rent | Weighted Average Lease Term ${ }^{(4)}$ | Tenant Improvements \& Incentives |  | Tenant Improvements \& Incentives Per Sq. Ft. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1st Quarter 2016 | 16 | 100\% | 81,056 | \$34.54 | \$33.82 | \$ | 58,295 | 2.1\% | 9.1\% | 4.9 | \$ | 7,000 | \$0.09 |
| $\begin{aligned} & \text { 4th Quarter } \\ & 2015 \end{aligned}$ | 13 | 100\% | 78,994 | \$23.57 | \$22.69 | \$ | 69,119 | 3.9\% | 20.2\% | 7.9 | \$ | 370,000 | \$4.68 |
| 3rd Quarter 2015 | 18 | 100\% | 57,546 | \$32.46 | \$26.55 | \$ | 340,390 | 22.3\% | 29.2\% | 6.8 | \$ | 143,000 | \$2.48 |
| $\begin{aligned} & \text { 2nd Quarter } \\ & 2015 \end{aligned}$ | 18 | 100\% | 68,629 | \$34.19 | \$28.55 | \$ | 387,154 | 19.8\% | 17.5\% | 4.3 | \$ | 154,612 | \$2.25 |
| Total 12 months | 65 | 100\% | 286,225 | \$31.01 | \$28.02 | \$ | 854,958 | 10.7\% | 17.5\% | 6.0 | \$ | 674,612 | \$2.36 |

New Lease Summary - Comparable ${ }^{(1)}$

| Quarter | Number of <br> Leases <br> Signed | $\%$ of Comparable Leases Signed | Net Rentable Square Feet Signed | Contractual Rent Per Sq. Ft. ${ }^{(2)}$ | $\begin{aligned} & \text { Prior Rent Per } \\ & \text { Sq. Ft. }{ }^{(3)} \\ & \hline \end{aligned}$ |  | Annual hange in Rent | Cash Basis \% Change Over Prior Rent | Straight-Line Basis \% Change Over Prior Rent | Weighted Average Lease Term ${ }^{(4)}$ | Tenant Improvements \& Incentives |  | Tenant Improvements \& Incentives Per Sq. Ft. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \hline \text { 1st Quarter } \\ & 2016 \end{aligned}$ | - | -\% | - | \$0.00 | \$0.00 | \$ | - | -\% | -\% | - | \$ | - | \$0.00 |
| 4th Quarter $2015$ | 1 | 8\% | 12,256 | \$14.25 | \$11.75 | \$ | 30,666 | 21.3\% | 57.7\% | 10.4 | \$ | 85,792 | \$7.00 |
| 3rd Quarter 2015 | 2 | 11\% | 2,400 | \$48.00 | \$43.56 | \$ | 10,660 | 10.2\% | 29.1\% | 3.7 | \$ | 122,000 | \$50.83 |
| $\begin{aligned} & \text { 2nd Quarter } \\ & 2015 \end{aligned}$ | 6 | 33\% | 6,801 | \$50.06 | \$40.71 | \$ | 63,586 | 23.0\% | 33.6\% | 4.4 | \$ | 90,612 | \$13.32 |
| Total 12 months | 9 | 14\% | 21,457 | \$29.38 | \$24.49 | \$ | 104,912 | 20.0\% | 39.6\% | 7.7 | \$ | 298,404 | \$13.91 |

$\underline{\text { Renewal Lease Summary - Comparable }{ }^{(1)(5)}}$

| Quarter | Number of Leases Signed | $\%$ of Comparable Leases Signed | Net Rentable Square Feet Signed | Contractual Rent Per Sq. Ft. ${ }^{(2)}$ | $\begin{aligned} & \text { Prior Rent Per } \\ & \text { Sq. Ft. }{ }^{(3)} \\ & \hline \end{aligned}$ |  | nnual ange in Rent | Cash Basis \% Change Over Prior Rent | Straight-Line Basis \% Change Over Prior Rent | Weighted Average Lease Term ${ }^{(4)}$ | Tenant Improvements \& Incentives |  | Tenant Improvements \& Incentives Per Sq. Ft. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1st Quarter 2016 | 16 | 100\% | 81,056 | \$34.54 | \$33.82 | \$ | 58,295 | 2.1\% | 9.1\% | 4.9 | \$ | 7,000 | \$0.09 |
| 4th Quarter $2015$ | 12 | 92\% | 66,738 | \$25.28 | \$24.70 | \$ | 38,453 | 2.3\% | 16.8\% | 7.4 | \$ | 284,208 | \$4.26 |
| $\begin{aligned} & \text { 3rd Quarter } \\ & 2015 \end{aligned}$ | 16 | 89\% | 55,146 | \$31.78 | \$25.81 | \$ | 329,730 | 23.2\% | 29.2\% | 7.0 | \$ | 21,000 | \$0.38 |
| $\begin{aligned} & \text { 2nd Quarter } \\ & 2015 \end{aligned}$ | 12 | 67\% | 61,828 | \$32.44 | \$27.21 | \$ | 323,568 | 19.2\% | 14.9\% | 4.3 | \$ | 64,000 | \$1.04 |
| Total 12 months | 56 | 86\% | 264,768 | \$31.14 | \$28.31 | \$ | 750,046 | 10.0\% | 16.0\% | 5.8 | \$ | 376,208 | \$1.42 |

Total Lease Summary - Comparable and Non-Comparable ${ }^{(1)}$

| Quarter | Number of <br> Leases <br> Signed | Net Rentable Square Feet Signed | Contractual Rent Per Sq. Ft. ${ }^{(2)}$ | Weighted Average Lease Term ${ }^{(4)}$ | Tenant Improvements \& Incentives |  | Tenant <br> Improvements \& Incentives Per Sq. Ft. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { 1st Quarter } \\ & 2016 \end{aligned}$ | 19 | 99,198 | \$33.95 | 5.8 | \$ | 1,563,910 | \$15.77 |
| 4th Quarter $2015$ | 21 | 90,943 | \$24.65 | 7.7 | \$ | 2,078,755 | \$22.86 |
| 3rd Quarter 2015 | 22 | 69,835 | \$29.89 | 6.1 | \$ | 2,518,200 | \$36.06 |
| 2nd Quarter 2015 | 20 | 72,715 | \$33.50 | 4.3 | \$ | 156,612 | \$2.15 |
| Total 12 months | 82 | 332,691 | \$30.46 | 6.1 | \$ | 6,317,477 | \$18.99 |

(1) Comparable leases represent those leases signed on spaces for which there was a previous lease, including leases signed for the retail portion of our mixed-use property.
(2) Contractual rent represents contractual minimum rent under the new lease for the first twelve months of the term.
(3) Prior rent represents the minimum rent paid under the previous lease in the final twelve months of the term.
(4) Weighted average is calculated on the basis of square footage.
(5) Excludes renewals at fixed contractual rates specified in the lease.

## OFFICE LEASING SUMMARY

As of March 31,
2016
Total Lease Summary - Comparable ${ }^{(1)}$

| Quarter | Number of Leases Signed | $\%$ of Comparable Leases Signed | Net Rentable Square Feet Signed | Contractual Rent Per Sq. Ft. ${ }^{(2)}$ | $\begin{aligned} & \text { Prior Rent Per } \\ & \text { Sq. Ft. }{ }^{(3)} \\ & \hline \end{aligned}$ |  | Annual Change in Rent | Cash Basis \% Change Over Prior Rent | Straight-Line Basis \% Change Over Prior Rent | Weighted Average Lease Term ${ }^{(4)}$ |  | Tenant provements Incentives | Tenant <br> Improvements \& Incentives Per Sq. Ft. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { 1st Quarter } \\ & 2016 \end{aligned}$ | 19 | 100\% | 52,050 | \$41.38 | \$37.87 | \$ | 182,885 | 9.3\% | 17.6\% | 4.3 | \$ | 677,219 | \$13.01 |
| $\begin{aligned} & \text { 4th Quarter } \\ & 2015 \end{aligned}$ | 15 | 100\% | 92,002 | \$36.91 | \$35.37 | \$ | 141,780 | 4.4\% | 10.6\% | 3.7 | \$ | 974,621 | \$10.59 |
| 3rd Quarter $2015$ | 15 | 100\% | 55,312 | \$35.10 | \$32.97 | \$ | 117,556 | 6.4\% | 16.2\% | 3.8 | \$ | 917,808 | \$16.59 |
| $\begin{aligned} & \text { 2nd Quarter } \\ & 2015 \end{aligned}$ | 16 | 100\% | 129,173 | \$60.13 | \$42.93 | \$ | 2,222,587 | 40.1\% | 50.0\% | 3.7 | \$ | 1,263,855 | \$9.78 |
| Total 12 months | 65 | 100\% | 328,537 | \$46.44 | \$38.33 | \$ | 2,664,808 | 21.2\% | 29.7\% | 3.8 | \$ | 3,833,503 | \$11.67 |

New Lease Summary - Comparable ${ }^{(1)}$

| Quarter | Number of Leases Signed | $\%$ of Comparable Leases Signed | Net Rentable Square Feet Signed | Contractual Rent Per Sq. Ft. ${ }^{(2)}$ | $\begin{aligned} & \text { Prior Rent Per } \\ & \text { Sq. Ft. }{ }^{(3)} \\ & \hline \end{aligned}$ |  | nnual ange in Rent | Cash Basis \% Change Over Prior Rent | Straight-Line Basis \% Change Over Prior Rent | Weighted Average Lease Term ${ }^{(4)}$ | Tenant Improvements \& Incentives |  | Tenant Improvements \& Incentives Per Sq. Ft. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { 1st Quarter } \\ & 2016 \end{aligned}$ | 5 | 26\% | 14,680 | \$40.22 | \$37.29 | \$ | 43,038 | 7.9\% | 19.8\% | 5.5 | \$ | 388,840 | \$26.49 |
| $\begin{aligned} & \text { 4th Quarter } \\ & 2015 \end{aligned}$ | 5 | 33\% | 15,647 | \$40.09 | \$32.27 | \$ | 122,337 | 24.2\% | 31.0\% | 4.1 | \$ | 345,044 | \$22.05 |
| $\begin{aligned} & \text { 3rd Quarter } \\ & 2015 \end{aligned}$ | 4 | 27\% | 16,491 | \$32.70 | \$29.47 | \$ | 53,271 | 11.0\% | 34.4\% | 4.5 | \$ | 735,133 | \$44.58 |
| 2nd Quarter $2015$ | 6 | 38\% | 35,716 | \$40.87 | \$39.87 | \$ | 35,791 | 2.5\% | 21.1\% | 6.0 | \$ | 636,997 | \$17.84 |
| Total 12 months | 20 | 31\% | 82,534 | \$38.97 | \$35.89 | \$ | 254,437 | 8.6\% | 24.8\% | 5.3 | \$ | 2,106,014 | \$25.52 |

Renewal Lease Summary - Comparable ${ }^{(1)(5)}$

| Quarter | Number of <br> Leases <br> Signed | $\begin{gathered} \text { \% of } \\ \text { Comparable } \\ \text { Leases Signed } \\ \hline \end{gathered}$ | Net Rentable Square Feet Signed | Contractual Rent Per Sq. Ft. ${ }^{(2)}$ | $\begin{aligned} & \text { Prior Rent Per } \\ & \text { Sq. Ft. }{ }^{(3)} \end{aligned}$ |  | Annual Change in Rent | Cash Basis \% Change Over Prior Rent | Straight-Line Basis \% Change Over Prior Rent | Weighted Average Lease Term ${ }^{(4)}$ | Tenant <br> Improvements <br> \& Incentives |  | Tenant Improvements \& Incentives Per Sq. Ft. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { 1st Quarter } \\ & 2016 \end{aligned}$ | 14 | 74\% | 37,370 | \$41.84 | \$38.10 | \$ | 139,847 | 9.8\% | 16.8\% | 3.8 | \$ | 288,379 | \$7.72 |
| 4th Quarter 2015 | 10 | 67\% | 76,355 | \$36.26 | \$36.01 | \$ | 19,443 | 0.7\% | 6.6\% | 3.6 | \$ | 629,577 | \$8.25 |
| 3rd Quarter $2015$ | 11 | 73\% | 38,821 | \$36.11 | \$34.46 | \$ | 64,285 | 4.8\% | 10.1\% | 3.5 | \$ | 182,675 | \$4.71 |
| 2nd Quarter $2015$ | 10 | 63\% | 93,457 | \$67.49 | \$44.09 | \$ | 2,186,796 | 53.1\% | 59.5\% | 2.8 | \$ | 626,858 | \$6.71 |
| Total 12 months | 45 | 69\% | 246,003 | \$48.95 | \$39.15 | \$ | 2,410,371 | 25.0\% | 31.2\% | 3.3 | \$ | 1,727,489 | \$7.03 |

Total Lease Summary - Comparable and Non-Comparable

| Quarter | Number of Leases Signed | Net Rentable Square Feet Signed | Contractual Rent Per Sq. Ft. ${ }^{(2)}$ | Weighted Average Lease Term ${ }^{(4)}$ | Tenant Improvements \& Incentives |  | Tenant Improvements \& Incentives Per Sq. Ft. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1st Quarter 2016 | 25 | 72,802 | \$41.06 | 4.9 | \$ | 1,484,597 | \$20.39 |
| 4th Quarter 2015 | 19 | 103,220 | \$36.83 | 3.8 | \$ | 1,265,802 | \$12.26 |
| 3rd Quarter 2015 | 23 | 84,573 | \$34.65 | 5.5 | \$ | 2,126,512 | \$25.14 |
| 2nd Quarter 2015 | 22 | 153,839 | \$55.93 | 4.0 | \$ | 2,321,713 | \$15.09 |
| Total 12 months | 89 | 414,434 | \$44.22 | 4.4 | \$ | 7,198,624 | \$17.37 |

1) Comparable leases represent those leases signed on spaces for which there was a previous lease.
(2) Contractual rent represents contractual minimum rent under the new lease for the first twelve months of the term.
(3) Prior rent represents the minimum rent paid under the previous lease in the final twelve months of the term.
(4) Weighted average is calculated on the basis of square footage.
(5) Excludes renewals at fixed contractual rates specified in the lease.

## As of March 31, 2016

Lease Summary - Loma Palisades

| Quarter | Number of Leased Units | Percentage leased ${ }^{(1)}$ | Annualized Base Rent ${ }^{(2)}$ | Average Monthly Base Rent per Leased Unit ${ }^{(3)}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1st Quarter 2016 | 538 | 98.2\% | \$12,025,824 | \$1,862 |
| 4th Quarter 2015 | 523 | 95.4\% | \$11,778,588 | \$1,878 |
| 3rd Quarter 2015 | 526 | 96.0\% | \$11,654,256 | \$1,846 |
| 2nd Quarter 2015 | 530 | 96.7\% | \$11,236,224 | \$1,767 |

Lease Summary - Imperial Beach Gardens

| Quarter | Number of Leased Units | Percentage leased ${ }^{(1)}$ | Annualized Base Rent ${ }^{(2)}$ | Average Monthly Base Rent per Leased Unit ${ }^{(3)}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1st Quarter 2016 | 154 | 96.3\% | \$3,247,692 | \$1,756 |
| 4th Quarter 2015 | 151 | 94.4\% | \$2,994,060 | \$1,652 |
| 3rd Quarter 2015 | 157 | 98.1\% | \$3,050,376 | \$1,620 |
| 2nd Quarter 2015 | 152 | 95.0\% | \$2,957,808 | \$1,622 |

## Lease Summary - Mariner's Point

| Quarter | Number of Leased Units | Percentage leased ${ }^{(1)}$ | Annualized Base Rent ${ }^{(2)}$ | Average Monthly Base Rent per Leased Unit ${ }^{(3)}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1st Quarter 2016 | 85 | 96.6\% | \$1,505,940 | \$1,476 |
| 4th Quarter 2015 | 86 | 97.7\% | \$1,426,332 | \$1,382 |
| 3rd Quarter 2015 | 87 | 98.9\% | \$1,420,908 | \$1,361 |
| 2nd Quarter 2015 | 85 | 96.6\% | \$1,403,760 | \$1,376 |

Lease Summary - Santa Fe Park RV Resort

| Quarter | Number of Leased Units | Percentage leased ${ }^{(1)}$ | Annualized Base Rent ${ }^{(2)}$ | Average Monthly Base Rent per Leased Unit ${ }^{(3)}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1st Quarter 2016 | 112 | 89.0\% | \$1,300,452 | \$966 |
| 4th Quarter 2015 | 121 | 96.0\% | \$1,111,080 | \$765 |
| 3rd Quarter 2015 | 93 | 74.0\% | \$966,720 | \$864 |
| 2nd Quarter 2015 | 115 | 91.0\% | \$1,312,308 | \$954 |

## As of March 31, 2016

Lease Summary - Hassalo on Eighth - Velomor ${ }^{(4)}$

| Quarter | Number of Leased Units | Percentage leased ${ }^{(1)}$ | Annualized Base Rent ${ }^{(2)}$ | Average Monthly Base Rent per Leased Unit ${ }^{(3)}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1st Quarter 2016 | 151 | 85.3\% | \$2,717,028 | \$1,500 |
| 4th Quarter 2015 | 145 | 81.9\% | \$2,755,404 | \$1,584 |
| 3rd Quarter 2015 | 141 | 79.7\% | \$2,427,804 | \$1,434 |

Lease Summary - Hassalo on Eighth - Aster Tower ${ }^{(5)}$

| Quarter | Number of Leased Units | Percentage leased ${ }^{(1)}$ | Annualized Base Rent ${ }^{(2)}$ | Average Monthly Base Rent per Leased Unit ${ }^{(3)}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1st Quarter 2016 | 151 | 44.8\% | \$2,450,700 | \$1,353 |
| 4th Quarter 2015 | 98 | 29.1\% | \$1,702,260 | \$1,447 |

Lease Summary - Hassalo on Eighth - Elwood ${ }^{(5)}$

| Quarter | Number of Leased Units | Percentage leased ${ }^{(1)}$ | Annualized Base Rent ${ }^{(2)}$ | Average Monthly Base Rent per Leased Unit ${ }^{(3)}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1st Quarter 2016 | 62 | 43.4\% | \$969,336 | \$1,302 |
| 4th Quarter 2015 | 35 | 24.5\% | \$550,452 | \$1,309 |

Total Multifamily Lease Summary

| Quarter | Number of Leased Units | Percentage leased ${ }^{(1)}$ | Annualized Base Rent ${ }^{(2)}$ | Average Monthly Base Rent per Leased Unit ${ }^{(3)}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1st Quarter 2016 | 1,253 | 79.4\% | \$24,216,972 | \$1,610 |
| 4th Quarter 2015 | 1,159 | 73.4\% | \$22,318,176 | \$1,605 |
| 3rd Quarter 2015 | 1,004 | 91.4\% | \$19,520,064 | \$1,619 |
| 2nd Quarter 2015 | 882 | 95.7\% | \$16,910,100 | \$1,597 |

Notes
(1) Percentage leased for our multifamily properties includes total units rented as of each respective quarter end date.
(2) Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements)) as of each respective quarter end date
(3) Annualized base rent per leased unit is calculated by dividing annualized base rent, by units under lease as of each respective quarter end date.
(4) The Velomor building at Hassalo on Eighth was placed into operations and available for occupancy in July 2015.
(5) The Aster Tower and Elwood buildings were placed into operations and available for occupancy in October 2015.

## As of March 31, 2016

Lease Summary - Retail Portion

| Quarter | Number of Leased Square Feet | Percentage leased ${ }^{(1)}$ | Annualized Base Rent ${ }^{(2)}$ | Annualized base Rent per Leased Square Foot ${ }^{(3)}$ |
| :---: | :---: | :---: | :---: | :---: |
| 1st Quarter 2016 | 94,601 | 97.8\% | \$10,709,209 | \$113 |
| 4th Quarter 2015 | 96,707 | 100.0\% | \$10,902,402 | \$113 |
| 3rd Quarter 2015 | 96,707 | 100.0\% | \$10,877,523 | \$112 |
| 2nd Quarter 2015 | 96,707 | 100.0\% | \$10,837,220 | \$112 |

Lease Summary - Hotel Portion

| Quarter | Number of Leased Units | Average Occupancy ${ }^{(4)}$ | Average Daily Rate ${ }^{(4)}$ | Annualized Revenue per Available Room (4) |
| :---: | :---: | :---: | :---: | :---: |
| 1st Quarter 2016 | 321 | 87.0\% | \$322 | \$280 |
| 4th Quarter 2015 | 330 | 89.5\% | \$318 | \$285 |
| 3rd Quarter 2015 | 339 | 91.8\% | \$346 | \$318 |
| 2nd Quarter 2015 | 324 | 87.8\% | \$296 | \$260 |

Notes
(1) Percentage leased for mixed-use property includes square footage under leases as of March 31, 2016, including leases which may not have commenced as of March $31,2016$.
 rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses.
(3) Annualized base rent per leased square foot is calculated by dividing annualized base rent, by square footage under lease as of March 31, 2016.
 total number of days in the period. Average daily rate represents the average rate paid for the units sold and is calculated by dividing the total room revenue (i.e., excluding food and beverage revenues or other hotel operations

 guest services.

As of March 31, 2016
Assumes no exercise of lease options


## Assumes all lease options are exercised

|  | Office |  |  |  |  | Retail |  |  |  | Mixed-Use (Retail Portion Only) |  |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | $\begin{gathered} \text { Expiring } \\ \text { Sq. Ft. } \\ \hline \end{gathered}$ |  | $\%$ of <br> Office Sq. Ft. | $\begin{array}{r} \% \text { of } \\ \text { Total } \\ \text { Sq. Ft. } \\ \hline \end{array}$ | Annualized $\begin{gathered} \text { Base Rent } \\ \text { Per Sq. Ft. }{ }^{(1)} \\ \hline \end{gathered}$ | Expiring <br> Sq. Ft. | $\begin{gathered} \% \text { of } \\ \text { Retail } \\ \text { Sq. Ft. } \end{gathered}$ | $\begin{gathered} \% \text { of } \\ \text { Total } \\ \text { Sq. Ft. } \\ \hline \end{gathered}$ | Annualized $\begin{gathered} \text { Base Rent }{ }^{2} \\ \text { Per Sq. Ft. }{ }^{(1)} \\ \hline \end{gathered}$ | $\begin{gathered} \text { Expiring } \\ \text { Sq. Ft. } \\ \hline \end{gathered}$ | $\begin{gathered} \% \text { of } \\ \text { Mixed- } \\ \text { Use } \\ \text { Sq. Ft. } \\ \hline \end{gathered}$ | $\begin{gathered} \% \text { of } \\ \text { Total } \\ \text { Sq. Ft. } \\ \hline \end{gathered}$ | Annualized $\begin{gathered} \text { Base Rent } \\ \text { Per Sq. Ft. }{ }^{(1)} \end{gathered}$ | Expiring Sq. Ft. | $\begin{gathered} \% \text { of } \\ \text { Total } \\ \text { Sq. Ft. } \\ \hline \end{gathered}$ | Annualized $\begin{gathered} \text { Base Rent } \\ \text { Per Sq. Ft. }{ }^{(1)} \\ \hline \end{gathered}$ |
| Month to Month | 14,180 |  | 0.5\% | 0.2\% | \$3.06 | 11,401 | 0.4\% | 0.2\% | \$31.38 | 1,690 | 1.7\% | -\% | - | 27,271 | 0.5\% | \$14.71 |
| 2016 | 166,599 |  | 6.3 | 2.9 | \$31.75 | 66,900 | 2.2 | 1.2 | \$34.38 | 5,209 | 5.4 | 0.1 | \$137.26 | 238,708 | 4.1 | \$34.79 |
| 2017 | 112,505 |  | 4.2 | 1.9 | \$39.22 | 92,181 | 3.0 | 1.6 | \$34.35 | 8,927 | 9.2 | 0.2 | \$162.74 | 213,613 | 3.7 | \$42.28 |
| 2018 | 68,058 |  | 2.6 | 1.2 | \$38.00 | 68,424 | 2.2 | 1.2 | \$36.55 | 12,739 | 13.2 | 0.2 | \$133.37 | 149,221 | 2.6 | \$45.48 |
| 2019 | 49,877 |  | 1.9 | 0.9 | \$43.28 | 86,207 | 2.8 | 1.5 | \$36.51 | 8,111 | 8.4 | 0.1 | \$156.99 | 144,195 | 2.5 | \$45.63 |
| 2020 | 152,805 |  | 5.7 | 2.6 | \$36.57 | 83,259 | 2.7 | 1.4 | \$28.15 | 3,015 | 3.1 | 0.1 | \$284.95 | 239,079 | 4.1 | \$36.77 |
| 2021 | 137,541 |  | 5.2 | 2.4 | \$34.19 | 83,953 | 2.8 | 1.4 | \$44.06 | 14,394 | 14.9 | 0.2 | \$248.65 | 235,888 | 4.1 | \$50.79 |
| 2022 | 244,062 |  | 9.2 | 4.2 | \$35.79 | 92,980 | 3.1 | 1.6 | \$36.81 | 11,894 | 12.3 | 0.2 | \$80.46 | 348,936 | 6.0 | \$37.58 |
| 2023 | 169,682 |  | 6.4 | 2.9 | \$44.58 | 143,410 | 4.7 | 2.5 | \$32.92 | - | - | - | - | 313,092 | 5.4 | \$39.24 |
| 2024 | 120,228 |  | 4.5 | 2.1 | \$34.03 | 212,539 | 7.0 | 3.7 | \$28.62 | - | - | - | - | 332,767 | 5.7 | \$30.57 |
| 2025 | 154,827 |  | 5.8 | 2.7 | \$34.96 | 99,529 | 3.3 | 1.7 | \$29.74 | - | - | - | - | 254,356 | 4.4 | \$32.92 |
| Thereafter | 957,660 | ${ }^{(2)}$ | 36.0 | 16.5 | \$40.19 | 1,949,873 | 64.0 | 33.6 | \$20.08 | 28,622 | 29.6 | 0.5 | \$60.10 | 2,936,155 | 50.6 | \$27.03 |
| Signed <br> Leases Not <br> Commenced | 80,156 |  | 3.0 | 1.4 | - | 11,747 | 0.4 | 0.2 | - | - | - | - | - | 91,903 | 1.6 | - |
| Available | 230,394 |  | 8.7 | 4.0 | - | 42,791 | 1.4 | 0.7 | - | 2,106 | 2.2 | - | - | 275,291 | 4.7 | - |
| Total ${ }^{(3)}$ | $\underline{ }$ 2,658,574 |  | $\underline{ }$ | 45.8\% | \$33.50 | $\underline{\underline{3,045,194}}$ | $\underline{ }$ | 52.5\% | \$24.25 | 96,707 | $\underline{ }$ | 1.7\% | \$126.73 | 5,800,475 | $\underline{ }$ | \$30.20 |

## As of March 31, 2016

Notes
 calculated by multiplying (i) base rental payments (defined as cash base rents (before abatements)) for the month ended March 31, 2016 for the leases expiring during the applicable period by (ii) 12 months.
(2) The expirations include 35,638 square feet currently leased by multiple tenants at Lloyd District Portfolio through various expiration dates, for which The State of Oregon, by and through its Department of Environmental Quality has signed an agreement to lease such space beginning November 1, 2016 through October 31, 2031 with options to extend the lease through October 31 , 2041.
(3) Individual items may not add up to total due to rounding.

| Type | At March 31, 2016 |  |  |  | At March 31, 2015 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Size | Leased ${ }^{(1)}$ |  | Leased \% | Size |  | Leased ${ }^{(1)}$ | Leased \% |
| Overall Portfolio ${ }^{(2)}$ Statistics |  |  |  |  |  |  |  |  |
| Retail Properties (square feet) | 3,045,194 | (3) | 3,002,403 | 98.6\% | 3,075,754 |  | 3,030,735 | 98.5\% |
| Office Properties (square feet) | 2,658,574 |  | 2,428,180 | 91.3\% | 2,660,260 |  | 2,465,299 | 92.7\% |
| Multifamily Properties (units) | 1,579 |  | 1,253 | 79.4\% | 922 |  | 889 | 96.4\% |
| Mixed-Use Properties (square feet) | 96,707 |  | 94,601 | 97.8\% | 96,707 |  | 96,707 | 100.0\% |
| Mixed-Use Properties (units) | 369 |  | 321 (4) | 87.0\% | 369 |  | $328{ }^{(4)}$ | 89.0\% |
|  |  |  |  |  |  |  |  |  |
| Same-Store ${ }^{(2)}$ Statistics |  |  |  |  |  |  |  |  |
| Retail Properties (square feet) | 3,045,194 |  | 3,002,403 | 98.6\% | 3,075,754 |  | 3,030,735 | 98.5\% |
| Office Properties (square feet) | 1,584,594 | (5) | 1,553,991 | 98.1\% | 1,584,622 | (5) | 1,521,288 | 96.0\% |
| Multifamily Properties (units) | 922 | (6) | 889 | 96.4\% | 922 | (6) | 889 | 96.4\% |
| Mixed-Use Properties (square feet) | 96,707 |  | 94,601 | 97.8\% | 96,707 |  | 96,707 | 100.0\% |
| Mixed-Use Properties (units) | 369 |  | 321 (4) | 87.0\% | 369 |  | $328{ }^{(4)}$ | 89.0\% |

Notes:
 (2) See Glossary of Terms

Excludes Rancho Carmel Plaza, which was sold on August 6, 2015
(4) Represents average occupancy for the three months ended March 31, 2016 and 2015
(5) The same-store portfolio excludes Torrey Reserve Campus and Lloyd District Portfolio due to significant redevelopment activity.
 and available for occupancy in October 2015.

|  | March 31, 2016 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Tenant | Property(ies) | Lease Expiration | Total <br> Leased <br> Square <br> Feet | Rentable Square Feet as a Percentage of Total Retail | Rentable Square Feet as a Percentage of Total | Annualized Base Rent | Annualized Base Rent as a Percentage of Total Retail | Annualized Base <br> Rent as a Percentage of Total |
| 1 | Kmart | Waikele Center | 6/30/2018 | 119,590 | 3.9\% | 2.1\% | \$ 4,544,420 | 6.2\% | 2.6\% |
| 2 | Lowe's | Waikele Center | 5/31/2018 | 155,000 | 5.1 | 2.7 | 4,460,079 | 6.0 | 2.5 |
| 3 | Sports Authority | Waikele Center, Carmel Mountain Plaza | $\begin{gathered} 7 / 18 / 2018 \\ 11 / 30 / 2018 \end{gathered}$ | 90,722 | 3.0 | 1.6 | 2,133,950 | 2.9 | 1.2 |
| 4 | Nordstrom Rack | Carmel Mountain Plaza, Alamo Quarry Market | $\begin{gathered} 9 / 30 / 2022 \\ 10 / 31 / 2022 \end{gathered}$ | 69,047 | 2.3 | 1.2 | 1,990,316 | 2.7 | 1.1 |
| 5 | Sprouts Farmers Market | Solana Beach Towne Centre, Carmel Mountain Plaza, Geary Marketplace | $\begin{aligned} & 6 / 30 / 2019 \\ & 3 / 31 / 2025 \\ & 9 / 30 / 2032 \end{aligned}$ | 71,431 | 2.3 | 1.2 | 1,919,436 | 2.6 | 1.1 |
| 6 | Marshalls | Carmel Mountain Plaza, Solana Beach Towne Centre | $\begin{aligned} & 1 / 31 / 2019 \\ & 1 / 31 / 2025 \end{aligned}$ | 68,055 | 2.2 | 1.2 | 1,258,083 | 1.7 | 0.7 |
| 7 | Old Navy | Waikele Center, Alamo Quarry Market, South Bay Marketplace | $\begin{aligned} & 7 / 31 / 2016 \\ & 9 / 30 / 2017 \\ & 4 / 30 / 2021 \end{aligned}$ | 59,780 | 2.0 | 1.0 | * | * | * |
| 8 | Vons | Lomas Santa Fe Plaza | 12/31/2017 | 49,895 | 1.6 | 0.9 | 1,216,700 | 1.6 | 0.7 |
| 9 | Regal Cinemas | Alamo Quarry Market | 3/31/2018 | 72,447 | 2.4 | 1.2 | 1,122,929 | 1.5 | 0.6 |
| 10 |  | Del Monte Center, Waikele Center, Alamo Quarry Market | $\begin{aligned} & 9 / 20 / 2020 \\ & 2 / 28 / 2022 \\ & 4 / 30 / 2024 \end{aligned}$ | 36,614 | 1.2 | 0.6 | 982,039 | 1.3 | 0.6 |
|  | Top 10 Retail Tenants T |  |  | 792,581 | 26.0\% | 13.7\% | \$19,627,952 | 26.5\% | 11.1\% |

* Data withheld at tenant's request.

|  | March 31, 2016 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Tenant | Property | Lease Expiration | Total <br> Leased <br> Square <br> Feet | Rentable Square Feet as a Percentage of Total Office | Rentable Square Feet as a Percentage of Total | Annualized Base Rent | Annualized Base Rent as a Percentage of Total Office | Annualized Base <br> Rent as a Percentage of Total |
| 1 | salesforce.com | The Landmark at One Market | $\begin{aligned} & \hline 6 / 30 / 2019 \\ & 4 / 30 / 2020 \\ & 5 / 31 / 2021 \end{aligned}$ | 254,118 | 9.6\% | 4.4\% | \$13,478,140 | 15.1\% | 7.7\% |
| 2 | Autodesk, Inc. | The Landmark at One Market | $\begin{aligned} & 12 / 31 / 2017 \\ & 12 / 31 / 2018 \end{aligned}$ | 114,664 | 4.3 | 2.0 | 7,969,801 | 8.9 | 4.5 |
|  | Veterans Benefits Administration | First \& Main | 8/31/2020 | 93,572 | 3.5 | 1.6 | 3,006,453 | 3.4 | 1.7 |
|  | Insurance Company of the West | Torrey Reserve Campus | 12/31/2016 | 81,040 | 3.0 | 1.4 | 2,757,086 | 3.1 | 1.6 |
|  | Clearesult Operating, LLC (as successor to Portland Energy Conservation) | First \& Main | 4/30/2025 | 101,848 | 3.8 | 1.8 | 2,555,328 | 2.9 | 1.5 |
|  | Alliant International University | One Beach Street | 10/31/2019 | 64,161 | 2.4 | 1.1 | 2,303,851 | 2.6 | 1.3 |
| 7 | Caradigm USA LLC | City Center Bellevue | 8/14/2017 | 68,956 | 2.6 | 1.2 | 2,298,303 | 2.6 | 1.3 |
| 8 | Treasury Call Center | First \& Main | 8/31/2020 | 63,648 | 2.4 | 1.1 | 2,184,302 | 2.5 | 1.2 |
| 9 | HDR Engineering, Inc. | City Center Bellevue | 12/31/2017 | 56,024 | 2.1 | 1.0 | 2,100,900 | 2.4 | 1.2 |
|  | California Bank \& Trust | Torrey Reserve Campus | 2/29/2024 | 34,731 | 1.3 | 0.6 | 1,672,878 | 1.9 | 1.0 |
|  | Top 10 Office Tenants | otal |  | 932,762 | 35.0\% | 16.2\% | \$40,327,042 | 45.4\% | 23.0\% |

## APPENDIX


 operating results or cash flow from operations as determined in accordance with GAAP. The reconciliation of net income to EBITDA for the three months ended March 31,2016 and 2015 is as follows:

|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |
| Net income | \$ | 10,721 | \$ | 11,379 |
| Depreciation and amortization |  | 17,453 |  | 15,107 |
| Interest expense |  | 12,946 |  | 11,795 |
| Interest income |  | (15) |  | (14) |
| Income tax expense |  | 87 |  | 84 |
| EBITDA | \$ | 41,192 | \$ | 38,351 |






 Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.



 methodologies for calculating FAD and, accordingly, our FAD may not be comparable to other REITs.


 NOI, and accordingly, our NOI may not be comparable to other REITs. Since NOI excludes general and administrative expenses, interest expense, depreciation and amortization, acquisition-related expenses, other



 are significant economic costs and activities that could materially impact our results from operations.

| Reconciliation of NOI to net income | Three Months Ended <br> March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |
| Total NOI | \$ | 45,645 | \$ | 43,367 |
| General and administrative |  | $(4,549)$ |  | $(5,016)$ |
| Depreciation and amortization |  | $(17,453)$ |  | $(15,107)$ |
| Interest expense |  | $(12,946)$ |  | $(11,795)$ |
| Other income (expense), net |  | 24 |  | (70) |
| Net income |  | 10,721 |  | 11,379 |
| Net income attributable to restricted shares |  | (43) |  | (43) |
| Net loss attributable to unitholders in the Operating Partnership |  | $(3,027)$ |  | $(3,309)$ |
| Net income attributable to American Assets Trust, Inc. stockholders | \$ | 7,651 | \$ | 8,027 |

Overall Portfolio: Includes all operating properties owned by us as of March 31, 2016.

## GLOSSARY OF TERMS (CONTINUED)

 periods being compared except for properties for which significant redevelopment or expansion occurred during either of the periods being compared, properties under development, properties classified as held for
 of both periods being compared. The following table shows the properties included in the same-store, non-same store and redevelopment same-store portfolio for the comparative periods presented.

 escalators, new entrances, etc.) which are required to make the space leasable. Incentives include amounts paid to tenants as an inducement to sign a lease that do not represent building improvements.

