

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported):

February 7, 2023



**American Assets Trust, Inc.**

(Exact name of registrant as specified in its charter)

Maryland  
(State or other jurisdiction  
of incorporation)

001-35030  
(Commission  
File No.)

27-3338708  
(I.R.S. Employer  
Identification No.)

3420 Carmel Mountain Road, Suite 100  
San Diego, California 92121  
(Address of principal executive offices and Zip Code)

(858) 350-2600  
(Registrant's telephone number, including area code)

Not Applicable  
(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

<u>Name of Registrant</u>	<u>Title of each class</u>	<u>Trading Symbol</u>	<u>Name of each exchange on which registered</u>
American Assets Trust, Inc.	Common Stock, par value \$0.01 per share	AAT	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 2.02 Results of Operations and Financial Condition.**

On February 7, 2023, American Assets Trust, Inc. (the "Company") issued a press release regarding its financial results for the quarter and fiscal year ending December 31, 2022. Also on February 7, 2023, the Company made available on the "Investors" page of its website at [www.americanassetstrust.com](http://www.americanassetstrust.com) certain supplemental information concerning the Company's financial results and operations for the quarter and fiscal year ending December 31, 2022. Copies of the press release and supplemental information are attached hereto as Exhibits 99.1 and 99.2, respectively.

Exhibits 99.1 and 99.2, are being furnished pursuant to Item 2.02 and shall not be deemed "filed" for any purpose, including for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section. Such information shall not be incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

**Item 7.01 Regulation FD Disclosure.**

As discussed in Item 2.02 above, the Company issued a press release regarding its financial results for the quarter and fiscal year ending December 31, 2022 and made available on its website certain supplement information relating thereto.

The information being furnished pursuant to Item 7.01 and shall not be deemed "filed" for any purpose, including for the purposes of Section 18 of the Exchange Act, or otherwise subject to the liabilities of that section. Such information shall not be incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits:

The following exhibits are filed herewith:

<u>Exhibit Number</u>	<u>Exhibit Description</u>
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99.1**	<a href="#">Press release issued by American Assets Trust, Inc. on February 7, 2023.</a>
99.2**	<a href="#">American Assets Trust, Inc. Supplemental Information for the quarter ended December 31, 2022.</a>
104	Cover Page Interactive Data File (the cover page XBRL tags are embedded within the Inline XBRL document).

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\*\* Furnished herewith

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

American Assets Trust, Inc.

By: /s/ Robert F. Barton

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Robert F. Barton

Executive Vice President, CFO

February 7, 2023



## American Assets Trust, Inc. Reports Fourth Quarter and Year End 2022 Financial Results

**Net income available to common stockholders of \$9.6 million and \$43.5 million for the three months and year ended December 31, 2022, respectively, or \$0.16 and \$0.72 per diluted share, respectively.**

**Funds From Operations per diluted share increased 4% and 17% year-over-year for the three months and year ended December 31, 2022, respectively, or \$0.56 and \$2.34 per diluted share, respectively.**

**SAN DIEGO, California - 2/7/2023** - American Assets Trust, Inc. (NYSE: AAT) (the "company") today reported financial results for its fourth quarter and year ended December 31, 2022.

### Fourth Quarter Highlights

- Net income available to common stockholders of \$9.6 million and \$43.5 million for the three months and year ended December 31, 2022, respectively, or \$0.16 and \$0.72 per diluted share, respectively.
- Funds From Operations ("FFO") increased 4% and 17% year-over-year to \$0.56 and \$2.34 per diluted share for the three months and year ended December 31, 2022, respectively, compared to the same periods in 2021.
- Same-store cash Net Operating Income ("NOI") increased 5.5% and 9.5% year-over-year for the three months and year ended December 31, 2022, respectively, compared to the same periods in 2021.
- Increasing quarterly dividend 3% to \$0.33 per share of common stock in the first quarter of 2023 compared to the fourth quarter of 2022.
- Introducing 2023 annual guidance midpoint of \$2.23 with a range of \$2.16 to \$2.30 of FFO per diluted share.
- Leased approximately 78,000 comparable office square feet at an average straight-line basis and cash-basis contractual rent increase of 25% and 15%, respectively, during the three months ended December 31, 2022.
- Leased approximately 103,000 comparable retail square feet at an average straight-line basis and cash-basis contractual rent increase of 13% and 14%, respectively, during the three months ended December 31, 2022.

### Amended and Restated Term Loan Agreement

- In January 2023, our existing term loan agreement was amended and restated to, among other things, increase the fully drawn borrowings from \$150 million to \$225 million, extend the maturity date from March 1, 2023 to January 5, 2025 (with one, twelve-month extension option) and transition from LIBOR to SOFR.

### Financial Results

Net income attributable to common stockholders was \$9.6 million, or \$0.16 per basic and diluted share for the three months ended December 31, 2022 compared to \$8.1 million, or \$0.14 per basic and diluted share for the three months ended December 31, 2021. For the year ended December 31, 2022, net income attributed to common stockholders was \$43.5 million, or \$0.72 per basic and diluted share compared to \$28.4 million, or 0.47 per basic and diluted share for the year ended December 31, 2021. The year-over-year increase in net income attributable to common stockholders is primarily due to (i) a \$4.3 million debt extinguishment charge related to the repayment of the company's Senior Guaranteed Notes, Series A on January 26, 2021, not incurred in 2022, (ii) a \$6.3 million net

increase at Waikiki Beach Walk - Embassy Suites due to increased tourism into Hawaii, (iii) a \$4.4 million net increase in retail income due to new tenant leases signed at Alamo Quarry Market and Del Monte Center and COVID-related lease modifications that changed some tenants to alternate rent or cash basis of revenue recognition (with some of these tenants later reverting back to contractual basic monthly rent), and (iv) a \$2.1 million net increase in office related to our recent acquisitions of Eastgate Office Park and Corporate Campus East III in July 2021 and September 2021, respectively, and Bel-Spring 520 in March 2022. These increases were offset by higher stock-based compensation expense and employee-related costs incurred in 2022.

During the fourth quarter of 2022, the company generated FFO for common stock and common units of \$42.3 million, or \$0.56 per diluted share and unit, compared to \$40.8 million, or \$0.54 per diluted share and unit, for the fourth quarter of 2021. The increase in FFO from the corresponding period in 2021 was primarily due to an increase in revenue at our Waikiki Beach Walk - Embassy Suites™, an increase in our retail segment related to new tenant leases, tenants previously on alternate rent reverting back to basic monthly rent and one-time real estate tax refunds related to prior year tax assessment, and an increase in revenue and average monthly base rent for our multifamily segment. Additionally, there was an increase in FFO in 2022 from our recent acquisitions of Corporate Campus East III in September 2021 and Bel-Spring 520 in March 2022.

FFO is a non-GAAP supplemental earnings measure which the company considers meaningful in measuring its operating performance. A reconciliation of FFO to net income is attached to this press release.

### Leasing

The portfolio leased status as of the end of the indicated quarter was as follows:

	December 31, 2022	September 30, 2022	December 31, 2021
<b>Total Portfolio</b>			
Office	88.9%	90.7%	90.4%
Retail	93.5%	92.2%	92.6%
Multifamily	91.8%	93.0%	96.0%
Mixed-Use:			
Retail	93.8%	94.9%	89.6%
Hotel	76.9%	78.6%	66.4%
<b>Same-Store Portfolio</b>			
Office <sup>(1)</sup>	92.5%	93.7%	92.8%
Retail	93.5%	92.2%	92.6%
Multifamily	91.8%	93.0%	96.0%
Mixed-Use:			
Retail	93.8%	94.9%	89.6%
Hotel	76.9%	78.6%	66.4%

(1) Same-store office leased percentages includes (i) Eastgate Office Park which was acquired on July 7, 2021 and (ii) Corporate Campus East III which was acquired on September 10, 2021. Same-store office leased percentages excludes (i) One Beach Street due to significant redevelopment activity; (ii) Bel-Spring 520 which was acquired on March 8, 2022; (iii) the 710 building at Lloyd District Portfolio which was placed into operations on November 1, 2022 approximately one year after completing renovations of the building and (iv) land held for development.

During the fourth quarter of 2022, the company signed 46 leases for approximately 243,700 square feet of office and retail space, as well as 409 multifamily apartment leases. Renewals accounted for 92% of the comparable office leases, 100% of the comparable retail leases, and 70% of the residential leases.

### Office and Retail

On a comparable space basis (i.e. leases for which there was a former tenant) during the fourth quarter of 2022 and year ended December 31, 2022, our retail and office leasing spreads are shown below:

		Number of Leases Signed	Comparable Leased Sq. Ft.	Average Cash Basis % Change Over Prior Rent	Average Cash Contractual Rent Per Sq. Ft.	Prior Average Cash Contractual Rent Per Sq. Ft.	Straight-Line Basis % Change Over Prior Rent
Office	Q4 2022	13	78,000	15.4%	\$46.90	\$40.65	25.0%
	FY 2022	43	353,000	17.1%	\$62.21	\$53.11	21.7%
Retail	Q4 2022	20	103,000	14.3%	\$32.13	\$28.11	12.8%
	FY 2022	69	320,000	5.1%	\$32.03	\$30.48	17.2%

### Multifamily

The average monthly base rent per leased unit for our multifamily properties for the fourth quarter of 2022 was \$2,516 compared to an average monthly base rent per leased unit of \$2,189 for the fourth quarter of 2021, which is an increase of approximately 14.9%.

### Same-Store Cash Net Operating Income

For the three months and year ended December 31, 2022, same-store cash NOI increased 5.5% and 9.5%, respectively, compared to the three months and year ended December 31, 2021. The same-store cash NOI by segment was as follows (in thousands):

	Three Months Ended <sup>(1)</sup> December 31,			Year Ended <sup>(2)</sup> December 31,		
	2022	2021	Change	2022	2021	Change
<b>Cash Basis:</b>						
Office	\$ 33,865	\$ 31,927	6.1 %	\$ 124,218	\$ 114,498	8.5 %
Retail	18,480	17,644	4.7	69,491	69,257	0.3
Multifamily	8,271	8,183	1.1	32,224	28,921	11.4
Mixed-Use	4,869	4,320	12.7	21,734	13,453	61.6
Same-store Cash NOI	\$ 65,485	\$ 62,074	5.5 %	\$ 247,667	\$ 226,129	9.5 %

(1) Same-store portfolio includes (i) Eastgate Office Park which was acquired on July 7, 2021 and (ii) Corporate Campus East III which was acquired on September 10, 2021. Same-store portfolio excludes (i) One Beach Street, due to significant redevelopment activity; (ii) Bel-Spring 520 which was acquired on March 8, 2022; (iii) the 710 building at Lloyd District Portfolio which was placed into operations on November 1, 2022, approximately one year after completing renovations of the building and (iv) land held for development.

(2) Same-store portfolio excludes (i) One Beach Street, due to significant redevelopment activity; (ii) Eastgate Office Park which was acquired on July 7, 2021; (iii) Corporate Campus East III which was acquired on September 10, 2021; (iv) Bel-Spring 520 which was acquired on March 8, 2022; (v) the 710 building at Lloyd District Portfolio which was placed into operations on November 1, 2022, approximately one year after completing renovations of the building and (vi) land held for development.

Same-store cash NOI is a non-GAAP supplemental earnings measure which the company considers meaningful in measuring its operating performance. A reconciliation of same-store cash NOI to net income is attached to this press release.

### Amended and Restated Term Loan Agreement

On January 5, 2023, our term loan agreement was amended and restated to, among other things, increase the fully-drawn borrowings from \$150 million to \$225 million, extend the maturity date from March 1, 2023 to January 5, 2025 (with one, twelve-month extension option) and transition borrowings to the Secured Overnight Financing Rate (SOFR), and away from LIBOR. The \$225 million term loan is unsecured. Prior to amending and restating the term loan agreement, the company entered into interest rate swaps that are intended to fix the interest rate on the \$225 million term loan at approximately 5.47% for the first year of the amended and restated term loan and 5.57% for the

second year of the amended and restated term loan, subject to adjustments based on the company's consolidated leverage ratio.

#### **Balance Sheet and Liquidity**

At December 31, 2022, the company had gross real estate assets of \$3.7 billion and liquidity of \$413.6 million, comprised of cash and cash equivalents of \$49.6 million and \$364.0 million of availability on its line of credit. At December 31, 2022, the company has only 1 out of 31 assets encumbered by a mortgage.

On January 6, 2023, we repaid in full the \$36 million outstanding balance on our revolving line of credit under our Third Amended and Restated Credit Facility.

#### **Dividends**

The company declared dividends on its shares of common stock of \$0.32 per share for the fourth quarter of 2022. The dividends were paid on December 22, 2022.

In addition, the company has declared a dividend on its common stock of \$0.33 per share for the first quarter of 2023. The dividend will be paid in cash on March 23, 2023 to stockholders of record on March 9, 2023.

#### **Guidance**

The company is introducing 2023 guidance for full year 2023 FFO per diluted share of \$2.16 to \$2.30 per share, with a midpoint of \$2.23.

The company's guidance excludes any impact from future acquisitions, dispositions, equity issuances or repurchases, debt financings or repayments. Management will discuss the company's guidance in more detail on tomorrow's earnings call. The foregoing estimates are forward-looking and reflect management's view of current and future market conditions, including certain assumptions with respect to leasing activity, rental rates, occupancy levels, interest rates, credit spreads and the amount and timing of acquisition and development activities. The company's actual results may differ materially from these estimates.

#### **Conference Call**

The company will hold a conference call to discuss the results for the three months ended and year ended December 31, 2022 on Wednesday, February 8, 2023 at 8:00 a.m. Pacific Time ("PT"). To participate in the event by telephone, please dial 1-833-630-1956 and ask to join the American Assets Trust, Inc. Conference Call. A live on-demand audio webcast of the conference call will be available on the company's website at [www.americanassetstrust.com](http://www.americanassetstrust.com). A replay of the call will also be available on the company's website.

#### **Supplemental Information**

Supplemental financial information regarding the company's three months and year ended December 31, 2022 results may be found on the "Financial Reporting" tab of the "Investors" page of the company's website at [www.americanassetstrust.com](http://www.americanassetstrust.com). This supplemental information provides additional detail on items such as property occupancy, financial performance by property and debt maturity schedules.

**Financial Information**  
**American Assets Trust, Inc.**  
**Consolidated Balance Sheets**  
(In Thousands, Except Share Data)

	December 31, 2022 <i>(unaudited)</i>	December 31, 2021
<b>Assets</b>		
Real estate, at cost		
Operating real estate	\$ 3,468,537	\$ 3,389,726
Construction in progress	202,385	139,098
Held for development	547	547
	<u>3,671,469</u>	<u>3,529,371</u>
Accumulated depreciation	(936,913)	(847,390)
Real estate, net	2,734,556	2,681,981
Cash and cash equivalents	49,571	139,524
Accounts receivable, net	7,848	7,445
Deferred rent receivables, net	87,192	82,724
Other assets, net	108,714	106,253
Total assets	<u>\$ 2,987,881</u>	<u>\$ 3,017,927</u>
<b>Liabilities and equity</b>		
Liabilities:		
Secured notes payable, net	\$ 74,578	\$ 110,965
Unsecured notes payable, net	1,539,453	1,538,238
Unsecured line of credit, net	34,057	—
Accounts payable and accrued expenses	65,992	64,531
Security deposits payable	8,699	7,855
Other liabilities and deferred credits, net	79,577	86,215
Total liabilities	<u>1,802,356</u>	<u>1,807,804</u>
Commitments and contingencies		
Equity:		
American Assets Trust, Inc. stockholders' equity		
Common stock, \$0.01 par value, 490,000,000 shares authorized, 60,718,653 and 60,525,580 shares issued and outstanding at December 31, 2022 and December 31, 2021, respectively	607	605
Additional paid-in capital	1,461,201	1,453,272
Accumulated dividends in excess of net income	(251,167)	(217,785)
Accumulated other comprehensive income	10,624	2,872
Total American Assets Trust, Inc. stockholders' equity	<u>1,221,265</u>	<u>1,238,964</u>
Noncontrolling interests	(35,740)	(28,841)
Total equity	<u>1,185,525</u>	<u>1,210,123</u>
Total liabilities and equity	<u>\$ 2,987,881</u>	<u>\$ 3,017,927</u>



**American Assets Trust, Inc.**  
**Unaudited Consolidated Statements of Operations**  
(In Thousands, Except Shares and Per Share Data)

	Three Months Ended December 31,		Year Ended December 31,	
	2022	2021	2022	2021
<b>Revenue:</b>				
Rental income	\$ 101,037	\$ 97,635	\$ 402,507	\$ 360,208
Other property income	4,963	4,112	20,141	15,620
Total revenue	106,000	101,747	422,648	375,828
<b>Expenses:</b>				
Rental expenses	29,209	25,064	107,645	86,980
Real estate taxes	10,595	11,184	44,788	42,794
General and administrative	9,013	9,305	32,143	29,879
Depreciation and amortization	30,110	30,479	123,338	116,306
Total operating expenses	78,927	76,032	307,914	275,959
<b>Operating income</b>	27,073	25,715	114,734	99,869
Interest expense, net	(14,565)	(14,998)	(58,232)	(58,587)
Loss on early extinguishment of debt	—	—	—	(4,271)
Other (expense) income, net	(102)	(239)	(625)	(418)
<b>Net income</b>	12,406	10,478	55,877	36,593
Net income attributable to restricted shares	(184)	(147)	(648)	(564)
Net income attributable to unitholders in the Operating Partnership	(2,593)	(2,194)	(11,723)	(7,653)
<b>Net income attributable to American Assets Trust, Inc. stockholders</b>	\$ 9,629	\$ 8,137	\$ 43,506	\$ 28,376
<b>Net income per share</b>				
Basic income attributable to common stockholders per share	\$ 0.16	\$ 0.14	\$ 0.72	\$ 0.47
Weighted average shares of common stock outstanding - basic	60,072,517	60,002,303	60,048,970	59,990,740
Diluted income attributable to common stockholders per share	\$ 0.16	\$ 0.14	\$ 0.72	\$ 0.47
Weighted average shares of common stock outstanding - diluted	76,254,054	76,183,840	76,230,507	76,172,277
<b>Dividends declared per common share</b>	\$ 0.32	\$ 0.30	\$ 1.28	\$ 1.16

### Reconciliation of Net Income to Funds From Operations

The company's FFO attributable to common stockholders and operating partnership unitholders and reconciliation to net income is as follows (in thousands except shares and per share data, unaudited):

	Three Months Ended December 31, 2022		Year Ended December 31, 2022	
<b>Funds From Operations (FFO)</b>				
Net income	\$	12,406	\$	55,877
Depreciation and amortization of real estate assets		30,110		123,338
FFO, as defined by NAREIT	\$	42,516	\$	179,215
Less: Nonforfeitable dividends on restricted stock awards		(182)		(641)
FFO attributable to common stock and units	\$	42,334	\$	178,574
FFO per diluted share/unit	\$	0.56	\$	2.34
Weighted average number of common shares and units, diluted		76,256,916		76,233,814

### Reconciliation of Same-Store Cash NOI to Net Income

The company's reconciliation of Same-Store Cash NOI to Net Income is as follows (in thousands, unaudited):

	Three Months Ended <sup>(1)</sup> December 31,		Year Ended <sup>(2)</sup> December 31,	
	2022	2021	2022	2021
Same-store cash NOI	65,485	\$ 62,074	\$ 247,667	\$ 226,129
Non-same-store cash NOI	180	(291)	10,352	3,865
Tenant improvement reimbursements <sup>(3)</sup>	134	139	3,082	406
Cash NOI	\$ 65,799	\$ 61,922	\$ 261,101	\$ 230,400
Non-cash revenue and other operating expenses <sup>(4)</sup>	397	3,577	9,114	15,654
General and administrative	(9,013)	(9,305)	(32,143)	(29,879)
Depreciation and amortization	(30,110)	(30,479)	(123,338)	(116,306)
Interest expense, net	(14,565)	(14,998)	(58,232)	(58,587)
Loss on early extinguishment of debt	—	—	—	(4,271)
Other (expense) income, net	(102)	(239)	(625)	(418)
Net income	\$ 12,406	\$ 10,478	\$ 55,877	\$ 36,593

Number of properties included in same-store analysis	29	27	27	26
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- (1) Same-store portfolio includes (i) Eastgate Office Park which was acquired on July 7, 2021 and (ii) Corporate Campus East III which was acquired on September 10, 2021. Same-store portfolio excludes (i) One Beach Street, due to significant redevelopment activity; (ii) Bel-Spring 520 which was acquired on March 8, 2022; (iii) the 710 building at Lloyd District Portfolio which was placed into operations on November 1, 2022, approximately one year after completing renovations of the building and (iv) land held for development.
- (2) Same-store portfolio excludes (i) One Beach Street, due to significant redevelopment activity; (ii) Eastgate Office Park which was acquired on July 7, 2021; (iii) Corporate Campus East III which was acquired on September 10, 2021; (iv) Bel-Spring 520 which was acquired on March 8, 2022; (v) the 710 building at Lloyd District Portfolio which was placed into operations on November 1, 2022, approximately one year after completing renovations of the building and (vi) land held for development.
- (3) Tenant improvement reimbursements are excluded from same-store cash NOI to provide a more accurate measure of operating performance.
- (4) Represents adjustments related to the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances; net change in lease receivables (solely with respect to Q2 2020 through Q4 2021), the amortization of above (below) market rents, the amortization of lease incentives paid to tenants, the amortization of other lease intangibles, and straight-line rent expense for our lease of the Annex at The Landmark at One Market.

Reported results are preliminary and not final until the filing of the company's Form 10-K with the Securities and Exchange Commission and, therefore, remain subject to adjustment.

## **Use of Non-GAAP Information**

### Funds from Operations

The company calculates FFO in accordance with the standards established by the National Association of Real Estate Investment Trusts ("NAREIT"). FFO represents net income (computed in accordance with GAAP), excluding gains (or losses) from sales of depreciable operating property, impairment losses, real estate related depreciation and amortization (excluding amortization of deferred financing costs) and after adjustments for unconsolidated partnerships and joint ventures.

FFO is a supplemental non-GAAP financial measure. Management uses FFO as a supplemental performance measure because it believes that FFO is beneficial to investors as a starting point in measuring the company's operational performance. Specifically, in excluding real estate related depreciation and amortization and gains and losses from property dispositions, which do not relate to or are not indicative of operating performance, FFO provides a performance measure that, when compared year-over-year, captures trends in occupancy rates, rental rates and operating costs. The company also believes that, as a widely recognized measure of the performance of REITs, FFO will be used by investors as a basis to compare the company's operating performance with that of other REITs. However, because FFO excludes depreciation and amortization and captures neither the changes in the value of the company's properties that result from use or market conditions nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of the company's properties, all of which have real economic effects and could materially impact the company's results from operations, the utility of FFO as a measure of the company's performance is limited. In addition, other equity REITs may not calculate FFO in accordance with the NAREIT definition as the company does, and, accordingly, the company's FFO may not be comparable to such other REITs' FFO. Accordingly, FFO should be considered only as a supplement to net income as a measure of the company's performance. FFO should not be used as a measure of the company's liquidity, nor is it indicative of funds available to fund the company's cash needs, including the company's ability to pay dividends or service indebtedness. FFO also should not be used as a supplement to or substitute for cash flow from operating activities computed in accordance with GAAP.

### Cash Net Operating Income

The company uses NOI internally to evaluate and compare the operating performance of the company's properties. The company believes cash NOI provides useful information to investors regarding the company's financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level, and when compared across periods, can be used to determine trends in earnings of the company's properties as this measure is not affected by (1) the non-cash revenue and expense recognition items, (2) the cost of funds of the property owner, (3) the impact of depreciation and amortization expenses as well as gains or losses from the sale of operating real estate assets that are included in net income computed in accordance with GAAP or (4) general and administrative expenses and other gains and losses that are specific to the property owner. The company believes the exclusion of these items from net income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating the company's properties as well as trends in occupancy rates, rental rates and operating costs. Cash NOI is a measure of the operating performance of the company's properties but does not measure the company's performance as a whole. Cash NOI is therefore not a substitute for net income as computed in accordance with GAAP.

Cash NOI is a non-GAAP financial measure of performance. The company defines cash NOI as operating revenues (rental income, tenant reimbursements, lease termination fees, ground lease rental income and other property income) less property and related expenses (property expenses, ground lease expense, property marketing costs, real estate taxes and insurance), adjusted for non-cash revenue and operating expense items such as straight-line rent, net change in lease receivables (solely with respect to Q2 2020 through Q4 2021), amortization of lease intangibles, amortization of lease incentives and other adjustments. Cash NOI also excludes general and administrative expenses, depreciation and amortization, interest expense, other nonproperty income and losses, acquisition-related expense, gains and losses from property dispositions, extraordinary items, tenant improvements, and leasing commissions. Other REITs may use different methodologies for calculating cash NOI, and accordingly, the company's cash NOI may not be comparable to the cash NOIs of other REITs.

**About American Assets Trust, Inc.**

American Assets Trust, Inc. is a full service, vertically integrated and self-administered real estate investment trust ("REIT"), headquartered in San Diego, California. The company has over 50 years of experience in acquiring, improving, developing and managing premier office, retail, and residential properties throughout the United States in some of the nation's most dynamic, high-barrier-to-entry markets primarily in Southern California, Northern California, Washington, Oregon, Texas and Hawaii. The company's office portfolio comprises approximately 4.1 million rentable square feet, and its retail portfolio comprises approximately 3.1 million rentable square feet. In addition, the company owns one mixed-use property (including approximately 94,000 rentable square feet of retail space and a 369-room all-suite hotel) and 2,110 multifamily units. In 2011, the company was formed to succeed to the real estate business of American Assets, Inc., a privately held corporation founded in 1967 and, as such, has significant experience, long-standing relationships and extensive knowledge of its core markets, submarkets and asset classes. For additional information, please visit [www.americanassetstrust.com](http://www.americanassetstrust.com).

**Forward Looking Statements**

This press release may contain forward-looking statements within the meaning of the federal securities laws, which are based on current expectations, forecasts and assumptions that involve risks and uncertainties that could cause actual outcomes and results to differ materially. Forward-looking statements relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends and similar expressions concerning matters that are not historical facts. In some cases, you can identify forward-looking statements by the use of forward-looking terminology such as "may," "will," "should," "expects," "intends," "plans," "anticipates," "believes," "estimates," "predicts," or "potential" or the negative of these words and phrases or similar words or phrases which are predictions of or indicate future events or trends and which do not relate solely to historical matters. The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: the impact of epidemics, pandemics, or other outbreaks of illness, disease or virus (such as the outbreak of COVID-19 and its variants) and the actions taken by government authorities and others related thereto, including the ability of our company, our properties and our tenants to operate; adverse economic or real estate developments in our markets; our failure to generate sufficient cash flows to service our outstanding indebtedness; defaults on, early terminations of or non-renewal of leases by tenants, including significant tenants; difficulties in identifying properties to acquire and completing acquisitions; difficulties in completing dispositions; our failure to successfully operate acquired properties and operations; our inability to develop or redevelop our properties due to market conditions; fluctuations in interest rates and increased operating costs; risks related to joint venture arrangements; our failure to obtain necessary outside financing; on-going litigation; general economic conditions; financial market fluctuations; risks that affect the general retail, office, multifamily and mixed-use environment; the competitive environment in which we operate; decreased rental rates or increased vacancy rates; conflicts of interests with our officers or directors; lack or insufficient amounts of insurance; environmental uncertainties and risks related to adverse weather conditions and natural disasters; other factors affecting the real estate industry generally; limitations imposed on our business and our ability to satisfy complex rules in order for us to continue to qualify as a REIT for U.S. federal income tax purposes; and changes in governmental regulations or interpretations thereof, such as real estate and zoning laws and increases in real property tax rates and taxation of REITs. While forward-looking statements reflect the company's good faith beliefs, assumptions and expectations, they are not guarantees of future performance. For a further discussion of these and other factors that could cause the company's future results to differ materially from any forward-looking statements, see the section entitled "Risk Factors" in the company's most recent annual report on Form 10-K, and other risks described in documents subsequently filed by the company from time to time with the Securities and Exchange Commission. The company disclaims any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes.

**Source: American Assets Trust, Inc.**

**Investor and Media Contact:**

American Assets Trust  
Robert F. Barton  
Executive Vice President and Chief Financial Officer  
858-350-2607

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# FOURTH QUARTER 2022

## Supplemental Information

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Investor and Media Contact  
American Assets Trust, Inc.  
Robert F. Barton  
Executive Vice President and Chief Financial Officer  
858-350-2607

AMERICAN  
ASSETS  
TRUST 

**American Assets Trust, Inc.'s Portfolio is concentrated in high-barrier-to-entry markets  
with favorable supply/demand characteristics**



Market	Office	Retail	Multifamily	Mixed-Use	
	Square Feet	Square Feet	Units	Square Feet	Suites
<b>San Diego</b>	1,588,956	1,322,200	1,453 <sup>(1)</sup>	—	—
<b>Bellevue</b>	1,030,434	—	—	—	—
<b>Portland</b>	908,178	44,236	657	—	—
<b>Monterey</b>	—	673,155	—	—	—
<b>San Antonio</b>	—	588,148	—	—	—
<b>San Francisco</b>	522,696	35,159	—	—	—
<b>Oahu</b>	—	429,718	—	93,925	369
<b>Total</b>	<b>4,050,264</b>	<b>3,092,616</b>	<b>2,110</b>	<b>93,925</b>	<b>369</b>

Note: Circled areas represent all markets in which American Assets Trust, Inc. currently owns and operates its real estate properties. Net rentable square footage may be adjusted from the prior periods to reflect re-measurement of leased space at the properties.

Data is as of December 31, 2022.

(1) Includes 120 RV spaces.

(2) Percentage of Net Operating Income (NOI) calculated for the three months ended December 31, 2022. Reconciliation of NOI to net income is included in the Glossary of Terms.

	Square Feet	%	NOI % <sup>(2)</sup>
<b>Office</b>	<b>4.1 million</b>	<b>57%</b>	<b>52%</b>
<b>Retail</b>	<b>3.1 million</b>	<b>43%</b>	<b>28%</b>
<b>Totals</b>	<b>7.2 million</b>		

**FOURTH QUARTER 2022 SUPPLEMENTAL INFORMATION**

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This Supplemental Information contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (set forth in Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act). Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods which may be incorrect or imprecise and we may not be able to realize them. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all). The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: the impact of epidemics, pandemics, or other outbreaks of illness, disease or virus (such as the outbreak of COVID-19 and its variants) and the actions taken by government authorities and others related thereto, including the ability of our company, our properties and our tenants to operate; adverse economic or real estate developments in our markets; our failure to generate sufficient cash flows to service our outstanding indebtedness; defaults on, early terminations of or non-renewal of leases by tenants, including significant tenants; difficulties in identifying properties to acquire and completing acquisitions; difficulties in completing dispositions; our failure to successfully operate acquired properties and operations; our inability to develop or redevelop our properties due to market conditions; fluctuations in interest rates and increased operating costs; risks related to joint venture arrangements; our failure to obtain necessary outside financing; on-going litigation; general economic conditions; financial market fluctuations; risks that affect the general retail, office, multifamily and mixed-use environment; the competitive environment in which we operate; decreased rental rates or increased vacancy rates; conflicts of interests with our officers or directors; lack or insufficient amounts of insurance; environmental uncertainties and risks related to adverse weather conditions and natural disasters; other factors affecting the real estate industry generally; limitations imposed on our business and our ability to satisfy complex rules in order for us to continue to qualify as a REIT for U.S. federal income tax purposes; and changes in governmental regulations or interpretations thereof, such as real estate and zoning laws and increases in real property tax rates and taxation of REITs.

While forward-looking statements reflect our good faith beliefs, they are not guarantees of future performance. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, or new information, data or methods, future events or other changes. For a further discussion of these and other factors that could impact our future results, refer to our most recent Annual Report on Form 10-K and other risks described in documents subsequently filed by us from time to time with the Securities and Exchange Commission.

# FINANCIAL HIGHLIGHTS



# CONSOLIDATED BALANCE SHEETS

(Amounts in thousands, except shares and per share data)

	<u>December 31, 2022</u>	<u>December 31, 2021</u>
<b>ASSETS</b>		
	(unaudited)	
Real estate, at cost		
Operating real estate	\$ 3,468,537	\$ 3,389,726
Construction in progress	202,385	139,098
Held for development	547	547
	<u>3,671,469</u>	<u>3,529,371</u>
Accumulated depreciation	(936,913)	(847,390)
Net real estate	2,734,556	2,681,981
Cash and cash equivalents	49,571	139,524
Accounts receivable, net	7,848	7,445
Deferred rent receivable, net	87,192	82,724
Other assets, net	108,714	106,253
<b>TOTAL ASSETS</b>	<u>\$ 2,987,881</u>	<u>\$ 3,017,927</u>
<b>LIABILITIES AND EQUITY</b>		
<b>LIABILITIES:</b>		
Secured notes payable, net	\$ 74,578	\$ 110,965
Unsecured notes payable, net	1,539,453	1,538,238
Unsecured line of credit, net	34,057	—
Accounts payable and accrued expenses	65,992	64,531
Security deposits payable	8,699	7,855
Other liabilities and deferred credits, net	79,577	86,215
Total liabilities	<u>1,802,356</u>	<u>1,807,804</u>
Commitments and contingencies		
<b>EQUITY:</b>		
American Assets Trust, Inc. stockholders' equity		
Common stock, \$0.01 par value, 490,000,000 shares authorized, 60,718,653 and 60,525,580 shares issued and outstanding at December 31, 2022 and December 31, 2021, respectively	607	605
Additional paid in capital	1,461,201	1,453,272
Accumulated dividends in excess of net income	(251,167)	(217,785)
Accumulated other comprehensive income	10,624	2,872
Total American Assets Trust, Inc. stockholders' equity	<u>1,221,265</u>	<u>1,238,964</u>
Noncontrolling interests	(35,740)	(28,841)
Total equity	<u>1,185,525</u>	<u>1,210,123</u>
<b>TOTAL LIABILITIES AND EQUITY</b>	<u>\$ 2,987,881</u>	<u>\$ 3,017,927</u>

# CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited, amounts in thousands, except shares and per share data)

	Three Months Ended December 31,		Year Ended December 31,	
	2022	2021	2022	2021
<b>REVENUE:</b>				
Rental income	\$ 101,037	\$ 97,635	\$ 402,507	\$ 360,208
Other property income	4,963	4,112	20,141	15,620
Total revenue	106,000	101,747	422,648	375,828
<b>EXPENSES:</b>				
Rental expenses	29,209	25,064	107,645	86,980
Real estate taxes	10,595	11,184	44,788	42,794
General and administrative	9,013	9,305	32,143	29,879
Depreciation and amortization	30,110	30,479	123,338	116,306
Total operating expenses	78,927	76,032	307,914	275,959
<b>OPERATING INCOME</b>	27,073	25,715	114,734	99,869
Interest expense, net	(14,565)	(14,998)	(58,232)	(58,587)
Loss on early extinguishment of debt	—	—	—	(4,271)
Other (expense) income, net	(102)	(239)	(625)	(418)
<b>NET INCOME</b>	12,406	10,478	55,877	36,593
Net income attributable to restricted shares	(184)	(147)	(648)	(564)
Net income attributable to unitholders in the Operating Partnership	(2,593)	(2,194)	(11,723)	(7,653)
<b>NET INCOME ATTRIBUTABLE TO AMERICAN ASSETS TRUST, INC. STOCKHOLDERS</b>	\$ 9,629	\$ 8,137	\$ 43,506	\$ 28,376
<b>EARNINGS PER COMMON SHARE</b>				
Basic income from operations attributable to common stockholders per share	\$ 0.16	\$ 0.14	\$ 0.72	\$ 0.47
Weighted average shares of common stock outstanding - basic	60,072,517	60,002,303	60,048,970	59,990,740
Diluted income from continuing operations attributable to common stockholders per share	\$ 0.16	\$ 0.14	\$ 0.72	\$ 0.47
Weighted average shares of common stock outstanding - diluted	76,254,054	76,183,840	76,230,507	76,172,277

# FUNDS FROM OPERATIONS, FFO AS ADJUSTED & FUNDS AVAILABLE FOR DISTRIBUTION

(Unaudited, amounts in thousands, except shares and per share data)

	Three Months Ended December 31,		Year Ended December 31,	
	2022	2021	2022	2021
<b>Funds from Operations (FFO)</b> <sup>(1)</sup>				
Net income	\$ 12,406	\$ 10,478	\$ 55,877	\$ 36,593
Depreciation and amortization of real estate assets	30,110	30,479	123,338	116,306
FFO, as defined by NAREIT	42,516	40,957	179,215	152,899
Less: Nonforfeitable dividends on restricted stock awards	(182)	(145)	(641)	(557)
FFO attributable to common stock and common units	\$ 42,334	\$ 40,812	\$ 178,574	\$ 152,342
FFO per diluted share/unit	\$ 0.56	\$ 0.54	\$ 2.34	\$ 2.00
Weighted average number of common shares and common units, diluted <sup>(2)</sup>	76,256,916	76,186,698	76,233,814	76,175,004
<b>Funds Available for Distribution (FAD)</b> <sup>(1)</sup>	\$ 31,775	\$ 8,576	\$ 132,852	\$ 83,830
<b>Dividends</b>				
Dividends declared and paid	\$ 24,609	\$ 23,014	\$ 98,248	\$ 88,936
Dividends declared and paid per share/unit	\$ 0.32	\$ 0.30	\$ 1.28	\$ 1.16

FFO is a non-GAAP supplemental earnings measure which we consider meaningful in measuring our operating performance. Reconciliations of FFO to net income are included in the Glossary of Terms.

# FUNDS FROM OPERATIONS, FFO AS ADJUSTED & FUNDS AVAILABLE FOR DISTRIBUTION (CONTINUED)

(Unaudited, amounts in thousands, except shares and per share data)

	Three Months Ended December 31,		Year Ended December 31,	
	2022	2021	2022	2021
<b>Funds Available for Distribution (FAD)</b> <sup>(1)</sup>				
FFO	\$ 42,516	\$ 40,957	\$ 179,215	\$ 152,899
Adjustments:				
Tenant improvements, leasing commissions and maintenance capital expenditures	(14,013)	(33,719)	(47,880)	(64,106)
Net effect of straight-line rents <sup>(3)</sup>	370	(3,223)	(5,996)	(14,136)
Amortization of net above (below) market rents <sup>(4)</sup>	(810)	(886)	(3,307)	(3,237)
Net effect of other lease assets <sup>(5)</sup>	45	532	191	1,721
Amortization of debt issuance costs and debt fair value adjustment	651	1,019	2,581	2,753
Non-cash compensation expense	3,198	4,041	8,689	8,493
Nonforfeitable dividends on restricted stock awards	(182)	(145)	(641)	(557)
FAD	\$ 31,775	\$ 8,576	\$ 132,852	\$ 83,830
<b>Summary of Capital Expenditures</b>				
Tenant improvements and leasing commissions	\$ 7,032	\$ 28,101	\$ 27,698	\$ 44,098
Maintenance capital expenditures	6,981	5,618	20,182	20,008
	\$ 14,013	\$ 33,719	\$ 47,880	\$ 64,106

Notes:

- (1) See Glossary of Terms.
- (2) For the three months and year ended December 31, 2022 and 2021, the weighted average common shares and common units used to compute FFO per diluted share/unit include operating partnership common units and unvested restricted stock awards that are subject to time vesting. The shares/units used to compute FFO per diluted share/unit include additional shares/units which were excluded from the computation of diluted EPS, as they were anti-dilutive for the periods presented.
- (3) Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.
- (4) Represents the adjustment related to the acquisition of buildings with above (below) market rents.
- (5) Represents adjustments related to amortization of lease incentives paid to tenants, amortization of lease intangibles, net change in lease receivables (solely with respect to Q2 2020 through Q4 2021), and straight-line rent expense for our leases at the Annex at The Landmark at One Market.

FFO is a non-GAAP supplemental earnings measure which we consider meaningful in measuring our operating performance. Reconciliations of FFO to net income are included in the Glossary of Terms.

*(Amounts in thousands, except share and per share data)*

	<b>2023 Guidance Range <sup>(1)</sup></b>	
<b>Funds from Operations (FFO):</b>		
Net income	\$ 51,159	\$ 61,844
Depreciation and amortization of real estate assets	114,483	114,483
FFO, as defined by NAREIT	165,642	176,327
Less: Nonforfeitable dividends on restricted stock awards	(787)	(787)
FFO attributable to common stock and units	<u>\$ 164,855</u>	<u>\$ 175,540</u>
Weighted average number of common shares and units, diluted	<u>76,321,691</u>	<u>76,321,691</u>
FFO per diluted share, updated	<u>\$ 2.16</u>	<u>\$ 2.30</u>

## Notes:

(1) The company's guidance excludes any impact from future acquisitions, dispositions, equity issuances or repurchases, future debt financings or repayments.

FFO is a non-GAAP supplemental earnings measure which we consider meaningful in measuring our operating performance. Reconciliations of FFO to net income are included in the Glossary of Terms.

These estimates are forward-looking and reflect management's view of current and future market conditions, including certain assumptions with respect to leasing activity, rental rates, occupancy levels, interest rates and the amount and timing of acquisition and development activities. Our actual results may differ materially from these estimates.

# SAME-STORE NET OPERATING INCOME (NOI)

(Unaudited, amounts in thousands)

	Three Months Ended December 31, 2022 <sup>(1)</sup>				
	Office	Retail	Multifamily	Mixed-Use	Total
<b>Real estate rental revenue</b>					
Same-store	\$ 49,165	\$ 26,039	\$ 15,288	\$ 14,694	\$ 105,186
Non-same store	814	—	—	—	814
Total	49,979	26,039	15,288	14,694	106,000
<b>Real estate expenses</b>					
Same-store	14,968	7,341	7,085	9,844	39,238
Non-same store	566	—	—	—	566
Total	15,534	7,341	7,085	9,844	39,804
<b>Net Operating Income (NOI)</b>					
Same-store	34,197	18,698	8,203	4,850	65,948
Non-same store	248	—	—	—	248
Total	\$ 34,445	\$ 18,698	\$ 8,203	\$ 4,850	\$ 66,196
<b>Same-store NOI</b>	\$ 34,197	\$ 18,698	\$ 8,203	\$ 4,850	\$ 65,948
Net effect of straight-line rents <sup>(2)</sup>	261	35	68	19	383
Amortization of net above (below) market rents <sup>(3)</sup>	(496)	(261)			(757)
Net effect of other lease assets <sup>(4)</sup>	36	9			45
Tenant improvement reimbursements <sup>(5)</sup>	(133)	(1)	—	—	(134)
<b>Same-store cash NOI <sup>(5)</sup></b>	\$ 33,865	\$ 18,480	\$ 8,271	\$ 4,869	\$ 65,485

Notes:

- (1) Same-store and non-same store classifications are determined based on properties held on December 31, 2022 and 2021. See Glossary of Terms.
- (2) Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.
- (3) Represents the adjustment related to the acquisition of buildings with above (below) market rents.
- (4) Represents adjustments related to amortization of lease incentives paid to tenants, amortization of lease intangibles, net change in lease receivables (solely with respect to Q2 2020 through Q4 2021), and straight-line rent expense for our leases at the Annex at The Landmark at One Market.
- (5) Tenant improvement reimbursements are excluded from same-store cash NOI to provide a more accurate measure of operating performance.

NOI and same-store cash NOI are non-GAAP supplemental earnings measures which we consider meaningful in measuring our operating performance. Reconciliations of NOI and same-store cash NOI to net income are included in the Glossary of Terms.

# SAME-STORE NET OPERATING INCOME (NOI) (CONTINUED)

(Unaudited, amounts in thousands)

	Year Ended December 31, 2022 <sup>(1)</sup>				
	Office	Retail	Multifamily	Mixed-Use	Total
<b>Real estate rental revenue</b>					
Same-store	\$ 185,093	\$ 100,912	\$ 58,139	\$ 60,206	\$ 404,350
Non-same store	18,298	—	—	—	18,298
Total	203,391	100,912	58,139	60,206	422,648
<b>Real estate expenses</b>					
Same-store	51,274	30,306	26,256	38,393	146,229
Non-same store	6,204	—	—	—	6,204
Total	57,478	30,306	26,256	38,393	152,433
<b>Net Operating Income (NOI)</b>					
Same-store	133,819	70,606	31,883	21,813	258,121
Non-same store	12,094	—	—	—	12,094
Total	\$ 145,913	\$ 70,606	\$ 31,883	\$ 21,813	\$ 270,215
Same-store NOI	\$ 133,819	\$ 70,606	\$ 31,883	\$ 21,813	\$ 258,121
Net effect of straight-line rents <sup>(2)</sup>	(5,276)	(67)	341	(69)	(5,071)
Amortization of net above (below) market rents <sup>(3)</sup>	(1,380)	(1,050)	—	(10)	(2,440)
Net effect of other lease assets <sup>(4)</sup>	122	17	—	—	139
Tenant improvement reimbursements <sup>(5)</sup>	(3,067)	(15)	—	—	(3,082)
Same-store cash NOI <sup>(5)</sup>	\$ 124,218	\$ 69,491	\$ 32,224	\$ 21,734	\$ 247,667

Notes:

- (1) Same-store and non-same store classifications are determined based on properties held on December 31, 2022 and 2021. See Glossary of Terms.
- (2) Represents the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances.
- (3) Represents the adjustment related to the acquisition of buildings with above (below) market rents.
- (4) Represents adjustments related to amortization of lease incentives paid to tenants, amortization of lease intangibles, net change in lease receivables (solely with respect to Q2 2020 through Q4 2021), and straight-line rent expense for our leases at the Annex at The Landmark at One Market.
- (5) Tenant improvement reimbursements are excluded from Same-store Cash NOI to provide a more accurate measure of operating performance.

NOI and same-store cash NOI are non-GAAP supplemental earnings measures which we consider meaningful in measuring our operating performance. Reconciliations of NOI and same-store cash NOI to net income are included in the Glossary of Terms.

# SAME-STORE CASH NOI COMPARISON EXCLUDING REDEVELOPMENT

(Unaudited, amounts in thousands)

	Three Months Ended December 31,			Year Ended December 31,		
	2022	2021	Change	2022	2021	Change
<b>Cash Basis:</b>						
Office <sup>(1)</sup>	\$ 33,865	\$ 31,927	6.1 %	\$ 124,218	\$ 114,498	8.5 %
Retail	18,480	17,644	4.7	69,491	69,257	0.3
Multifamily	8,271	8,183	1.1	32,224	28,921	11.4
Mixed-Use	4,869	4,320	12.7	21,734	13,453	61.6
Same-store Cash NOI <sup>(2)(3)</sup>	<u>\$ 65,485</u>	<u>\$ 62,074</u>	<u>5.5 %</u>	<u>\$ 247,667</u>	<u>\$ 226,129</u>	<u>9.5 %</u>

Notes:

- (1) Eastgate Office Park and Corporate Campus East III are classified as same-store for the three months ended December 31, 2022 and are classified as non-same-store for year ended December 31, 2022, as these properties were acquired on July 7, 2021 and September 10, 2021, respectively.
- (2) Excluding lease termination fees, for the three months and year ended December 31, 2022 and 2021, the change in same-store cash NOI would be 5.4% and 9.8% respectively.
- (3) See Glossary of Terms.

Same-store cash NOI is a non-GAAP supplemental earnings measure which we consider meaningful in measuring our operating performance. A reconciliation of same-store cash NOI to net income is included in the Glossary of Terms.



# SAME-STORE CASH NOI COMPARISON WITH REDEVELOPMENT

(Unaudited, amounts in thousands)

	Three Months Ended December 31,			Year Ended December 31,		
	2022	2021	Change	2022	2021	Change
<b>Cash Basis:</b>						
Office <sup>(1)</sup>	\$ 33,601	\$ 31,670	6.1 %	\$ 123,386	\$ 114,241	8.0 %
Retail	18,480	17,643	4.7	69,491	69,257	0.3
Multifamily	8,271	8,183	1.1	32,224	28,921	11.4
Mixed-Use	4,869	4,320	12.7	21,734	13,453	61.6
Same-store Cash NOI with Redevelopment <sup>(2)</sup>	\$ 65,221	\$ 61,816	5.5 %	\$ 246,835	\$ 225,872	9.3 %

Notes:

- (1) Eastgate Office Park and Corporate Campus East III are classified as same-store for the three months ended December 31, 2022 and are classified as non-same-store for year ended December 31, 2022, as these properties were acquired on July 7, 2021 and September 10, 2021, respectively
- (2) Excluding lease termination fees, for the three months and year ended December 31, 2022 and 2021, the change in same-store cash NOI with redevelopment would be 5.4% and 9.7% respectively.
- (3) See Glossary of Terms.

Same-store cash NOI with redevelopment is a non-GAAP supplemental earnings measure which we consider meaningful in measuring our operating performance. A reconciliation of same-store cash NOI with redevelopment to net income is included in the Glossary of Terms.

## CASH NOI BY REGION

(Unaudited, amounts in thousands)

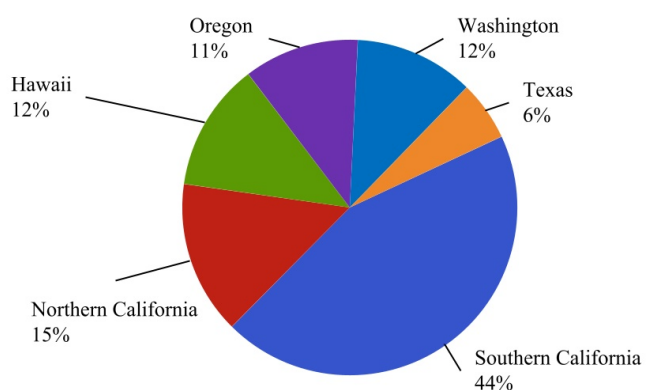
	Three Months Ended December 31, 2022				
	Office	Retail	Multifamily	Mixed-Use	Total
<b>Cash Basis:</b>					
Southern California	\$ 13,617	\$ 8,504	\$ 7,085	\$ —	\$ 29,206
Northern California	7,026	2,717	—	—	9,743
Hawaii	—	3,284	—	4,869	8,153
Oregon	5,954	187	1,186	—	7,327
Texas	—	3,789	—	—	3,789
Washington	7,581	—	—	—	7,581
Total Cash NOI	<u>\$ 34,178</u>	<u>\$ 18,481</u>	<u>\$ 8,271</u>	<u>\$ 4,869</u>	<u>\$ 65,799</u>

Cash NOI is a non-GAAP supplemental earnings measure which we consider meaningful in measuring our operating performance. A reconciliation of cash NOI to net income is included in the Glossary of Terms.

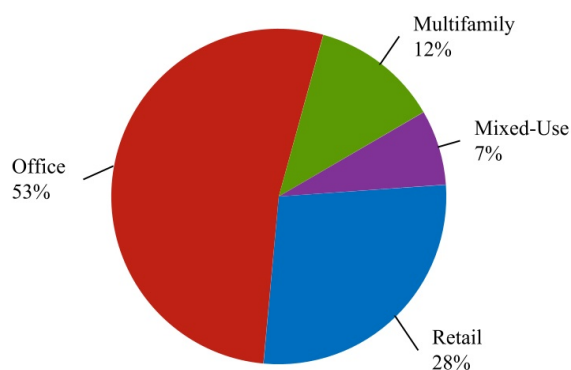
Three Months Ended December 31, 2022

Cash NOI Breakdown

Portfolio Diversification by Geographic Region



Portfolio Diversification by Segment



Cash NOI is a non-GAAP supplemental earnings measure which we consider meaningful in measuring our operating performance. A reconciliation of cash NOI to net income is included in the Glossary of Terms.

# PROPERTY REVENUE AND OPERATING EXPENSES

(Unaudited, amounts in thousands)

Three Months Ended December 31, 2022

Property	Base Rent <sup>(1)</sup>	Additional Property Income <sup>(2)</sup>	Billed Expense Reimbursements <sup>(3)</sup>	Property Operating Expenses <sup>(4)</sup>	Rental Adjustments <sup>(5)</sup>	Cash NOI <sup>(6)</sup>
<b>Office Portfolio</b>						
La Jolla Commons	\$ 7,824	\$ 190	\$ 2,462	\$ (2,951)	\$ —	\$ 7,525
Torrey Reserve Campus <sup>(7)</sup>	5,636	56	410	(1,968)	(265)	3,869
Torrey Point	1,356	102	31	(369)	(292)	828
Solana Crossing	1,854	108	78	(614)	(27)	1,399
The Landmark at One Market	9,891	73	427	(3,229)	—	7,162
One Beach Street	—	—	11	(147)	—	(136)
First & Main	2,744	213	753	(1,104)	101	2,707
Lloyd Portfolio <sup>(7)</sup>	4,162	444	296	(1,550)	(10)	3,342
City Center Bellevue	6,338	510	320	(1,963)	(152)	5,053
Eastgate Office Park	1,300	37	650	(765)	(4)	1,218
Corporate Campus East III	1,047	56	446	(483)	(207)	859
Bel-Spring 520 <sup>(8)</sup>	492	12	209	(262)	—	451
<b>Subtotal Office Portfolio</b>	<b>\$ 42,644</b>	<b>\$ 1,801</b>	<b>\$ 6,093</b>	<b>\$ (15,405)</b>	<b>\$ (856)</b>	<b>\$ 34,277</b>
<b>Retail Portfolio</b>						
Carmel Country Plaza	\$ 906	\$ 31	\$ 237	\$ (285)	\$ 4	\$ 893
Carmel Mountain Plaza	3,377	48	786	(890)	(171)	3,150
South Bay Marketplace	625	128	226	(217)	—	762
Gateway Marketplace	687	—	240	(275)	10	662
Lomas Santa Fe Plaza	1,551	17	352	(495)	6	1,431
Solana Beach Towne Centre	1,631	39	562	(638)	12	1,606
Del Monte Center	2,276	745	925	(1,506)	30	2,470
Geary Marketplace	240	14	147	(154)	—	247
The Shops at Kalakaua	258	122	51	(97)	(1)	333
Waialele Center	3,078	432	942	(1,507)	6	2,951
Alamo Quarry Market	3,486	492	926	(1,173)	58	3,789
Hassalo on Eighth - Retail	219	32	40	(104)	—	187
<b>Subtotal Retail Portfolio</b>	<b>\$ 18,334</b>	<b>\$ 2,100</b>	<b>\$ 5,434</b>	<b>\$ (7,341)</b>	<b>\$ (46)</b>	<b>\$ 18,481</b>

# PROPERTY REVENUE AND OPERATING EXPENSES (CONTINUED)

(Unaudited, amounts in thousands)

Property	Three Months Ended December 31, 2022					
	Base Rent <sup>(1)</sup>	Additional Property Income <sup>(2)</sup>	Billed Expense Reimbursements <sup>(3)</sup>	Property Operating Expenses <sup>(4)</sup>	Rental Adjustments <sup>(5)</sup>	Cash NOI <sup>(6)</sup>
<b>Multifamily Portfolio</b>						
Loma Palisades	\$ 4,033	\$ 289	\$ —	\$ (1,537)	\$ (20)	\$ 2,765
Imperial Beach Gardens	1,067	72	—	(490)	(4)	645
Mariner's Point	524	30	—	(268)	(3)	283
Santa Fe Park RV Resort	476	38	—	(328)	—	186
Pacific Ridge Apartments	5,346	240	—	(2,372)	(8)	3,206
Hassalo on Eighth - Multifamily	2,877	424	—	(2,089)	(26)	1,186
<b>Subtotal Multifamily Portfolio</b>	<b>\$ 14,323</b>	<b>\$ 1,093</b>	<b>\$ —</b>	<b>\$ (7,084)</b>	<b>\$ (61)</b>	<b>\$ 8,271</b>
<b>Mixed-Use Portfolio</b>						
Waikiki Beach Walk - Retail	\$ 2,403	\$ 1,020	\$ 878	\$ (1,667)	\$ (235)	\$ 2,399
Waikiki Beach Walk - Embassy Suites™	9,256	1,392	—	(8,178)	—	2,470
<b>Subtotal Mixed-Use Portfolio</b>	<b>\$ 11,659</b>	<b>\$ 2,412</b>	<b>\$ 878</b>	<b>\$ (9,845)</b>	<b>\$ (235)</b>	<b>\$ 4,869</b>
<b>Subtotal Development Properties</b>	<b>\$ —</b>	<b>\$ 20</b>	<b>\$ —</b>	<b>\$ (119)</b>	<b>\$ —</b>	<b>\$ (99)</b>
<b>Total</b>	<b>\$ 86,960</b>	<b>\$ 7,426</b>	<b>\$ 12,405</b>	<b>\$ (39,794)</b>	<b>\$ (1,198)</b>	<b>\$ 65,799</b>

Cash NOI is a non-GAAP supplemental earnings measure which the company considers meaningful in measuring its operating performance. A reconciliation of total cash NOI to net income is included in the Glossary of Terms.

Notes:

- Base rent for our office and retail portfolio and the retail portion of our mixed-use portfolio represents base rent for the three months ended December 31, 2022 (before deferrals, abatements, and tenant improvement reimbursements) and excludes the impact of straight-line rent and above (below) market rent adjustments. Total abatements for our office portfolio were approximately \$1.1 million for the three months ended December 31, 2022. Total abatements for our retail portfolio were approximately \$0.1 million for the three months ended December 31, 2022. Total abatements for our mixed-use portfolio were approximately \$0.3 million for the three months ended December 31, 2022. In the case of triple net or modified gross leases, annualized base rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses. Multifamily portfolio base rent represents base rent (including parking, before abatements) less vacancy allowance and employee rent credits and includes additional rents (additional rents include insufficient notice penalties, month-to-month charges and pet rent). There were \$0.1 million of abatements for our multifamily portfolio for the three months ended December 31, 2022. For Waikiki Beach Walk - Embassy Suites™, base rent is equal to the actual room revenue for the three months ended December 31, 2022. Total tenant improvement reimbursements for our office portfolio, retail portfolio and the retail portion of our mixed-use portfolio were approximately \$0.1 million in the aggregate for the three months ended December 31, 2022.
- Represents additional property-related income for the three months ended December 31, 2022, which includes: (i) percentage rent, (ii) other rent (such as storage rent, license fees and association fees) and (iii) other property income (such as late fees, default fees, lease termination fees, parking revenue, the reimbursement of general excise taxes, laundry income and food and beverage sales).
- Represents billed tenant expense reimbursements for the three months ended December 31, 2022.
- Represents property operating expenses for the three months ended December 31, 2022. Property operating expenses includes all rental expenses, except non cash rent expense.
- Represents various rental adjustments related to base rent (deferrals, abatements, tenant improvement reimbursements, and net change in lease receivables (solely with respect to Q2 2020 through Q4 2021)).
- See Glossary of Terms.
- Base rent shown includes amounts related to American Assets Trust, L.P.'s corporate leases at Torrey Point and Lloyd Portfolio. This intercompany rent is eliminated in the consolidated statement of operations. The base rent and abatements were both \$0.4 million for the three months ended December 31, 2022.
- Bel-Spring 520 was acquired by us on March 8, 2022.

# SEGMENT CAPITAL EXPENDITURES

(Unaudited, amounts in thousands)

Three Months Ended December 31, 2022

Segment	Tenant Improvements and Leasing Commissions	Maintenance Capital Expenditures	Total Tenant Improvements, Leasing Commissions and Maintenance Capital Expenditures	Redevelopment and Expansions	New Development	Total Capital Expenditures
Office Portfolio	\$ 5,941	\$ 3,025	\$ 8,966	\$ 2,111	\$ 10,542	\$ 21,619
Retail Portfolio	1,009	1,742	2,751	4	—	2,755
Multifamily Portfolio	—	1,299	1,299	18	—	1,317
Mixed-Use Portfolio	82	915	997	—	—	997
<b>Total</b>	<b>\$ 7,032</b>	<b>\$ 6,981</b>	<b>\$ 14,013</b>	<b>\$ 2,133</b>	<b>\$ 10,542</b>	<b>\$ 26,688</b>

Year Ended December 31, 2022

Segment	Tenant Improvements and Leasing Commissions	Maintenance Capital Expenditures	Total Tenant Improvements, Leasing Commissions and Maintenance Capital Expenditures	Redevelopment and Expansions	New Development	Total Capital Expenditures
Office Portfolio	\$ 20,717	\$ 8,558	\$ 29,275	\$ 20,502	\$ 52,666	\$ 102,443
Retail Portfolio	6,631	5,527	12,158	19	—	12,177
Multifamily Portfolio	—	4,801	4,801	88	—	4,889
Mixed-Use Portfolio	350	1,296	1,646	—	—	1,646
<b>Total</b>	<b>\$ 27,698</b>	<b>\$ 20,182</b>	<b>\$ 47,880</b>	<b>\$ 20,609</b>	<b>\$ 52,666</b>	<b>\$ 121,155</b>

# SUMMARY OF OUTSTANDING DEBT

(Unaudited, amounts in thousands)

Debt	Amount Outstanding at December 31, 2022	Interest Rate	Annual Debt Service <sup>(1)</sup>	Maturity Date
City Center Bellevue <sup>(2)</sup>	75,000	5.08 %	3,863	October 1, 2027
<b>Secured Notes Payable / Weighted Average <sup>(3)</sup></b>	<b>\$ 75,000</b>	<b>5.08 %</b>	<b>\$ 3,863</b>	
Term Loan A <sup>(4)</sup>	\$ 100,000	2.70 %	\$ 2,700	January 5, 2027
Term Loan B <sup>(5)</sup>	100,000	2.65 %	100,254	March 1, 2023
Term Loan C <sup>(6)</sup>	50,000	2.64 %	50,127	March 1, 2023
Series F Notes <sup>(7)</sup>	100,000	3.85 %	3,780	July 19, 2024
Series B Notes	100,000	4.45 %	4,450	February 2, 2025
Series C Notes	100,000	4.50 %	4,500	April 1, 2025
Series D Notes <sup>(8)</sup>	250,000	3.87 %	10,725	March 1, 2027
Series E Notes <sup>(9)</sup>	100,000	4.18 %	4,240	May 23, 2029
Series G Notes <sup>(10)</sup>	150,000	3.88 %	5,865	July 30, 2030
3.375% Senior Unsecured Notes <sup>(11)</sup>	500,000	3.38 %	16,875	February 1, 2031
<b>Unsecured Notes Payable / Weighted Average <sup>(12)</sup></b>	<b>\$ 1,550,000</b>	<b>3.61 %</b>	<b>\$ 203,516</b>	
<b>Unsecured Line of Credit <sup>(13)</sup></b>	<b>\$ 36,000</b>	<b>4.38 %</b>		

Notes:

- (1) Includes interest and principal payments due over the next twelve months.
- (2) On September 16, 2022, we repaid in full, without premium or penalty, the \$111 million principal balance of the mortgage on City Center Bellevue. Concurrent therewith, we entered into a new \$75 million non-recourse mortgage on City Center Bellevue. The new five-year mortgage has a maturity date of October 1, 2027 and bears interest at a fixed rate per annum of 5.08% (interest only).
- (3) The Secured Notes Payable total does not include debt issuance costs, net of \$0.42 million.
- (4) On January 5, 2022, the maturity date for Term Loan A was extended to January 5, 2027 with no further extension options. On January 14, 2022, we entered into two interest rate swap agreements that are intended to fix the interest rate associated with Term Loan A at approximately 2.70% through January 5, 2027, subject to adjustments based on our consolidated leverage ratio.
- (5) Term Loan B accrues interest at a variable rate, which we initially fixed as part of an interest rate swap for an all-in fixed interest rate of 2.65% through March 1, 2023. However, the interest rate swap was terminated on November 30, 2022 and the variable interest rate from December 1, 2022 through December 31, 2022 was approximately 5.32%. On January 5, 2023, the fully-drawn borrowings on Term Loan B were increased from \$100 million to \$150 million and the maturity date was extended from March 1, 2023 to January 5, 2025, with one, twelve-month extension option. Prior thereto, we entered into forward starting interest rate swaps that are intended to fix the interest rate on the \$150 million Term Loan B at approximately 5.47% for the first year of the extended term loan and 5.57% for the second year of the extended term loan, subject to adjustments based on our consolidated leverage ratio.
- (6) Term Loan C accrues interest at a variable rate, which we initially fixed as part of an interest rate swap for an all-in fixed interest rate of 2.64% through March 1, 2023. However, the interest rate swap was terminated on November 30, 2022 and the variable interest rate from December 1, 2022 through December 31, 2022 was approximately 5.32%. On January 5, 2023, the fully-drawn borrowings on Term Loan C were increased from \$50 million to \$75 million and the maturity date was extended from March 1, 2023 to January 5, 2025, with one, twelve-month extension option. Prior thereto, we entered into forward starting interest rate swaps that are intended to fix the interest rate on the \$75 million Term Loan C at approximately 5.47% for the first year of the extended term loan and 5.57% for the second year of the extended term loan, subject to adjustments based on our consolidated leverage ratio.
- (7) \$100 million of 3.78% Senior Guaranteed Notes, Series F, due July 19, 2024. Net of the settlement of the treasury lock contract, the effective interest rate for the Series F Notes is approximately 3.85%, through maturity.
- (8) \$250 million of 4.29% Senior Guaranteed Notes, Series D, due March 1, 2027. Net of the settlement of the forward-starting interest rate swap, the effective interest rate for the Series D Notes is approximately 3.87% per annum, through maturity.
- (9) \$100 million of 4.24% Senior Guaranteed Notes, Series E, due May 23, 2029. Net of the settlement of the treasury lock contract, the effective interest rate for the Series E Notes is approximately 4.18%, through maturity.

- (10) \$150 million of 3.91% Senior Guaranteed Notes, Series G, due July 30, 2030. Net of the settlement of the treasury lock contract, the effective interest rate for the Series G Notes is approximately 3.88% through maturity.
- (11) \$500 million of 3.375% Senior Unsecured Notes due February 1, 2031. Net of debt issuance discount, the effective interest rate for the 3.375% Notes is approximately 3.502% through maturity.
- (12) The Unsecured Notes Payable total does not include debt issuance costs and discounts, net of \$10.5 million.
- (13) On January 5, 2022, the unsecured revolving line of credit (the "2022 Revolver Loan") capacity was increased to \$400 million, with a maturity date of January 5, 2026, subject to our option to extend the 2022 Revolver Loan up to two times, with each such extension for a six-month period. The 2022 Revolver Loan currently accrues interest at SOFR, plus the applicable SOFR adjustment and a spread which ranges from 1.05%-1.50%, based on our consolidated leverage ratio. The 2022 Revolver Loan total does not include debt issuance costs, net of \$1.9 million



## MARKET CAPITALIZATION

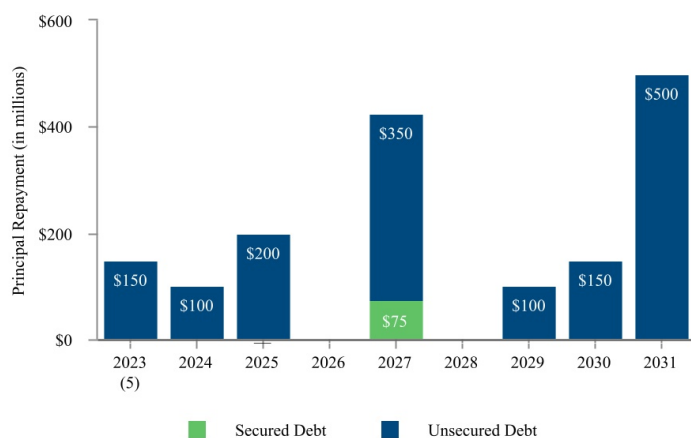
(Unaudited, amounts in thousands, except per share data)

Market data	December 31, 2022	
Common shares outstanding		60,719
Common units outstanding		16,182
Common shares and common units outstanding		76,901
Market price per common share	\$	26.50
Equity market capitalization	\$	2,037,877
Total debt	\$	1,661,000
Total market capitalization	\$	3,698,877
Less: Cash on hand	\$	(49,571)
Total enterprise value	\$	3,649,306
Total unencumbered assets, gross	\$	3,643,349
Total debt/Total capitalization		44.9 %
Total debt/Total enterprise value		45.5 %
Net debt/Total enterprise value <sup>(1)</sup>		44.2 %
Total unencumbered assets, gross/Unsecured debt		229.7 %

Credit Ratings		
Rating Agency	Rating	Outlook
Fitch	BBB	Stable
Moody's	Baa3	Stable
Standard & Poors	BBB-	Stable

	Quarter Annualized	Trailing 12 Months
Total debt/Adjusted EBITDA <sup>(2)(3)</sup>	7.3 x	7.0 x
Net debt/Adjusted EBITDA <sup>(1)(2)(3)</sup>	7.0 x	6.8 x
Interest coverage ratio <sup>(4)</sup>	3.7 x	3.9 x
Fixed charge coverage ratio <sup>(4)</sup>	3.7 x	3.9 x

**Debt Maturity Schedule  
as of December 31, 2022**



Weighted Average Fixed Interest Rate	2023	2024	2025	2026	2027	2028	2029	2030	2031
	2.6%	3.8%	4.5%	—%	3.8%	—%	4.2%	3.9%	3.4%

Total Weighted Average Fixed Interest Rate: 3.68%

Weighted Average Term to Maturity: 5.1

Notes:

- Net debt is equal to total debt less cash on hand.
- See Glossary of Terms for discussion of EBITDA and Adjusted EBITDA.
- As used here, Adjusted EBITDA represents the actual for the three months ended December 31, 2022, annualized.
- Calculated as Adjusted EBITDA divided by interest on borrowed funds, including capitalized interest and excluding debt fair value adjustments and loan fee amortization.
- On January 5, 2023, the maturity date of Term Loans B and C were extended to January 5, 2025, with one, twelve-month extension option.

Adjusted EBITDA is a non-GAAP supplemental earnings measure which we consider meaningful in measuring our operating performance. Reconciliations of Adjusted EBITDA to net income are included in the Glossary of Terms.

# SUMMARY OF DEVELOPMENT OPPORTUNITIES

Our portfolio has numerous potential opportunities to create future shareholder value. These opportunities could be subject to government approvals, lender consents, tenant consents, market conditions, availability of debt and/or equity financing, etc. Many of these opportunities are in their preliminary stages and may not ultimately come to fruition. This schedule will update as we modify various assumptions and markets conditions change. Square footages and units set forth below are estimates only and ultimately may differ materially from actual square footages and units.

Development/Redevelopment Projects								Project Costs (in thousands) <sup>(3)</sup>	
Property	Location	Start Date	Completion Date	Estimated Stabilized Yield <sup>(1)</sup>	Rentable Square Feet	Percent Leased	Estimated Stabilization Date <sup>(2)</sup>	Cost Incurred to Date	Total Estimated Investment
<b>Office Property:</b>									
La Jolla Commons	University Town Center, San Diego, CA	April 2021	September 2023	6.5% - 7.5%	213,000	—%	2024	\$106,845	\$175,000
One Beach Street	San Francisco, CA	February 2021	December 2023	TBD	102,000	—%	2024	\$33,293	\$42,800

Development/Redevelopment Pipeline						
Property	Property Type	Location	Estimated Rentable Square Feet	Multifamily Units	Opportunity	
Waikale Center	Retail	Honolulu, HI	90,000	N/A	Development of 90,000 square feet retail building (former KMart Space)	
Lomas Santa Fe Plaza	Retail	Solana Beach, CA	45,000	N/A	Development of 45,000 square feet retail building	
Lloyd Portfolio - multiple phases <sup>(4)</sup>	Mixed Use	Portland, OR				
Phase 2B - Oregon Square			385,000	N/A	Development of build-to-suit office towers	

Notes:

- (1) The estimated stabilized yield is calculated based on total estimated project costs, as defined above, when the project has reached stabilized occupancy.
- (2) Based on management's estimation of stabilized occupancy (90%).
- (3) Project costs exclude capitalized interest cost which is calculated in accordance with Accounting Standards Codification 835-20-50-1.
- (4) The Lloyd Portfolio was acquired in 2011, consisting of approximately 600,000 rentable square feet on more than 16 acres located in the Lloyd District of Portland, Oregon. The portion of the property that has been designated for additional development is expected to include a high density, transit oriented, mixed-use urban village, with the potential to be in excess of approximately three million square feet. The entitlement for such development opportunity allows a 12:1 Floor Area Ratio with a 250 foot height limit and provides for retail, office and/or multifamily development. Additional development plans are in the early stages and will continue to progress as demand and economic conditions allow.

# PORTFOLIO DATA

As of December 31, 2022

Office and Retail Portfolios

Property	Location	Year Built/ Renovated	Number of Buildings	Net Rentable Square Feet <sup>(1)</sup>	Percentage Leased <sup>(2)</sup>	Annualized Base Rent <sup>(3)</sup>	Annualized Base Rent per Square Foot <sup>(4)</sup>	Retail Anchor Tenant(s) <sup>(5)</sup>	Other Principal Retail Tenants <sup>(6)</sup>
<b>Office Properties</b>									
La Jolla Commons	San Diego, CA	2008/2014	2	724,648	99.0%	\$ 44,541,508	\$62.09		
Torrey Reserve Campus	San Diego, CA	1996-2000/2014-2016/2021	14	547,035	95.2%	24,544,722	47.13		
Torrey Point	San Diego, CA	2017	2	93,264	96.8	5,426,536	60.11		
Solana Crossing	Solana Beach, CA	1982/2005	4	224,009	85.1	7,887,387	41.38		
The Landmark at One Market	San Francisco, CA	1917/2000	1	422,426	100.0	39,562,897	93.66		
One Beach Street	San Francisco, CA	1924/1972/1987/1992	1	100,270	—	—	—		
First & Main	Portland, OR	2010	1	360,314	95.0	10,984,368	32.09		
Lloyd Portfolio	Portland, OR	1940-2015	3	547,864	89.5	16,684,740	34.03		
City Center Bellevue	Bellevue, WA	1987	1	496,357	89.7	24,963,482	56.07		
Eastgate Office Park	Bellevue, WA	1985	4	281,204	64.7	7,284,888	40.04		
Corporate Campus East III	Bellevue, WA	1986	4	159,578	85.0	5,818,665	42.90		
Bel-Spring 520	Bellevue, WA	1983	2	93,295	69.4%	2,571,405	\$39.71		
<b>Subtotal/Weighted Average Office Portfolio <sup>(8)</sup></b>			<b>39</b>	<b>4,050,264</b>	<b>88.9%</b>	<b>\$ 190,270,598</b>	<b>\$52.84</b>		
<b>Retail Properties</b>									
Carmel Country Plaza	San Diego, CA	1991	9	78,098	87.6%	\$ 3,667,449	\$53.61		Sharp Healthcare, San Diego County Credit Union
Carmel Mountain Plaza <sup>(9)</sup>	San Diego, CA	1994/2014	15	528,416	99.3	13,318,240	25.38	At Home Stores	Dick's Sporting Goods, Sprouts Farmers Market, Nordstrom Rack, Total Wine
South Bay Marketplace <sup>(9)</sup>	San Diego, CA	1997	9	132,877	100.0	2,499,291	18.81		Ross Dress for Less, Grocery Outlet
Gateway Marketplace	San Diego, CA	1997/2016	3	127,861	100.0	2,663,055	20.83	Hobby Lobby	Smart & Final, Aldi
Lomas Santa Fe Plaza	Solana Beach, CA	1972/1997	9	208,297	97.7	6,329,685	31.10		Vons, Home Goods
Solana Beach Towne Centre	Solana Beach, CA	1973/2000/2004	12	246,651	96.2	6,554,948	27.63		Dixieline Probuild, Marshalls
Del Monte Center <sup>(9)</sup>	Monterey, CA	1967/1984/2006	16	673,155	82.3	9,253,568	16.70	Macy's	Century Theatres, Whole Foods Market, H&M, Apple, Sephora, Williams-Sonoma
Geary Marketplace	Walnut Creek, CA	2012	3	35,159	95.6	1,221,287	36.33		Sprouts Farmers Market
The Shops at Kalakaua	Honolulu, HI	1971/2006	3	11,671	77.7	1,032,073	113.81		Hawaii Beachware & Fashion, Diesel U.S.A. Inc.
Waikele Center	Waipahu, HI	1993/2008	9	418,047	100.0	12,298,465	29.42	Lowe's, Safeway	UFC Gym, OfficeMax, Old Navy
Alamo Quarry Market <sup>(9)</sup>	San Antonio, TX	1997/1999	16	588,148	94.1	14,418,643	26.05	Regal Cinemas	Whole Foods Market, Nordstrom Rack, Williams-Sonoma, Sephora
Hassalo on Eighth	Portland, OR	2015	3	44,236	65.5	943,261	32.55		Providence Health & Services, Sola Salons
<b>Subtotal/Weighted Average Retail Portfolio <sup>(8)</sup></b>			<b>107</b>	<b>3,092,616</b>	<b>93.5%</b>	<b>\$ 74,199,965</b>	<b>\$25.66</b>		
<b>Total/Weighted Average Office and Retail Portfolio <sup>(8)</sup></b>			<b>146</b>	<b>7,142,880</b>	<b>90.9%</b>	<b>\$ 264,470,563</b>	<b>\$40.73</b>		

As of December 31, 2022

Property	Location	Year Built/ Renovated	Number of Buildings	Units	Percentage Leased <sup>(2)</sup>	Annualized Base Rent <sup>(3)</sup>	Average Monthly Base Rent per Leased Unit <sup>(4)</sup>
Loma Palisades	San Diego, CA	1958/2001 - 2008/2021	80	548	94.3%	\$ 16,734,228	\$ 2,699
Imperial Beach Gardens	Imperial Beach, CA	1959/2008	26	160	91.3	4,539,336	\$ 2,590
Mariner's Point	Imperial Beach, CA	1986	8	88	94.3	2,202,696	\$ 2,212
Santa Fe Park RV Resort <sup>(10)</sup>	San Diego, CA	1971/2007-2008	1	124	96.0	2,043,288	\$ 1,430
Pacific Ridge Apartments	San Diego, CA	2013	3	533	88.6	20,721,768	\$ 3,657
Hassalo on Eighth - Velomor	Portland, OR	2015	1	177	91.5	2,980,404	\$ 1,534
Hassalo on Eighth - Aster Tower	Portland, OR	2015	1	337	94.1	6,193,788	\$ 1,628
Hassalo on Eighth - Elwood	Portland, OR	2015	1	143	84.6	2,308,080	\$ 1,590
<b>Total/Weighted Average Multifamily Portfolio</b>			<b>121</b>	<b>2,110</b>	<b>91.8%</b>	<b>\$ 57,723,588</b>	<b>\$ 2,483</b>

Mixed-Use Portfolio

Retail Portion	Location	Year Built/ Renovated	Number of Buildings	Net Rentable Square Feet <sup>(1)</sup>	Percentage Leased <sup>(2)</sup>	Annualized Base Rent <sup>(3)</sup>	Annualized Base Rent per Leased Square Foot <sup>(4)</sup>	Retail Anchor Tenant(s) <sup>(5)</sup>	Other Principal Retail Tenants <sup>(6)</sup>
Waikiki Beach Walk - Retail	Honolulu, HI	2006	3	93,925	93.8 %	\$ 8,785,614	\$ 99.72		Yard House, Roy's

Hotel Portion	Location	Year Built/ Renovated	Number of Buildings	Units	Average Occupancy <sup>(11)</sup>	Average Daily Rate <sup>(11)</sup>	Revenue per Available Room <sup>(11)</sup>
Waikiki Beach Walk - Embassy Suites™	Honolulu, HI	2008/2014/2020	2	369	71.8 %	\$ 380.25	\$ 272.97

Notes:

- The net rentable square feet for each of our retail properties and the retail portion of our mixed-use property is the sum of (1) the square footages of existing leases, plus (2) for available space, the field-verified square footage. The net rentable square feet for each of our office properties is the sum of (1) the square footages of existing leases, plus (2) for available space, management's estimate of net rentable square feet based, in part, on past leases. The net rentable square feet included in such office leases is generally determined consistently with the Building Owners and Managers Association, 2010 measurement guidelines. Net rentable square footage may be adjusted from the prior periods to reflect re-measurement of leased space at the properties.
- Percentage leased for each of our retail and office properties and the retail portion of the mixed-use property includes square footage under leases as of December 31, 2022, including leases which may not have commenced as of December 31, 2022. Percentage leased for our multifamily properties includes total units rented as of December 31, 2022.
- Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements)) under commenced leases for the month ended December 31, 2022 by 12. In the case of triple net or modified gross leases, annualized base rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses. The foregoing notwithstanding:
  - The annualized base rent for La Jolla Commons has been adjusted for this presentation to reflect that the contractual triple net leases were instead structured as modified gross leases, by adding the contractual annualized triple net base rent of \$33,834,361 to our estimate of annual triple net operating expenses of \$10,707,147 for an estimated annualized base rent on a modified gross lease basis of \$44,541,508 for La Jolla Commons.
  - The annualized base rent for Eastgate Office Park has been adjusted for this presentation to reflect that the contractual triple net leases were instead structured as modified gross leases, by adding the contractual annualized triple net base rent of \$5,221,371 to our estimate of annual triple net operating expenses of \$2,063,517 for an estimated annualized base rent on a modified gross lease basis of \$7,284,888 for Eastgate Office Park.
  - The annualized base rent for Corporate Campus East III has been adjusted for this presentation to reflect that the contractual triple net leases were instead structured as modified gross leases, by adding the contractual annualized triple net base rent of \$4,286,679 to our estimate of annual triple net operating expenses of \$1,531,986 for an estimated annualized base rent on a modified gross lease basis of \$5,818,665 for Corporate Campus East III.
  - The annualized base rent for Bel-Spring 520 has been adjusted for this presentation to reflect that the contractual triple net leases were instead structured as modified gross leases, by adding the contractual annualized triple net base rent of \$1,970,275 to our estimate of annual triple net operating expenses of \$601,131 for an estimated annualized base rent on a modified gross lease basis of \$2,571,406 for Bel-Spring 520.
- Annualized base rent per leased square foot is calculated by dividing annualized base rent, by square footage under lease as of December 31, 2022. Annualized base rent per leased unit is calculated by dividing annualized base rent by units under lease as of December 31, 2022. The foregoing notwithstanding, the annualized base rent per leased square foot for La Jolla Commons, Eastgate Office Park, Corporate Campus East III and Bel-Spring 520 has been adjusted for this presentation to reflect that the contractual triple net leases were instead structured as modified gross leases. See footnote 3 for further explanation.

- (5) Retail anchor tenants are defined as retail tenants leasing 50,000 square feet or more.
- (6) Other principal retail tenants, excluding anchor tenants.
- (7) This property contains 422,426 net rentable square feet consisting of The Landmark at One Market (378,206 net rentable square feet) as well as a separate long-term leasehold interest in approximately 44,220 net rentable square feet of space located in an adjacent six-story leasehold known as the Annex. We currently lease the Annex from an affiliate of the Paramount Group pursuant to a long-term master lease effective through June 30, 2026, which we have the option to extend until 2031 pursuant to one five-year extension option.

- (8) Lease data for signed but not commenced leases as of December 31, 2022 is in the following table:

	Leased Square Feet Under Signed But Not Commenced Leases (a)	Annualized Base Rent (b)	Annualized Base Rent per Leased Square Foot (b)	Pro Forma Annualized Base Rent per Leased Square Foot (c)
Office Portfolio	84,437	\$ 4,498,255	\$ 53.27	\$ 54.09
Retail Portfolio	47,335	\$ 1,577,101	\$ 33.32	\$ 26.21
<b>Total Retail and Office Portfolio</b>	<b>131,772</b>	<b>\$ 6,075,356</b>	<b>\$ 46.11</b>	<b>\$ 41.67</b>

- (a) Office portfolio leases signed but not commenced of 27,753, 39,266 and 17,418 square feet are expected to commence during the first, second and third quarters of 2023, respectively. Retail portfolio leases signed but not commenced of 4,264, 11,300, 11,350, 19,433 and 988 square feet are expected to commence during the first, second, third and fourth quarters of 2023 and the fourth quarter of 2024, respectively.
- (b) Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements) for signed but not commenced leases as of December 31, 2022 by 12. In the case of triple net or modified gross leases, annualized base rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses. Annualized base rent per leased square foot is calculated by dividing annualized base rent, by square footage for signed but not commenced leases.
- (c) Pro forma annualized base rent is calculated by dividing annualized base rent for commenced leases and for signed but not commenced leases as of December 31, 2022, by square footage under lease as of December 31, 2022.
- (9) Net rentable square feet at certain of our retail properties includes pad sites leased pursuant to the ground leases in the following table:

Property	Number of Ground Leases	Square Footage Leased Pursuant to Ground Leases (a)	Aggregate Annualized Base Rent
Carmel Mountain Plaza	5	17,607	\$ 763,098
South Bay Marketplace	1	2,824	\$ 114,552
Del Monte Center	1	212,500	\$ 96,000
Alamo Quarry Market	3	20,694	\$ 410,151

2,912 square feet of the ground leases at Carmel Mountain Plaza expire during the third quarter of 2023, with no extension options as of December 31, 2022.

- (10) The Santa Fe Park RV Resort is subject to seasonal variation, with higher rates of occupancy occurring during the summer months. During the 12 months ended December 31, 2022, the highest average monthly occupancy rate for this property was 96%, occurring in July and December 2022. The number of units at the Santa Fe Park RV Resort includes 120 RV spaces and four apartments.
- (11) Average occupancy represents the percentage of available units that were sold during the three months ended December 31, 2022, and is calculated by dividing the number of units sold by the product of the total number of units and the total number of days in the period. Average daily rate represents the average rate paid for the units sold and is calculated by dividing the total room revenue (i.e., excluding food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services) for the three months ended December 31, 2022 by the number of units sold. Revenue per available room, or RevPAR, represents the total unit revenue per total available units for the three months ended December 31, 2022 and is calculated by multiplying average occupancy by the average daily rate. RevPAR does not include food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services.

# OFFICE LEASING SUMMARY

As of December 31, 2022

## Total Lease Summary - Comparable <sup>(1)</sup>

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant Improvements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
4th Quarter 2022	13	100%	77,588	\$46.90	\$40.65	\$ 485,400	15.4 %	25.0 %	4.0	\$ 1,107,926	\$14.28
3rd Quarter 2022	9	100%	43,061	\$57.35	\$46.38	\$ 472,341	23.7 %	34.7 %	4.7	\$ 943,110	\$21.90
2nd Quarter 2022	11	100%	128,335	\$60.65	\$50.07	\$ 1,357,877	21.1 %	20.7 %	4.8	\$ 1,128,669	\$8.79
1st Quarter 2022	10	100%	103,941	\$77.58	\$68.94	\$ 897,892	12.5 %	17.6 %	3.9	\$ 2,842,679	\$27.35
<b>Total 12 months</b>	<b>43</b>	<b>100%</b>	<b>352,925</b>	<b>\$62.21</b>	<b>\$53.11</b>	<b>\$ 3,213,510</b>	<b>17.1 %</b>	<b>21.7 %</b>	<b>4.3</b>	<b>\$ 6,022,384</b>	<b>\$17.06</b>

## New Lease Summary - Comparable <sup>(1)</sup>

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant Improvements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
4th Quarter 2022	1	8%	2,422	\$53.96	\$48.83	\$ 12,430	10.5 %	19.2 %	3.2	\$ 85,558	\$35.33
3rd Quarter 2022	1	11%	17,969	\$67.50	\$45.84	\$ 389,194	47.2 %	55.0 %	5.3	\$ 718,760	\$40.00
2nd Quarter 2022	3	27%	12,365	\$57.80	\$50.23	\$ 93,527	15.1 %	48.9 %	9.6	\$ 1,128,669	\$91.28
1st Quarter 2022	2	20%	13,086	\$55.76	\$54.52	\$ 16,215	2.3 %	30.1 %	6.4	\$ 591,171	\$45.18
<b>Total 12 months</b>	<b>7</b>	<b>16%</b>	<b>45,842</b>	<b>\$60.82</b>	<b>\$49.66</b>	<b>\$ 511,366</b>	<b>22.5 %</b>	<b>44.3 %</b>	<b>6.7</b>	<b>\$ 2,524,158</b>	<b>\$55.06</b>

## Renewal Lease Summary - Comparable <sup>(1)(5)</sup>

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant Improvements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
4th Quarter 2022	12	92%	75,166	\$46.67	\$40.38	\$ 472,970	15.6 %	25.2 %	4.0	\$ 1,022,368	13.6
3rd Quarter 2022	8	89%	25,092	\$50.08	\$46.76	\$ 83,147	7.1 %	19.6 %	4.4	\$ 224,350	8.94
2nd Quarter 2022	8	73%	115,970	\$60.95	\$50.05	\$ 1,264,350	21.8 %	18.3 %	4.3	\$ —	—
1st Quarter 2022	8	80%	90,855	\$80.73	\$71.02	\$ 881,677	13.7 %	16.4 %	3.6	\$ 2,251,508	\$24.78
<b>Total 12 months</b>	<b>36</b>	<b>84%</b>	<b>307,083</b>	<b>\$62.42</b>	<b>\$53.62</b>	<b>\$ 2,702,144</b>	<b>16.4 %</b>	<b>18.9 %</b>	<b>4.0</b>	<b>\$ 3,498,226</b>	<b>\$11.39</b>

## Total Lease Summary - Comparable and Non-Comparable

Quarter	Number of Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Weighted Average Lease Term <sup>(4)</sup>	Tenant Improvements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
4th Quarter 2022	17	97,415	\$47.63	5.0	\$ 3,029,309	\$31.10
3rd Quarter 2022	13	59,461	\$54.70	5.1	\$ 1,777,265	\$29.89
2nd Quarter 2022	15	148,677	\$60.09	5.4	\$ 2,756,504	\$18.54
1st Quarter 2022	19	169,848	\$69.31	5.5	\$ 8,527,244	\$50.21
<b>Total 12 months</b>	<b>64</b>	<b>475,401</b>	<b>\$60.16</b>	<b>5.3</b>	<b>\$ 16,090,322</b>	<b>\$33.85</b>

Notes:

- (1) Comparable leases represent those leases signed on spaces for which there was a previous lease.
- (2) Contractual rent represents contractual minimum rent under the new lease for the first twelve months of the term.
- (3) Prior rent represents the minimum rent paid under the previous lease in the final twelve months of the term.
- (4) Weighted average is calculated on the basis of square footage.
- (5) Beginning Q4 2022, includes renewals at fixed contractual rates specified in the lease. For all periods prior to Q4 2022, renewals at fixed contractual rates specified in the lease were excluded.

# RETAIL LEASING SUMMARY

As of December 31, 2022

## Total Lease Summary - Comparable <sup>(1)</sup>

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant Improvements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
4th Quarter 2022	20	100%	103,274	\$32.13	\$28.11	\$ 414,341	14.3 %	12.8 %	4.2	\$ 415,000	\$4.02
3rd Quarter 2022	17	100%	71,469	\$31.46	\$29.45	\$ 143,598	6.8 %	27.7 %	4.1	\$ 309,280	\$4.33
2nd Quarter 2022	16	100%	67,209	\$29.01	\$27.43	\$ 105,846	5.7 %	20.2 %	4.5	\$ 267,191	\$3.98
1st Quarter 2022	16	100%	77,708	\$35.05	\$37.20	\$ (166,622)	(5.8)%	13.5 %	4.6	\$ 456,000	\$5.87
<b>Total 12 months</b>	<b>69</b>	<b>100%</b>	<b>319,660</b>	<b>\$32.03</b>	<b>\$30.48</b>	<b>\$ 497,163</b>	<b>5.1 %</b>	<b>17.2 %</b>	<b>4.3</b>	<b>\$ 1,447,471</b>	<b>\$4.53</b>

## New Lease Summary - Comparable <sup>(1)</sup>

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant Improvements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
4th Quarter 2022	—	—%	—	\$0.00	\$0.00	\$ —	—%	—% <sup>(6)</sup>	—	\$ —	\$0.00
3rd Quarter 2022	3	18%	5,007	\$43.91	\$44.38	\$ (2,360)	(1.1)%	202.9% <sup>(6)</sup>	6.8	\$ 121,280	\$24.22
2nd Quarter 2022	2	13%	4,004	\$30.57	\$29.09	\$ 5,904	5.1 %	—% <sup>(6)</sup>	5.4	\$ 179,726	\$44.89
1st Quarter 2022	1	6%	5,500	\$39.60	\$26.18	\$ 73,797	51.2 %	—% <sup>(6)</sup>	10.1	\$ 176,000	\$32.00
<b>Total 12 months</b>	<b>6</b>	<b>9%</b>	<b>14,511</b>	<b>\$38.60</b>	<b>\$33.26</b>	<b>\$ 77,341</b>	<b>16.0 %</b>	<b>701.9 %</b>	<b>7.7</b>	<b>\$ 477,006</b>	<b>\$32.87</b>

## Renewal Lease Summary - Comparable <sup>(1)(5)</sup>

Quarter	Number of Leases Signed	% of Comparable Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Prior Rent Per Sq. Ft. <sup>(3)</sup>	Annual Change in Rent	Cash Basis % Change Over Prior Rent	Straight-Line Basis % Change Over Prior Rent	Weighted Average Lease Term <sup>(4)</sup>	Tenant Improvements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
4th Quarter 2022	20	100%	103,274	\$32.13	\$28.11	\$ 414,341	14.3 %	12.8 %	4.2	\$ 415,000	\$4.02
3rd Quarter 2022	14	82%	66,462	\$30.52	\$28.33	\$ 145,958	7.8 %	15.0 %	3.9	\$ 188,000	\$2.83
2nd Quarter 2022	14	88%	63,205	\$28.91	\$27.33	\$ 99,942	5.8 %	11.9 %	4.5	\$ 87,465	\$1.38
1st Quarter 2022	15	94%	72,208	\$34.71	\$38.03	\$ (240,419)	(8.8)%	2.4 %	4.2	\$ 280,000	\$3.88
<b>Total 12 months</b>	<b>63</b>	<b>91%</b>	<b>305,149</b>	<b>\$31.72</b>	<b>\$30.34</b>	<b>\$ 419,822</b>	<b>4.5 %</b>	<b>9.3 %</b>	<b>4.2</b>	<b>\$ 970,465</b>	<b>\$3.18</b>

## Total Lease Summary - Comparable and Non-Comparable <sup>(1)</sup>

Quarter	Number of Leases Signed	Net Rentable Square Feet Signed	Contractual Rent Per Sq. Ft. <sup>(2)</sup>	Weighted Average Lease Term <sup>(4)</sup>	Tenant Improvements & Incentives	Tenant Improvements & Incentives Per Sq. Ft.
4th Quarter 2022	29	146,288	\$32.16	4.4	\$ 2,439,635	\$16.68
3rd Quarter 2022	21	79,033	\$32.62	4.2	\$ 526,410	\$6.66
2nd Quarter 2022	21	77,201	\$29.93	4.9	\$ 945,515	\$12.25
1st Quarter 2022	20	87,903	\$37.25	5.1	\$ 1,282,094	\$14.59
<b>Total 12 months</b>	<b>91</b>	<b>390,425</b>	<b>\$32.96</b>	<b>4.6</b>	<b>\$ 5,193,654</b>	<b>\$13.31</b>

Notes:

- (1) Comparable leases represent those leases signed on spaces for which there was a previous lease, including leases signed for the retail portion of our mixed-use property.
- (2) Contractual rent represents contractual minimum rent under the new lease for the first twelve months of the term.
- (3) Prior rent represents the minimum rent paid under the previous lease in the final twelve months of the term.
- (4) Weighted average is calculated on the basis of square footage.
- (5) Beginning Q4 2022, includes renewals at fixed contractual rates specified in the lease. For all periods prior to Q4 2022, renewals at fixed contractual rates specified in the lease were excluded.
- (6) Prior tenants' rent was modified to cash-basis, therefore there is no straight-line rent for comparison.



# MULTIFAMILY LEASING SUMMARY

As of December 31, 2022

## Lease Summary - Loma Palisades

Quarter	Number of Leased Units	Percentage leased <sup>(1)</sup>	Annualized Base Rent <sup>(2)</sup>	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
4th Quarter 2022	517	94.3%	\$16,734,228	\$2,699
3rd Quarter 2022	520	94.9%	\$15,681,372	\$2,513
2nd Quarter 2022	533	97.3%	\$15,963,624	\$2,495
1st Quarter 2022	533	97.3%	\$15,277,872	\$2,388

## Lease Summary - Imperial Beach Gardens

Quarter	Number of Leased Units	Percentage leased <sup>(1)</sup>	Annualized Base Rent <sup>(2)</sup>	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
4th Quarter 2022	146	91.3%	\$4,539,336	\$2,590
3rd Quarter 2022	152	95.0%	\$4,362,156	\$2,392
2nd Quarter 2022	159	99.4%	\$4,425,768	\$2,319
1st Quarter 2022	156	97.5%	\$4,064,940	\$2,171

## Lease Summary - Mariner's Point

Quarter	Number of Leased Units	Percentage leased <sup>(1)</sup>	Annualized Base Rent <sup>(2)</sup>	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
4th Quarter 2022	83	94.3%	\$2,202,696	\$2,212
3rd Quarter 2022	84	95.5%	\$2,264,520	\$2,245
2nd Quarter 2022	84	95.5%	\$2,216,472	\$2,198
1st Quarter 2022	85	96.6%	\$2,062,044	\$2,021

## Lease Summary - Santa Fe Park RV Resort

Quarter	Number of Leased Units	Percentage leased <sup>(1)</sup>	Annualized Base Rent <sup>(2)</sup>	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
4th Quarter 2022	119	96.0%	\$2,043,288	\$1,430
3rd Quarter 2022	105	83.3%	\$2,051,340	\$1,629
2nd Quarter 2022	112	88.9%	\$2,327,904	\$1,732
1st Quarter 2022	111	88.1%	\$1,943,196	\$1,459

## Lease Summary - Pacific Ridge Apartments

Quarter	Number of Leased Units	Percentage leased <sup>(1)</sup>	Annualized Base Rent <sup>(2)</sup>	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
4th Quarter 2022	472	88.6%	\$20,721,768	\$3,657
3rd Quarter 2022	484	90.8%	\$21,882,600	\$3,768
2nd Quarter 2022	435	81.6%	\$17,226,732	\$3,301
1st Quarter 2022	512	96.1%	\$19,078,404	\$3,104

## MULTIFAMILY LEASING SUMMARY (CONTINUED)

As of December 31, 2022

### Lease Summary - Hassalo on Eighth - Velomor

Quarter	Number of Leased Units	Percentage leased <sup>(1)</sup>	Annualized Base Rent <sup>(2)</sup>	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
4th Quarter 2022	162	91.5%	\$2,980,404	\$1,534
3rd Quarter 2022	170	96.1%	\$3,265,704	\$1,600
2nd Quarter 2022	166	93.8%	\$3,093,876	\$1,553
1st Quarter 2022	163	92.1%	\$2,991,060	\$1,529

### Lease Summary - Hassalo on Eighth - Aster Tower

Quarter	Number of Leased Units	Percentage leased <sup>(1)</sup>	Annualized Base Rent <sup>(2)</sup>	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
4th Quarter 2022	317	94.1%	\$6,193,788	\$1,628
3rd Quarter 2022	312	92.6%	\$6,210,420	\$1,658
2nd Quarter 2022	321	95.3%	\$6,152,100	\$1,596
1st Quarter 2022	313	92.9%	\$5,765,316	\$1,535

### Lease Summary - Hassalo on Eighth - Elwood

Quarter	Number of Leased Units	Percentage leased <sup>(1)</sup>	Annualized Base Rent <sup>(2)</sup>	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
4th Quarter 2022	121	84.6%	\$2,308,080	\$1,590
3rd Quarter 2022	137	95.8%	\$2,505,240	\$1,524
2nd Quarter 2022	134	93.7%	\$2,341,560	\$1,456
1st Quarter 2022	129	90.2%	\$2,327,976	\$1,504

### Total Multifamily Lease Summary

Quarter	Number of Leased Units	Percentage leased <sup>(1)</sup>	Annualized Base Rent <sup>(2)</sup>	Average Monthly Base Rent per Leased Unit <sup>(3)</sup>
4th Quarter 2022	1,937	91.8%	\$57,723,588	\$2,483
3rd Quarter 2022	1,964	93.0%	\$58,223,352	\$2,470
2nd Quarter 2022	1,944	92.0%	\$53,748,036	\$2,305
1st Quarter 2022	2,002	94.8%	\$53,510,808	\$2,227

Notes:

- (1) Percentage leased for our multifamily properties includes total units rented as of each respective quarter end date.
- (2) Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements)) as of each respective quarter end date.
- (3) Annualized base rent per leased unit is calculated by dividing annualized base rent, by units under lease as of each respective quarter end date.

## MIXED-USE LEASING SUMMARY

As of December 31, 2022

### Lease Summary - Retail Portion

Quarter	Number of Leased Square Feet	Percentage leased <sup>(1)</sup>	Annualized Base Rent <sup>(2)</sup>	Annualized Base Rent per Leased Square Foot <sup>(3)</sup>
4th Quarter 2022	88,141	93.8%	\$8,785,614	\$100
3rd Quarter 2022	89,100	94.9%	\$8,534,364	\$96
2nd Quarter 2022	89,100	94.9%	\$8,521,724	\$96
1st Quarter 2022	88,532	94.3%	\$8,101,688	\$91

### Lease Summary - Hotel Portion

Quarter	Number of Leased Units	Average Occupancy <sup>(4)</sup>	Average Daily Rate <sup>(4)</sup>	Annualized Revenue per Available Room <sup>(4)</sup>
4th Quarter 2022	265	71.8%	\$380	\$273
3rd Quarter 2022	311	84.2%	\$398	\$335
2nd Quarter 2022	291	78.8%	\$356	\$280
1st Quarter 2022	269	72.8%	\$333	\$243

Notes:

- (1) Percentage leased for mixed-use property includes square footage under leases as of December 31, 2022, including leases which may not have commenced as of December 31, 2022.
- (2) Annualized base rent is calculated by multiplying base rental payments (defined as cash base rents (before abatements)) for the month ended December 31, 2022 by 12. In the case of triple net or modified gross leases, annualized base rent does not include tenant reimbursements for real estate taxes, insurance, common area or other operating expenses.
- (3) Annualized base rent per leased square foot is calculated by dividing annualized base rent, by square footage under lease as of December 31, 2022.
- (4) Average occupancy represents the percentage of available units that were sold during the three months ended December 31, 2022, and is calculated by dividing the number of units sold by the product of the total number of units and the total number of days in the period. Average daily rate represents the average rate paid for the units sold and is calculated by dividing the total room revenue (i.e., excluding food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services) for each respective quarter period by the number of units sold. Revenue per available room, or RevPAR, represents the total unit revenue per total available units for each respective quarter period and is calculated by multiplying average occupancy by the average daily rate. RevPAR does not include food and beverage revenues or other hotel operations revenues such as telephone, parking and other guest services.

# LEASE EXPIRATIONS

As of December 31,  
2022

## Assumes no exercise of lease options

Year	Office				Retail				Mixed-Use (Retail Portion Only)				Total		
	Expiring Sq. Ft.	% of	% of	Annualized	Expiring Sq. Ft.	% of	% of	Annualized	Expiring Sq. Ft.	% of	% of	Annualized	Expiring Sq. Ft.	% of	Annualized
		Office Sq. Ft.	Total Sq. Ft.	Base Rent Per Sq. Ft. <sup>(1)</sup>		Retail Sq. Ft.	Total Sq. Ft.	Base Rent Per Sq. Ft. <sup>(1)</sup>		Mixed-Use Sq. Ft.	Total Sq. Ft.	Base Rent Per Sq. Ft. <sup>(1)</sup>		Total Sq. Ft.	Base Rent Per Sq. Ft. <sup>(1)</sup>
Month to Month	58,160	1.4 %	0.8 %	\$0.98	14,376	0.5 %	0.2 %	\$49.94	8,675	9.2 %	0.1 %	\$16.60	81,211	1.1 %	\$11.32
2023	379,867	9.4	5.2	\$54.42	106,370	3.4	1.5	\$41.36	9,371	10.0	0.1	\$57.13	495,608	6.8	\$51.67
2024	300,698	7.4	4.2	\$45.36	464,055	15.0	6.4	\$29.68	9,669	10.3	0.1	\$112.82	774,422	10.7	\$36.81
2025	348,947	8.6	4.8	\$39.23	279,739	9.0	3.9	\$28.43	19,360	20.6	0.3	\$96.83	648,046	9.0	\$36.29
2026	359,864	8.9	5.0	\$42.12	276,213	8.9	3.8	\$33.21	5,096	5.4	0.1	\$206.68	641,173	8.9	\$39.59
2027	387,823	9.6	5.4	\$52.36	439,422	14.2	6.1	\$28.65	4,614	4.9	0.1	\$116.19	831,859	11.5	\$40.19
2028	286,565	7.1	4.0	\$48.44	666,110	21.5	9.2	\$16.26	8,820	9.4	0.1	\$162.90	961,495	13.3	\$27.20
2029	854,489	21.1	11.8	\$62.62	206,602	6.7	2.9	\$20.48	2,197	2.3	—	\$199.16	1,063,288	14.7	\$54.71
2030	242,319	6.0	3.3	\$43.18	43,630	1.4	0.6	\$37.25	—	—	—	\$—	285,949	4.0	\$42.28
2031	145,236	3.6	2.0	\$42.71	119,558	3.9	1.7	\$21.61	14,965	15.9	0.2	\$112.07	279,759	3.9	\$37.40
2032	59,956	1.5	0.8	\$38.94	147,722	4.8	2.0	\$27.50	—	—	—	\$—	207,678	2.9	\$30.80
Thereafter	92,762	2.3	1.3	\$58.88	80,435	2.6	1.1	\$28.08	—	—	—	\$—	173,197	2.4	\$44.58
Signed Leases Not Commenced	84,437	2.1	1.2	—	47,335	1.5	0.7	—	5,374	5.7	0.1	—	137,146	1.9	—
Available	449,141	11.1	6.2	—	201,049	6.5	2.8	—	5,784	6.2	0.1	—	655,974	9.1	—
<b>Total <sup>(2)</sup></b>	<b>4,050,264</b>	<b>100.0 %</b>	<b>56.0 %</b>	<b>\$43.30</b>	<b>3,092,616</b>	<b>100.0 %</b>	<b>42.7 %</b>	<b>\$23.99</b>	<b>93,925</b>	<b>100.0 %</b>	<b>1.3 %</b>	<b>\$93.54</b>	<b>7,236,805</b>	<b>100.0 %</b>	<b>\$35.70</b>

## Assumes all lease options are exercised

Year	Office				Retail				Mixed-Use (Retail Portion Only)				Total		
	Expiring Sq. Ft.	% of	% of	Annualized	Expiring Sq. Ft.	% of	% of	Annualized	Expiring Sq. Ft.	% of	% of	Annualized	Expiring Sq. Ft.	% of	Annualized
		Office Sq. Ft.	Total Sq. Ft.	Base Rent Per Sq. Ft. <sup>(1)</sup>		Retail Sq. Ft.	Total Sq. Ft.	Base Rent Per Sq. Ft. <sup>(1)</sup>		Mixed-Use Sq. Ft.	Total Sq. Ft.	Base Rent Per Sq. Ft. <sup>(1)</sup>		Total Sq. Ft.	Base Rent Per Sq. Ft. <sup>(1)</sup>
Month to Month	58,160	1.4 %	0.8 %	\$0.98	14,376	0.5 %	0.2 %	\$49.94	8,675	9.2 %	0.1 %	\$16.60	81,211	1.1 %	\$11.32
2023	178,063	4.4	2.5	\$43.57	95,944	3.1	1.3	\$37.93	9,021	9.6	0.1	\$51.90	283,028	3.9	\$41.92
2024	66,951	1.7	0.9	\$48.66	239,510	7.7	3.3	\$31.50	4,617	4.9	0.1	\$149.71	311,078	4.3	\$36.95
2025	130,917	3.2	1.8	\$44.22	105,268	3.4	1.5	\$26.72	7,802	8.3	0.1	\$176.59	243,987	3.4	\$40.90
2026	57,357	1.4	0.8	\$34.00	66,353	2.1	0.9	\$44.39	5,096	5.4	0.1	\$206.68	128,806	1.8	\$46.18
2027	67,342	1.7	0.9	\$56.51	175,882	5.7	2.4	\$29.92	3,703	3.9	0.1	\$144.77	246,927	3.4	\$38.89
2028	138,219	3.4	1.9	\$38.28	152,622	4.9	2.1	\$23.21	1,906	2.0	—	\$222.36	292,747	4.0	\$31.62
2029	204,030	5.0	2.8	\$44.87	102,395	3.3	1.4	\$31.66	7,599	8.1	0.1	\$119.01	314,024	4.3	\$42.36
2030	244,424	6.0	3.4	\$36.00	66,825	2.2	0.9	\$35.14	11,558	12.3	0.2	\$43.00	322,807	4.5	\$36.07
2031	233,627	5.8	3.2	\$47.43	62,612	2.0	0.9	\$46.95	14,965	15.9	0.2	\$112.07	311,204	4.3	\$50.44
2032	279,414	6.9	3.9	\$48.40	170,065	5.5	2.4	\$26.84	911	1.0	—	\$—	450,390	6.2	\$40.16
Thereafter	1,858,182	45.9	25.7	\$56.45	1,592,380	51.5	22.0	\$21.75	6,914	7.4	0.1	\$146.51	3,457,476	47.8	\$40.65
Signed Leases Not Commenced	84,437	2.1	1.2	—	47,335	1.5	0.7	—	5,374	5.7	0.1	—	137,146	1.9	—
Available	449,141	11.1	6.2	—	201,049	6.5	2.8	—	5,784	6.2	0.1	—	655,974	9.1	—
<b>Total <sup>(2)</sup></b>	<b>4,050,264</b>	<b>100.0 %</b>	<b>56.0 %</b>	<b>\$43.30</b>	<b>3,092,616</b>	<b>100.0 %</b>	<b>42.7 %</b>	<b>\$23.99</b>	<b>93,925</b>	<b>100.0 %</b>	<b>1.3 %</b>	<b>\$93.54</b>	<b>7,236,805</b>	<b>100.0 %</b>	<b>\$35.70</b>

## As of December 31, 2022

Notes:

- (1) Annualized base rent per leased square foot is calculated by dividing (i) annualized base rent for leases expiring during the applicable period, by (ii) square footage under such expiring leases. Annualized base rent is calculated by multiplying (i) base rental payments (defined as cash base rents (before abatements)) for the month ended December 31, 2022 for the leases expiring during the applicable period by (ii) 12 months.
- (2) Individual items may not add up to total due to rounding.

Type	At December 31, 2022			At December 31, 2021		
	Size	Leased <sup>(1)</sup>	Leased %	Size	Leased <sup>(1)</sup>	Leased %
<b>Overall Portfolio<sup>(2)</sup> Statistics</b>						
Office Properties (square feet)	4,050,264	3,601,123	88.9 %	3,895,812	3,522,073	90.4 %
Retail Properties (square feet)	3,092,616	2,891,567	93.5 %	3,092,616	2,862,605	92.6 %
Multifamily Properties (units)	2,110	1,937	91.8 %	2,112	2,028	96.0 %
Mixed-Use Properties (square feet)	93,925	88,141	93.8 %	93,925	84,117	89.6 %
Mixed-Use Properties (units)	369	284 <sup>(3)</sup>	76.9 %	369	245 <sup>(3)</sup>	66.4 %
<b>Same-Store<sup>(2)</sup> Statistics</b>						
Office Properties (square feet) <sup>(4)</sup>	3,824,763	3,536,346	92.5 %	3,795,542	3,522,073	92.8 %
Retail Properties (square feet)	3,092,616	2,891,567	93.5 %	3,092,616	2,862,605	92.6 %
Multifamily Properties (units)	2,110	1,937	91.8 %	2,112	2,028	96.0 %
Mixed-Use Properties (square feet)	93,925	88,141	93.8 %	93,925	84,117	89.6 %
Mixed-Use Properties (units)	369	284 <sup>(3)</sup>	76.9 %	369	245 <sup>(3)</sup>	66.4 %

Notes:

- (1) Leased square feet includes square feet under lease as of each date, including leases which may not have commenced as of that date. Leased units for our multifamily properties include total units rented as of that date.
- (2) See Glossary of Terms.
- (3) Represents average occupancy for the year ended December 31, 2022 and 2021.
- (4) Same-store portfolio includes Eastgate Office Park which was acquired on July 7, 2021 and Corporate Campus East III which was acquired on September 10, 2021. Same-store portfolio excludes One Beach Street due to significant redevelopment activity, Bel-Spring 520, which was acquired on March 8, 2022 and the 710 building at Lloyd District Portfolio which was placed into operations on November 1, 2022, approximately one year after completing renovations of the building.

As of December 31, 2022

Tenant	Property	Lease Expiration	Total Leased Square Feet	Rentable Square Feet as a Percentage of Total Office	Rentable Square Feet as a Percentage of Total	Annualized Base Rent	Annualized Base Rent as a Percentage of Total Office	Annualized Base Rent as a Percentage of Total
1 Google LLC	The Landmark at One Market	12/31/2029	253,198	6.3 %	3.5 %	\$ 25,651,314	13.5 %	9.4 %
2 LPL Holdings, Inc.	La Jolla Commons	4/30/2029	421,001	10.4	5.8	19,305,775	10.1	7.1
3 Autodesk, Inc. (1)	The Landmark at One Market	12/31/2023 12/31/2027	138,615	3.4	1.9	12,965,599	6.8	4.7
4 Smartsheet, Inc. (2)	City Center Bellevue	12/31/2026 4/30/2029	123,041	3.0	1.7	6,830,332	3.6	2.5
5 Illumina, Inc.	La Jolla Commons	10/31/2027	73,176	1.8	1.0	4,609,212	2.4	1.7
6 VMware, Inc.	City Center Bellevue	3/31/2028	75,000	1.9	1.0	4,447,886	2.3	1.6
7 Clearex Operating, LLC	First & Main	4/30/2025	101,848	2.5	1.4	3,382,042	1.8	1.2
8 Industrious (3)	City Center Bellevue	4/30/2033 3/31/2034	55,256	1.4	0.8	3,111,931	1.6	1.1
9 State of Oregon: Department of Environmental Quality	Lloyd District Portfolio	10/31/2031	87,787	2.2	1.2	2,935,024	1.5	1.1
10 Top technology tenant (4)	La Jolla Commons	8/31/2030	40,800	1.0	0.6	2,521,440	1.3	0.9
<b>Top 10 Office Tenants Total</b>			<b>1,369,722</b>	<b>33.9 %</b>	<b>18.9 %</b>	<b>\$ 85,760,555</b>	<b>44.9 %</b>	<b>31.3 %</b>

## Notes:

- (1) For Autodesk, Inc., 92,820 and 45,795 of leased square feet have a lease expiration of December 31, 2023 and 2027, respectively.  
(2) For Smartsheet, Inc., 73,669 and 49,372 of leased square feet have a lease expiration of December 31, 2026 and April 30, 2029, respectively.  
(3) For Industrious, 18,090 and 37,166 of leased square feet have a lease expiration of April 30, 2033 and March 31, 2034, respectively.  
(4) Name withheld per tenant's request.

As of December 31, 2022

Tenant	Property(ies)	Lease Expiration	Total Leased Square Feet	Rentable Square Feet as a Percentage of Total Retail	Rentable Square Feet as a Percentage of Total	Annualized Base Rent	Annualized Base Rent as a Percentage of Total Retail	Annualized Base Rent as a Percentage of Total
1 Lowe's	Waialeke Center	5/31/2028	155,000	5.0 %	2.1 %	\$ 3,720,000	5.0 %	1.4 %
2 Sprouts Farmers Market (1)	Solana Beach Towne Centre, Carmel Mountain Plaza, Geary Marketplace	6/30/2024 3/31/2025 9/30/2032	71,431	2.3	1.0	2,121,187	2.9	0.8
3 Nordstrom Rack (2)	Carmel Mountain Plaza, Alamo Quarry Market	9/30/2027 10/31/2027	69,047	2.2	1.0	1,804,269	2.4	0.7
4 Marshalls (3)	Solana Beach Towne Centre, Carmel Mountain Plaza	1/31/2025 1/31/2029	68,055	2.2	0.9	1,728,228	2.3	0.6
5 Vons	Lomas Santa Fe Plaza	12/31/2027	49,895	1.6	0.7	1,399,205	1.9	0.5
6 At Home Stores	Carmel Mountain Plaza	7/31/2029	107,870	3.5	1.5	1,384,552	1.9	0.5
7 Old Navy (4)	Southbay Marketplace Alamo Quarry Market Waialeke Center	4/30/2023 9/30/2024 7/31/2030	52,936	1.7	0.7	1,250,327	1.7	0.5
8 Regal Cinemas	Alamo Quarry Market	3/31/2028	72,447	2.3	1.0	1,231,599	1.7	0.5
9 Safeway	Waialeke Center	1/31/2040	50,050	1.6	0.7	1,201,200	1.6	0.4
10 Michaels (5)	Carmel Mountain Plaza Alamo Quarry Market	1/31/2024 2/29/2028	46,850	1.5	0.6	1,072,635	1.4	0.4
<b>Top 10 Retail Tenants Total</b>			<b>743,581</b>	<b>23.9 %</b>	<b>10.2 %</b>	<b>\$ 16,913,202</b>	<b>22.8 %</b>	<b>6.3 %</b>

## Notes:

- (1) For Sprouts Farmers Market, 14,986, 30,973 and 25,472 of leased square feet have a lease expiration of June 30, 2024 (Solana Beach Towne Centre), March 31, 2025 (Carmel Mountain Plaza), and September 30, 2032 (Geary Marketplace), respectively.
- (2) For Nordstrom Rack, 39,047 and 30,000 of leased square feet have a lease expiration of September 30, 2027 (Carmel Mountain Plaza) and October 31, 2027 (Alamo Quarry Market), respectively.
- (3) For Marshalls, 39,295 and 28,760 of leased square feet have a lease expiration of January 31, 2025 (Solana Beach Towne Centre) and 2029 (Carmel Mountain Plaza), respectively.
- (4) For Old Navy, 20,000, 15,021 and 17,915 of leased square feet have a lease expiration of April 30, 2023 (Southbay Marketplace), September 30, 2024 (Alamo Quarry Market), and July 31, 2030 (Waialeke Center), respectively.
- (5) For Michaels, 22,969 and 23,881 of leased square feet have a lease expiration of January 31, 2024 (Carmel Mountain Plaza) and February 29, 2028 (Alamo Quarry Market), respectively.



# APPENDIX

**Earnings Before Interest, Taxes, Depreciation, and Amortization (EBITDA):** EBITDA is a non-GAAP measure that means net income or loss plus depreciation and amortization, net interest expense, income taxes, gain or loss on sale of real estate and impairments of real estate, if any. EBITDA is presented because it approximates a key performance measure in our debt covenants, but it should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP. The reconciliation of net income to EBITDA for the three months and year ended December 31, 2022 and 2021 is as follows:

	Three Months Ended December 31,		Year Ended December 31,	
	2022	2021	2022	2021
Net income	\$ 12,406	\$ 10,478	\$ 55,877	\$ 36,593
Depreciation and amortization	30,110	30,479	123,338	116,306
Interest expense, net	14,565	14,998	58,232	58,587
Interest income	(108)	(52)	(225)	(324)
Income tax expense	210	287	850	738
EBITDA	\$ 57,183	\$ 56,190	\$ 238,072	\$ 211,900

**Adjusted EBITDA:** Adjusted EBITDA is a non-GAAP measure that begins with EBITDA and includes adjustments for certain items that we believe are not representative of ongoing operating performance. Specifically, we include an early extinguishment of debt adjustment and pro forma adjustment to reflect a full period of NOI on the operating properties we acquire during the quarter, to assume all transactions occurred at the beginning of the quarter. We use Adjusted EBITDA as a supplemental performance measure because we believe these items create significant earnings volatility which in turn results in less comparability between reporting periods and less predictability regarding future earnings potential.

	Three Months Ended December 31,		Year Ended December 31,	
	2022	2021	2022	2021
EBITDA	\$ 57,183	\$ 56,190	\$ 238,072	\$ 211,900
Pro forma adjustments	—	—	—	—
Loss on early extinguishment of debt	—	—	—	4,271
Adjusted EBITDA	\$ 57,183	\$ 56,190	\$ 238,072	\$ 216,171

**Earnings Before Interest, Taxes, Depreciation, and Amortization for Real Estate (EBITDA<sub>re</sub>):** EBITDA<sub>re</sub> is a supplemental non-GAAP measure of real estate companies' operating performances. The National Association of Real Estate Investment Trusts (NAREIT) defines EBITDA<sub>re</sub> as follows: net income or loss, computed in accordance with GAAP plus depreciation and amortization, net interest expense, income taxes, gain or loss on sale of real estate including gain or loss on change of control, impairments of real estate, and adjustments to reflect the entity's share of EBITDA<sub>re</sub> of unconsolidated affiliates, if any. EBITDA<sub>re</sub> is presented because it approximates a key performance measure in our debt covenants, but it should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP. The reconciliation of net income to EBITDA<sub>re</sub> for the three months and year ended December 31, 2022 and 2021 is as follows:

	Three Months Ended December 31,		Year Ended December 31,	
	2022	2021	2022	2021
Net income	\$ 12,406	\$ 10,478	\$ 55,877	\$ 36,593
Depreciation and amortization	30,110	30,479	123,338	116,306
Interest expense, net	14,565	14,998	58,232	58,587
Interest income	(108)	(52)	(225)	(324)
Income tax expense	210	287	850	738
EBITDA <sub>re</sub>	\$ 57,183	\$ 56,190	\$ 238,072	\$ 211,900

**Funds From Operations (FFO):** FFO is a supplemental measure of real estate companies' operating performances. NAREIT defines FFO as follows: net income, computed in accordance with GAAP plus depreciation and amortization of real estate assets and excluding extraordinary items, gains and losses on sale of real estate and impairment losses. NAREIT developed FFO as a relative measure of performance and liquidity of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. However, FFO does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income); should not be considered an alternative to net income as an indication of our performance; and is not necessarily indicative of cash flow as a measure of liquidity or ability to pay dividends. We consider FFO a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of real estate assets diminishes predictably over time, and because industry analysts have accepted it as a performance measure. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.

**Funds Available for Distribution (FAD):** FAD is a supplemental measure of our liquidity. We compute FAD by subtracting from FFO As Adjusted tenant improvements, leasing commissions and maintenance capital expenditures, eliminating the net effect of straight-line rents, amortization of above (below) market rents for acquisition properties, the effects of other lease intangibles, adding noncash amortization of deferred financing costs and debt fair value adjustments, adding noncash compensation expense, and adding (subtracting) unrealized losses (gains) on marketable securities. FAD provides an additional perspective on our ability to fund cash needs and make distributions by adjusting FFO for the impact of certain cash and noncash items, as well as adjusting FFO for recurring capital expenditures and leasing costs. However, other REITs may use different methodologies for calculating FAD and, accordingly, our FAD may not be comparable to other REITs.

**Net Operating Income (NOI):** We define NOI as operating revenues (rental income, tenant reimbursements, lease termination fees, ground lease rental income and other property income) less property and related expenses (property expenses, ground lease expense, property marketing costs, real estate taxes and insurance). NOI excludes general and administrative expenses, interest expense, depreciation and amortization, acquisition-related expense, other nonproperty income and losses, gains and losses from property dispositions, extraordinary items, tenant improvements and leasing commissions. Other REITs may use different methodologies for calculating NOI, and accordingly, our NOI may not be comparable to other REITs. Since NOI excludes general and administrative expenses, interest expense, depreciation and amortization, acquisition-related expenses, other nonproperty income and losses, gains and losses from property dispositions, and extraordinary items, it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating commercial real estate and the impact to operations from trends in occupancy rates, rental rates, and operating costs, providing a perspective on operations not immediately apparent from net income. However, NOI should not be viewed as an alternative measure of our financial performance since it does not reflect general and administrative expenses, interest expense, depreciation and amortization costs, other nonproperty income and losses, the level of capital expenditures and leasing costs necessary to maintain the operating performance of the properties, or trends in development and construction activities which are significant economic costs and activities that could materially impact our results from operations.

	Three Months Ended		Year Ended	
	December 31,		December 31,	
	2022	2021	2022	2021
Reconciliation of NOI to net income				
Total NOI	\$ 66,196	\$ 65,499	\$ 270,215	\$ 246,054
General and administrative	(9,013)	(9,305)	(32,143)	(29,879)
Depreciation and amortization	(30,110)	(30,479)	(123,338)	(116,306)
Operating Income	\$ 27,073	\$ 25,715	\$ 114,734	\$ 99,869
Interest expense, net	(14,565)	(14,998)	(58,232)	(58,587)
Loss on early extinguishment of debt	—	—	—	(4,271)
Other (expense) income, net	(102)	(239)	(625)	(418)
<b>Net income</b>	\$ 12,406	\$ 10,478	\$ 55,877	\$ 36,593
Net income attributable to restricted shares	(184)	(147)	(648)	(564)
Net income attributable to unitholders in the Operating Partnership	(2,593)	(2,194)	(11,723)	(7,653)
<b>Net income attributable to American Assets Trust, Inc. stockholders</b>	\$ 9,629	\$ 8,137	\$ 43,506	\$ 28,376

**Overall Portfolio:** Includes all operating properties owned by us as of December 31, 2022.

**Cash NOI:** We define cash NOI as operating revenues (rental income, tenant reimbursements, lease termination fees, ground lease rental income and other property income) less property and related expenses (property expenses, ground lease expense, property marketing costs, real estate taxes and insurance), adjusted for non-cash revenue and operating expense items such as straight-line rent, net change in lease receivables (solely with respect to Q2 2020 through Q4 2021), amortization of lease intangibles, amortization of lease incentives and other adjustments. Cash NOI also excludes general and administrative expenses, depreciation and amortization, interest expense, other non-property income and losses, acquisition-related expense, gains and losses from property dispositions, extraordinary items, tenant improvements, and leasing commissions. Other REITs may use different methodologies for calculating cash NOI, and accordingly, our cash NOI may not be comparable to the cash NOIs of other REITs. We believe cash NOI provides useful information to investors regarding the company's financial condition and results of operations because it reflects only those income and expense items that are incurred at the property level, and when compared across periods, can be used to determine trends in earnings of the company's properties as this measure is not affected by (1) the non-cash revenue and expense recognition items, (2) the cost of funds of the property owner, (3) the impact of depreciation and amortization expenses as well as gains or losses from the sale of operating real estate assets that are included in net income computed in accordance with GAAP or (4) general and administrative expenses and other gains and losses that are specific to the property owner. We believe the exclusion of these items from net (loss) income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating the company's properties as well as trends in occupancy rates, rental rates and operating costs. Cash NOI is a measure of the operating performance of the company's properties but does not measure the company's performance as a whole. Cash NOI is therefore not a substitute for net income as computed in accordance with GAAP. A Reconciliation of Total Cash NOI to Operating Income is presented below:

Reconciliation of Total Cash NOI to Net Income	Three Months Ended		Year Ended	
	December 31,		December 31,	
	2022	2021	2022	2021
Total Cash NOI	\$ 65,799	\$ 61,922	\$ 261,101	\$ 230,400
Non-cash revenue and other operating expenses <sup>(1)</sup>	397	3,577	9,114	15,654
General and administrative	(9,013)	(9,305)	(32,143)	(29,879)
Depreciation and amortization	(30,110)	(30,479)	(123,338)	(116,306)
Operating income	\$ 27,073	\$ 25,715	\$ 114,734	\$ 99,869
Interest expense, net	(14,565)	(14,998)	(58,232)	(58,587)
Loss on early extinguishment of debt	—	—	—	(4,271)
Other (expense) income, net	(102)	(239)	(625)	(418)
Net income	\$ 12,406	\$ 10,478	\$ 55,877	\$ 36,593

(1) Represents adjustments related to the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances; the amortization of above (below) market rents, the amortization of lease incentives paid to tenants, the amortization of other lease intangibles, net change in lease receivables (solely with respect to Q2 2020 through Q4 2021), and straight-line rent expense for our leases of the Annex at The Landmark at One Market.

**Same-Store Cash NOI Comparison with Redevelopment:** As noted below in the definition of Same-Store, Non-Same Store and Redevelopment Same-Store, information provided on a redevelopment same-store basis includes the results of properties undergoing significant redevelopment for the entirety or portion of both periods being compared. Redevelopment same-store is considered by management to be an important measure because it assists in eliminating disparities due to the redevelopment of properties during the particular period presented, and thus provides a more consistent performance measure for the comparison of the company's stabilized and redevelopment properties, as applicable. Additionally, redevelopment same-store is considered by management to be an important measure because it assists in evaluating the timing of the start and stabilization of our redevelopment opportunities and the impact that these redevelopments have in enhancing our operating performance. We present Same-Store Cash NOI Comparison with Redevelopment using cash NOI to evaluate and compare the operating performance of the company's properties, as defined above. A reconciliation of Same-Store Cash NOI Comparison with Redevelopment on a cash basis to operating income is presented below:

	Three Months Ended <sup>(1)</sup>		Year Ended <sup>(2)</sup>	
	December 31,		December 31,	
	2022	2021	2022	2021
Reconciliation of Same-Store Cash NOI Comparison with Redevelopment to Operating Income				
Same-Store Cash NOI	\$ 65,485	\$ 62,074	\$ 247,667	\$ 226,129
Redevelopment Cash NOI <sup>(3)</sup>	(264)	(258)	(832)	(257)
Same-Store Cash NOI with Redevelopment	65,221	61,816	246,835	225,872
Tenant improvement reimbursements	134	139	3,082	406
Total Same-Store Cash NOI with Redevelopment	\$ 65,355	\$ 61,955	\$ 249,917	\$ 226,278
Non-Same Store Cash NOI	444	(33)	11,184	4,122
Total Cash NOI	\$ 65,799	\$ 61,922	\$ 261,101	\$ 230,400
Non-cash revenue and other operating expenses <sup>(4)</sup>	397	3,577	9,114	15,654
General and administrative	(9,013)	(9,305)	(32,143)	(29,879)
Depreciation and amortization	(30,110)	(30,479)	(123,338)	(116,306)
Operating income	\$ 27,073	\$ 25,715	\$ 114,734	\$ 99,869
Interest expense, net	(14,565)	(14,998)	(58,232)	(58,587)
Loss on early extinguishment of debt	—	—	—	(4,271)
Other (expense) income, net	(102)	(239)	(625)	(418)
Net income	\$ 12,406	\$ 10,478	\$ 55,877	\$ 36,593

- (1) Same-store portfolio includes (i) Eastgate Office Park which was acquired on July 7, 2021 and (ii) Corporate Campus East III which was acquired on September 10, 2021. Same-store portfolio excludes (i) One Beach Street, due to significant redevelopment activity; (ii) Bel-Spring 520 which was acquired on March 8, 2022; (iii) the 710 building at Lloyd District Portfolio which was placed into operations on November 1, 2022, approximately one year after completing renovations of the building and (iv) land held for development.
- (2) Same-store portfolio excludes (i) One Beach Street, due to significant redevelopment activity; (ii) Eastgate Office Park which was acquired on July 7, 2021; (iii) Corporate Campus East III which was acquired on September 10, 2021; (iv) Bel-Spring 520 which was acquired on March 8, 2022; (v) the 710 building at Lloyd District Portfolio which was placed into operations on November 1, 2022, approximately one year after completing renovations of the building and (vi) land held for development.
- (3) Redevelopment property refers to One Beach Street, the 710 building at Lloyd District Portfolio which was placed into operations on November 1, 2022, approximately one year after completing renovations of the building and Lloyd Portfolio - Land.
- (4) Represents adjustments related to the straight-line rent income recognized during the period offset by cash received during the period and the provision for bad debts recorded for deferred rent receivable balances; the amortization of above (below) market rents, the amortization of lease incentives paid to tenants, the amortization of other lease intangibles, net change in lease receivables (solely with respect to Q2 2020 through Q4 2021), lease termination fees at Carmel Mountain Plaza, and straight-line rent expense for our leases of the Annex at The Landmark at One Market.

**Same-Store Portfolio, Non-Same Store Portfolio and Redevelopment Same-Store:** Information provided on a same-store basis includes the results of properties that we owned and operated for the entirety of both periods being compared except for properties for which significant redevelopment or expansion occurred during either of the periods being compared, properties under development, properties classified as held for development and properties classified as discontinued operations. Information provided on a redevelopment same-store basis includes the results of properties undergoing significant redevelopment for the entirety or portion of both periods being compared. The following table shows the properties included in the same-store, non-same store and redevelopment same-store portfolio for the comparative periods presented.

	Comparison of Three Months Ended December 31, 2022 to 2021			Comparison of Year Ended December 31, 2022 to 2021		
	Same-Store	Non Same-Store	Redevelopment Same-Store	Same-Store	Non Same-Store	Redevelopment Same-Store
<b>Office Properties</b>						
La Jolla Commons	X		X	X		
Torrey Reserve Campus	X		X	X		X
Torrey Point	X		X	X		X
Solana Crossing (formerly Solana Beach Corporate Centre)	X		X	X		X
The Landmark at One Market	X		X	X		X
One Beach Street		X	X		X	X
First & Main	X		X	X		X
Lloyd Portfolio <sup>(1)</sup>	X	X	X	X	X	X
City Center Bellevue	X		X	X		X
Eastgate Office Park	X		X		X	
Corporate Campus East III	X		X		X	
Bel-Spring 520		X			X	
<b>Retail Properties</b>						
Carmel Country Plaza	X		X	X		X
Carmel Mountain Plaza	X		X	X		X
South Bay Marketplace	X		X	X		X
Gateway Marketplace	X		X	X		X
Lomas Santa Fe Plaza	X		X	X		X
Solana Beach Towne Centre	X		X	X		X
Del Monte Center	X		X	X		X
Geary Marketplace	X		X	X		X
The Shops at Kalakaua	X		X	X		X
Waikele Center	X		X	X		X
Alamo Quarry Market	X		X	X		X
Hassalo on Eighth - Retail	X		X	X		X
<b>Multifamily Properties</b>						
Loma Palisades	X		X	X		X
Imperial Beach Gardens	X		X	X		X
Mariner's Point	X		X	X		X
Santa Fe Park RV Resort	X		X	X		X
Pacific Ridge Apartments	X		X	X		X
Hassalo on Eighth	X		X	X		X
<b>Mixed-Use Properties</b>						
Waikiki Beach Walk - Retail	X		X	X		X
Waikiki Beach Walk - Embassy Suites™	X		X	X		X
<b>Development Properties</b>						
La Jolla Commons - Land		X			X	
Solana Crossing - Land		X			X	
Lloyd Portfolio - Land		X	X		X	X

- (1) The 710 building at Lloyd District Portfolio is considered non same-store and same-store redevelopment, since it was placed into operations on November 1, 2022 approximately one year after completing renovations of the building.

**Tenant Improvements and Incentives:** Represents not only the total dollars committed for the improvement (fit-out) of a space as it relates to a specific lease but may also include base building costs (i.e. expansion, escalators, new entrances, etc.) which are required to make the space leasable. Incentives include amounts paid to tenants as an inducement to sign a lease that do not represent building improvements.